

Ulrich Hoffrage

List of Publications by Year in descending order

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47
papers

5,803
citations

318942

23
h-index

263392

45
g-index

50
all docs

50
docs citations

50
times ranked

3782
citing authors

#	ARTICLE	IF	CITATIONS
1	From washing hands to washing consciences and polishing reputations. Behavioral and Brain Sciences, 2021, 44, e15.	0.4	0
2	From representation via planning to action: an extension of Egon Brunswik's Theory of Probabilistic Functionalism. Environment Systems and Decisions, 2018, 38, 69-73.	1.9	4
3	Modeling and aiding intuition: Introduction to the commentary section.. Journal of Applied Research in Memory and Cognition, 2016, 5, 318-321.	0.7	0
4	Supporting Prosocial Microlending Decisions with Joint Evaluations: A Double-Edged Sword. Proceedings - Academy of Management, 2016, 2016, 15114.	0.0	0
5	Choice deferral can arise from absolute evaluations or relative comparisons.. Journal of Experimental Psychology: Applied, 2015, 21, 140-157.	0.9	10
6	Natural frequencies facilitate diagnostic inferences of managers. Frontiers in Psychology, 2015, 6, 642.	1.1	24
7	Visual aids improve diagnostic inferences and metacognitive judgment calibration. Frontiers in Psychology, 2015, 6, 932.	1.1	45
8	Toward an ecological analysis of Bayesian inferences: how task characteristics influence responses. Frontiers in Psychology, 2015, 6, 939.	1.1	14
9	Natural frequencies improve Bayesian reasoning in simple and complex inference tasks. Frontiers in Psychology, 2015, 6, 1473.	1.1	51
10	Picking profitable investments: The success of equal weighting in simulated venture capitalist decision making. Journal of Business Research, 2015, 68, 1705-1716.	5.8	15
11	Unveiling the Lady in Black: Modeling and aiding intuition.. Journal of Applied Research in Memory and Cognition, 2015, 4, 145-163.	0.7	20
12	Chances and risks in medical risk communication. GMS German Medical Science, 2015, 13, Doc07.	2.7	6
13	Societal perspectives on risk awareness and risk competence. GMS German Medical Science, 2015, 13, Doc08.	2.7	5
14	Teaching Evidence-Based Management With A Focus on Producing Local Evidence. Academy of Management Learning and Education, 2014, 13, 397-414.	1.6	26
15	The impact of affect on willingness-to-pay and desired-set-size. Progress in Brain Research, 2013, 202, 21-35.	0.9	1
16	Processes models, environmental analyses, and cognitive architectures: Quo vadis quantum probability theory?. Behavioral and Brain Sciences, 2013, 36, 297-298.	0.4	1
17	Ethical Blindness. Journal of Business Ethics, 2012, 109, 323-338.	3.7	199
18	Neither bad apple nor bad barrel: how the societal context impacts unethical behavior in organizations. Business Ethics, 2012, 21, 31-46.	3.5	42

