

Tiia Vissak

List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

39
papers

381
citations

8
h-index

19
g-index

49
ext. papers

457
ext. citations

1.9
avg, IF

4.37
L-index

#	Paper	IF	Citations
39	Serial nonlinear internationalization in practice: A case study. <i>International Business Review</i> , 2013 , 22, 951-962	6.2	96
38	Export patterns: Typology development and application to Estonian data. <i>International Business Review</i> , 2015 , 24, 652-664	6.2	44
37	Small Italian wine producers' internationalization: The role of network relationships in the emergence of late starters. <i>International Business Review</i> , 2017 , 26, 12-22	6.2	36
36	Chinese immigrant entrepreneurs' involvement in internationalization and innovation: Three Canadian cases. <i>Journal of International Entrepreneurship</i> , 2014 , 12, 183-201	2.8	28
35	Foreign market entries, exits and re-entries: The role of knowledge, network relationships and decision-making logic. <i>International Business Review</i> , 2020 , 29, 101592	6.2	26
34	MVM's Nonlinear Internationalization: A Case Study. <i>Journal of East-West Business</i> , 2012 , 18, 275-300	1	22
33	Nonlinear internationalization: a neglected topic in international business research. <i>Advances in International Management</i> , 2010 , 559-580		19
32	The Emergence and Success Factors of Fast Internationalizers. <i>Journal of East-West Business</i> , 2007 , 13, 11-33	1	17
31	Interconnecting exporter types with export growth and decline patterns. <i>Review of International Business and Strategy</i> , 2018 , 28, 61-76	1.9	8
30	Failure processes of exporting firms: evidence from France. <i>Review of International Business and Strategy</i> , 2017 , 27, 322-334	1.9	8
29	Export behavior and corporate governance. <i>Review of International Business and Strategy</i> , 2020 , 30, 43-76	6.9	8
28	The role of network relationships in small wineries' internationalization. <i>International Journal of Wine Business Research</i> , 2017 , 29, 37-57	1.6	7
27	The interplay of entrepreneurial and non-entrepreneurial internationalization: an illustrative case of an Italian SME. <i>International Entrepreneurship and Management Journal</i> , 2020 , 1	4.9	6
26	Internationalising from the European Periphery: Triggers, Processes, and Trajectories. <i>Journal of Euromarketing</i> , 2008 , 17, 35-48		6
25	The Impact of the Change from Partial to Full Foreign Ownership on the Internationalization of Foreign Subsidiaries. <i>Journal of East-West Business</i> , 2007 , 13, 219-242	1	6
24	Internationalization and failure risk patterns. <i>Review of International Business and Strategy</i> , 2019 , 29, 25-43	1.9	4
23	Which Factors Affect the Internationalization of Chinese Firms? 2012 , 48-75		4

22	The Nature of (Dis)Honesty, its Impact Factors and Consequences. <i>Advanced Series in Management</i> , 2013 , 3-18	0.3	3
21	Successful Born Globals Without Experiential Market Knowledge: Survey Evidence from China		3
20	A born global's radical, gradual and nonlinear internationalization: A case from Belarus. <i>Journal of East European Management Studies</i> , 2016 , 21, 209-230	1.4	3
19	Chinese Multinationals' Entry, Exit and Re-Entry Patterns: Survey Evidence 2015 , 32-53		3
18	Guanxi's Changing Nature: A Chinese Born Global's Experience. <i>Journal of East-West Business</i> , 2016 , 22, 270-295	1	3
17	(Dis)Honesty in Management. <i>Advanced Series in Management</i> , 2013 ,	0.3	2
16	Re-Internationalization Forms and Impact Factors: Four Cases 2020 , 2020, 27-53	0.2	2
15	Impact of the Global Crisis on the Internationalization of Estonian Firms: A Case Study 2013 , 292-313		2
14	Interconnecting financial performance and internationalization: a case of a rare metal producer. <i>Revista Escola De Minas</i> , 2016 , 69, 67-74		2
13	How Does Managerial Experience Predict the Internationalization Type of a Young Firm?. <i>IEEE Access</i> , 2021 , 9, 18148-18166	3.5	2
12	The Value of Knowledge, Network Relationships and Governmental Support for Chinese Firms' Early Internationalization: Survey Evidence 2017 , 195-217		1
11	Global Organizing: A Case from Belarus. <i>Progress in International Business Research</i> , 2015 , 143-150	0.4	1
10	From Dishonesty to Honesty: Is this Journey Path Dependent?. <i>Advanced Series in Management</i> , 2013 , 337-349	0.3	1
9	The role of key foreign employees in successful development: do we need a wider research scope for internationalization studies? 241-268		1
8	Job Creation of Exporters and Non-exporters: Evidence from Estonia. <i>Palgrave Studies of Internationalization in Emerging Markets</i> , 2020 , 103-127	0.3	1
7	Internationalization 2015 , 1-3		0
6	The Consequences of Dishonesty in International Partnerships: Three Chinese Cases. <i>Advanced Series in Management</i> , 2013 , 313-335	0.3	
5	A Reviewer's Perspective: Which Mistakes Do Authors Often Make in Qualitative International Business Research?. <i>Management and Industrial Engineering</i> , 2020 , 1-21	0.2	

4 Financial Capacities and export success: Evidence from Small and Medium-Sized Estonian Firms.
ECORFAN Journal Mexico,39-54

3 The Capability-Related and Network-Related Causes for Innovation Failure and Success **2012**, 159-175

2 Becoming a True Born Global without Any Experiential Market Knowledge: Three Chinese Cases
2012, 141-168

1 Serial Nonlinear Internationalization before and During the COVID-19 Pandemic: Case Study
Evidence from Estonia. *Progress in International Business Research*, **2022**, 16, 273-288

0.4