## Marco Perugini

List of Publications by Year in descending order

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38742 17592 20,815 125 50 121 citations h-index g-index papers 140 140 140 21347 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	Why are you (un)conscientious? The dynamic interplay of goals, states, and traits in everyday life. Journal of Personality, 2023, 91, 977-991.	3.2	3
2	Deciding what to replicate: A decision model for replication study selection under resource and knowledge constraints Psychological Methods, 2023, 28, 438-451.	3.5	15
3	Assessment of Personality Functioning in Adolescence: Development of the Adolescent Personality Structure Questionnaire. Assessment, 2022, 29, 668-685.	3.1	10
4	The organic diet effect on person perception. Appetite, 2022, 168, 105696.	3.7	4
5	Personality in a naturally occurring strong situation: Unique effects of HEXACO traits on COVID-19 mitigation. Acta Psychologica, 2022, 224, 103529.	1.5	3
6	Organic food labels bias food healthiness perceptions: Estimating healthiness equivalence using a Discrete Choice Experiment. Appetite, 2022, 172, 105970.	3.7	16
7	Liking as far as you like yourself: Exploring the Self-Referencing effect across multiple intersecting regularities and its relationship with self-esteem. Learning and Motivation, 2021, 73, 101693.	1.2	2
8	The biasing effect of evocative attributes at the implicit and explicit level: The tradition halo and the industrial horn in food products evaluations. Journal of Retailing and Consumer Services, 2021, 61, 101890.	9.4	19
9	Personality traits in social interactions: A tutorial on network analysis of personality dynamics. , 2021, , 1013-1036.		3
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10	Dual process models of personality., 2021,, 551-577.		3
10	Dual process models of personality., 2021, , 551-577.  Using the Self-Referencing Task to Produce Durable Change on Food Evaluations Measured via the IAT. Revue Internationale De Psychologie Sociale, 2021, 34, .	1.5	3
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11 12	Using the Self-Referencing Task to Produce Durable Change on Food Evaluations Measured via the IAT. Revue Internationale De Psychologie Sociale, 2021, 34, .  Psychometric properties of the embodiment scale for the rubber hand illusion and its relation with individual differences. Scientific Reports, 2021, 11, 5029.  Would You Rather Be Safe or Free? Motivational and Behavioral Aspects in COVID-19 Mitigation.	3.3	25
11 12 13	Using the Self-Referencing Task to Produce Durable Change on Food Evaluations Measured via the IAT. Revue Internationale De Psychologie Sociale, 2021, 34, .  Psychometric properties of the embodiment scale for the rubber hand illusion and its relation with individual differences. Scientific Reports, 2021, 11, 5029.  Would You Rather Be Safe or Free? Motivational and Behavioral Aspects in COVID-19 Mitigation. Frontiers in Psychology, 2021, 12, 635406.  Network analysis of multivariate data in psychological science. Nature Reviews Methods Primers,	3.3	0 25 2
11 12 13	Using the Self-Referencing Task to Produce Durable Change on Food Evaluations Measured via the IAT. Revue Internationale De Psychologie Sociale, 2021, 34, .  Psychometric properties of the embodiment scale for the rubber hand illusion and its relation with individual differences. Scientific Reports, 2021, 11, 5029.  Would You Rather Be Safe or Free? Motivational and Behavioral Aspects in COVID-19 Mitigation. Frontiers in Psychology, 2021, 12, 635406.  Network analysis of multivariate data in psychological science. Nature Reviews Methods Primers, 2021, 1, .  The HEXACO–100 Across 16 Languages: A Large-Scale Test of Measurement Invariance. Journal of	3.3 2.1 21.2	0 25 2 275
