

Joseph Henrich

List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

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|--------------------|--------------------------|----------------|-----------------|
| 124 papers | 27,970 citations | 61 h-index | 125 g-index |
| 125 ext. papers | 33,280 ext. citations | 9.3 avg, IF | 7.84 L-index |

| # | Paper | IF | Citations |
|-----|---|------|-----------|
| 124 | The weirdest people in the world?. <i>Behavioral and Brain Sciences</i> , 2010 , 33, 61-83; discussion 83-135 | 0.9 | 5949 |
| 123 | The evolution of prestige: freely conferred deference as a mechanism for enhancing the benefits of cultural transmission. <i>Evolution and Human Behavior</i> , 2001 , 22, 165-196 | 4 | 1651 |
| 122 | In Search of Homo Economicus: Behavioral Experiments in 15 Small-Scale Societies. <i>American Economic Review</i> , 2001 , 91, 73-78 | 9.7 | 1538 |
| 121 | Most people are not WEIRD. <i>Nature</i> , 2010 , 466, 29 | 50.4 | 1315 |
| 120 | "Economic man" in cross-cultural perspective: behavioral experiments in 15 small-scale societies. <i>Behavioral and Brain Sciences</i> , 2005 , 28, 795-815; discussion 815-55 | 0.9 | 1269 |
| 119 | Costly punishment across human societies. <i>Science</i> , 2006 , 312, 1767-70 | 33.3 | 1156 |
| 118 | Markets, religion, community size, and the evolution of fairness and punishment. <i>Science</i> , 2010 , 327, 1480-4 | 33.3 | 960 |
| 117 | Demography and Cultural Evolution: How Adaptive Cultural Processes Can Produce Maladaptive Losses—The Tasmanian Case. <i>American Antiquity</i> , 2004 , 69, 197-214 | 0.9 | 774 |
| 116 | The cultural niche: why social learning is essential for human adaptation. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2011 , 108 Suppl 2, 10918-25 | 11.5 | 772 |
| 115 | Cultural group selection, coevolutionary processes and large-scale cooperation. <i>Journal of Economic Behavior and Organization</i> , 2004 , 53, 3-35 | 1.6 | 635 |
| 114 | Why people punish defectors. Weak conformist transmission can stabilize costly enforcement of norms in cooperative dilemmas. <i>Journal of Theoretical Biology</i> , 2001 , 208, 79-89 | 2.3 | 627 |
| 113 | The evolution of cultural evolution. <i>Evolutionary Anthropology</i> , 2003 , 12, 123-135 | 4.7 | 567 |
| 112 | The evolution of costly displays, cooperation and religion. <i>Evolution and Human Behavior</i> , 2009 , 30, 244-260 | 4.7 | 548 |
| 111 | Culture-gene coevolution, norm-psychology and the emergence of human prosociality. <i>Trends in Cognitive Sciences</i> , 2011 , 15, 218-26 | 14 | 487 |
| 110 | Chimpanzees are indifferent to the welfare of unrelated group members. <i>Nature</i> , 2005 , 437, 1357-9 | 50.4 | 486 |
| 109 | The Moral Machine experiment. <i>Nature</i> , 2018 , 563, 59-64 | 50.4 | 477 |
| 108 | The Secret of Our Success 2016 , | | 423 |

