

Vincent Mak

List of Publications by Year in descending order

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Version: 2024-02-01

20
papers

327
citations

840776

11
h-index

888059

17
g-index

21
all docs

21
docs citations

21
times ranked

258
citing authors

#	ARTICLE	IF	CITATIONS
1	“Pay what you want” as threshold public good provision. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 127, 30-43.	2.5	46
2	Purchasing Scarce Products Under Dynamic Pricing: An Experimental Investigation. <i>Manufacturing and Service Operations Management</i> , 2014, 16, 425-438.	3.7	42
3	Navigating congested networks with variable demand: Experimental evidence. <i>Journal of Economic Psychology</i> , 2006, 27, 648-666.	2.2	34
4	Beyond Posted Prices: the Past, Present, and Future of Participative Pricing Mechanisms. <i>Customer Needs and Solutions</i> , 2018, 5, 121-136.	0.8	34
5	Route vs. Segment: An Experiment on Real-Time Travel Information in Congestible Networks. <i>Production and Operations Management</i> , 2015, 24, 947-960.	3.8	22
6	The price of anarchy in social dilemmas: Traditional research paradigms and new network applications. <i>Organizational Behavior and Human Decision Processes</i> , 2013, 120, 142-153.	2.5	19
7	Distributed Decisions in Networks: Laboratory Study of Routing Splittable Flow. <i>Production and Operations Management</i> , 2014, 23, 314-331.	3.8	19
8	Competitive dynamic pricing with alternating offers: Theory and experiment. <i>Games and Economic Behavior</i> , 2012, 75, 250-264.	0.8	18
9	The Braess Paradox and Coordination Failure in Directed Networks with Mixed Externalities. <i>Production and Operations Management</i> , 2018, 27, 717-733.	3.8	17
10	Cost-sharing in directed networks: Experimental study of equilibrium choice and system dynamics. <i>Journal of Operations Management</i> , 2015, 39-40, 31-47.	5.2	16
11	Investment decisions and coordination problems in a market with network externalities: An experimental study. <i>Journal of Economic Behavior and Organization</i> , 2010, 76, 759-773.	2.0	14
12	The influence of a competition on noncompetitors. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2018, 115, 2716-2721.	7.1	12
13	Sequential search by groups with rank-dependent payoffs: An experimental study. <i>Organizational Behavior and Human Decision Processes</i> , 2014, 124, 256-267.	2.5	6
14	Culture Moderates Biases in Search Decisions. <i>Psychological Science</i> , 2015, 26, 1229-1240.	3.3	6
15	When a few undermine the whole: A class of social dilemmas in ridesharing. <i>Journal of Economic Behavior and Organization</i> , 2019, 166, 125-137.	2.0	5
16	A network ridesharing experiment with sequential choice of transportation mode. <i>Theory and Decision</i> , 2018, 85, 407-433.	1.0	4
17	Voting Rules in Sequential Search by Committees: Theory and Experiments. <i>Management Science</i> , 2019, 65, 4349-4364.	4.1	3
18	The premium as informational cue in insurance decision making. <i>Theory and Decision</i> , 2020, 88, 369-404.	1.0	3

#	ARTICLE	IF	CITATIONS
19	Dynamic Pricing Decisions and Seller-Buyer Interactions under Capacity Constraints. Games, 2018, 9, 10.	0.6	2
20	Experimenting and learning with localized direct communication. Experimental Economics, 2014, 17, 262-284.	2.1	1