

Peter B Smith

List of Publications by Year in descending order

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106
papers

10,252
citations

81743

39
h-index

35952

97
g-index

122
all docs

122
docs citations

122
times ranked

7304
citing authors

#	ARTICLE	IF	CITATIONS
1	Is an Emphasis on Dignity, Honor and Face more an Attribute of Individuals or of Cultural Groups?. Cross-Cultural Research, 2021, 55, 95-126.	1.6	14
2	How Far Can Measurement Be Culture-Free?. , 2021, , 319-340.		2
3	Putting Values into Context. Applied Psychology, 2020, 69, 291-295.	4.4	2
4	The Australian Psychological Society's Apology to Aboriginal and Torres Strait Islander People. , 2020, , 553-567.		0
5	The Wealth and Competitiveness of National Economic Systems Moderates the Importance of Big Five Personality Dimensions for Life Satisfaction of Employed Persons in 18 Nations. Journal of Cross-Cultural Psychology, 2020, 51, 267-282.	1.0	14
6	Sex Differences in Self-Construal and in Depressive Symptoms: Predictors of Cross-National Variation. Journal of Cross-Cultural Psychology, 2020, 51, 616-635.	1.0	10
7	Cultural Dimensions Theory. , 2020, , 970-976.		1
8	Changes in Reported Nation-Level Pro-social Behavior Frequencies Over 6 Years: A Test of Alternative Predictors. Social Indicators Research, 2019, 144, 1195-1208.	1.4	2
9	Country culture moderators of the relationship between gender and organizational commitment. Baltic Journal of Management, 2019, 14, 389-410.	1.2	7
10	Cultures and Persons: Characterizing National and Other Types of Cultural Difference Can Also Aid Our Understanding and Prediction of Individual Variability. Frontiers in Psychology, 2019, 10, 2689.	1.1	32
11	Dimensions of Self-Construal Associated with Self-Esteem and Depression: A Study among Mexican Students. Acta De Investigaci3n Psicol3gica, 2019, 9, .	0.1	1
12	Being oneself through time: Bases of self-continuity across 55 cultures. Self and Identity, 2018, 17, 276-293.	1.0	38
13	Discovering Culture's Influence in Studies of Individual Behavior in Organizational Settings: A Challenging Proposal. International Studies of Management and Organization, 2018, 48, 419-434.	0.4	8
14	In Search of a Pan-European Culture: European Values, Beliefs, and Models of Selfhood in Global Perspective. Journal of Cross-Cultural Psychology, 2018, 49, 868-887.	1.0	17
15	Cultural Dimensions Theory. , 2018, , 1-7.		0
16	Culture as perceived context: An exploration of the distinction between dignity, face and honor cultures. Acta De Investigaci3n Psicol3gica, 2017, 7, 2568-2576.	0.1	14
17	Cultural Values Versus Cultural Norms as Predictors of Differences in Helping Behaviors and in Emotion Regulation: A Preliminary Nation-Level Test Related to the Leung-Morris Model. Management and Organization Review, 2017, 13, 739-766.	1.8	14
18	Culture and Values ~t. , 2017, , .		0