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| 107 | The Secret of Our Success 2015 , | | 402 |
| 106 | Cultural Transmission and the Diffusion of Innovations: Adoption Dynamics Indicate That Biased Cultural Transmission Is the Predominate Force in Behavioral Change. <i>American Anthropologist</i> , 2001 , 103, 992-1013 | 1.5 | 355 |
| 105 | Five Misunderstandings About Cultural Evolution. <i>Human Nature</i> , 2008 , 19, 119-37 | 1.8 | 332 |
| 104 | The cultural evolution of prosocial religions. <i>Behavioral and Brain Sciences</i> , 2016 , 39, e1 | 0.9 | 331 |
| 103 | The Evolution of Religion: How Cognitive By-Products, Adaptive Learning Heuristics, Ritual Displays, and Group Competition Generate Deep Commitments to Prosocial Religions. <i>Biological Theory</i> , 2010 , 5, 18-30 | 1.7 | 313 |
| 102 | Beyond WEIRD: Towards a broad-based behavioral science. <i>Behavioral and Brain Sciences</i> , 2010 , 33, 111-135 | 1.5 | 313 |
| 101 | Colloquium paper: gene-culture coevolution in the age of genomics. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2010 , 107 Suppl 2, 8985-92 | 11.5 | 288 |
| 100 | Moralistic gods, supernatural punishment and the expansion of human sociality. <i>Nature</i> , 2016 , 530, 327-30 | 10.4 | 285 |
| 99 | Can War Foster Cooperation?. <i>Journal of Economic Perspectives</i> , 2016 , 30, 249-274 | 9.9 | 275 |
| 98 | A problem in theory. <i>Nature Human Behaviour</i> , 2019 , 3, 221-229 | 12.8 | 259 |
| 97 | Ontogeny of prosocial behavior across diverse societies. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2013 , 110, 14586-91 | 11.5 | 247 |
| 96 | Prestige-biased cultural learning: bystander's differential attention to potential models influences children's learning. <i>Evolution and Human Behavior</i> , 2012 , 33, 46-56 | 4 | 229 |
| 95 | Social science. Cooperation, punishment, and the evolution of human institutions. <i>Science</i> , 2006 , 312, 60-1 | 33.3 | 189 |
| 94 | On the nature of cultural transmission networks: evidence from Fijian villages for adaptive learning biases. <i>Philosophical Transactions of the Royal Society B: Biological Sciences</i> , 2011 , 366, 1139-48 | 5.8 | 183 |
| 93 | Constraining free riding in public goods games: designated solitary punishers can sustain human cooperation. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2009 , 276, 323-9 | 4.4 | 182 |
| 92 | Chimpanzees do not take advantage of very low cost opportunities to deliver food to unrelated group members. <i>Animal Behaviour</i> , 2008 , 75, 1757-1770 | 2.8 | 172 |
| 91 | On Modeling Cognition and Culture: Why cultural evolution does not require replication of representations. <i>Journal of Cognition and Culture</i> , 2002 , 2, 87-112 | 0.8 | 169 |
| 90 | Teaching and the life history of cultural transmission in Fijian villages. <i>Human Nature</i> , 2013 , 24, 351-74 | 1.8 | 167 |

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| 89 | Rapid cultural adaptation can facilitate the evolution of large-scale cooperation. <i>Behavioral Ecology and Sociobiology</i> , 2011 , 65, 431-444 | 2.5 | 162 |
| 88 | The puzzle of monogamous marriage. <i>Philosophical Transactions of the Royal Society B: Biological Sciences</i> , 2012 , 367, 657-69 | 5.8 | 155 |
| 87 | War's enduring effects on the development of egalitarian motivations and in-group biases. <i>Psychological Science</i> , 2014 , 25, 47-57 | 7.9 | 148 |
| 86 | Division of Labor, Economic Specialization, and the Evolution of Social Stratification. <i>Current Anthropology</i> , 2008 , 49, 715-724 | 2.1 | 138 |
| 85 | Friendship, cliquishness, and the emergence of cooperation. <i>Journal of Theoretical Biology</i> , 2006 , 239, 1-15 | 2.3 | 136 |
| 84 | Innovation in the collective brain. <i>Philosophical Transactions of the Royal Society B: Biological Sciences</i> , 2016 , 371, | 5.8 | 133 |
| 83 | The evolution of cultural adaptations: Fijian food taboos protect against dangerous marine toxins. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2010 , 277, 3715-24 | 4.4 | 131 |
| 82 | Small-scale societies exhibit fundamental variation in the role of intentions in moral judgment. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2016 , 113, 4688-93 | 11.5 | 125 |
| 81 | Chimpanzees (<i>Pan troglodytes</i>) do not develop contingent reciprocity in an experimental task. <i>Animal Cognition</i> , 2009 , 12, 587-97 | 3.1 | 115 |
| 80 | Beyond Western, Educated, Industrial, Rich, and Democratic (WEIRD) Psychology: Measuring and Mapping Scales of Cultural and Psychological Distance. <i>Psychological Science</i> , 2020 , 31, 678-701 | 7.9 | 106 |
| 79 | Impartial institutions, pathogen stress and the expanding social network. <i>Human Nature</i> , 2014 , 25, 567-708 | 7.8 | 104 |
| 78 | Sociality influences cultural complexity. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2014 , 281, 20132511 | 4.4 | 103 |
| 77 | Understanding cumulative cultural evolution. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2016 , 113, E6724-E6725 | 11.5 | 101 |
| 76 | Adaptive social learning strategies in temporally and spatially varying environments : how temporal vs. spatial variation, number of cultural traits, and costs of learning influence the evolution of conformist-biased transmission, payoff-biased transmission, and individual learning. <i>Human Nature</i> , 2012 , 23, 386-418 | 1.8 | 89 |
| 75 | The Church, intensive kinship, and global psychological variation. <i>Science</i> , 2019 , 366, | 33.3 | 86 |
| 74 | The when and who of social learning and conformist transmission. <i>Evolution and Human Behavior</i> , 2016 , 37, 10-20 | 4 | 78 |
| 73 | Cross-cultural evidence that the nonverbal expression of pride is an automatic status signal. <i>Journal of Experimental Psychology: General</i> , 2013 , 142, 163-180 | 4.7 | 72 |
| 72 | Susceptibility to the Müller-Lyer Illusion, Theory-Neutral Observation, and the Diachronic Penetrability of the Visual Input System. <i>Philosophical Psychology</i> , 2006 , 19, 79-101 | 1.1 | 72 |

