

# Cheng Gao

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5168039/publications.pdf>

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7  
papers

373  
citations

2258059

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2550090

3  
g-index

7  
all docs

7  
docs citations

7  
times ranked

314  
citing authors

#	ARTICLE	IF	CITATIONS
1	Overcoming Institutional Voids: A Reputation-Based View of Long-Run Survival. Strategic Management Journal, 2017, 38, 2147-2167.	7.3	244
2	Pivoting Isn't Enough? Managing Strategic Reorientation in New Ventures. Organization Science, 2019, 30, 1289-1318.	4.5	101
3	The liabilities of foreign institutional ownership: Managing political dependence through corporate political spending. Strategic Management Journal, 2021, 42, 84-113.	7.3	28
4	Reputation and Long Run Advantage in Emerging Markets. Proceedings - Academy of Management, 2015, 2015, 11648.	0.1	0
5	“Regulatory Hacking”: Strategic Interactions Between Startups and the State. Proceedings - Academy of Management, 2019, 2019, 11478.	0.1	0
6	Entrepreneurial Pivoting: New Perspectives and Paths Forward. Proceedings - Academy of Management, 2020, 2020, 14806.	0.1	0
7	Categorical Visions, Aspirations, and New Market Formation. Proceedings - Academy of Management, 2020, 2020, 19752.	0.1	0