

# Joachim Wagner

## List of Publications by Year in descending order

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175  
papers

7,101  
citations

101543

36  
h-index

74163

75  
g-index

189  
all docs

189  
docs citations

189  
times ranked

2737  
citing authors

#	ARTICLE	IF	CITATIONS
1	Exports and Productivity: A Survey of the Evidence from Firm-level Data. <i>World Economy</i> , 2007, 30, 60-82.	2.5	1,067
2	International trade and firm performance: a survey of empirical studies since 2006. <i>Review of World Economics</i> , 2012, 148, 235-267.	2.0	375
3	Exports and success in German manufacturing. <i>Weltwirtschaftliches Archiv</i> , 1997, 133, 134-157.	0.8	294
4	The Post-Entry Performance of New Small Firms in German Manufacturing Industries. <i>Journal of Industrial Economics</i> , 1994, 42, 141.	1.3	274
5	The causal effects of exports on firm size and labor productivity: first evidence from a matching approach. <i>Economics Letters</i> , 2002, 77, 287-292.	1.9	272
6	Start-up activities, individual characteristics, and the regional milieu: Lessons for entrepreneurship support policies from German micro data. <i>Annals of Regional Science</i> , 2004, 38, 219-240.	2.1	255
7	A Note on the Firm Size – Export Relationship. <i>Small Business Economics</i> , 2001, 17, 229-237.	6.7	229
8	Exports, firm size, and firm dynamics. <i>Small Business Economics</i> , 1995, 7, 29-39.	6.7	218
9	What a Difference a Y makes-Female and Male Nascent Entrepreneurs in Germany. <i>Small Business Economics</i> , 2007, 28, 1-21.	6.7	215
10	Do exporters really pay higher wages? First evidence from German linked employer–employee data. <i>Journal of International Economics</i> , 2007, 72, 52-74.	3.0	214
11	Works councils in Germany: their effects on establishment performance. <i>Oxford Economic Papers</i> , 2001, 53, 659-694.	1.2	172
12	Higher productivity in importing German manufacturing firms: self-selection, learning from importing, or both?. <i>Review of World Economics</i> , 2010, 145, 641-665.	2.0	168
13	Understanding Cross-Country Differences in Exporter Premia: Comparable Evidence for 14 Countries. <i>Review of World Economics</i> , 2008, 144, 596-635.	2.0	166
14	Export entry and exit by German firms. <i>Weltwirtschaftliches Archiv</i> , 2001, 137, 105-123.	0.8	142
15	Firm size, firm growth, and persistence of chance: Testing GIBRAT's law with establishment data from Lower Saxony, 1978?1989. <i>Small Business Economics</i> , 1992, 4, 125-131.	6.7	140
16	Are nascent entrepreneurs –Jacks-of-all-trades–™? A test of Lazear's theory of entrepreneurship with German data. <i>Applied Economics</i> , 2006, 38, 2415-2419.	2.2	128
17	The Course of Research into the Economic Consequences of German Works Councils. <i>British Journal of Industrial Relations</i> , 2004, 42, 255-281.	1.2	115
18	Establishment exits in Germany: the role of size and age. <i>Small Business Economics</i> , 2013, 41, 683-700.	6.7	89

