

Luis R Gomez-Mejia

List of Publications by Year in descending order

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84
papers

20,118
citations

34105
52
h-index

54911
84
g-index

85
all docs

85
docs citations

85
times ranked

6410
citing authors

#	ARTICLE	IF	CITATIONS
1	Socioemotional Wealth and Business Risks in Family-controlled Firms: Evidence from Spanish Olive Oil Mills. <i>Administrative Science Quarterly</i> , 2007, 52, 106-137.	6.9	2,963
2	Socioemotional Wealth in Family Firms. <i>Family Business Review</i> , 2012, 25, 258-279.	6.6	1,858
3	Socioemotional Wealth and Corporate Responses to Institutional Pressures: Do Family-Controlled Firms Pollute Less?. <i>Administrative Science Quarterly</i> , 2010, 55, 82-113.	6.9	1,304
4	The Bind that Ties: Socioemotional Wealth Preservation in Family Firms. <i>Academy of Management Annals</i> , 2011, 5, 653-707.	9.6	1,189
5	Necessity as the mother of "green" inventions: Institutional pressures and environmental innovations. <i>Strategic Management Journal</i> , 2013, 34, 891-909.	7.3	1,014
6	A Behavioral Agency Model of Managerial Risk Taking. <i>Academy of Management Review</i> , 1998, 23, 133-153.	11.7	982
7	Diversification Decisions in Family-Controlled Firms. <i>Journal of Management Studies</i> , 2010, 47, 223-252.	8.3	969
8	How Much Does Performance Matter? A Meta-Analysis of CEO Pay Studies. <i>Journal of Management</i> , 2000, 26, 301-339.	9.3	783
9	Environmental Performance and Executive Compensation: An Integrated Agency-Institutional Perspective. <i>Academy of Management Journal</i> , 2009, 52, 103-126.	6.3	750
10	The Decoupling of CEO Pay and Performance: An Agency Theory Perspective. <i>Administrative Science Quarterly</i> , 1989, 34, 169.	6.9	530
11	The Bind that Ties: Socioemotional Wealth Preservation in Family Firms. <i>Academy of Management Annals</i> , 2011, 5, 653-707.	9.6	469
12	Cultural Diversity and the Performance of Multinational Firms. <i>Journal of International Business Studies</i> , 1997, 28, 309-335.	7.3	401
13	Perceptions of Benevolence and the Design of Agency Contracts: CEO-TMT Relationships in Family Firms. <i>Academy of Management Journal</i> , 2010, 53, 69-89.	6.3	390
14	A Behavioral Agency Model of Managerial Risk Taking. <i>Academy of Management Review</i> , 1998, 23, 133.	11.7	330
15	Reframing Executive Compensation: An Assessment and Outlook. <i>Journal of Management</i> , 1997, 23, 291-374.	9.3	311
16	Matching compensation and organizational strategies. <i>Strategic Management Journal</i> , 1990, 11, 153-169.	7.3	303
17	In the Horns of the Dilemma: Socioemotional Wealth, Financial Wealth, and Acquisitions in Family Firms. <i>Journal of Management</i> , 2018, 44, 1369-1397.	9.3	287
18	Reframing executive compensation: An assessment and outlook. <i>Journal of Management</i> , 1997, 23, 291-374.	9.3	272

#	ARTICLE	IF	CITATIONS
19	IS CEO PAY IN HIGH-TECHNOLOGY FIRMS RELATED TO INNOVATION?. Academy of Management Journal, 2000, 43, 1118-1129.	6.3	236
20	Toward a contingency theory of compensation strategy. Strategic Management Journal, 1987, 8, 169-182.	7.3	230
21	The Role of Family Ties in Agency Contracts. Academy of Management Journal, 2001, 44, 81-95.	6.3	214
22	Structure and process of diversification, compensation strategy, and firm performance. Strategic Management Journal, 1992, 13, 381-397.	7.3	210
23	Executive Stock Options as Mixed Gambles: Revisiting the Behavioral Agency Model. Academy of Management Journal, 2013, 56, 451-472.	6.3	204
24	CEO incentives, innovation, and performance in technology-intensive firms: a reconciliation of outcome and behavior-based incentive schemes. Strategic Management Journal, 2006, 27, 1057-1080.	7.3	190
25	The Determinants of Executive Compensation in Family-Controlled Public Corporations. Academy of Management Journal, 2003, 46, 226-237.	6.3	184
26	Disentangling compensation and employment risks using the behavioral agency model. Strategic Management Journal, 2007, 28, 1001-1019.	7.3	183
27	Towards a Social Theory of Agency. Journal of Management Studies, 2012, 49, 202-222.	8.3	178
28	Effectiveness of Individual and Aggregate Compensation Strategies. Industrial Relations, 1989, 28, 431-445.	1.6	176
29	Board Interlocks and Firm Performance: Toward a Combined Agencyâ€“Resource Dependence Perspective. Journal of Management, 2018, 44, 589-618.	9.3	162
30	Has Agency Theory Run its Course?: Making the Theory more Flexible to Inform the Management of Reward Systems. Corporate Governance: an International Review, 2012, 20, 526-546.	2.4	133
31	Family Control, Socioemotional Wealth and Earnings Management in Publicly Traded Firms. Journal of Business Ethics, 2016, 133, 453-469.	6.0	127
32	Financial Reporting and the Protection of Socioemotional Wealth in Family-Controlled Firms. European Accounting Review, 2014, 23, 387-402.	3.8	123
33	Managerial Control, Performance, and Executive Compensation. Academy of Management Journal, 1987, 30, 51-70.	6.3	120
34	Organizational governance and employee pay: how ownership structure affects the firm's compensation strategy. Strategic Management Journal, 2005, 26, 377-384.	7.3	108
35	Does Stakeholder Management have a Dark Side?. Journal of Business Ethics, 2009, 89, 491-507.	6.0	106
36	CEO Risk-Taking and Socioemotional Wealth: The Behavioral Agency Model, Family Control, and CEO Option Wealth. Journal of Management, 2019, 45, 1713-1738.	9.3	102