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19	Nation-Level Moderators of the Extent to Which Self-Efficacy and Relationship Harmony Predict Studentsâ€™ Depression and Life Satisfaction. <i>Journal of Cross-Cultural Psychology</i> , 2016, 47, 818-834.	1.0	19
20	Beyond the â€œeastâ€–westâ€– dichotomy: Global variation in cultural models of selfhood.. <i>Journal of Experimental Psychology: General</i> , 2016, 145, 966-1000.	1.5	352
21	Individual and culture-level components of survey response styles: A multi-level analysis using cultural models of selfhood. <i>International Journal of Psychology</i> , 2016, 51, 453-463.	1.7	45
22	Cultural Variations in the Relationship Between Anger Coping Styles, Depression, and Life Satisfaction. <i>Journal of Cross-Cultural Psychology</i> , 2016, 47, 441-456.	1.0	12
23	Yes, Subjective Norms Are Important, but Letâ€™s Not Lose Sight of Cultural Differences. <i>Journal of Cross-Cultural Psychology</i> , 2015, 46, 1310-1313.	1.0	15
24	To Lend Helping Hands. <i>Journal of Cross-Cultural Psychology</i> , 2015, 46, 759-771.	1.0	35
25	Project GLOBE for Scientists and Practitioners: Drawing Clarity from Controversy. , 2015, , 33-65.		2
26	Cultural Bases for Self-Evaluation. <i>Personality and Social Psychology Bulletin</i> , 2014, 40, 657-675.	1.9	93
27	Are Guanxi-Type Supervisorâ€™Subordinate Relationships Culture-General? An Eight-Nation Test of Measurement Invariance. <i>Journal of Cross-Cultural Psychology</i> , 2014, 45, 921-938.	1.0	16
28	Gender Stereotypes of Personality. <i>Journal of Cross-Cultural Psychology</i> , 2014, 45, 675-694.	1.0	145
29	The inaccuracy of national character stereotypes. <i>Journal of Research in Personality</i> , 2013, 47, 831-842.	0.9	97
30	Through a glass darkly: Viewing the social contexts of our behaviour. <i>Asian Journal of Social Psychology</i> , 2013, 16, 19-21.	1.1	1
31	Contextualism as an Important Facet of Individualism-Collectivism. <i>Journal of Cross-Cultural Psychology</i> , 2013, 44, 24-45.	1.0	63
32	How Distinctive Are Indigenous Ways of Achieving Influence? A Comparative Study of Guanxi, Wasta, Jeitinho, and â€œPulling Stringsâ€–. <i>Journal of Cross-Cultural Psychology</i> , 2012, 43, 135-150.	1.0	135
33	Are indigenous approaches to achieving influence in business organizations distinctive? A comparative study of guanxi, wasta, jeitinho, svyazi and pulling strings. <i>International Journal of Human Resource Management</i> , 2012, 23, 333-348.	3.3	150
34	Culture and the distinctiveness motive: Constructing identity in individualistic and collectivistic contexts.. <i>Journal of Personality and Social Psychology</i> , 2012, 102, 833-855.	2.6	105
35	Stereotypes of age differences in personality traits: Universal and accurate?. <i>Journal of Personality and Social Psychology</i> , 2012, 103, 1050-1066.	2.6	98
36	Individualismâ€™collectivism and business context as predictors of behaviors in cross-national work settings: Incidence and outcomes. <i>International Journal of Intercultural Relations</i> , 2011, 35, 440-451.	1.0	14

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37	National Culture as a Moderator of the Relationship Between Managers'™ Use of Guidance Sources and How Well Work Events Are Handled. <i>Journal of Cross-Cultural Psychology</i> , 2011, 42, 1101-1121.	1.0	25
38	Differences Between Tight and Loose Cultures: A 33-Nation Study. <i>Science</i> , 2011, 332, 1100-1104.	6.0	2,075
39	Communication Styles as Dimensions of National Culture. <i>Journal of Cross-Cultural Psychology</i> , 2011, 42, 216-233.	1.0	71
40	Cross-Cultural Perspectives on Identity. , 2011, , 249-265.		21
41	Cross-cultural psychology: Some accomplishments and challenges. <i>Psychological Studies</i> , 2010, 55, 89-95.	0.5	12
42	Entering Our Fifth Decade: An Analysis of the Influence of the <i>Journal of Cross-Cultural Psychology</i> During Its First Forty Years of Publication. <i>Journal of Cross-Cultural Psychology</i> , 2010, 41, 301-317.	1.0	10
43	Beyond the United States and Japan: Testing Yamagishi's Emancipation Theory of Trust across 31 Nations. <i>Social Psychology Quarterly</i> , 2009, 72, 365-383.	1.4	95
44	Perceptions of aging across 26 cultures and their culture-level associates.. <i>Psychology and Aging</i> , 2009, 24, 941-954.	1.4	387
45	Cross-cultural Differences in Personnel Psychology. , 2009, , .		1
46	Self-Construals Across Cultures. <i>Journal of Cross-Cultural Psychology</i> , 2008, 39, 178-197.	1.0	92
47	Indigenous Aspects of Management. , 2008, , 319-333.		17
48	Social Structures and Processes in Cross-Cultural Management. , 2008, , 35-58.		27
49	How Do Organizations Allocate Rewards? The Predictive Validity of National Values, Economic and Organizational Factors Across Six Nations. <i>Journal of Cross-Cultural Psychology</i> , 2007, 38, 3-18.	1.0	35
50	When elephants fight, the grass gets trampled: the GLOBE and Hofstede projects. <i>Journal of International Business Studies</i> , 2006, 37, 915-921.	4.6	253
51	Who Cares about Justice? The Moderating Effect of Values on the Link between Organisational Justice and Work Behaviour. <i>Applied Psychology</i> , 2006, 55, 541-562.	4.4	105
52	Is there an indigenous European social psychology?. <i>International Journal of Psychology</i> , 2005, 40, 254-262.	1.7	11
53	Demographic Effects on the Use of Vertical Sources of Guidance by Managers in Widely Differing Cultural Contexts. <i>International Journal of Cross Cultural Management</i> , 2005, 5, 5-26.	1.3	16
54	National Character Does Not Reflect Mean Personality Trait Levels in 49 Cultures. <i>Science</i> , 2005, 310, 96-100.	6.0	400