#	ARTICLE	IF	CITATIONS
19	Worker Participation and Firm Performance: Evidence from Germany and Britain. <i>British Journal of Industrial Relations</i> , 2000, 38, 7-48.	1.2	80
20	Exports and Productivity Growth: First Evidence from a Continuous Treatment Approach. <i>Review of World Economics</i> , 2008, 144, 695-722.	2.0	78
21	Exports and Profitability: First Evidence for German Manufacturing Firms. <i>World Economy</i> , 2010, 33, 399-423.	2.5	76
22	Exports, imports and firm survival: first evidence for manufacturing enterprises in Germany. <i>Review of World Economics</i> , 2013, 149, 113-130.	2.0	76
23	Higher wages in exporting firms: self-selection, export effect, or both? First evidence from linked employer-employee data. <i>Review of World Economics</i> , 2010, 146, 303-322.	2.0	75
24	Firm size and job creation in Germany. <i>Small Business Economics</i> , 1995, 7, 469-474.	6.7	71
25	Offshoring and firm performance: self-selection, effects on performance, or both?. <i>Review of World Economics</i> , 2011, 147, 217-247.	2.0	69
26	Exports, foreign direct investment, and productivity: evidence from German firm level data. <i>Applied Economics Letters</i> , 2006, 13, 347-349.	1.8	67
27	Exports and Productivity: A Survey of the Evidence from Firm Level Data. <i>SSRN Electronic Journal</i> , 2005, , .	0.4	65
28	On the Determinants of Mandatory Works Councils in Germany. <i>Industrial Relations</i> , 1997, 36, 419-445.	1.6	63
29	Unobserved firm heterogeneity and the size-exports nexus: Evidence from German panel data. <i>Review of World Economics</i> , 2003, 139, 161-172.	2.0	62
30	A survey of empirical studies using transaction level data on exports and imports. <i>Review of World Economics</i> , 2016, 152, 215-225.	2.0	59
31	Small firm entry in manufacturing industries: Lower Saxony, 1979?1989. <i>Small Business Economics</i> , 1994, 6, 211-223.	6.7	54
32	Firm Size and Job Quality: A Survey of the Evidence from Germany?. <i>Small Business Economics</i> , 1997, 9, 411-425.	6.7	53
33	Credit constraints and exports: a survey of empirical studies using firm-level data. <i>Industrial and Corporate Change</i> , 2014, 23, 1477-1492.	2.8	53
34	Self-selection into export markets by business services firms – Evidence from France, Germany and the United Kingdom. <i>Structural Change and Economic Dynamics</i> , 2013, 25, 146-158.	4.5	48
35	The exporter productivity premium along the productivity distribution: evidence from quantile regression with nonadditive firm fixed effects. <i>Review of World Economics</i> , 2014, 150, 763-785.	2.0	48
36	The Reform of the German Works Constitution Act: A Critical Assessment. <i>Industrial Relations</i> , 2004, 43, 392-420.	1.6	42

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37	Export Entry, Export Exit and Productivity in German Manufacturing Industries. <i>International Journal of the Economics of Business</i> , 2008, 15, 169-180.	1.7	42
38	A note on why more West than East German firms export. <i>International Economics and Economic Policy</i> , 2008, 5, 363-370.	2.3	41
39	Industrial Relations and Trade Union Effects on Innovation in Germany. <i>Labour</i> , 1994, 8, 489-504.	0.6	40
40	Do Works Councils Inhibit Investment?. <i>ILR Review</i> , 2007, 60, 187-203.	2.3	36
41	Exports, Imports and Profitability: First Evidence for Manufacturing Enterprises. <i>Open Economies Review</i> , 2012, 23, 747-765.	1.6	35
42	German Works Councils, Profits, and Innovation. <i>Kyklos</i> , 1996, 49, 555-582.	1.4	34
43	Regional differences in small firm entry in manufacturing industries: Lower Saxony, 1979-1991. <i>Entrepreneurship and Regional Development</i> , 1994, 6, 63-80.	3.3	32
44	Credit constraints and exports: evidence for German manufacturing enterprises. <i>Applied Economics</i> , 2014, 46, 294-302.	2.2	32
45	German wage curves, 1979-1990. <i>Economics Letters</i> , 1994, 44, 307-311.	1.9	31
46	Entry, Exit and Productivity: Empirical Results for German Manufacturing Industries. <i>German Economic Review</i> , 2010, 11, 78-85.	1.1	31
47	From Estimation Results to Stylized Facts Twelve Recommendations for Empirical Research in International Activities of Heterogeneous Firms. <i>De Economist</i> , 2011, 159, 389-412.	1.4	29
48	Average wage, qualification of the workforce and export performance in German enterprises: evidence from KombiFID data. <i>Journal for Labour Market Research</i> , 2012, 45, 161-170.	1.1	28
49	The Life History of Cohorts of Exits from German Manufacturing. <i>Small Business Economics</i> , 1999, 13, 71-79.	6.7	27
50	Export Intensity and Plant Characteristics: What Can We Learn from Quantile Regression?. <i>Review of World Economics</i> , 2006, 142, 195-203.	2.0	27
51	Productivity Premia for German Manufacturing Firms Exporting to the Euro-Area and Beyond: First Evidence from Robust Fixed Effects Estimations. <i>World Economy</i> , 2012, 35, 694-712.	2.5	27
52	Exports and Profitability - First Evidence for German Business Services Enterprises. <i>Applied Economics Quarterly</i> , 2010, 56, 7-30.	0.1	27
53	Unions and innovative activity in Germany. <i>Journal of Labor Research</i> , 1992, 13, 393-406.	0.7	23
54	Robust regression with a distributed intercept using least median of squares. <i>Computational Statistics and Data Analysis</i> , 1994, 17, 65-76.	1.2	23

