

# Tilmann Betsch

## List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

52  
papers

1,740  
citations

18  
h-index

41  
g-index

55  
ext. papers

2,037  
ext. citations

2.4  
avg, IF

4.83  
L-index

#	Paper	IF	Citations
52	The influence of vaccine-critical websites on perceiving vaccination risks. <i>Journal of Health Psychology</i> , <b>2010</b> , 15, 446-55	3.1	262
51	The influence of narrative v. statistical information on perceiving vaccination risks. <i>Medical Decision Making</i> , <b>2011</b> , 31, 742-53	2.5	164
50	Multiple-reason decision making based on automatic processing. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , <b>2008</b> , 34, 1055-75	2.2	161
49	I Like it but I Don't Know Why: A Value-Account Approach to Implicit Attitude Formation. <i>Personality and Social Psychology Bulletin</i> , <b>2001</b> , 27, 242-253	4.1	126
48	A sampling approach to biases in conditional probability judgments: Beyond base rate neglect and statistical format.. <i>Journal of Experimental Psychology: General</i> , <b>2000</b> , 129, 399-418	4.7	114
47	Intuition in Judgment and Decision Making: Extensive Thinking Without Effort. <i>Psychological Inquiry</i> , <b>2010</b> , 21, 279-294	2	107
46	The effects of routine strength on adaptation and information search in recurrent decision making. <i>Organizational Behavior and Human Decision Processes</i> , <b>2001</b> , 84, 23-53	4	95
45	Oops, I did it again! Elapse errors in routinized decision making. <i>Organizational Behavior and Human Decision Processes</i> , <b>2004</b> , 93, 62-74	4	77
44	Behavioral routines in decision making: the effects of novelty in task presentation and time pressure on routine maintenance and deviation. <i>European Journal of Social Psychology</i> , <b>1998</b> , 28, 861-878	2.9	65
43	Decisions beyond boundaries: when more information is processed faster than less. <i>Acta Psychologica</i> , <b>2012</b> , 139, 532-42	1.7	56
42	Do people make decisions under risk based on ignorance? An empirical test of the priority heuristic against cumulative prospect theory. <i>Organizational Behavior and Human Decision Processes</i> , <b>2008</b> , 107, 75-95	4	55
41	Framing the framing effect: the impact of context cues on solutions to the Asian disease problem. <i>European Journal of Social Psychology</i> , <b>1998</b> , 28, 287-291	2.9	54
40	Understanding conjunction effects in probability judgments: the role of implicit mental models. <i>European Journal of Social Psychology</i> , <b>1999</b> , 29, 75-93	2.9	51
39	Coherence shifts in probabilistic inference tasks. <i>Journal of Behavioral Decision Making</i> , <b>2010</b> , 23, 439-462	2.4	48
38	Explaining Routinized Decision Making: A Review of Theories and Models. <i>Theory and Psychology</i> , <b>2002</b> , 12, 453-488	1.1	35
37	Single-process versus multiple-strategy models of decision making: evidence from an information intrusion paradigm. <i>Acta Psychologica</i> , <b>2014</b> , 146, 84-96	1.7	25
36	Different principles of information integration in implicit and explicit attitude formation. <i>European Journal of Social Psychology</i> , <b>2006</b> , 36, 887-905	2.9	24