#	ARTICLE	IF	CITATIONS
19	Compressed Environments: Unbounded Optimizers Should Sometimes Ignore Information. <i>Minds and Machines</i> , 2010, 20, 259-275.	2.7	2
20	The Interactive Choice Aid: A New Approach to Supporting Online Consumer Decision Making. <i>AIS Transactions on Human-Computer Interaction</i> , 2010, 2, 112-126.	1.1	6
21	The Influence of Causal Knowledge in Two-Alternative Forced-Choice Tasks~!2009-07-22~!2009-12-21~!2010-07-13~!. <i>Open Psychology Journal</i> , 2010, 3, 136-144.	0.2	2
22	Testing the tyranny of too much choice against the allure of more choice. <i>Psychology and Marketing</i> , 2009, 26, 280-298.	4.6	50
23	Communicating Quantitative Risk Information. <i>Annals of the International Communication Association</i> , 2009, 33, 177-211.	2.8	7
24	Rational ignoring with unbounded cognitive capacity. <i>Journal of Economic Psychology</i> , 2008, 29, 792-809.	1.1	29
25	Inferences under time pressure: How opportunity costs affect strategy selection. <i>Acta Psychologica</i> , 2008, 127, 258-276.	0.7	240
26	Chapter 108 One-Reason Decision Making. <i>Handbook of Experimental Economics Results</i> , 2008, 1, 1004-1017.	0.2	4
27	Compound Cue Processing in Linearly and Nonlinearly Separable Environments. <i>Psychological Record</i> , 2008, 58, 301-314.	0.6	2
28	When One Cue is not Enough: Combining Fast and Frugal Heuristics with Compound Cue Processing. <i>Quarterly Journal of Experimental Psychology</i> , 2007, 60, 1197-1215.	0.6	57
29	The role of representation in Bayesian reasoning: Correcting common misconceptions. <i>Behavioral and Brain Sciences</i> , 2007, 30, 264-267.	0.4	258
30	Compound cue processing within the fast and frugal heuristics approach in nonlinearly separable environments. <i>Learning and Motivation</i> , 2007, 38, 16-34.	0.6	15
31	The Ecological Rationality of Simple Group Heuristics: Effects of Group Member Strategies on Decision Accuracy. <i>Theory and Decision</i> , 2006, 60, 403-438.	0.5	45
32	How causal knowledge simplifies decision-making. <i>Minds and Machines</i> , 2006, 16, 365-380.	2.7	21
33	The Role of Representative Design in an Ecological Approach to Cognition.. <i>Psychological Bulletin</i> , 2004, 130, 959-988.	5.5	294
34	Hindsight bias: How knowledge and heuristics affect our reconstruction of the past. <i>Memory</i> , 2003, 11, 357-377.	0.9	108
35	Research on hindsight bias: A rich past, a productive present, and a challenging future. <i>Memory</i> , 2003, 11, 329-335.	0.9	42
36	How to Keep Children Safe in Traffic: Find the Daredevils Early.. <i>Journal of Experimental Psychology: Applied</i> , 2003, 9, 249-260.	0.9	62

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37	Teaching Bayesian reasoning: an evaluation of a classroom tutorial for medical students. <i>Medical Teacher</i> , 2002, 24, 516-521.	1.0	118
38	Representation facilitates reasoning: what natural frequencies are and what they are not. <i>Cognition</i> , 2002, 84, 343-352.	1.1	242
39	Fast, frugal, and fit: Simple heuristics for paired comparison. <i>Theory and Decision</i> , 2002, 52, 29-71.	0.5	261
40	Does Knowing 'Who Is Rational' Tell Us why and when People are Irrational?. <i>Theory and Psychology</i> , 2001, 11, 852-855.	0.7	0
41	Eingeschränkte und Ökologische Rationalität: Ein Forschungsprogramm. <i>Psychologische Rundschau</i> , 2001, 52, 11-19.	0.6	9
42	Hindsight bias: A by-product of knowledge updating?. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2000, 26, 566-581.	0.7	241
43	Why the analyses of cognitive processes matter. <i>Behavioral and Brain Sciences</i> , 2000, 23, 679-680.	0.4	30
44	Overcoming difficulties in Bayesian reasoning: A reply to Lewis and Keren (1999) and Mellers and McGraw (1999).. <i>Psychological Review</i> , 1999, 106, 425-430.	2.7	126
45	The reiteration effect in hindsight bias.. <i>Psychological Review</i> , 1997, 104, 194-202.	2.7	134
46	How to improve Bayesian reasoning without instruction: Frequency formats.. <i>Psychological Review</i> , 1995, 102, 684-704.	2.7	1,520
47	Probabilistic mental models: A Brunswikian theory of confidence.. <i>Psychological Review</i> , 1991, 98, 506-528.	2.7	1,380