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55	UK Unionism and Innovative Activity: Some Cautionary Remarks on the Basis of a Simple Cross-country Test. <i>British Journal of Industrial Relations</i> , 1994, 32, 85-98.	1.2	22
56	Is export diversification good for profitability? First evidence for manufacturing enterprises in Germany. <i>Applied Economics</i> , 2014, 46, 4083-4090.	2.2	22
57	A Note on Firm Age and the Margins of Exports: First Evidence from Germany. <i>International Trade Journal</i> , 2015, 29, 93-102.	0.9	22
58	Works councils "sand or grease in the operation of German firms?. <i>Applied Economics Letters</i> , 2004, 11, 159-161.	1.8	20
59	German works councils and productivity: first evidence from a nonparametric test. <i>Applied Economics Letters</i> , 2008, 15, 727-730.	1.8	20
60	Foreign ownership and firm survival: First evidence for enterprises in Germany. <i>International Economics</i> , 2012, 132, 117-139.	3.1	20
61	The German manufacturing sector is a granular economy. <i>Applied Economics Letters</i> , 2012, 19, 1663-1665.	1.8	19
62	Foreign Ownership and the Extensive Margins of Exports: Evidence for Manufacturing Enterprises in Germany. <i>World Economy</i> , 2014, 37, 579-591.	2.5	19
63	Nascent Entrepreneurs. , 2006, , 15-37.		19
64	Neue Mglichkeiten zur Nutzung vertraulicher amtlicher Personen- und Firmendaten. <i>Perspektiven Der Wirtschaftspolitik</i> , 2008, 9, 329-349.	0.4	18
65	The Impact of R&D Activities on Exports of German Business Services Enterprises: First Evidence from a Continuous Treatment Approach. <i>World Economy</i> , 2015, 38, 716-729.	2.5	18
66	Unions and innovation. <i>Economics Letters</i> , 1992, 39, 369-373.	1.9	17
67	The Impact of Personal Characteristics and the Regional Milieu on the Transition from Unemployment to Self-employment: Empirical Evidence for Germany / Zur Bedeutung von individuellen Charakteristika und regionalem Milieu fr Existenzgrndungen aus der Arbeitslosigkeit: Empirische Ergebnisse fr Deutschland. <i>Jahrbucher Fur Nationalokonomie Und Statistik</i> . 2003. 223. 204-222.	0.7	16
68	Robust Estimation of Linear Fixed Effects Panel Data Models with an Application to the Exporter Productivity Premium. <i>Jahrbucher Fur Nationalokonomie Und Statistik</i> , 2011, 231, 546-557.	0.7	16
69	Credit constraints and margins of import: first evidence for German manufacturing enterprises. <i>Applied Economics</i> , 2015, 47, 415-430.	2.2	16
70	Subsidies and Exports in Germany. First Evidence from Enterprise Panel Data. <i>Applied Economics Quarterly</i> , 2009, 55, 179-195.	0.1	16
71	Exports and Firm Characteristics in German Manufacturing Industries: New Evidence from Representative Panel Data. <i>Applied Economics Quarterly</i> , 2011, 57, 107-143.	0.1	16
72	Age and gender effects of workforce composition on productivity and profits: Evidence from a new type of data for German enterprises. <i>Contemporary Economics</i> , 2014, 8, 25-46.	1.8	16