11 12 13 14	Using the Self-Referencing Task to Produce Durable Change on Food Evaluations Measured via the IAT. Revue Internationale De Psychologie Sociale, 2021, 34, .  Psychometric properties of the embodiment scale for the rubber hand illusion and its relation with individual differences. Scientific Reports, 2021, 11, 5029.  Would You Rather Be Safe or Free? Motivational and Behavioral Aspects in COVID-19 Mitigation. Frontiers in Psychology, 2021, 12, 635406.  Network analysis of multivariate data in psychological science. Nature Reviews Methods Primers, 2021, 1, .  The HEXACO–100 Across 16 Languages: A Large-Scale Test of Measurement Invariance. Journal of Personality Assessment, 2020, 102, 714-726.	3.3 2.1 21.2 2.1	0 25 2 275 41

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19	Implicit Measures of Personality. , 2020, , 2173-2180.		O
20	The HEXACO-Middle School Inventory (MSI). European Journal of Psychological Assessment, 2020, 36, 681-693.	3.0	9
21	Not all positive categories are alike: Exploring the superiority of the self as a positive source for associative attitude change via intersecting regularities. European Journal of Social Psychology, 2019, 49, 574-588.	2.4	3
22	Changing attitudes towards healthy food via self-association or nutritional information: What works best?. Appetite, 2019, 132, 166-174.	3.7	14
23	Towards an explanatory personality psychology: Integrating personality structure, personality process, and personality development. Personality and Individual Differences, 2019, 147, 18-27.	2.9	15
24	Music Education at School: Too Little and Too Late? Evidence From a Longitudinal Study on Music Training in Preadolescents. Frontiers in Psychology, 2019, 10, 2704.	2.1	12
25	Stability and variability of personality networks. A tutorial on recent developments in network psychometrics. Personality and Individual Differences, 2019, 136, 68-78.	2.9	160
26	Assessing Positive Orientation With the Implicit Association Test. European Journal of Psychological Assessment, 2019, 35, 109-116.	3.0	9
27	On the Assumptions That We Make About the World Around Us: A Conceptual Framework for Feature Transformation Effects. Collabra: Psychology, 2019, 5, .	1.8	8
28	A Framework for Testing Causality in Personality Research. European Journal of Personality, 2018, 32, 254-268.	3.1	32
29	Redefine statistical significance. Nature Human Behaviour, 2018, 2, 6-10.	12.0	1,763
30	A Practical Primer To Power Analysis for Simple Experimental Designs. International Review of Social Psychology, 2018, 31, .	1.2	231
31	Implicit Measures of Personality. , 2018, , 1-8.		0
32	Sequential hypothesis testing with Bayes factors: Efficiently testing mean differences Psychological Methods, 2017, 22, 322-339.	3.5	309
33	Using Indirect Measurement Tasks to Assess the Self–Concept of Personality: A Systematic Review and Meta–Analyses. European Journal of Personality, 2017, 31, 8-41.	3.1	63
34	Comparisons of Daily Behavior Across 21 Countries. Social Psychological and Personality Science, 2017, 8, 252-266.	3.9	2
35	How Can Implicit and Explicit Attitudes Both Be Changed? Testing Two Interventions to Promote Consumption of Green Vegetables. Annals of Behavioral Medicine, 2017, 51, 511-518.	2.9	13
36	The Self-Referencing task: Theoretical overview and empirical evidence. Journal of Experimental Social Psychology, 2017, 71, 68-82.	2.2	12

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37	Integrating Personality Structure, Personality Process, and Personality Development. European Journal of Personality, 2017, 31, 503-528.	3.1	308
38	The network of conscientiousness. Journal of Research in Personality, 2016, 65, 68-88.	1.7	62
39	A functional perspective on personality. International Journal of Psychology, 2016, 51, 33-39.	2.8	18
40	Motivation modulates the effect of approach on implicit preferences. Cognition and Emotion, 2016, 30, 890-911.	2.0	11
41	The functionalâ€cognitive framework for psychological research: Controversies and resolutions. International Journal of Psychology, 2016, 51, 4-14.	2.8	32
42	Increasing implicit and explicit attitudes toward an organic food brand by referencing to oneself. Journal of Economic Psychology, 2016, 55, 96-108.	2.2	24
