

# Marco Caliendo

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5213604/publications.pdf>

Version: 2024-02-01

57  
papers

7,302  
citations

186265

28  
h-index

138484

58  
g-index

59  
all docs

59  
docs citations

59  
times ranked

5322  
citing authors

#	ARTICLE	IF	CITATIONS
1	SOME PRACTICAL GUIDANCE FOR THE IMPLEMENTATION OF PROPENSITY SCORE MATCHING. <i>Journal of Economic Surveys</i> , 2008, 22, 31-72.	6.6	3,814
2	Risk attitudes of nascent entrepreneursâ€“new evidence from an experimentally validated survey. <i>Small Business Economics</i> , 2009, 32, 153-167.	6.7	419
3	Sensitivity Analysis for Average Treatment Effects. <i>The Stata Journal</i> , 2007, 7, 71-83.	2.2	402
4	Personality characteristics and the decisions to become and stay self-employed. <i>Small Business Economics</i> , 2014, 42, 787-814.	6.7	332
5	Locus of Control and Job Search Strategies. <i>Review of Economics and Statistics</i> , 2015, 97, 88-103.	4.3	218
6	Start-ups by the unemployed: characteristics, survival and direct employment effects. <i>Small Business Economics</i> , 2010, 35, 71-92.	6.7	167
7	The impact of risk attitudes on entrepreneurial survival. <i>Journal of Economic Behavior and Organization</i> , 2010, 76, 45-63.	2.0	161
8	Start-up subsidies for the unemployed: Long-term evidence and effect heterogeneity. <i>Journal of Public Economics</i> , 2011, 95, 311-331.	4.3	118
9	BENEFIT DURATION, UNEMPLOYMENT DURATION AND JOB MATCH QUALITY: A REGRESSIONâ€“DISCONTINUITY APPROACH. <i>Journal of Applied Econometrics</i> , 2013, 28, 604-627.	2.3	110
10	New evidence on the effects of job creation schemes in Germanyâ€“a matching approach with threefold heterogeneity. <i>Research in Economics</i> , 2004, 58, 257-302.	0.8	86
11	Trust, positive reciprocity, and negative reciprocity: Do these traits impact entrepreneurial dynamics?. <i>Journal of Economic Psychology</i> , 2012, 33, 394-409.	2.2	83
12	Fat chance! Obesity and the transition from unemployment to employment. <i>Economics and Human Biology</i> , 2013, 11, 121-133.	1.7	77
13	Unobservable, but unimportant? The relevance of usually unobserved variables for the evaluation of labor market policies. <i>Labour Economics</i> , 2017, 46, 14-25.	1.7	74
14	The short-run employment effects of the German minimum wage reform. <i>Labour Economics</i> , 2018, 53, 46-62.	1.7	68
15	Turning Unemployment into Selfâ€“Employment: Effectiveness of Two Startâ€“Up Programmes*. <i>Oxford Bulletin of Economics and Statistics</i> , 2008, 70, 347-373.	1.7	66
16	Is Entrepreneurial Success Predictable? An Exâ€“Ante Analysis of the Characterâ€“Based Approach. <i>Kyklos</i> , 2008, 61, 189-214.	1.4	62
17	Obesity and the labor market: A fresh look at the weight penalty. <i>Economics and Human Biology</i> , 2016, 23, 209-225.	1.7	57
18	Entrepreneurial persistence beyond survival: Measurement and determinants. <i>Journal of Small Business Management</i> , 2020, 58, 617-647.	4.8	50

#	ARTICLE	IF	CITATIONS
19	â€œMaking work payâ€ in a rationed labor market. <i>Journal of Population Economics</i> , 2010, 23, 323-351.	5.6	49
20	The gender wage gap and the role of reservation wages: New evidence for unemployed workers. <i>Journal of Economic Behavior and Organization</i> , 2017, 136, 161-173.	2.0	48
21	The employment effects of job-creation schemes in Germany: A microeconomic evaluation. <i>Advances in Econometrics</i> , 2008, , 381-428.	0.3	45
22	Identifying effect heterogeneity to improve the efficiency of job creation schemes in Germany. <i>Applied Economics</i> , 2008, 40, 1101-1122.	2.2	44
23	The Causal Effects of the Minimum Wage Introduction in Germany â€“ An Overview. <i>German Economic Review</i> , 2019, 20, 257-292.	1.1	44
24	The microeconomic estimation of treatment effectsâ€”An overview. <i>A St A - Advances in Statistical Analysis</i> , 2006, 90, 199-215.	0.4	43
25	Subsidized start-ups out of unemployment: a comparison to regular business start-ups. <i>Small Business Economics</i> , 2015, 45, 165-190.	6.7	41
26	The Effect of Active Labor Market Programs on Not-Yet Treated Unemployed Individuals. <i>Journal of the European Economic Association</i> , 2009, 7, 606-616.	3.5	37
27	Social networks, job search methods and reservation wages: evidence for Germany. <i>International Journal of Manpower</i> , 2011, 32, 796-824.	4.4	35
28	The IZA Evaluation Dataset: towards evidenceâ€based labor policy making. <i>International Journal of Manpower</i> , 2011, 32, 731-752.	4.4	32
29	Personality traits and the evaluation of start-up subsidies. <i>European Economic Review</i> , 2016, 86, 87-108.	2.3	32
30	'I Want to, But I Also Need to' - Start-Ups Resulting from Opportunity and Necessity. <i>SSRN Electronic Journal</i> , 0, , .	0.4	28
31	Earnings exemptions for unemployed workers: The relationship between marginal employment, unemployment duration and job quality. <i>Labour Economics</i> , 2016, 42, 177-193.	1.7	28
32	Regional Effect Heterogeneity of Start-up Subsidies for the Unemployed. <i>Regional Studies</i> , 2014, 48, 1108-1134.	4.4	27
33	Getting back into the labor market: the effects of start-up subsidies for unemployed females. <i>Journal of Population Economics</i> , 2015, 28, 1005-1043.	5.6	25
34	Locus of Control and Investment in Training. <i>Journal of Human Resources</i> , 2022, 57, 1311-1349.	3.1	25
35	Sectoral Heterogeneity in the Employment Effects of Job Creation Schemes in Germany. <i>Jahrbucher Fur Nationalokonomie Und Statistik</i> , 2006, 226, 139-179.	0.7	24
36	The German labor market after the Great Recession: successful reforms and future challenges. <i>IZA Journal of European Labor Studies</i> , 2012, 1, 3.	0.6	24