#	ARTICLE	IF	CITATIONS
73	The Impact of German Works Councils on Profitability and Innovation: New Evidence from Micro Data / Der Einfluss von Betriebsräten auf Profitabilität und Produktinnovationen: Neue Untersuchungsergebnisse auf der Basis von Betriebsdaten. Jahrbucher Fur Nationalökonomie Und Statistik, 1997, 216, 1-20.	0.7	15
74	Is innovative firm behavior correlated with age and gender composition of the workforce? Evidence from a new type of data for German enterprises. Journal for Labour Market Research, 2014, 47, 223-231.	1.1	15
75	Access to Finance and Exports – Comparable Evidence for Small and Medium Enterprises from Industry and Services in 25 European Countries. Open Economies Review, 2019, 30, 739-757.	1.6	15
76	Exports, foreign direct investments and productivity: are services firms different?. Service Industries Journal, 2014, 34, 24-37.	8.3	14
77	The earnings function under test. Economics Letters, 1988, 27, 95-99.	1.9	13
78	Productivity and Size of the Export Market. Jahrbucher Fur Nationalökonomie Und Statistik, 2007, 227, 403-408.	0.7	13
79	The Post-entry Performance of Cohorts of Export Starters in German Manufacturing Industries†. International Journal of the Economics of Business, 2012, 19, 169-193.	1.7	13
80	Risk or Resilience? The Role of Trade Integration and Foreign Ownership for the Survival of German Enterprises During the Crisis 2008–2010. Jahrbucher Fur Nationalökonomie Und Statistik, 2014, 234, 757-774.	0.7	13
81	Exports and Firm Characteristics in Germany: A Survey of Empirical Studies (1991 to 2011). Applied Economics Quarterly, 2011, 57, 145-160.	0.1	13
82	Robust estimates of exporter productivity premia in German business services enterprises. Economic and Business Review, 2011, 13, .	0.3	13
83	Intra-industry Adjustment to Import Competition: Theory and Application to the German Clothing Industry. World Economy, 2010, 33, 1006-1022.	2.5	12
84	Quality of Firms' Exports and Distance to Destination Countries: First Evidence from Germany. Open Economies Review, 2016, 27, 811-818.	1.6	12
85	Exports and Productivity in Germany. SSRN Electronic Journal, 0, , .	0.4	11
86	Trading many goods with many countries: Exporters and importers from German manufacturing industries. Review of Economics, 2012, 63, 170-186.	0.6	11
87	New Methods for the Analysis of Links between International Firm Activities and Firm Performance: A Practitioner's Guide. World Economy, 2015, 38, 704-715.	2.5	11
88	Product Diversification and Profitability in German Manufacturing Firms. Jahrbucher Fur Nationalökonomie Und Statistik, 2011, 231, 326-335.	0.7	10
89	Estimated Capital Stock Values for German Manufacturing Enterprises Covered by the Cost Structure Surveys. Schmollers Jahrbuch, 2010, 130, 403-408.	0.2	10
90	Exports and Profitability - First Evidence for German Manufacturing Firms. SSRN Electronic Journal, 2008, , .	0.4	9

