

Martin Wiener

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/481406/publications.pdf>

Version: 2024-02-01

38
papers

843
citations

516681

16
h-index

526264

27
g-index

42
all docs

42
docs citations

42
times ranked

577
citing authors

#	ARTICLE	IF	CITATIONS
1	Control Configuration and Control Enactment in Information Systems Projects: Review and Expanded Theoretical Framework. <i>MIS Quarterly: Management Information Systems</i> , 2016, 40, 741-774.	4.2	101
2	Big-data business models: A critical literature review and multiperspective research framework. <i>Journal of Information Technology</i> , 2020, 35, 66-91.	3.9	83
3	Explicating the role of innovation intermediaries in the "unknown": a contingency approach. <i>Journal of Strategy and Management</i> , 2017, 10, 19-39.	3.3	77
4	Omnichannel businesses in the publishing and retailing industries: Synergies and tensions between coexisting online and offline business models. <i>Decision Support Systems</i> , 2018, 109, 15-26.	5.9	51
5	The Impact of Mental Representations on ICT-Related Overload in the Use of Mobile Phones. <i>Journal of Management Information Systems</i> , 2017, 34, 803-825.	4.3	47
6	Critical Success Factors for Managing Offshore Software Development Projects. <i>Journal of Global Information Technology Management</i> , 2009, 12, 6-29.	1.2	43
7	A multi-method, holistic strategy for researching critical success factors in IT projects. <i>Information Systems Journal</i> , 2010, 20, 25-52.	6.9	39
8	Forced coopetition in IT multi-sourcing. <i>Journal of Strategic Information Systems</i> , 2014, 23, 210-225.	5.9	39
9	Algorithmic control and gig workers: a legitimacy perspective of Uber drivers. <i>European Journal of Information Systems</i> , 2023, 32, 485-507.	9.2	38
10	Moving IS Project Control Research into the Digital Era: The "Why" of Control and the Concept of Control Purpose. <i>Information Systems Research</i> , 2019, 30, 1387-1401.	3.7	34
11	Examining the Impact of Algorithmic Control on Uber Drivers' Technostress. <i>Journal of Management Information Systems</i> , 2022, 39, 426-453.	4.3	32
12	The effective promotion of informal control in information systems offshoring projects. <i>European Journal of Information Systems</i> , 2015, 24, 569-587.	9.2	31
13	To Coerce or to Enable? Exercising Formal Control in a Large Information Systems Project. <i>Journal of Information Technology</i> , 2015, 30, 337-351.	3.9	26
14	What factors determine the intention to use hospital report cards? The perspectives of users and non-users. <i>Patient Education and Counseling</i> , 2017, 100, 1394-1401.	2.2	22
15	Riding the Digitalization Wave: Toward a Sustainable Nomenclature in Wirtschaftsinformatik. <i>Business and Information Systems Engineering</i> , 2018, 60, 367-372.	6.1	20
16	The impact of control styles and control modes on individual-level outcomes: a first test of the integrated IS project control theory. <i>European Journal of Information Systems</i> , 2020, 29, 134-152.	9.2	18
17	Perceptions of control legitimacy in information systems development. <i>Information Technology and People</i> , 2018, 31, 712-740.	3.2	17
18	Control and emotions: Understanding the dynamics of controllee behaviours in a health care information systems project. <i>Information Systems Journal</i> , 2019, 29, 1058-1082.	6.9	16

#	ARTICLE	IF	CITATIONS
19	Information Systems Offshoringâ€™ A Literature Review and Analysis. Communications of the Association for Information Systems, 2010, 27, .	0.9	15
20	Technology-mediated Control: Case Examples and Research Directions for the Future of Organizational Control. Communications of the Association for Information Systems, 0, , 70-91.	0.9	13
21	The Amount of Control in Offshore Software Development Projects. Journal of Global Information Management, 2012, 20, 1-26.	2.8	11
22	The dual role of penalty: The effects of IT outsourcing contract framing on knowledge-sharing willingness and commitment. Decision Support Systems, 2019, 121, 62-71.	5.9	11
23	Getting the control across: Control transmission in information systems offshoring projects. Information Systems Journal, 2018, 28, 708-728.	6.9	10
24	Industry 4.0 Enabling Smart Air: Digital Transformation at KAESER COMPRESSORS. Management for Professionals, 2019, , 101-117.	0.5	10
25	Technology-Mediated Control Legitimacy in the Gig Economy: Conceptualization and Nomological Network. Progress in IS, 2020, , 387-410.	0.6	9
26	Control-style ambidexterity and information systems project performance: an expanded view of control activities. European Journal of Information Systems, 2023, 32, 462-484.	9.2	6
27	Information Systems Research: Making an Impact in a Publish-or-Perish World. Communications of the Association for Information Systems, 0, , 466-481.	0.9	5
28	A Multi-Perspective Framework for Research on (Sustainable) Autonomous Systems. Business and Information Systems Engineering, 2022, 64, 265-273.	6.1	5
29	Reverse Presentations. Business and Information Systems Engineering, 2010, 2, 141-153.	6.1	3
30	Control choices and enactments in IS development projects: Implications for legitimacy perceptions and compliance intentions. Information and Management, 2021, 58, 103522.	6.5	3
31	The Amount of Control in Offshore Software Development Projects: An Investigation of Twelve Projects. , 2011, , .		1
32	Project Control and Emotions: Understanding the Dynamics of Controlee Resistance Behaviors. Proceedings - Academy of Management, 2018, 2018, 17905.	0.1	1
33	IT Offshoring. , 0, , 341-371.		1
34	Interview with Peter Mertens and Wolfgang KÃ¶nig: â€œFrom Reasonable Automation to (Sustainable) Autonomous Systemsâ€• Business and Information Systems Engineering, 0, , 1.	6.1	1
35	Governance von globalen IT-Projekten â€œ eine dynamische Kontrollperspektive. Hmd, 2012, 49, 43-53.	0.3	0
36	Call for Papers, Issue 3/2022. Business and Information Systems Engineering, 2020, 62, 623-625.	6.1	0

#	ARTICLE	IF	CITATIONS
37	Die sich wandelnde Rolle von Daten in Organisationen: Von der elektronischen Datenverarbeitung zum "Daten-Business". Hmd, 2021, 58, 453-456.	0.3	0
38	Control and Emotions: Understanding the Dynamics of Controllee Behaviours in a Health Care Information Systems Project. SSRN Electronic Journal, 0, , .	0.4	0