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| 71 | Chimpanzees share food for many reasons: the role of kinship, reciprocity, social bonds and harassment on food transfers. <i>Animal Behaviour</i> , 2013 , 85, 941-947 | 2.8 | 71 |
| 70 | The ontogeny of human prosociality: behavioral experiments with children aged 3 to 8. <i>Evolution and Human Behavior</i> , 2012 , 33, 291-308 | 4 | 70 |
| 69 | The development of contingent reciprocity in children. <i>Evolution and Human Behavior</i> , 2013 , 34, 86-93 | 4 | 68 |
| 68 | Market Incorporation, Agricultural Change, and Sustainability Among the Machiguenga Indians of the Peruvian Amazon. <i>Human Ecology</i> , 1997 , 25, 319-351 | 2 | 68 |
| 67 | The Big Man Mechanism: how prestige fosters cooperation and creates prosocial leaders. <i>Philosophical Transactions of the Royal Society B: Biological Sciences</i> , 2015 , 370, 20150013 | 5.8 | 66 |
| 66 | Transmission and development of costly punishment in children. <i>Evolution and Human Behavior</i> , 2015 , 36, 86-94 | 4 | 65 |
| 65 | Cross-cultural dataset for the evolution of religion and morality project. <i>Scientific Data</i> , 2016 , 3, 160099 | 8.2 | 64 |
| 64 | Institutions, parasites and the persistence of in-group preferences. <i>PLoS ONE</i> , 2013 , 8, e63642 | 3.7 | 62 |
| 63 | Listen, follow me: Dynamic vocal signals of dominance predict emergent social rank in humans. <i>Journal of Experimental Psychology: General</i> , 2016 , 145, 536-547 | 4.7 | 49 |
| 62 | Moralizing gods, impartiality and religious parochialism across 15 societies. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2019 , 286, 20190202 | 4.4 | 46 |
| 61 | Cultural Variations in Children's Mirror Self-Recognition. <i>Journal of Cross-Cultural Psychology</i> , 2011 , 42, 1018-1029 | 1.9 | 44 |
| 60 | Models of decision-making and the coevolution of social preferences. <i>Behavioral and Brain Sciences</i> , 2005 , 28, 838-855 | 0.9 | 44 |
| 59 | Memory and Belief in the Transmission of Counterintuitive Content. <i>Human Nature</i> , 2016 , 27, 221-43 | 1.8 | 44 |
| 58 | The Cultural Brain Hypothesis: How culture drives brain expansion, sociality, and life history. <i>PLoS Computational Biology</i> , 2018 , 14, e1006504 | 5 | 44 |
| 57 | Weighing outcome vs. intent across societies: How cultural models of mind shape moral reasoning. <i>Cognition</i> , 2019 , 182, 95-108 | 3.5 | 43 |
| 56 | The Origins and Psychology of Human Cooperation. <i>Annual Review of Psychology</i> , 2021 , 72, 207-240 | 26.1 | 43 |
| 55 | Supernatural punishment, in-group biases, and material insecurity: experiments and ethnography from Yasawa, Fiji. <i>Religion, Brain and Behavior</i> , 2016 , 6, 34-55 | 0.6 | 42 |
| 54 | War increases religiosity. <i>Nature Human Behaviour</i> , 2019 , 3, 129-135 | 12.8 | 40 |