#	ARTICLE	IF	CITATIONS
37	To Merge, Sell, or Liquidate? Socioemotional Wealth, Family Control, and the Choice of Business Exit. <i>Journal of Management</i> , 2020, 46, 1342-1379.	9.3	98
38	The pros and cons of rewarding social responsibility at the top. <i>Human Resource Management</i> , 2009, 48, 959-971.	5.8	94
39	The Role of Risk Sharing and Risk Taking under Gainsharing. <i>Academy of Management Review</i> , 2000, 25, 492.	11.7	89
40	Heavy lies the crown? How job anxiety affects top executive decision making in gain and loss contexts. <i>Strategic Management Journal</i> , 2016, 37, 1968-1989.	7.3	79
41	Hooked on a feeling: The affective component of socioemotional wealth in family firms. <i>Journal of Family Business Strategy</i> , 2014, 5, 280-288.	5.7	78
42	The Role of Risk Sharing and Risk Taking Under Gainsharing.. <i>Academy of Management Review</i> , 2000, 25, 492-507.	11.7	76
43	Going short-term or long-term? CEO stock options and temporal orientation in the presence of slack. <i>Strategic Management Journal</i> , 2016, 37, 2463-2480.	7.3	74
44	Is nepotism so bad for family firms? A socioemotional wealth approach. <i>Human Resource Management Review</i> , 2018, 28, 83-97.	4.8	74
45	Agency Problems in Diverse Contexts: A Global Perspective. <i>Journal of Management Studies</i> , 2005, 42, 1507-1517.	8.3	72
46	The Decision of the Supply Chain Executive to Support or Impede Supply Chain Integration: A Multidisciplinary Behavioral Agency Perspective*. <i>Decision Sciences</i> , 2009, 40, 635-665.	4.5	72
47	Does agency theory have universal relevance? A reply to Lubatkin, Lane, Collin, and Very. <i>Journal of Organizational Behavior</i> , 2007, 28, 81-88.	4.7	67
48	Inducements and Motives at the Top: A Holistic Perspective on the Drivers of Executive Behavior. <i>Academy of Management Annals</i> , 2017, 11, 669-702.	9.6	67
49	The Fit Between CEO Compensation Design and Firm Risk. <i>Academy of Management Journal</i> , 2002, 45, 745-756.	6.3	64
50	Gainsharing And Mutual Monitoring: A Combined Agency-Organizational Justice Interpretation. <i>Academy of Management Journal</i> , 1995, 38, 881-899.	6.3	63
51	CEO Compensation Monitoring and firm performance. <i>Academy of Management Journal</i> , 1994, 37, 1002-1016.	6.3	59
52	Socioemotional Wealth and Human Resource Management (HRM) in Family-Controlled Firms. <i>Research in Personnel and Human Resources Management</i> , 2011, , 159-217.	1.6	58
53	Disaggregating The Agency Contract: The Effects Of Monitoring, Incentive Alignment, And Term In Office On Agent Decision Making. <i>Academy of Management Journal</i> , 1997, 40, 584-602.	6.3	57
54	Power as a determinant of executive compensation. <i>Human Resource Management Review</i> , 2002, 12, 3-23.	4.8	55

