

# Ioannis Ioannou

## List of Publications by Year in descending order

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Version: 2024-02-01

65  
papers

7,357  
citations

279701

23  
h-index

197736

49  
g-index

69  
all docs

69  
docs citations

69  
times ranked

4334  
citing authors

#	ARTICLE	IF	CITATIONS
1	Corporate social responsibility and access to finance. <i>Strategic Management Journal</i> , 2014, 35, 1-23.	4.7	2,013
2	The Impact of Corporate Sustainability on Organizational Processes and Performance. <i>Management Science</i> , 2014, 60, 2835-2857.	2.4	1,397
3	What drives corporate social performance? The role of nation-level institutions. <i>Journal of International Business Studies</i> , 2012, 43, 834-864.	4.6	1,013
4	The impact of corporate social responsibility on investment recommendations: Analysts' perceptions and shifting institutional logics. <i>Strategic Management Journal</i> , 2015, 36, 1053-1081.	4.7	561
5	Mind the gap: The interplay between external and internal actions in the case of corporate social responsibility. <i>Strategic Management Journal</i> , 2016, 37, 2569-2588.	4.7	306
6	Willing and Able: A General Model of Organizational Responses to Normative Pressures. <i>Academy of Management Review</i> , 2019, 44, 299-320.	7.4	171
7	The Consequences of Mandatory Corporate Sustainability Reporting. <i>SSRN Electronic Journal</i> , 0, , .	0.4	145
8	The Effect of Target Difficulty on Target Completion: The Case of Reducing Carbon Emissions. <i>Accounting Review</i> , 2016, 91, 1467-1492.	1.7	134
9	The Impact of a Corporate Culture of Sustainability on Corporate Behavior and Performance. <i>SSRN Electronic Journal</i> , 0, , .	0.4	122
10	Adobe bricks under compression: Experimental investigation and derivation of stress-strain equation. <i>Construction and Building Materials</i> , 2014, 53, 83-90.	3.2	97
11	Cradle to site Life Cycle Assessment (LCA) of adobe bricks. <i>Journal of Cleaner Production</i> , 2016, 112, 443-452.	4.6	88
12	Durability performance of self-compacting concrete. <i>Construction and Building Materials</i> , 2012, 37, 320-325.	3.2	84
13	Towards a more effective and reliable salt crystallization test for porous building materials: state of the art. <i>Materials and Structures/Materiaux Et Constructions</i> , 2018, 51, 1.	1.3	78
14	Strategic management during the financial crisis: How firms adjust their strategic investments in response to credit market disruptions. <i>Strategic Management Journal</i> , 2021, 42, 1275-1298.	4.7	67
15	Corporate Sustainability: A Strategy?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	64
16	New evidence of early use of artificial pozzolanic material in mortars. <i>Journal of Archaeological Science</i> , 2013, 40, 3263-3269.	1.2	61
17	Capillary absorption of water and n-decane by autoclaved aerated concrete. <i>Cement and Concrete Research</i> , 2008, 38, 766-771.	4.6	54
18	Laboratory testing and finite element simulation of the structural response of an adobe masonry building under horizontal loading. <i>Engineering Structures</i> , 2014, 80, 362-376.	2.6	53

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19	Carbon sequestration via enhanced weathering of peridotites and basalts in seawater. <i>Applied Geochemistry</i> , 2018, 91, 197-207.	1.4	52
20	Corporate Social Responsibility and Access to Finance. <i>SSRN Electronic Journal</i> , 0, , .	0.4	48
21	Carbon dioxide storage in olivine basalts: Effect of ball milling process. <i>Powder Technology</i> , 2015, 273, 220-229.	2.1	41
22	The Impact of Perceived Greenwashing on Customer Satisfaction and the Contingent Role of Capability Reputation. <i>Journal of Business Ethics</i> , 2023, 185, 333-347.	3.7	39
23	Overview of the Pathology, Repair and Strengthening of Adobe Structures. <i>International Journal of Architectural Heritage</i> , 2013, 7, 165-188.	1.7	37
24	Enhancing the rate of ex situ mineral carbonation in dunites via ball milling. <i>Advanced Powder Technology</i> , 2016, 27, 360-371.	2.0	30
25	Direct measurement of the wetting front capillary pressure in a clay brick ceramic. <i>Journal Physics D: Applied Physics</i> , 2003, 36, 3176-3182.	1.3	27
26	The Impact of Corporate Social Responsibility on Investment Recommendations. <i>SSRN Electronic Journal</i> , 0, , .	0.4	27
27	On the role of organic adlayers in the anomalous water sorptivity of LÃ©pine limestone. <i>Journal of Colloid and Interface Science</i> , 2004, 279, 228-234.	5.0	26
28	Micro-destructive mapping of the salt crystallization front in limestone. <i>Engineering Geology</i> , 2015, 193, 337-347.	2.9	26
29	When Do Spinouts Enhance Parent Firm Performance? Evidence from the U.S. Automobile Industry, 1890â€”1986. <i>Organization Science</i> , 2014, 25, 529-551.	3.0	25
30	Application of the Sharp Front Model to capillary absorption in a vuggy limestone. <i>Engineering Geology</i> , 2009, 105, 20-23.	2.9	23
31	Thermal performance and embodied energy of standard and retrofitted wall systems encountered in Southern Europe. <i>Energy</i> , 2018, 161, 1016-1027.	4.5	21
32	Micro-destructive cutting techniques for the characterization of natural limestone. <i>International Journal of Rock Mechanics and Minings Sciences</i> , 2015, 76, 98-103.	2.6	20
33	Assessing the quality of concrete â€” reinforcement interface in Self Compacting Concrete. <i>Construction and Building Materials</i> , 2020, 240, 117933.	3.2	20
34	Effect of ball milling on the carbon sequestration efficiency of serpentinized peridotites. <i>Minerals Engineering</i> , 2018, 120, 66-74.	1.8	19
35	Testing the soundness of aggregates using different methodologies. <i>Construction and Building Materials</i> , 2013, 40, 604-610.	3.2	18
36	Validation of the repair effectiveness of clay-based grout injections by lateral load testing of an adobe model building. <i>Construction and Building Materials</i> , 2017, 153, 174-184.	3.2	18

