

Tk Das

List of Publications by Year in descending order

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Version: 2024-02-01

35
papers

9,612
citations

172386

29
h-index

360920

35
g-index

36
all docs

36
docs citations

36
times ranked

4718
citing authors

#	ARTICLE	IF	CITATIONS
1	Interpartner negotiations in alliances: a strategic framework. <i>Management Decision</i> , 2011, 49, 1235-1256.	2.2	21
2	Regulatory Focus and Opportunism in the Alliance Development Process. <i>Journal of Management</i> , 2011, 37, 682-708.	6.3	78
3	Interpretive schemes in cross-national alliances. <i>Cross Cultural Management</i> , 2010, 17, 154-169.	1.2	25
4	Determinants of Partner Opportunism in Strategic Alliances: A Conceptual Framework. <i>Journal of Business and Psychology</i> , 2010, 25, 55-74.	2.5	186
5	Interpartner sensemaking in strategic alliances. <i>Management Decision</i> , 2010, 48, 17-36.	2.2	61
6	Interpartner harmony in strategic alliances: managing commitment and forbearance. <i>International Journal of Strategic Business Alliances</i> , 2009, 1, 24.	0.2	38
7	Governance structure choice in strategic alliances. <i>Management Decision</i> , 2008, 46, 725-742.	2.2	119
8	Learning dynamics in the alliance development process. <i>Management Decision</i> , 2007, 45, 684-707.	2.2	56
9	Interpartner Legitimacy in the Alliance Development Process. <i>Journal of Management Studies</i> , 2007, 44, 070605080020004-???	6.0	36
10	Strategic Alliance Temporalities and Partner Opportunism*. <i>British Journal of Management</i> , 2006, 17, 1-21.	3.3	271
11	Entrepreneurial firms in search of established partners: review and recommendations. <i>International Journal of Entrepreneurial Behaviour and Research</i> , 2006, 12, 114-143.	2.3	94
12	Deceitful behaviors of alliance partners: potential and prevention. <i>Management Decision</i> , 2005, 43, 706-719.	2.2	63
13	How Strong are the Ethical Preferences of Senior Business Executives?. <i>Journal of Business Ethics</i> , 2005, 56, 69-80.	3.7	18
14	The Risk-Based View of Trust: A Conceptual Framework. <i>Journal of Business and Psychology</i> , 2004, 19, 85-116.	2.5	322
15	Time-span and risk of partner opportunism in strategic alliances. <i>Journal of Managerial Psychology</i> , 2004, 19, 744-759.	1.3	53
16	Managerial Perceptions and the Essence of the Managerial World: What is an Interloper Business Executive to Make of the Academic-Researcher Perceptions of Managers?. <i>British Journal of Management</i> , 2003, 14, 23-32.	3.3	40
17	Partner analysis and alliance performance. <i>Scandinavian Journal of Management</i> , 2003, 19, 279-308.	1.0	226
18	Alliance Constellations: A Social Exchange Perspective. <i>Academy of Management Review</i> , 2002, 27, 445-456.	7.4	342

#	ARTICLE	IF	CITATIONS
19	The Dynamics of Alliance Conditions in the Alliance Development Process. <i>Journal of Management Studies</i> , 2002, 39, 725-746.	6.0	300
20	Trust, Control, and Risk in Strategic Alliances: An Integrated Framework. <i>Organization Studies</i> , 2001, 22, 251-283.	3.8	1,456
21	Relational Risk and Its Personal Correlates in Strategic Alliances. <i>Journal of Business and Psychology</i> , 2001, 15, 449-465.	2.5	56
22	Strategic risk behaviour and its temporalities: between risk propensity and decision context. <i>Journal of Management Studies</i> , 2001, 38, 515-534.	6.0	88
23	A risk perception model of alliance structuring. <i>Journal of International Management</i> , 2001, 7, 1-29.	2.4	234
24	Instabilities of Strategic Alliances: An Internal Tensions Perspective. <i>Organization Science</i> , 2000, 11, 77-101.	3.0	857
25	A resource-based theory of strategic alliances. <i>Journal of Management</i> , 2000, 26, 31-61.	6.3	774
26	Cognitive Biases and Strategic Decision Processes: An Integrative Perspective. <i>Journal of Management Studies</i> , 1999, 36, 757-778.	6.0	232
27	Resource and Risk Management in the Strategic Alliance Making Process. <i>Journal of Management</i> , 1998, 24, 21-42.	6.3	291
28	Between Trust and Control: Developing Confidence in Partner Cooperation in Alliances. <i>Academy of Management Review</i> , 1998, 23, 491-512.	7.4	2,170
29	RISK TYPES AND INTER-FIRM ALLIANCE STRUCTURES. <i>Journal of Management Studies</i> , 1996, 33, 827-843.	6.0	385
30	EDUCATING TOMORROW'S MANAGERS: THE ROLE OF CRITICAL THINKING. <i>International Journal of Organizational Analysis</i> , 1994, 2, 333-360.	0.5	10
31	THE CHANGING ROLE OF MIDDLE MANAGERS IN THE STRATEGY PROCESS. <i>Competitiveness Review</i> , 1993, 3, 9-16.	1.8	0
32	A MULTIPLE PARADIGM APPROACH TO ORGANIZATIONAL CONTROL. <i>International Journal of Organizational Analysis</i> , 1993, 1, 385-403.	0.5	15
33	Time: The hidden dimension in strategic planning. <i>Long Range Planning</i> , 1991, 24, 49-57.	2.9	102
34	Strategic planning and individual temporal orientation. <i>Strategic Management Journal</i> , 1987, 8, 203-209.	4.7	164
35	Toward an integrative framework of organizational control. <i>Accounting, Organizations and Society</i> , 1985, 10, 35-50.	1.4	420