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91	A note on firm age and the margins of imports: first evidence from Germany. Applied Economics Letters, 2015, 22, 679-682.	1.8	9
92	An international comparison of sector wage differentials. Economics Letters, 1990, 34, 93-97.	1.9	8
93	A note on pensions and firm performance: First evidence from german micro data. Journal of Labor Research, 2001, 22, 207-211.	0.7	8
94	Works Councils, Labor Productivity and Plant Heterogeneity: First Evidence from Quantile Regressions. , 2006, , 505-518.		8
95	Exports, Imports, and Productivity at the Firm Level. An International Perspective: Introduction by Guest Editor. Review of World Economics, 2008, 144, 591-595.	2.0	8
96	Exports and Productivity Growth - First Evidence from a Continuous Treatment Approach. SSRN Electronic Journal, 0, , .	0.4	8
97	Veblen effects and their impact on the new European community and some of their trading partners. European Economic Review, 1992, 36, 51-70.	2.3	7
98	Produktdifferenzierung in deutschen Industrieunternehmen 1995 â€“ 2004: AusmaÃŸ und Bestimmungsfaktoren / Product Diversification in German Manufacturing Enterprises 1995 â€“ 2004: Extent and Determinants. Jahrbucher Fur Nationalokonomie Und Statistik, 2009, 229, 615-642.	0.7	7
99	The Granular Nature of the Great Export Collapse in German Manufacturing Industries, 2008/2009. Economics, 2013, 7, .	0.6	7
100	On the granularity of the German economy â€“ first evidence from the top 100 companies panel database. Applied Economics Letters, 2020, 27, 1768-1771.	1.8	7
101	Nascent Entrepreneurs in German Regions. , 2006, , 7-34.		7
102	Kombinierte Firmenpaneldaten: Datenangebot und Analysepotenziale. , 2017, , 63-74.		7
103	Jobmotor Mittelstand? Arbeitsplatzdynamik und BetriebsgrÃ¼nde in der westdeutschen Industrie. Quarterly Journal of Economic Research, 2007, 76, 76-87.	0.1	7
104	Exports, Imports and Firm Survival: First Evidence for Manufacturing Enterprises in Germany. SSRN Electronic Journal, 0, , .	0.4	7
105	U.S. unionism and R&D investment: Evidence from a simple cross-country test. Journal of Labor Research, 1994, 15, 191-197.	0.7	6
106	Zur Evidenz regionaler Determinanten im Kontext individueller GrÃ¼ndungsaktivitÃ¤ten. Zeitschrift Fur Wirtschaftsgeographie, 2005, 49, 167-184.	1.2	6
107	R&D Activities and Extensive Margins of Exports in Manufacturing Enterprises: First Evidence for Germany. International Trade Journal, 2017, 31, 232-244.	0.9	6
108	Unobservable industry characteristics and the innovation-concentration-advertising-maze: Evidence from an econometric study using panel data for manufacturing industries in the FRG, 1979â€“1986. Small Business Economics, 1992, 4, 315-326.	6.7	5

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109	International Activities and Firm Performance: Introduction. <i>World Economy</i> , 2010, 33, 311-314.	2.5	5
110	Product diversification and stability of employment and sales: first evidence from German manufacturing firms. <i>Applied Economics</i> , 2011, 43, 3977-3985.	2.2	5
111	The Great Export Recovery in German Manufacturing Industries, 2009/2010. <i>Review of Economics</i> , 2013, 64, 325-340.	0.6	5
112	Access to finance, foreign ownership and foreign takeovers in Germany. <i>Applied Economics</i> , 2015, 47, 3092-3112.	2.2	5
113	Distance-sensitivity of German exports: first evidence from firm-product level data. <i>Applied Economics Letters</i> , 2017, 24, 140-142.	1.8	5
114	Active on Many Foreign Markets: A Portrait of German Multi-market Exporters and Importers from Manufacturing Industries. <i>Jahrbucher Fur Nationalokonomie Und Statistik</i> , 2018, 238, 157-182.	0.7	5
115	Germany's trade in goods. <i>AStA Wirtschafts- Und Sozialstatistisches Archiv</i> , 2018, 12, 69-82.	3.3	5
116	Bestimmungsgründe internationaler Firmentätigkeit / Determinants of International Trade, Production, and Licensing. <i>Jahrbucher Fur Nationalokonomie Und Statistik</i> , 1998, 217, 613-627.	0.7	5
117	The Role of Extensive Margins of Exports in The Great Export Recovery in Germany, 2009/2010. <i>Jahrbucher Fur Nationalokonomie Und Statistik</i> , 2014, 234, 518-526.	0.7	4
118	Credit Constraints and the Extensive Margins of Exports: First Evidence for German Manufacturing. <i>Economics</i> , 2015, 9, .	0.6	4
119	Higher Productivity in Importing German Manufacturing Firms: Self-selection, Learning from Importing or Both?. <i>World Scientific Studies in International Economics</i> , 2016, , 139-174.	0.0	4
120	Exports and Profitability – First Evidence for German Manufacturing Firms. <i>World Scientific Studies in International Economics</i> , 2016, , 245-277.	0.0	4
121	Exports, Imports and Firm Survival: First Evidence for Manufacturing Enterprises in Germany. <i>World Scientific Studies in International Economics</i> , 2016, , 341-367.	0.0	4
122	Exports and Productivity Comparable Evidence for 14 Countries. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
123	Firm Survival and Gender of Firm Owner in Times of COVID-19: Evidence from 10 European Countries. <i>Economics</i> , 2022, 10, 98.	2.5	4
124	A Note on the Granular Nature of Imports in German Manufacturing Industries. <i>Review of Economics</i> , 2014, 65, 241-252.	0.6	3
125	Exports and Productivity: A Survey of the Evidence from Firm Level Data. <i>World Scientific Studies in International Economics</i> , 2016, , 3-41.	0.0	3
126	From Estimation Results to Stylized Facts: Twelve Recommendations for Empirical Research in International Activities of Heterogeneous Firms. <i>World Scientific Studies in International Economics</i> , 2016, , 479-514.	0.0	3