43	Validation of Italian rebus puzzles and compound remote associate problems. Behavior Research Methods, 2016, 48, 664-685.	4.0	41
44	Conserving Water While Washing Hands. Environment and Behavior, 2016, 48, 343-364.	4.7	25
45	The World at 7:00: Comparing the Experience of Situations Across 20 Countries. Journal of Personality, 2016, 84, 493-509.	3.2	33
46	Expanding the boundaries of evaluative learning research: How intersecting regularities shape our likes and dislikes Journal of Experimental Psychology: General, 2016, 145, 731-754.	2.1	32
47	Open Peer Commentary and Authorsâ€~ Response. European Journal of Personality, 2015, 29, 382-432.	3.1	58
48	Development of Indirect Measures of Conscientiousness: Combining a Facets Approach and Network Analysis. European Journal of Personality, 2015, 29, 548-567.	3.1	106
49	Should We Stop Looking for a Better Scoring Algorithm for Handling Implicit Association Test Data? Test of the Role of Errors, Extreme Latencies Treatment, Scoring Formula, and Practice Trials on Reliability and Validity. PLoS ONE, 2015, 10, e0129601.	2.5	95
50	Estimating the reproducibility of psychological science. Science, 2015, 349, aac4716.	12.6	4,926
51	State of the aRt personality research: A tutorial on network analysis of personality data in R. Journal of Research in Personality, 2015, 54, 13-29.	1.7	539
52	Generalization of Clustering Coefficients to Signed Correlation Networks. PLoS ONE, 2014, 9, e88669.	2.5	59
53	Safeguard Power as a Protection Against Imprecise Power Estimates. Perspectives on Psychological Science, 2014, 9, 319-332.	9.0	122
54	Indirect measures as a signal for evaluative change. Cognition and Emotion, 2014, 28, 208-229.	2.0	13

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55	The Replication Recipe: What makes for a convincing replication?. Journal of Experimental Social Psychology, 2014, 50, 217-224.	2.2	492
56	Recommendations for Increasing Replicability in Psychology. European Journal of Personality, 2013, 27, 108-119.	3.1	625
57	At what sample size do correlations stabilize?. Journal of Research in Personality, 2013, 47, 609-612.	1.7	1,353
58	A comparative study of toughness and neutrality in Italian and English political interviews. Journal of Pragmatics, 2013, 50, 152-167.	1.5	13
59	Changing Implicit Attitudes by Contrasting the Self with Others. Social Cognition, 2013, 31, 443-464.	0.9	14
60	The Replication Recipe: What Makes for a Convincing Replication?. SSRN Electronic Journal, 2013, , .	0.4	9
61	An Open, Large-Scale, Collaborative Effort to Estimate the Reproducibility of Psychological Science. Perspectives on Psychological Science, 2012, 7, 657-660.	9.0	477
62	Psychometric properties of the Italian version of the SCL-90-R: A study on a large community sample. European Psychiatry, 2012, 27, 591-597.	0.2	253
63	Primacy of Warmth Versus Competence: A Motivated Bias?. Journal of Social Psychology, 2012, 152, 417-435.	1.5	13
64	Self-body recognition depends on implicit and explicit self-esteem. Body Image, 2012, 9, 253-260.	4.3	12
65	The formation of implicit and explicit attitudes for neutral and valenced stimuli using the self. Learning and Motivation, 2012, 43, 135-143.	1.2	10
66	To reduce and not to reduce resource consumption? That is two questions. Journal of Environmental Psychology, 2012, 32, 112-122.	5.1	58
67	Construct validation of the Use, Abuse and Dependence on the Internet inventory. Computers in Human Behavior, 2011, 27, 240-247.	8.5	29
68	Automatic Activation of Individual Differences: A Test of the Gatekeeper Model in the Domain of Spontaneous Helping. European Journal of Personality, 2011, 25, 465-476.	3.1	28
69	Not Doing Is Not the Opposite of Doing: Implications for Attitudinal Models of Behavioral Prediction. Personality and Social Psychology Bulletin, 2011, 37, 40-54.	3.0	95
70	Looking for an Explanation for the Low Sign Span. Is Order Involved?. Journal of Deaf Studies and Deaf Education, 2011, 16, 101-107.	1.2	17
71	Time matters. Health Psychology Review, 2011, 5, 154-157.	8.6	2