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| 53 | Understanding Cultural Evolutionary Models: A Reply to Read's Critique. <i>American Antiquity</i> , 2006 , 71, 771-782 | 0.9 | 38 |
| 52 | Animal behaviour: inequity aversion in capuchins?. <i>Nature</i> , 2004 , 428, 139; discussion 140 | 50.4 | 37 |
| 51 | Psychology as a Historical Science. <i>Annual Review of Psychology</i> , 2021 , 72, 717-749 | 26.1 | 36 |
| 50 | Moral parochialism and contextual contingency across seven societies. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2015 , 282, 20150907 | 4.4 | 28 |
| 49 | The evolution of religion and morality: a synthesis of ethnographic and experimental evidence from eight societies. <i>Religion, Brain and Behavior</i> , 2018 , 8, 101-132 | 0.6 | 28 |
| 48 | Corrupting cooperation and how anti-corruption strategies may backfire. <i>Nature Human Behaviour</i> , 2017 , 1, | 12.8 | 28 |
| 47 | Pressing questions in the study of psychological and behavioral diversity. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2018 , 115, 11366-11368 | 11.5 | 27 |
| 46 | Reasoning About Cultural and Genetic Transmission: Developmental and Cross-Cultural Evidence From Peru, Fiji, and the United States on How People Make Inferences About Trait Transmission. <i>Topics in Cognitive Science</i> , 2015 , 7, 595-610 | 2.5 | 25 |
| 45 | Psychology. Rice, psychology, and innovation. <i>Science</i> , 2014 , 344, 593-4 | 33.3 | 24 |
| 44 | Culture-gene coevolutionary psychology: cultural learning, language, and ethnic psychology. <i>Current Opinion in Psychology</i> , 2016 , 8, 112-118 | 6.2 | 23 |
| 43 | Economic and evolutionary hypotheses for cross-population variation in parochialism. <i>Frontiers in Human Neuroscience</i> , 2013 , 7, 559 | 3.3 | 21 |
| 42 | 18. Cultural Evolution in Chimpanzees and Humans 2017 , 645-702 | | 21 |
| 41 | Comparative Experimental Evidence from Machiguenga, Mapuche, Huinca, and American Populations 2004 , 125-167 | | 20 |
| 40 | Do minds switch bodies? Dualist interpretations across ages and societies. <i>Religion, Brain and Behavior</i> , 2018 , 8, 354-368 | 0.6 | 19 |
| 39 | Kin and kinship psychology both influence cooperative coordination in Yasawa, Fiji. <i>Evolution and Human Behavior</i> , 2017 , 38, 197-207 | 4 | 18 |
| 38 | Parochial prosocial religions: Historical and contemporary evidence for a cultural evolutionary process. <i>Behavioral and Brain Sciences</i> , 2016 , 39, e29 | 0.9 | 18 |
| 37 | Material security, life history, and moralistic religions: A cross-cultural examination. <i>PLoS ONE</i> , 2018 , 13, e0193856 | 3.7 | 15 |
| 36 | Jesus vs. the ancestors: how specific religious beliefs shape prosociality on Yasawa Island, Fiji. <i>Religion, Brain and Behavior</i> , 2018 , 8, 185-204 | 0.6 | 14 |