35	When prior knowledge overrules new evidence: Adaptive use of decision strategies and the role of behavioral routines 1The paper is based on a presentation held at the 16th SPUDM conference in Leeds, 1997. The research was supported by a grant from the Deutsche Forschungsgemeinschaft to Klaus Fiedler and Tilmann Betsch, within the Sonderforschungsbereich 504 at the Universities of	0.8	20
34	Utilizing probabilities as decision weights in closed and open information boards: a comparison of children and adults. <i>Acta Psychologica</i> , <b>2014</b> , 153, 74-86 <i>Journal of Psychology</i> , <b>1999</b> , 58, 151-160	1.7	18
33	Lost in search: (Mal-)adaptation to probabilistic decision environments in children and adults. <i>Developmental Psychology</i> , <b>2016</b> , 52, 311-25	3.7	17
32	Utilization of probabilistic cues in the presence of irrelevant information: a comparison of risky choice in children and adults. <i>Journal of Experimental Child Psychology</i> , <b>2013</b> , 115, 108-25	2.3	15
31	Natural sampling and base-rate neglect. <i>European Journal of Social Psychology</i> , <b>1998</b> , 28, 269-273	2.9	15
30	Financial incentives do not pave the road to good experimentation. <i>Behavioral and Brain Sciences</i> , <b>2001</b> , 24, 404-404	0.9	12
29	Wie beeinflussen Routinen das Entscheidungsverhalten?. <i>Psychologische Rundschau</i> , <b>2005</b> , 56, 261-270	0.6	12
28	The Moderating Role of Category Salience and Category Focus in Judgments of Set Size and Frequency of Occurrence. <i>Personality and Social Psychology Bulletin</i> , <b>1999</b> , 25, 463-481	4.1	11
27	Do people learn option or strategy routines in multi-attribute decisions? The answer depends on subtle factors. <i>Acta Psychologica</i> , <b>2013</b> , 143, 200-9	1.7	10
26	Accounting for critical evidence while being precise and avoiding the strategy selection problem in a parallel constraint satisfaction approach: A reply to Marewski (2010). <i>Journal of Behavioral Decision Making</i> , <b>2010</b> , 23, 468-472	2.4	9
25	Children's Neglect of Probabilities in Decision Making with and without Feedback. <i>Frontiers in Psychology</i> , <b>2018</b> , 9, 191	3.4	8
24	Paranormal beliefs and individual differences: story seeking without reasoned review. <i>Heliyon</i> , <b>2020</b> , 6, e04259	3.6	8
23	Risky choice in interpersonal context: Do people dare because they care?. <i>Journal of Economic Psychology</i> , <b>2016</b> , 52, 1-23	2.5	8
22	Child decision-making: On the burden of predecisional information search. <i>Journal of Cognition and Development</i> , <b>2018</b> , 19, 137-164	2.5	7
21	Intuition beyond recognition: when less familiar events are liked more. <i>Experimental Psychology</i> , <b>2003</b> , 50, 49-54	1.5	6
20	When preservice teachers' prior beliefs contradict evidence from educational research. <i>British Journal of Educational Psychology</i> , <b>2021</b> , 91, 1055-1072	3.2	6
19	Children's adaptive decision making and the costs of information search. <i>Journal of Applied Developmental Psychology</i> , <b>2019</b> , 60, 24-34	2.5	5
18	Holistic Information Integration in Child Decision Making. <i>Journal of Behavioral Decision Making</i> , <b>2017</b> , 30, 1131-1146	2.4	4

17	The stability of preferences - a social-cognition view. <i>Frontiers in Psychology</i> , <b>2011</b> , 2, 290	3.4	4
16	The Influence of Differential Focus on the Endowment Effect in Risky Objects. <i>Swiss Journal of Psychology</i> , <b>2013</b> , 72, 159-164	0.8	3
15	Children's trust in informants in risky decisions. <i>Cognitive Development</i> , <b>2020</b> , 53, 100846	1.7	3
14	Has the World Changed? My Neighbor Might Know: Effects of Social Context on Routine Deviation. <i>Journal of Behavioral Decision Making</i> , <b>2015</b> , 28, 50-66	2.4	2
13	The impact of attention on judgments of frequency and duration. <i>PLoS ONE</i> , <b>2015</b> , 10, e0126974	3.7	2
12	Rational decision making: balancing RUN and JUMP modes of analysis. <i>Mind and Society</i> , <b>2012</b> , 11, 69-80	0.9	2
11	Origins of the sample-size effect in explicit evaluative judgment. <i>Experimental Psychology</i> , <b>2009</b> , 56, 344-53	5.3	2
10	Why do aggressive movies make people aggressive? an attempt to explain short-term effects of the depiction of violence on the observer. <i>Aggressive Behavior</i> , <b>1993</b> , 19, 137-149	2.8	2
9	Sonification and visualization of predecisional information search: Identifying toolboxes in children. <i>Developmental Psychology</i> , <b>2018</b> , 54, 474-481	3.7	2
8	Frequency processing and cognition: introduction and overview <b>2002</b> , 1-18		2
7	When knowledge activated from memory intrudes on probabilistic inferences from description - the case of stereotypes. <i>Acta Psychologica</i> , <b>2017</b> , 180, 64-78	1.7	1
6	Has the World Changed? My Neighbor Might Know Effects of Social Context on Routine Deviation. <i>SSRN Electronic Journal</i> , <b>2011</b> ,	1	1
5	Preschoolers' competence to use advice in everyday decision contexts.. <i>Journal of Experimental Child Psychology</i> , <b>2021</b> , 215, 105311	2.3	1
4	On the Adaptive Value of Paranormal Beliefs - a Qualitative Study. <i>Integrative Psychological and Behavioral Science</i> , <b>2021</b> , 55, 318-328	1.2	1
3	From perception to inference: Utilization of probabilities as decision weights in children. <i>Memory and Cognition</i> , <b>2021</b> , 49, 826-842	2.2	1
2	On the Robustness of the Quizzing Effect under Real Teaching Conditions. <i>Zeitschrift Fur Pädagogische Psychologie</i> , <b>2015</b> , 29, 109-114	1.3	
1	When even the smartest fail to prioritise: overuse of information can decrease decision accuracy. <i>Journal of Cognitive Psychology</i> , 1-16	0.9	