72	Using the self to change implicit attitudes. European Journal of Social Psychology, 2010, 40, 61-71.	2.4	37

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73	Can implementation intentions and text messages promote brisk walking? A randomized trial Health Psychology, 2010, 29, 40-49.	1.6	140
74	Evaluative conditioning in humans: A meta-analysis Psychological Bulletin, 2010, 136, 390-421.	6.1	746
75	A micro-level simulation for the prediction of intention and behavior. Cognitive Systems Research, 2010, 11, 181-193.	2.7	32
76	Only three factors of personality description are fully replicable across languages: A comparison of 14 trait taxonomies Journal of Personality and Social Psychology, 2010, 98, 160-173.	2.8	219
77	Implicit self-concept and moral action. Journal of Research in Personality, 2009, 43, 747-754.	1.7	138
78	Can the effects of implementation intentions on exercise be enhanced using text messages?. Psychology and Health, 2009, 24, 677-687.	2.2	110
79	Comparing leading theoretical models of behavioral predictions and postâ€behavior evaluations. Psychology and Marketing, 2008, 25, 1131-1150.	8.2	43
80	Goal desires moderate intention - behaviour relations. British Journal of Social Psychology, 2008, 47, 49-71.	2.8	61
81	When Temporal Contiguity Matters. European Journal of Psychological Assessment, 2008, 24, 246-253.	3.0	9
82	The IAT as a predictor of food choice: The case of fruits versus snacks. International Journal of Psychology, 2007, 42, 166-173.	2.8	90
83	Relations Between Implicit and Explicit Measures of Attitudes and Measures of Behavior: Evidence of Moderation by Individual Difference Variables. Personality and Social Psychology Bulletin, 2007, 33, 1727-1740.	3.0	108
84	The moderator role of intuitive versus deliberative decision making for the predictive validity of implicit and explicit measures. European Journal of Personality, 2007, 21, 529-546.	3.1	48
85	The gatekeeper: individual differences are key in the chain from perception to behaviour. European Journal of Personality, 2007, 21, 303-317.	3.1	31
86	Personality, implicit selfâ€concept and automaticity. European Journal of Personality, 2007, 21, 257-261.	3.1	30
87	In the land of the blind, the oneâ€eyed man is king. European Journal of Personality, 2007, 21, 977-981.	3.1	31
88	An Ontological Test of the IAT. Experimental Psychology, 2007, 54, 134-147.	0.7	31
89	The HEXACO model of personality structure and indigenous lexical personality dimensions in Italian, Dutch, and English. Journal of Research in Personality, 2006, 40, 851-875.	1.7	114
90	Personality and Solidary Behavior., 2006,, 77-92.		3

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91	Predictive models of implicit and explicit attitudes. British Journal of Social Psychology, 2005, 44, 29-45.	2.8	291
92	The cross-cultural generalizability and validity of the Multicultural Personality Questionnaire. Personality and Individual Differences, 2005, 38, 1449-1462.	2.9	84
93	Which is the More Predictable Gender? Public Good Contribution and Personality. SSRN Electronic Journal, 2005, , .	0.4	8
94	Emotions and decision making: Regulatory focus moderates the influence of anticipated emotions on action evaluations. Cognition and Emotion, 2005, 19, 1175-1198.	2.0	80
95	A Six-Factor Structure of Personality-Descriptive Adjectives: Solutions From Psycholexical Studies in Seven Languages Journal of Personality and Social Psychology, 2004, 86, 356-366.	2.8	761
96	Studying, Practicing, and Mastering: A Test of the Model of Goal-Directed Behavior (MGB) in the Software Learning Domain. Journal of Applied Social Psychology, 2004, 34, 1945-1973.	2.0	107
97	The distinction between desires and intentions. European Journal of Social Psychology, 2004, 34, 69-84.	2.4	350
98	Individual Differences in Sensitivity to Health Communications: Consideration of Future Consequences Health Psychology, 2004, 23, 388-396.	1.6	190
99	Information seeking and reciprocity: a transformational analysis. European Journal of Social Psychology, 2003, 33, 473-495.	2.4	36