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| 35 | Overconfidence is universal? Elicitation of Genuine Overconfidence (EGO) procedure reveals systematic differences across domain, task knowledge, and incentives in four populations. <i>PLoS ONE</i> , 2018 , 13, e0202288 | 3.7 | 11 |
| 34 | Kinship intensity and the use of mental states in moral judgment across societies. <i>Evolution and Human Behavior</i> , 2020 , 41, 415-429 | 4 | 10 |
| 33 | Food Aversions and Cravings during Pregnancy on Yasawa Island, Fiji. <i>Human Nature</i> , 2016 , 27, 296-315 | 1.8 | 10 |
| 32 | What is the association between religious affiliation and children's altruism?. <i>Current Biology</i> , 2016 , 26, R699-R700 | 6.3 | 10 |
| 31 | How exploitation launched human cooperation. <i>Behavioral Ecology and Sociobiology</i> , 2019 , 73, 1 | 2.5 | 9 |
| 30 | Beyond WEIRD Psychology: Measuring and Mapping Scales of Cultural and Psychological Distance. <i>SSRN Electronic Journal</i> , 2018 , | 1 | 9 |
| 29 | Why do religious leaders observe costly prohibitions? Examining taboos on Mentawai shamans. <i>Evolutionary Human Sciences</i> , 2020 , 2, | 2.2 | 8 |
| 28 | Treatment of missing data determined conclusions regarding moralizing gods. <i>Nature</i> , 2021 , 595, E29-E34 | 30.4 | 8 |
| 27 | Response--Evolution of Fairness. <i>Science</i> , 2010 , 329, 389-390 | 33.3 | 7 |
| 26 | Genetic legacy of state centralization in the Kuba Kingdom of the Democratic Republic of the Congo. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2019 , 116, 593-598 | 11.5 | 7 |
| 25 | Reply to: Life and death decisions of autonomous vehicles. <i>Nature</i> , 2020 , 579, E3-E5 | 50.4 | 6 |
| 24 | The Cultural Evolution of Epistemic Practices : The Case of Divination. <i>Human Nature</i> , 2021 , 32, 622-651 | 1.8 | 6 |
| 23 | Dominance in humans.. <i>Philosophical Transactions of the Royal Society B: Biological Sciences</i> , 2022 , 377, 20200451 | 5.8 | 5 |
| 22 | How evolved psychological mechanisms empower cultural group selection. <i>Behavioral and Brain Sciences</i> , 2016 , 39, e40 | 0.9 | 5 |
| 21 | Dominance is necessary to explain human status hierarchies. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021 , 118, | 11.5 | 4 |
| 20 | Human Cooperation: The Hunter-Gatherer Puzzle. <i>Current Biology</i> , 2018 , 28, R1143-R1145 | 6.3 | 4 |
| 19 | High fidelity. <i>Science</i> , 2017 , 356, 810 | 33.3 | 3 |
| 18 | God's mind on morality. <i>Evolutionary Human Sciences</i> , 2021 , 3, | 2.2 | 3 |

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| 17 | Work time and market integration in the original affluent society. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2019 , 116, 22100-22105 | 11.5 | 2 |
| 16 | Tackling group-level traits by starting at the start. <i>Behavioral and Brain Sciences</i> , 2014 , 37, 256-7 | 0.9 | 2 |
| 15 | Understanding the research program. <i>Behavioral and Brain Sciences</i> , 2012 , 35, 29-30 | 0.9 | 2 |
| 14 | Chimpanzee choice and prosociality (Reply). <i>Nature</i> , 2006 , 440, E6-E6 | 50.4 | 2 |
| 13 | Machiavellian strategist or cultural learner? Mentalizing and learning over development in a resource-sharing game. <i>Evolutionary Human Sciences</i> , 2021 , 3, | 2.2 | 2 |
| 12 | Moral parochialism misunderstood: a reply to Piazza and Sousa. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2016 , 283, | 4.4 | 1 |
| 11 | The Cultural Brain Hypothesis: How culture drives brain expansion, underlies sociality, and alters life history | | 1 |
| 10 | Tabulated nonsense? Testing the validity of the Ethnographic Atlas. <i>Economics Letters</i> , 2021 , 204, 109880. | 0.3 | 1 |
| 9 | The moralization bias of gods' minds: a cross-cultural test. <i>Religion, Brain and Behavior</i> , 2022 , 12, 38-60 | 0.6 | 1 |
| 8 | Material insecurity predicts greater commitment to moralistic and less commitment to local deities: a cross-cultural investigation. <i>Religion, Brain and Behavior</i> , 2022 , 12, 4-17 | 0.6 | 1 |
| 7 | The religiosity gender gap in 14 diverse societies. <i>Religion, Brain and Behavior</i> , 2022 , 12, 18-37 | 0.6 | 1 |
| 6 | A Cultural Species and its Cognitive Phenotypes: Implications for Philosophy. <i>Review of Philosophy and Psychology</i> , 1 | 1.4 | 0 |
| 5 | Cultural evolution: Is causal inference the secret of our success?. <i>Current Biology</i> , 2021 , 31, R381-R383 | 6.3 | 0 |
| 4 | Selective cultural processes generate adaptive heuristics.. <i>Science</i> , 2022 , 376, 31-32 | 33.3 | 0 |
| 3 | The Evolution of Religion and Morality project: reflections and looking ahead. <i>Religion, Brain and Behavior</i> , 2022 , 12, 190-211 | 0.6 | 0 |
| 2 | Guiding the evolution of the evolutionary sciences of religion: a discussion. <i>Religion, Brain and Behavior</i> , 2022 , 12, 226-232 | 0.6 | 0 |
| 1 | Cognitive bugs, alternative models, and new data. <i>Religion, Brain and Behavior</i> , 1-17 | 0.6 | |