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55	Values and Organizational Justice. <i>Journal of Cross-Cultural Psychology</i> , 2004, 35, 669-688.	1.0	63
56	Leader reliance on subordinates across nations that differ in development and climate. <i>Leadership Quarterly</i> , 2004, 15, 381-403.	3.6	44
57	In search of Nordic management styles. <i>Scandinavian Journal of Management</i> , 2003, 19, 491-507.	1.0	66
58	Profiling the politically violent in Pakistan: Self-construals and values.. <i>Peace and Conflict</i> , 2003, 9, 277-295.	0.2	8
59	The Sociocultural Contexts of Decision Making in Organizations. , 2003, , 512-556.		8
60	Cultural Values, Sources of Guidance, and their Relevance to Managerial Behavior. <i>Journal of Cross-Cultural Psychology</i> , 2002, 33, 188-208.	1.0	499
61	Job attitudes and organizational justice in joint venture hotels in China: the role of expatriate managers. <i>International Journal of Human Resource Management</i> , 2001, 12, 926-945.	3.3	83
62	The Journal of Cross-Cultural Psychology between 1993 and 2000. <i>Journal of Cross-Cultural Psychology</i> , 2001, 32, 9-17.	1.0	15
63	Cross-cultural Psychology: Where Next?. <i>Psychology and Developing Societies</i> , 2001, 13, 141-151.	1.0	0
64	Development in sub-Saharan Africa: cultural influences and managers' decision behaviour. <i>Public Administration and Development</i> , 2000, 20, 339-351.	0.9	52
65	Nature over nurture: temperament, personality, and life span development. <i>Journal of Personality and Social Psychology</i> , 2000, 78, 173-86.	2.6	364
66	The Search for Indigenous Psychologies: Data From Turkey and the Former USSR. <i>Applied Psychology</i> , 1999, 48, 465-479.	4.4	13
67	Individualism: Collectivism and the handling of disagreement. A 23 country study. <i>International Journal of Intercultural Relations</i> , 1998, 22, 351-367.	1.0	97
68	Leadership, decision-making and cultural context: Event management within chinese joint ventures. <i>Leadership Quarterly</i> , 1997, 8, 413-431.	3.6	45
69	Locus of control and affectivity by gender and occupational status: A 14 nation study. <i>Sex Roles</i> , 1997, 36, 51-77.	1.4	38
70	Does National Culture or Ambient Temperature Explain Cross-National Differences in Role Stress? No Sweat!. <i>Academy of Management Journal</i> , 1997, 40, 930-946.	4.3	20
71	The Manager as Mediator of Alternative Meanings: A pilot Study from China, The USA and U.K.. <i>Journal of International Business Studies</i> , 1996, 27, 115-137.	4.6	93
72	Icelandic Business and Management Culture. <i>International Studies of Management and Organization</i> , 1996, 26, 61-72.	0.4	24