100	The personal norm of reciprocity. European Journal of Personality, 2003, 17, 251-283.	3.1	351
101	The fiveâ€factor personality inventory: crossâ€cultural generalizability across 13 countries. European Journal of Personality, 2003, 17, 347-373.	3.1	84
102	Second-order indeterminacy. Behavioral and Brain Sciences, 2003, 26, .	0.7	0
103	What is an altruistic action?. Behavioral and Brain Sciences, 2002, 25, 270-271.	0.7	2
104	Construct validity and generalizability of the Carver–White behavioural inhibition system/behavioural activation system scales. European Journal of Personality, 2001, 15, 373-390.	3.1	101
105	Individual differences and social norms: the distinction between reciprocators and prosocials. European Journal of Personality, 2001, 15, S19-S35.	3.1	96
106	Editorial: personality and economic behaviour. European Journal of Personality, 2001, 15, S1-S4.	3.1	5
107	The role of desires and anticipated emotions in goal-directed behaviours: Broadening and deepening the theory of planned behaviour. British Journal of Social Psychology, 2001, 40, 79-98.	2.8	1,241
108	An experimental test of a game-theoretical model of reciprocity. Journal of Behavioral Decision Making, 2000, 13, 367-389.	1.7	78

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109	Predicting and understanding behavioral volitions: the interplay between goals and behaviors. European Journal of Social Psychology, 2000, 30, 705-731.	2.4	224
110	Looking for a Simple Big Five Factorial Structure in the Domain of Adjectives* * The original data upon which this paper is based are available at www.hhpub.com/journals/ejpa. European Journal of Psychological Assessment, 2000, 16, 87-97.	3.0	7
111	MULTIDIMENSIONAL PERCEPTION OF RESIDENTIAL ENVIRONMENT QUALITY AND NEIGHBOURHOOD ATTACHMENT IN THE URBAN ENVIRONMENT. Journal of Environmental Psychology, 1999, 19, 331-352.	5.1	424
112	A comparison of three models of attitude-behavior relationships in the studying behavior domain. European Journal of Social Psychology, 1999, 29, 161-189.	2.4	121
113	Two independently constructed Italian trait taxonomies: comparisons among Italian and between Italian and Germanic Languages. European Journal of Personality, 1998, 12, 19-41.	3.1	38
114	Lingua Franca of Personality. Journal of Cross-Cultural Psychology, 1998, 29, 212-232.	1.6	162
115	Psychological factors in virtual classroom situations: A pilot study for a model of learning through technological devices. Behaviour and Information Technology, 1998, 17, 187-194.	4.0	12
116	Validity of the Five Factor Personality Inventory (FFPI): An Investigation in Italy. European Journal of Psychological Assessment, 1998, 14, 234-248.	3.0	19
117	Two independently constructed Italian trait taxonomies: comparisons among Italian and between Italian and Germanic Languages. European Journal of Personality, 1998, 12, 19-41.	3.1	4
118	In Pursuit of a Cross-lingual References Structure of Personality Traits: Comparisons among Five Languages. European Journal of Personality, 1997, 11, 167-185.	3.1	88
119	A hierarchical faceted model of the Big Five. European Journal of Personality, 1997, 11, 279-301.	3.1	36
120	Construction and Validation of a Short Adjectives Checklist to Measure Big Five (SACBIF). European Journal of Psychological Assessment, 1996, 12, 33-42.	3.0	16
121	Personality described by adjectives: The generalizability of the Big Five to the Italian lexical context. European Journal of Personality, 1994, 8, 357-369.	3.1	158
122	Individual differences in the study of human aggression. Aggressive Behavior, 1994, 20, 291-303.	2.4	30
123	The big five as tendencies in situations. Personality and Individual Differences, 1994, 16, 715-731.	2.9	40
124	The "big five questionnaire― A new questionnaire to assess the five factor model. Personality and Individual Differences, 1993, 15, 281-288.	2.9	370
125	Investigating guilt in relation to emotionality and aggression. Personality and Individual Differences, 1992, 13, 519-532.	2.9	38