

# Vincent Mak

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4640950/publications.pdf>

Version: 2024-02-01

20  
papers

327  
citations

840776

11  
h-index

888059

17  
g-index

21  
all docs

21  
docs citations

21  
times ranked

258  
citing authors

#	ARTICLE	IF	CITATIONS
1	The premium as informational cue in insurance decision making. Theory and Decision, 2020, 88, 369-404.	1.0	3
2	When a few undermine the whole: A class of social dilemmas in ridesharing. Journal of Economic Behavior and Organization, 2019, 166, 125-137.	2.0	5
3	Voting Rules in Sequential Search by Committees: Theory and Experiments. Management Science, 2019, 65, 4349-4364.	4.1	3
4	The influence of a competition on noncompetitors. Proceedings of the National Academy of Sciences of the United States of America, 2018, 115, 2716-2721.	7.1	12
5	Beyond Posted Prices: the Past, Present, and Future of Participative Pricing Mechanisms. Customer Needs and Solutions, 2018, 5, 121-136.	0.8	34
6	The Braess Paradox and Coordination Failure in Directed Networks with Mixed Externalities. Production and Operations Management, 2018, 27, 717-733.	3.8	17
7	A network ridesharing experiment with sequential choice of transportation mode. Theory and Decision, 2018, 85, 407-433.	1.0	4
8	Dynamic Pricing Decisions and Seller-Buyer Interactions under Capacity Constraints. Games, 2018, 9, 10.	0.6	2
9	Route vs. Segment: An Experiment on Real-Time Travel Information in Congestible Networks. Production and Operations Management, 2015, 24, 947-960.	3.8	22
10	“Pay what you want” as threshold public good provision. Organizational Behavior and Human Decision Processes, 2015, 127, 30-43.	2.5	46
11	Culture Moderates Biases in Search Decisions. Psychological Science, 2015, 26, 1229-1240.	3.3	6
12	Cost-sharing in directed networks: Experimental study of equilibrium choice and system dynamics. Journal of Operations Management, 2015, 39-40, 31-47.	5.2	16
13	Purchasing Scarce Products Under Dynamic Pricing: An Experimental Investigation. Manufacturing and Service Operations Management, 2014, 16, 425-438.	3.7	42
14	Sequential search by groups with rank-dependent payoffs: An experimental study. Organizational Behavior and Human Decision Processes, 2014, 124, 256-267.	2.5	6
15	Experimenting and learning with localized direct communication. Experimental Economics, 2014, 17, 262-284.	2.1	1
16	Distributed Decisions in Networks: Laboratory Study of Routing Splittable Flow. Production and Operations Management, 2014, 23, 314-331.	3.8	19
17	The price of anarchy in social dilemmas: Traditional research paradigms and new network applications. Organizational Behavior and Human Decision Processes, 2013, 120, 142-153.	2.5	19
18	Competitive dynamic pricing with alternating offers: Theory and experiment. Games and Economic Behavior, 2012, 75, 250-264.	0.8	18

#	ARTICLE	IF	CITATIONS
19	Investment decisions and coordination problems in a market with network externalities: An experimental study. <i>Journal of Economic Behavior and Organization</i> , 2010, 76, 759-773.	2.0	14
20	Navigating congested networks with variable demand: Experimental evidence. <i>Journal of Economic Psychology</i> , 2006, 27, 648-666.	2.2	34