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55	Impact of informal institutions on the prevalence, strategy, and performance of family firms: A meta-analysis. <i>Journal of International Business Studies</i> , 2022, 53, 1153-1177.	7.3	51
56	Why some firms adopt telecommuting while others do not: A contingency perspective. <i>Human Resource Management</i> , 2009, 48, 917-939.	5.8	50
57	The relationship between socioemotional and financial wealth. <i>Management Research</i> , 2016, 14, 215-233.	0.7	50
58	To patent or not to patent: That is the question. Intellectual property protection in family firms. <i>Entrepreneurship Theory and Practice</i> , 2020, 44, 339-367.	10.2	48
59	Family firms are indeed better places to work than non-family firms! Socioemotional wealth and employees' perceived organizational caring. <i>Journal of Family Business Strategy</i> , 2021, 12, 100412.	5.7	48
60	Family Business Restructuring: A Review and Research Agenda. <i>Journal of Management Studies</i> , 2022, 59, 197-235.	8.3	48
61	Back to square one: The measurement of Socioemotional Wealth (SEW). <i>Journal of Family Business Strategy</i> , 2022, 13, 100480.	5.7	44
62	Family business and local development in Iberoamerica. <i>Cross Cultural and Strategic Management</i> , 2020, 27, 121-136.	1.7	35
63	The Interactive Effect of Monitoring and Incentive Alignment on Agency Costs. <i>Journal of Management</i> , 2019, 45, 701-727.	9.3	32
64	Can family firms nurture socioemotional wealth in the aftermath of Covid-19? Implications for research and practice. <i>BRQ Business Research Quarterly</i> , 2021, 24, 249-257.	3.7	31
65	Not all Risk Taking is Born Equal: The Behavioral Agency Model and CEO's Perception of Firm Efficacy. <i>Human Resource Management</i> , 2015, 54, 483-498.	5.8	30
66	Governance and Well-being in Academia: Negative Consequences of Applying an Agency Theory Logic in Higher Education. <i>British Journal of Management</i> , 2017, 28, 711-730.	5.0	29
67	Winning the tournament for named professorships in management. <i>International Journal of Human Resource Management</i> , 2009, 20, 1843-1863.	5.3	27
68	Do CEOs Ever Lose? Fairness Perspective on the Allocation of Residuals Between CEOs and Shareholders. <i>Journal of Management</i> , 2017, 43, 610-637.	9.3	22
69	Is top management team-supply chain manager interaction the missing link? An analysis of risk-bearing antecedents for supply chain managers. <i>International Journal of Operations and Production Management</i> , 2018, 38, 1640-1663.	5.9	22
70	The Ethical Dimension of Equity Incentives: A Behavioral Agency Examination of Executive Compensation and Pension Funding. <i>Journal of Business Ethics</i> , 2020, 166, 595-610.	6.0	21
71	Managerial Family Ties and Employee Risk Bearing in Family Firms: Evidence from Spanish Car Dealers. <i>Human Resource Management</i> , 2018, 57, 993-1007.	5.8	20
72	Executive compensation in North American high-technology firms: a contextual approach. <i>International Journal of Human Resource Management</i> , 2008, 19, 1534-1552.	5.3	17

#	ARTICLE	IF	CITATIONS
73	<i>Best</i> or <i>Worst Among the Worst</i> or <i>Worst Among the Best</i>? Socioemotional Wealth and Risk-Performance Returns for Family and Non-family Firms Under Financial Distress. Entrepreneurship Theory and Practice, 2023, 47, 1031-1058.	10.2	16
74	The behavioral agency model: Revised concepts and implications for operations and supply chain research. Decision Sciences, 2021, 52, 1026-1038.	4.5	13
75	Bridging Finance and Behavioral Scholarship on Agent Risk Sharing and Risk Taking. Academy of Management Perspectives, 2016, 30, 349-368.	6.8	12
76	The effect of CEO incentives on deviations from institutional norms in foreign market expansion decisions: Behavioral agency and cross-border acquisitions. Human Resource Management, 2020, 59, 463.	5.8	11
77	CEO pay is indeed decoupled from CEO performance: charting a path for the future. Management Research, 2018, 16, 117-136.	0.7	10
78	How much does performance matter? A meta-analysis of CEO pay studies. Journal of Management, 2000, 26, 301-339.	9.3	10
79	Are narcissistic CEOs good or bad for family firm innovation?. Human Relations, 2023, 76, 776-806.	5.4	9
80	When is Ambivalence Good for Family Firms? Understanding the Impact of Family Managers' Emotional Ambivalence on Decision Making. Entrepreneurship Research Journal, 2021, 11, 177-189.	1.3	8
81	CEO stock options and gender from the behavioral agency model perspective. Management Research, 2019, 17, 68-88.	0.7	6
82	Behavioral agency and corporate entrepreneurship: CEO equity incentives & competitive behavior. International Entrepreneurship and Management Journal, 2019, 15, 1017-1039.	5.0	6
83	The Competitive Struggle to Win Tournaments: The Allies' Race to Capture Adolf Hitler's Eagle's Nest. American Business Review, 2020, 23, 3-17.	0.6	1
84	In Pursuit of Socioemotional Wealth: The Affordances of Social Media in Family Firms. Exploring Diversity in Entrepreneurship, 2020, , 193-216.	0.4	1