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73	Culture and conformity: A meta-analysis of studies using Asch's (1952b, 1956) line judgment task.. Psychological Bulletin, 1996, 119, 111-137.	5.5	1,053
74	Job Satisfaction in Joint Venture Hotels in China: An Organizational Justice Analysis. Journal of International Business Studies, 1996, 27, 947-962.	4.6	155
75	National Culture and the Values of Organizational Employees. Journal of Cross-Cultural Psychology, 1996, 27, 231-264.	1.0	645
76	CROSS-CULTURAL SOCIAL AND ORGANIZATIONAL PSYCHOLOGY. Annual Review of Psychology, 1996, 47, 205-235.	9.9	214
77	Role Conflict, Ambiguity, and Overload: A 21-Nation Study. Academy of Management Journal, 1995, 38, 429-452.	4.3	21
78	JCCP-Looking to the Future. Journal of Cross-Cultural Psychology, 1995, 26, 588-590.	1.0	2
79	The Rotter Locus of Control Scale in 43 Countries: A Test of Cultural Relativity. International Journal of Psychology, 1995, 30, 377-400.	1.7	146
80	Who are We and Where are We Going?. Journal of Cross-Cultural Psychology, 1994, 25, 25-53.	1.0	35
81	Event management and work team effectiveness in Japan, Britain and USA. Journal of Occupational and Organizational Psychology, 1994, 67, 33-43.	2.6	42
82	Development and use of English versions of Japanese PM leadership measures in electronics plants. Journal of Organizational Behavior, 1993, 14, 251-267.	2.9	13
83	Organizational Behaviour and National Cultures. British Journal of Management, 1992, 3, 39-51.	3.3	81
84	A Cross-Cultural Test of the Japanese PM Leadership Theory. Applied Psychology, 1992, 41, 5-19.	4.4	24
85	Personal Reliance on Alternative Event-Management Processes in Four Countries. Group & Organization Studies, 1990, 15, 75-91.	0.7	21
86	On the generality of leadership style measures across cultures*. Journal of Occupational Psychology, 1989, 62, 97-109.	1.5	164
87	The labelling of schizophrenics by professionals and lay-persons. British Journal of Clinical Psychology, 1987, 26, 311-312.	1.7	5
88	The effectiveness of Japanese styles of management: A review and critique. Journal of Occupational Psychology, 1984, 57, 121-136.	1.5	17
89	Back-Home Environment and Within-Group Relationships as Determinants of Personal Change. Human Relations, 1983, 36, 53-67.	3.8	5
90	USING TEAM DEVELOPMENT METHODS WITHIN SOCIAL SERVICES AGENCIES. Social Work With Groups, 1981, 4, 69-84.	0.3	1

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91	The T-Group Trainer: Group Facilitator or Prisoner of Circumstance?. Journal of Applied Behavioral Science, The, 1980, 16, 63-77.	2.0	12
92	Emotional Arousal During Sensitivity Training as a Function of Length of the Experience. Group & Organization Studies, 1980, 5, 97-104.	0.7	0
93	Personal Causality and Sensitivity Training. Small Group Research, 1980, 11, 235-249.	0.3	5
94	Changes in Relationships After Sensitivity Training. Small Group Research, 1979, 10, 414-430.	0.3	5
95	Affect Levels in One-Day Experiential Groups. Psychological Reports, 1979, 45, 117-118.	0.9	4
96	Social influence processes and the outcome of sensitivity training.. Journal of Personality and Social Psychology, 1976, 34, 1087-1094.	2.6	11
97	Sources of Influence in the Sensitivity Training Laboratory. Small Group Research, 1976, 7, 331-348.	0.3	2
98	Why Successful Groups Succeed: the Implications of T-group Research. , 1976, , 63-76.		1
99	Controlled studies of the outcome of sensitivity training.. Psychological Bulletin, 1975, 82, 597-622.	5.5	84
100	Group Composition and Changes in Self-Actualization in T-Groups. Human Relations, 1975, 28, 811-823.	3.8	7
101	Group composition as a determinant of Kelman's social influence modes. European Journal of Social Psychology, 1974, 4, 261-277.	1.5	9
102	The IMPACT OF PHASE I MANAGERIAL GRID TRAINING. Journal of Management Studies, 1969, 6, 318-330.	6.0	7
103	Attitude Changes Associated with Training in Human Relations. The British Journal of Social and Clinical Psychology, 1964, 3, 104-112.	0.6	21
104	LEADERSâ€™ SOURCES OF GUIDANCE AND THE CHALLENGE OF WORKING ACROSS CULTURES. Advances in Global Leadership, 0, , 167-181.	0.8	0
105	In search of autonomous-relational self-construal. , 0, , 143-156.		1
106	The cultural contexts of organisational behaviour. , 0, , 494-517.		1