

Ulrich Hoffrage

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4895728/publications.pdf>

Version: 2024-02-01

47
papers

5,803
citations

279778

23
h-index

233409

45
g-index

50
all docs

50
docs citations

50
times ranked

3318
citing authors

#	ARTICLE	IF	CITATIONS
1	From washing hands to washing consciences and polishing reputations. Behavioral and Brain Sciences, 2021, 44, e15.	0.7	0
2	From representation via planning to action: an extension of Egon Brunswik's Theory of Probabilistic Functionalism. Environment Systems and Decisions, 2018, 38, 69-73.	3.4	4
3	Modeling and aiding intuition: Introduction to the commentary section.. Journal of Applied Research in Memory and Cognition, 2016, 5, 318-321.	1.1	0
4	Supporting Prosocial Microlending Decisions with Joint Evaluations: A Double-Edged Sword. Proceedings - Academy of Management, 2016, 2016, 15114.	0.1	0
5	Choice deferral can arise from absolute evaluations or relative comparisons.. Journal of Experimental Psychology: Applied, 2015, 21, 140-157.	1.2	10
6	Natural frequencies facilitate diagnostic inferences of managers. Frontiers in Psychology, 2015, 6, 642.	2.1	24
7	Visual aids improve diagnostic inferences and metacognitive judgment calibration. Frontiers in Psychology, 2015, 6, 932.	2.1	45
8	Toward an ecological analysis of Bayesian inferences: how task characteristics influence responses. Frontiers in Psychology, 2015, 6, 939.	2.1	14
9	Natural frequencies improve Bayesian reasoning in simple and complex inference tasks. Frontiers in Psychology, 2015, 6, 1473.	2.1	51
10	Picking profitable investments: The success of equal weighting in simulated venture capitalist decision making. Journal of Business Research, 2015, 68, 1705-1716.	10.2	15
11	Unveiling the Lady in Black: Modeling and aiding intuition.. Journal of Applied Research in Memory and Cognition, 2015, 4, 145-163.	1.1	20
12	Chances and risks in medical risk communication. GMS German Medical Science, 2015, 13, Doc07.	2.7	6
13	Societal perspectives on risk awareness and risk competence. GMS German Medical Science, 2015, 13, Doc08.	2.7	5
14	Teaching Evidence-Based Management With A Focus on Producing Local Evidence. Academy of Management Learning and Education, 2014, 13, 397-414.	2.5	26
15	The impact of affect on willingness-to-pay and desired-set-size. Progress in Brain Research, 2013, 202, 21-35.	1.4	1
16	Processes models, environmental analyses, and cognitive architectures: Quo vadis quantum probability theory?. Behavioral and Brain Sciences, 2013, 36, 297-298.	0.7	1
17	Ethical Blindness. Journal of Business Ethics, 2012, 109, 323-338.	6.0	199
18	Neither bad apple nor bad barrel: how the societal context impacts unethical behavior in organizations. Business Ethics, 2012, 21, 31-46.	3.5	42

#	ARTICLE	IF	CITATIONS
19	Compressed Environments: Unbounded Optimizers Should Sometimes Ignore Information. Minds and Machines, 2010, 20, 259-275.	4.8	2
20	The Interactive Choice Aid: A New Approach to Supporting Online Consumer Decision Making. AIS Transactions on Human-Computer Interaction, 2010, 2, 112-126.	1.5	6
21	The Influence of Causal Knowledge in Two-Alternative Forced-Choice Tasks~!2009-07-22~!2009-12-21~!2010-07-13~!. Open Psychology Journal, 2010, 3, 136-144.	0.3	2
22	Testing the tyranny of too much choice against the allure of more choice. Psychology and Marketing, 2009, 26, 280-298.	8.2	50
23	Communicating Quantitative Risk Information. Annals of the International Communication Association, 2009, 33, 177-211.	4.6	7
24	Rational ignoring with unbounded cognitive capacity. Journal of Economic Psychology, 2008, 29, 792-809.	2.2	29
25	Inferences under time pressure: How opportunity costs affect strategy selection. Acta Psychologica, 2008, 127, 258-276.	1.5	240
26	Chapter 108 One-Reason Decision Making. Handbook of Experimental Economics Results, 2008, 1, 1004-1017.	0.2	4
27	Compound Cue Processing in Linearly and Nonlinearly Separable Environments. Psychological Record, 2008, 58, 301-314.	0.9	2
28	When One Cue is not Enough: Combining Fast and Frugal Heuristics with Compound Cue Processing. Quarterly Journal of Experimental Psychology, 2007, 60, 1197-1215.	1.1	57
29	The role of representation in Bayesian reasoning: Correcting common misconceptions. Behavioral and Brain Sciences, 2007, 30, 264-267.	0.7	258
30	Compound cue processing within the fast and frugal heuristics approach in nonlinearly separable environments. Learning and Motivation, 2007, 38, 16-34.	1.2	15
31	The Ecological Rationality of Simple Group Heuristics: Effects of Group Member Strategies on Decision Accuracy. Theory and Decision, 2006, 60, 403-438.	1.0	45
32	How causal knowledge simplifies decision-making. Minds and Machines, 2006, 16, 365-380.	4.8	21
33	The Role of Representative Design in an Ecological Approach to Cognition.. Psychological Bulletin, 2004, 130, 959-988.	6.1	294
34	Hindsight bias: How knowledge and heuristics affect our reconstruction of the past. Memory, 2003, 11, 357-377.	1.7	108
35	Research on hindsight bias: A rich past, a productive present, and a challenging future. Memory, 2003, 11, 329-335.	1.7	42
36	How to Keep Children Safe in Traffic: Find the Daredevils Early.. Journal of Experimental Psychology: Applied, 2003, 9, 249-260.	1.2	62

#	ARTICLE	IF	CITATIONS
37	Teaching Bayesian reasoning: an evaluation of a classroom tutorial for medical students. Medical Teacher, 2002, 24, 516-521.	1.8	118
38	Representation facilitates reasoning: what natural frequencies are and what they are not. Cognition, 2002, 84, 343-352.	2.2	242
39	Fast, frugal, and fit: Simple heuristics for paired comparison. Theory and Decision, 2002, 52, 29-71.	1.0	261
40	Does Knowing 'Who Is Rational' Tell Us why and when People are Irrational?. Theory and Psychology, 2001, 11, 852-855.	1.2	0
41	Eingeschränkte und Ökologische Rationalität: Ein Forschungsprogramm. Psychologische Rundschau, 2001, 52, 11-19.	0.2	9
42	Hindsight bias: A by-product of knowledge updating?. Journal of Experimental Psychology: Learning Memory and Cognition, 2000, 26, 566-581.	0.9	241
43	Why the analyses of cognitive processes matter. Behavioral and Brain Sciences, 2000, 23, 679-680.	0.7	30
44	Overcoming difficulties in Bayesian reasoning: A reply to Lewis and Keren (1999) and Mellers and McGraw (1999).. Psychological Review, 1999, 106, 425-430.	3.8	126
45	The reiteration effect in hindsight bias.. Psychological Review, 1997, 104, 194-202.	3.8	134
46	How to improve Bayesian reasoning without instruction: Frequency formats.. Psychological Review, 1995, 102, 684-704.	3.8	1,520
47	Probabilistic mental models: A Brunswikian theory of confidence.. Psychological Review, 1991, 98, 506-528.	3.8	1,380