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127	<i>Still Different After All These Years</i> Extensive and Intensive Margins of Exports in East and West German Manufacturing Enterprises. Jahrbucher Fur Nationalokonomie Und Statistik, 2016, 236, 297-322.	0.7	3
128	Exporter and Importer Dynamics Database for Germany. Jahrbucher Fur Nationalokonomie Und Statistik, 2016, 236, 411-420.	0.7	3
129	A Note on Returns to Human Capital in the Eighties: Evidence from Twelve Countries/Ertragsraten des Humankapitals in den achtziger Jahren: Eine vergleichende Untersuchung mit Individualdaten aus zw�nlf L�ndern. Jahrbucher Fur Nationalokonomie Und Statistik, 1993, 211, 60-72.	0.7	3
130	Markups and Concentration in the Context of Digitization: Evidence from German Manufacturing Industries. Jahrbucher Fur Nationalokonomie Und Statistik, 2021, .	0.7	3
131	All Along the Data Watch Tower. 15 Years of European Data Watch in Schmollers Jahrbuch. Schmollers Jahrbuch, 2015, 135, 401-409.	0.2	3
132	The Lumpiness of German Exports and Imports of Goods. Economics, 2016, 10, .	0.6	3
133	Zur politischen �konomie der Protektion in der Bundesrepublik Deutschland. Kyklos, 1987, 40, 548-567.	1.4	2
134	Firm size, firm age and job duration. Review of Industrial Organization, 1996, 11, 201-210.	0.7	2
135	Export Intensity and Plant Characteristics: What Can We Learn from Quantile Regression?. SSRN Electronic Journal, 2004, , .	0.4	2
136	Wer wird subventioniert? Subventionen in deutschen Industrieunternehmen 1999-2006. Perspektiven Der Wirtschaftspolitik, 2010, 11, 47-74.	0.4	2
137	25 Years of German Reunification. Jahrbucher Fur Nationalokonomie Und Statistik, 2016, 236, 153-155.	0.7	2
138	Multiple Import Sourcing. First Evidence for German Enterprises from Manufacturing Industries. Open Economies Review, 2018, 29, 165-175.	1.6	2
139	Transaction Data for Germany�s Exports and Imports of Goods. Jahrbucher Fur Nationalokonomie Und Statistik, 2020, 240, 537-542.	0.7	2
140	Kombinierte Firmenpaneldaten: Datenangebot und Analysepotenziale. , 2016, , 1-12.		2
141	New Data from Official Statistics for Imports and Exports of Goods by German Enterprises. Schmollers Jahrbuch, 2014, 134, 371-378.	0.2	2
142	New Firms and Creating Employment. , 2004, , 149-182.		2
143	Improvements and Future Challenges for the Research Infrastructure: Firm Level Data. SSRN Electronic Journal, 0, , .	0.4	2
144	Innovationen und Entwicklung der Internationalen Wettbewerbsf�higkeit. Jahrbucher Fur Nationalokonomie Und Statistik, 1988, 205, 50-64.	0.7	2