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37	Influence of microencapsulated Phase Change Materials (PCMs) on the properties of polymer modified cementitious repair mortar. <i>Journal of Building Engineering</i> , 2021, 40, 102328.	1.6	18
38	A textbook example of international price discrimination. <i>Economics Letters</i> , 2007, 95, 91-95.	0.9	16
39	On the potential use of quarry waste material for CO <sub>2</sub> sequestration. <i>Journal of CO<sub>2</sub> Utilization</i> , 2016, 16, 361-370.	3.3	15
40	Comparison of adobes from pre-history to-date. <i>Journal of Archaeological Science: Reports</i> , 2017, 12, 437-448.	0.2	15
41	Synchrotron radiation energy-dispersive X-ray diffraction analysis of salt distribution in LÄ©pine limestone. <i>Analyst, The</i> , 2005, 130, 1006.	1.7	14
42	The temperature variation of the water sorptivity of construction materials. <i>Materials and Structures/Materiaux Et Constructions</i> , 2017, 50, 1.	1.3	14
43	Ball Milling Effect on the CO <sub>2</sub> Uptake of Mafic and Ultramafic Rocks: A Review. <i>Geosciences (Switzerland)</i> , 2018, 8, 406.	1.0	14
44	Correlations between the Properties of Crushed Fine Aggregates. <i>Minerals (Basel, Switzerland)</i> , 2019, 9, 86.	0.8	14
45	Improving the carbonation of air lime mortars at ambient conditions via the incorporation of ball-milled quarry waste. <i>Construction and Building Materials</i> , 2021, 301, 124073.	3.2	13
46	A method to enhance the CO <sub>2</sub> storage capacity of pyroxenitic rocks. , 2015, 5, 577-591.		12
47	Iron-Stimulated Production and Antimicrobial Potential of a Novel Biosurfactant Produced by a Drilling Waste-Degrading <i>Pseudomonas citronellolis</i> Strain. <i>Processes</i> , 2021, 9, 686.	1.3	11
48	Sustainable exploitation of mafic rock quarry waste for carbon sequestration following ball milling. <i>Resources Policy</i> , 2018, 59, 24-32.	4.2	10
49	Do Actions Speak Louder than Words? The Case of Corporate Social Responsibility (CSR). <i>SSRN Electronic Journal</i> , 0, , .	0.4	9
50	In-situ measurement of liquid phase moisture in cement mortar. <i>NDT and E International</i> , 2012, 45, 162-168.	1.7	8
51	Corporate Social Responsibility and Access to Finance. <i>Proceedings - Academy of Management</i> , 2012, 2012, 10912.	0.0	8
52	THE EFFECTS OF CAPACITY ON SALES UNDER ALTERNATIVE VERTICAL CONTRACTS*. <i>Journal of Industrial Economics</i> , 2011, 59, 117-154.	0.6	7
53	The influence of ophiolitic crushed fine aggregate properties on the performance of cement mortars. <i>Bulletin of Engineering Geology and the Environment</i> , 2021, 80, 8903-8920.	1.6	7
54	Pay for Environmental Performance: The Effect of Incentive Provision on Carbon Emissions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	6

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55	Managing Conflicting Objectives: The Role of Cognition in Reconciling Corporate Financial and Social Performance Expectations. SSRN Electronic Journal, 2014, , .	0.4	6
56	Redefining Strategy in the Age of Sustainability and Social Responsibility. SSRN Electronic Journal, 0, , .	0.4	5
57	All Are Not Saints, Who Go to Church: Corporate Hypocrisy, Corporate Social Responsibility and the Impact on Customer Satisfaction. SSRN Electronic Journal, 0, , .	0.4	5
58	Use of Ultrafine Mafic Rocks for the Enhancement of Carbonation Reaction in Lime Renders. International Journal of Architectural Heritage, 2020, 14, 1087-1097.	1.7	3
59	State of Conservation of Concrete Heritage Buildings: A European Screening. Infrastructures, 2021, 6, 109.	1.4	3
60	When and Why Do Organizations Respond to Environmental, Social, and Governance Issues?. Proceedings - Academy of Management, 2020, 2020, 18172.	0.0	3
61	Earth masonry. , 2019, , 89-127.		1
62	A Model of Organizational Symbolism: Understanding the Different Shades of Green. Proceedings - Academy of Management, 2016, 2016, 13999.	0.0	0
63	The Path Towards a Sustainable Society. Proceedings - Academy of Management, 2012, 2012, 10914.	0.0	0
64	Opening the Conversation on the Corporate Governance - Corporate Social Responsibility Interface. Proceedings - Academy of Management, 2015, 2015, 13441.	0.0	0
65	Engineered Cementitious Composites for the Conservation of 20<sup>th</sup> Century Concrete Architectural Heritage. Key Engineering Materials, 0, 919, 108-120.	0.4	0