#	ARTICLE	IF	CITATIONS
37	Locus of control and internal migration. <i>Regional Science and Urban Economics</i> , 2019, 79, 103468.	2.6	23
38	Evaluating the German "Mini-Job"™ reform using a natural experiment. <i>Applied Economics</i> , 2010, 42, 2475-2489.	2.2	21
39	The return to labor market mobility: An evaluation of relocation assistance for the unemployed. <i>Journal of Public Economics</i> , 2017, 148, 136-151.	4.3	20
40	Catching up or lagging behind? The long-term business and innovation potential of subsidized start-ups out of unemployment. <i>Research Policy</i> , 2020, 49, 104053.	6.4	18
41	Research Note" The Cost Impact of Spam Filters: Measuring the Effect of Information System Technologies in Organizations. <i>Information Systems Research</i> , 2012, 23, 1068-1080.	3.7	17
42	Start-up subsidies in East Germany: finally, a policy that works?. <i>International Journal of Manpower</i> , 2009, 30, 625-647.	4.4	16
43	Die reformierte GrÃ¼ndungsfÃ¶rderung fÃ¼r Arbeitslose - Chancen und Risiken. <i>Perspektiven Der Wirtschaftspolitik</i> , 2009, 10, 189-213.	0.4	15
44	The threat effect of participation in active labor market programs on job search behavior of migrants in Germany. <i>International Journal of Manpower</i> , 2011, 32, 777-795.	4.4	15
45	New evidence on long-term effects of start-up subsidies: matching estimates and their robustness. <i>Empirical Economics</i> , 2020, 59, 1605-1631.	3.0	15
46	Home-ownership, unemployed's job search behavior and post-unemployment outcomes. <i>Economics Letters</i> , 2015, 137, 218-221.	1.9	13
47	The Impact of the German Minimum Wage on Individual Wages and Monthly Earnings. <i>Jahrbucher Fur Nationalokonomie Und Statistik</i> , 2020, 240, 201-231.	0.7	11
48	Personality characteristics and the decision to hire. <i>Industrial and Corporate Change</i> , 2022, 31, 736-761.	2.8	9
49	Pandemic Depression: COVID-19 and the Mental Health of the Self-Employed. <i>Entrepreneurship Theory and Practice</i> , 2023, 47, 788-830.	10.2	9
50	The IZA evaluation dataset survey: a scientific use file. <i>IZA Journal of European Labor Studies</i> , 2014, 3, 6.	0.6	8
51	The Post-Reform Effectiveness of the New German Start-Up Subsidy for the Unemployed. <i>Labour</i> , 2018, 32, 293-319.	0.6	8
52	Did the minimum wage reduce the gender wage gap in Germany?. <i>Labour Economics</i> , 2022, 78, 102228.	1.7	8
53	The Impact of the Minimum Wage on Working Hours. <i>Jahrbucher Fur Nationalokonomie Und Statistik</i> , 2020, 240, 233-267.	0.7	7
54	Design and effectiveness of start-up subsidies: Evidence from a policy reform in Germany. <i>Economic Analysis and Policy</i> , 2021, 70, 333-340.	6.6	7

#	ARTICLE	IF	CITATIONS
55	The effect of individual professional critics on booksâ€™ sales: capturing selection biases from observable and unobservable factors. <i>Marketing Letters</i> , 2015, 26, 423-436.	2.9	4
56	Do Start-Up Subsidies for the Unemployed Affect Participantsâ€™ Well-Being? A Rigorous Look at (Un-)Intended Consequences of Labor Market Policies. <i>Evaluation Review</i> , 2022, 46, 517-554.	1.0	4
57	Drinking is different! Examining the role of locus of control for alcohol consumption. <i>Empirical Economics</i> , 2022, 63, 2785-2815.	3.0	2