

# Danny Tan Wang

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4906221/publications.pdf>

Version: 2024-02-01

19  
papers

759  
citations

687363

13  
h-index

794594

19  
g-index

19  
all docs

19  
docs citations

19  
times ranked

602  
citing authors

#	ARTICLE	IF	CITATIONS
1	The effect of distributors' relationship exploration on relationship quality under market uncertainty. <i>Industrial Marketing Management</i> , 2021, 93, 344-355.	6.7	9
2	The effects of distributor relationship commitment and relationship exploration on opportunism: The moderating roles of exchange uncertainties and network factors. <i>Industrial Marketing Management</i> , 2019, 83, 301-313.	6.7	26
3	The role of sales representatives in cross-cultural business-to-business relationships. <i>Industrial Marketing Management</i> , 2019, 78, 227-238.	6.7	13
4	Impact of historical conflict on FDI location and performance: Japanese investment in China. <i>Journal of International Business Studies</i> , 2018, 49, 1060-1080.	7.3	66
5	Foreign direct investment, institutional development, and environmental externalities: Evidence from China. <i>Journal of Environmental Management</i> , 2014, 135, 81-90.	7.8	116
6	When does FDI matter? The roles of local institutions and ethnic origins of FDI. <i>International Business Review</i> , 2013, 22, 450-465.	4.8	92
7	Multinationals, Institutions and Economic Growth in China. <i>Asian Economic Journal</i> , 2013, 27, 1-16.	0.9	6
8	Economic development and natural amenity: An econometric analysis of urban green spaces in China. <i>Urban Forestry and Urban Greening</i> , 2013, 12, 435-442.	5.3	48
9	Urban forest development in China: Natural endowment or socioeconomic product?. <i>Cities</i> , 2013, 35, 62-68.	5.6	35
10	Observer Effects of Punishment in a Distribution Network. <i>Journal of Marketing Research</i> , 2013, 50, 627-643.	4.8	50
11	Observer Effects of Punishment in a Distribution Network. <i>Journal of Marketing Research</i> , 2013, 50, 627-643.	4.8	31
12	The role of program fairness in asymmetrical channel relationships. <i>Industrial Marketing Management</i> , 2011, 40, 1368-1376.	6.7	34
13	Power or Market? Location Determinants of Multinational Headquarters in China. <i>Environment and Planning A</i> , 2011, 43, 2364-2383.	3.6	13
14	Managing Distributors' Changing Motivations over the Course of a Joint Sales Program. <i>Journal of Marketing</i> , 2010, 74, 32-47.	11.3	26
15	Managing Distributors' Changing Motivations over the Course of a Joint Sales Program. <i>Journal of Marketing</i> , 2010, 74, 32-47.	11.3	29
16	How do new ventures grow? Firm capabilities, growth strategies and performance. <i>International Journal of Research in Marketing</i> , 2009, 26, 294-303.	4.2	72
17	'INFORMATION HINTERLAND' ? A BASE FOR FINANCIAL CENTRE DEVELOPMENT: THE CASE OF BEIJING VERSUS SHANGHAI IN CHINA. <i>Tijdschrift Voor Economische En Sociale Geografie</i> , 2007, 98, 102-120.	2.1	10
18	MULTINATIONAL CORPORATIONS' (MNCs) STRATEGIC LOCATION AND THE DEVELOPMENT OF FINANCIAL SERVICE HUBS IN CHINA. <i>Asian Geographer</i> , 2005, 24, 17-44.	1.0	2

#	ARTICLE	IF	CITATIONS
19	Determining factors of the development of a national financial center: the case of China. Geoforum, 2004, 35, 577-592.	2.5	81