

# Gokhan Ertug

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5071080/publications.pdf>

Version: 2024-02-01

32  
papers

1,808  
citations

430874

18  
h-index

434195

31  
g-index

32  
all docs

32  
docs citations

32  
times ranked

1456  
citing authors

#	ARTICLE	IF	CITATIONS
1	What's in It for Them? Advantages of Higher-Status Partners in Exchange Relationships. <i>Academy of Management Journal</i> , 2010, 53, 149-166.	6.3	180
2	Corona Crisis and Inequality: Why Management Research Needs a Societal Turn. <i>Journal of Management</i> , 2020, 46, 1205-1222.	9.3	161
3	The Two Faces of Control: Network Closure and Individual Performance among Knowledge Workers. <i>Administrative Science Quarterly</i> , 2009, 54, 299-333.	6.9	145
4	Organizations and Societal Economic Inequality: A Review and Way Forward. <i>Academy of Management Annals</i> , 2020, 14, 60-91.	9.6	135
5	The effects of linguistic distance and lingua franca proficiency on the stake taken by acquirers in cross-border acquisitions. <i>Journal of International Business Studies</i> , 2015, 46, 429-442.	7.3	121
6	Getting What You Need: How Reputation and Status Affect Team Performance, Hiring, and Salaries in the NBA. <i>Academy of Management Journal</i> , 2013, 56, 407-431.	6.3	119
7	The capacity to innovate: a meta-analysis of absorptive capacity. <i>Innovation: Management, Policy and Practice</i> , 2018, 20, 87-121.	3.9	116
8	The effects of within-country linguistic and religious diversity on foreign acquisitions. <i>Journal of International Business Studies</i> , 2016, 47, 319-346.	7.3	104
9	Transaction Cost Theory: Past Progress, Current Challenges, and Suggestions for the Future. <i>Academy of Management Annals</i> , 2021, 15, 111-150.	9.6	102
10	The Positive Externalities of Social Capital: Benefiting from Senior Brokers. <i>Academy of Management Journal</i> , 2012, 55, 1213-1231.	6.3	87
11	Trust between international joint venture partners: Effects of home countries. <i>Journal of International Business Studies</i> , 2013, 44, 263-282.	7.3	67
12	The Art of Representation: How Audience-specific Reputations Affect Success in the Contemporary Art Field. <i>Academy of Management Journal</i> , 2016, 59, 113-134.	6.3	62
13	Making connections: Social networks in international business. <i>Journal of International Business Studies</i> , 2020, 51, 714-736.	7.3	56
14	What Does Homophily Do? A Review of the Consequences of Homophily. <i>Academy of Management Annals</i> , 2022, 16, 38-69.	9.6	56
15	Homophily and Individual Performance. <i>Organization Science</i> , 2018, 29, 912-930.	4.5	49
16	The making of a construct: Lessons from 30 years of the Kogut and Singh cultural distance index. <i>Journal of International Business Studies</i> , 2018, 49, 1138-1153.	7.3	42
17	Middle-Status Conformity Revisited: The Interplay between Achieved and Ascribed Status. <i>Academy of Management Journal</i> , 2019, 62, 1003-1027.	6.3	37
18	From the Editors – A Brief Primer on Data Visualization Opportunities in Management Research. <i>Academy of Management Journal</i> , 2018, 61, 1613-1625.	6.3	21

#	ARTICLE	IF	CITATIONS
19	Board representation in international joint ventures. <i>Strategic Management Journal</i> , 2017, 38, 920-938.	7.3	19
20	The Suitability of Simulations and Meta-Analyses for Submissions to <i>Academy of Management Journal</i> . <i>Academy of Management Journal</i> , 2017, 60, 2045-2049.	6.3	19
21	Who shall get more? How intangible assets and aspiration levels affect the valuation of resource providers. <i>Strategic Organization</i> , 2015, 13, 6-31.	5.0	17
22	Theorizing Gender in Social Network Research: What We Do and What We Can Do Differently. <i>Academy of Management Annals</i> , 2022, 16, 588-620.	9.6	15
23	Kin Ties and the Performance of New Firms: A Structural Approach. <i>Academy of Management Journal</i> , 2020, 63, 1893-1922.	6.3	13
24	Mobility, retention and productivity of genomics scientists in the United States. <i>Nature Biotechnology</i> , 2014, 32, 953-958.	17.5	12
25	Top management teams in international business research: A review and suggestions for future research. <i>Journal of International Business Studies</i> , 2022, 53, 481-515.	7.3	12
26	New Blood as an Elixir of Youth: Effects of Human Capital Tenure on the Explorative Capability of Aging Firms. <i>Organization Science</i> , 2016, 27, 873-892.	4.5	11
27	How Do Prior Ties Affect Learning by Hiring?. <i>Journal of Management</i> , 2020, 46, 287-320.	9.3	10
28	The Power of the Weak. <i>Research in the Sociology of Organizations</i> , 2014, , 179-198.	0.8	8
29	Do Coaches in the National Basketball Association Actually Display Racial Bias? A Replication and Extension. <i>Academy of Management Discoveries</i> , 2020, 6, 206-234.	2.9	7
30	Ideological Boundaries of Status Advantages: Legislative Effectiveness in the United States House of Representatives. <i>Organization Studies</i> , 2022, 43, 35-57.	5.3	3
31	COVID-19 is an opportunity to rethink I-O psychology, not for business as usual. <i>Industrial and Organizational Psychology</i> , 2021, 14, 50-54.	0.6	1
32	On the Status Shocks of Tournament Rituals: How Ritual Enactment Affects Productivity, Input Provision, and Performance. <i>Academy of Management Journal</i> , 2023, 66, 926-952.	6.3	1