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145	Establishment Exits in Germany: The Role of Size and Age. SSRN Electronic Journal, 0, , .	0.4	2
146	Product Diversification and Profitability in German Manufacturing Firms. , 2011, , 326-335.		1
147	Micro-econometric studies of international firm activities and firm performance: introduction by guest editor. Review of World Economics, 2013, 149, 1-3.	2.0	1
148	Risk or Resilience? The Role of Trade Integration and Foreign Ownership for the Survival of German Enterprises During the Crisis 2008â€“2010. , 2014, , .		1
149	International Trade and Firm Performance: A Survey of Empirical Studies since 2006. World Scientific Studies in International Economics, 2016, , 43-87.	0.0	1
150	Exports and Profitability â€” First Evidence for German Business Services Enterprises. World Scientific Studies in International Economics, 2016, , 279-310.	0.0	1
151	Credit Constraints and Exports: A Survey of Empirical Studies Using Firm Level Data. World Scientific Studies in International Economics, 2016, , 401-421.	0.0	1
152	Intra-good trade in Germany: a first look at the evidence. Applied Economics, 2017, 49, 5753-5761.	2.2	1
153	Does It Pay to Be Active on Many Foreign Markets? Profitability in German Multi-Market Exporters and Importers from Manufacturing Industries. Review of Economics, 2019, 70, 1-13.	0.6	1
154	Time zones and German exports: first evidence from firm-product level data. Review of World Economics, 2019, 155, 181-198.	2.0	1
155	Trade Dynamics, Trade Costs and Market Size: First Evidence from the Exporter and Importer Dynamics Database for Germany. Applied Economics Quarterly, 2017, 63, 137-159.	0.1	1
156	On the Micro-Structure of the German Export Boom: Evidence from Establishment Panel Data, 1995-2002. SSRN Electronic Journal, 0, , .	0.4	1
157	Anonymized Firm Data under Test: Evidence from a Replication Study. Jahrbucher Fur Nationalokonomie Und Statistik, 2005, 225, .	0.7	1
158	Introduction to the Special Issue: Causes and Consequences of International Firm Activities â€” Evidence from Micro Data. Applied Economics Quarterly, 2009, 55, 175-177.	0.1	1
159	The Exporter Productivity Premium Along the Productivity Distribution: Evidence from Unconditional Quantile Regression with Firm Fixed Effects. SSRN Electronic Journal, 0, , .	0.4	1
160	Labor market adjustments after a large import shock: Evidence from the German clothing industry and the WTO Agreement on Textiles and Clothing. , 2013, , 201-224.		1
161	Foreign ownership and firm survival: First evidence for enterprises in Germany. Economie Internationale, 2013, nÂ° 132, 117-139.	0.1	1
162	Data Observer. Perspektiven Der Wirtschaftspolitik, 2020, 21, 422-424.	0.4	1

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163	Inter-industry wage differentials and strategic trade policy. <i>Empirica</i> , 1991, 18, 237-251.	1.8	0
164	Anonymized Firm Data under Test: Evidence from a Replication Study. , 2005, , .		0
165	The Aging of the Unions in West Germany, 1980-2006. , 2009, , 497-511.		0
166	Exports and Firm Characteristics in German Manufacturing Industries: New Evidence from Representative Panel Data. <i>World Scientific Studies in International Economics</i> , 2016, , 91-137.	0.0	0
167	Do Exporters Really Pay Higher Wages? First Evidence from German Linked Employerâ€“Employee Data. <i>World Scientific Studies in International Economics</i> , 2016, , 177-213.	0.0	0
168	Higher Wages in Exporting Firms: Self-selection, Export Effect, or Both? First Evidence from Linked Employerâ€“Employee Data. <i>World Scientific Studies in International Economics</i> , 2016, , 215-241.	0.0	0
169	Exports, Imports and Profitability: First Evidence for Manufacturing Enterprises. <i>World Scientific Studies in International Economics</i> , 2016, , 311-338.	0.0	0
170	Risk or Resilience? The Role of Trade Integration and Foreign Ownership for the Survival of German Enterprises during the Crisis 2008â€“2010. <i>World Scientific Studies in International Economics</i> , 2016, , 369-397.	0.0	0
171	Credit Constraints and Margins of Import: First Evidence for German Manufacturing Enterprises. <i>World Scientific Studies in International Economics</i> , 2016, , 423-452.	0.0	0
172	Econometric Studies with Integrated Micro-data from German Official Statistics. <i>Jahrbucher Fur Nationalokonomie Und Statistik</i> , 2018, 238, 101-101.	0.7	0
173	The Changing Skill Structure of Employment in German Manufacturing: A Peek Inside the Industry Black Box. , 1998, , 59-87.		0
174	Temporary exports and characteristics of destination countries: first evidence from German transaction data. <i>Economics</i> , 2018, 12, .	0.6	0
175	Market Power and Concentration Developments: Evidence and Implications for Germany and Europe. <i>Jahrbucher Fur Nationalokonomie Und Statistik</i> , 2021, 241, 551-553.	0.7	0