

# Len J Treviño

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5198200/publications.pdf>

Version: 2024-02-01

13  
papers

427  
citations

1163117

8  
h-index

1125743

13  
g-index

16  
all docs

16  
docs citations

16  
times ranked

437  
citing authors

#	ARTICLE	IF	CITATIONS
1	The three pillars of institutional theory and FDI in Latin America: An institutionalization process. <i>International Business Review</i> , 2008, 17, 118-133.	4.8	116
2	Consumer animosity in the global value chain: The effect of international production shifts on willingness to purchase hybrid products. <i>Journal of International Business Studies</i> , 2010, 41, 639-651.	7.3	101
3	Meritocracies or Masculinities? The Differential Allocation of Named Professorships by Gender in the Academy. <i>Journal of Management</i> , 2018, 44, 972-1000.	9.3	57
4	An integrative approach to the gender gap in entrepreneurship across nations. <i>Journal of World Business</i> , 2019, 54, 101004.	7.7	42
5	A cross-cultural exploratory analysis of pandemic growth: The case of COVID-19. <i>Journal of International Business Studies</i> , 2021, 52, 1871-1892.	7.3	28
6	Internationalization of the firm: A discourse-based view. <i>Journal of International Business Studies</i> , 2021, 52, 1375-1393.	7.3	25
7	The Quality of Leader-Member Exchange (LMX): A Multilevel Analysis of Individual-level, Organizational-level and Societal-level Antecedents. <i>Journal of International Management</i> , 2020, 26, 100760.	4.2	15
8	A Cross-Cultural Examination of Person-Organization Fit: Is P-O Fit Congruent with or Contingent on Societal Values?. <i>Management International Review</i> , 2020, 60, 287-314.	3.3	11
9	An empirical test of the trichotomy of values crossvergence theory. <i>Asia Pacific Journal of Management</i> , 2020, 37, 65-90.	4.5	10
10	Resource curse impacts on the co-evolution of emerging economy institutions and firm internationalization. <i>International Business Review</i> , 2021, 30, 101753.	4.8	5
11	A multi-country, multi-sector replication challenge to the validity of the cultural tightness-looseness measure. <i>Asia Pacific Journal of Management</i> , 2021, 38, 735-764.	4.5	5
12	Explaining the rate of opportunity compared to necessity entrepreneurship in a cross-cultural context: Analysis and policy implications. <i>Journal of International Business Policy</i> , 2022, 5, 29-55.	5.1	5
13	Are societal-level values still relevant measures in the twenty-first century businessworld? A 39-society analysis. <i>Asia Pacific Journal of Management</i> , 2024, 41, 1-44.	4.5	1