

# Richard Heeks

## List of Publications by Year in descending order

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Version: 2024-02-01

111  
papers

6,637  
citations

159358

30  
h-index

79541

73  
g-index

115  
all docs

115  
docs citations

115  
times ranked

3265  
citing authors

#	ARTICLE	IF	CITATIONS
1	Conceptualising Digital Platforms in Developing Countries as Socio-Technical Transitions: A Multi-level Perspective Analysis of EasyTaxi in Colombia. <i>European Journal of Development Research</i> , 2022, 34, 978-1002.	1.2	6
2	Stripping back the mask: Working conditions on digital labour platforms during the COVID-19 pandemic. <i>International Labour Review</i> , 2022, 161, 413-440.	1.0	7
3	Data-powered positive deviance: Combining traditional and non-traditional data to identify and characterise development-related outperformers. <i>Development Engineering</i> , 2022, 7, 100090.	1.4	6
4	Digital inequality beyond the digital divide: conceptualizing adverse digital incorporation in the global South. <i>Information Technology for Development</i> , 2022, 28, 688-704.	2.7	28
5	Embeddedness of digital start-ups in development contexts: field experience from Latin America. <i>Information Technology for Development</i> , 2021, 27, 171-190.	2.7	7
6	Datafication, value and power in developing countries: Big data in two Indian public service organizations. <i>Development Policy Review</i> , 2021, 39, 82-102.	1.0	3
7	Digital labour platforms in Pakistan: institutional voids and solidarity networks. <i>Information Technology and People</i> , 2021, 34, 1819-1839.	1.9	15
8	Systematic evaluation of gig work against decent work standards: The development and application of the Fairwork framework. <i>Information Society</i> , 2021, 37, 267-286.	1.7	28
9	Publication outperformance among global South researchers: An analysis of individual-level and publication-level predictors of positive deviance. <i>Scientometrics</i> , 2021, 126, 8375-8431.	1.6	10
10	Digital platforms and institutional voids in developing countries: The case of ride-hailing markets. <i>World Development</i> , 2021, 145, 105528.	2.6	27
11	Thinking Out of the Box: Fair Work for Platform Workers. <i>King's Law Journal</i> , 2020, 31, 236-249.	0.3	12
12	The Fairwork Foundation: Strategies for improving platform work in a global context. <i>Geoforum</i> , 2020, 112, 100-103.	1.4	52
13	Understanding and managing business development hybrids: an institutional logics case analysis. <i>Development Studies Research</i> , 2020, 7, 31-49.	1.0	8
14	ICT4D 3.0? Part 1 – The components of an emerging digital for development paradigm. <i>Electronic Journal of Information Systems in Developing Countries</i> , 2020, 86, e12124.	0.9	33
15	ICT4D 3.0? Part 2 – The patterns of an emerging digital for development paradigm. <i>Electronic Journal of Information Systems in Developing Countries</i> , 2020, 86, e12123.	0.9	6
16	Risks and Risk-Mitigation Strategies of Gig Economy Workers in the Global South: The Case of Ride-Hailing in Cape Town. <i>IFIP Advances in Information and Communication Technology</i> , 2020, , 26-38.	0.5	8
17	Digital Innovation by Displaced Populations: A Critical Realist Study of Rohingya Refugees in Bangladesh. <i>IFIP Advances in Information and Communication Technology</i> , 2020, , 54-65.	0.5	4
18	From the Digital Divide to Digital Justice in the Global South. , 2020, , .		0

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19	Positive deviance, big data, and development: <scp>A</scp> systematic literature review. Electronic Journal of Information Systems in Developing Countries, 2019, 85, e12063.	0.9	28
20	Datafication, development and marginalised urban communities: an applied data justice framework. Information, Communication and Society, 2019, 22, 992-1011.	2.6	61
21	Exploring an Impact Sourcing Initiative for a Community of People with Disabilities: A Capability Analysis. IFIP Advances in Information and Communication Technology, 2019, , 51-62.	0.5	0
22	Combining Pragmatism and Critical Realism in ICT4D Research: An e-Resilience Case Example. IFIP Advances in Information and Communication Technology, 2019, , 14-25.	0.5	4
23	Conceptualising the link between information systems and resilience: A developing country field study. Information Systems Journal, 2019, 29, 70-96.	4.1	79
24	Global sourcing and development: New drivers, models, and impacts. Information Systems Journal, 2018, 28, 532-537.	4.1	2
25	Data justice for development. Information Development, 2018, 34, 90-102.	1.4	64
26	Analyzing conflict and its management within ICT4D partnerships: an institutional logics perspective. Information Technology for Development, 2018, 24, 165-187.	2.7	14
27	Critical realism and ICT4D: editorial introduction to the special issue of EJSDC. Electronic Journal of Information Systems in Developing Countries, 2018, 84, e12050.	0.9	7
28	Critical realism and <scp>ICT4D</scp> research. Electronic Journal of Information Systems in Developing Countries, 2018, 84, e12051.	0.9	22
29	Social network analysis and ICT4D research: Principles, relevance, and practice. Electronic Journal of Information Systems in Developing Countries, 2018, 84, e12036.	0.9	4
30	Researching the Emergence of 3D Printing, Makerspaces, Hackerspaces and FabLabs in the Global South: A Scoping Review and Research Agenda on Digital Innovation and Fabrication Networks. Electronic Journal of Information Systems in Developing Countries, 2017, 80, 1-24.	0.9	30
31	Critical Realism and ICT4D Research. IFIP Advances in Information and Communication Technology, 2017, , 159-170.	0.5	11
32	Understanding the Development Implications of Online Outsourcing. IFIP Advances in Information and Communication Technology, 2017, , 425-436.	0.5	11
33	Drivers of Inclusive Innovation in Developing Country Markets: A Policy Perspective. , 2016, , 57-74.		7
34	ICTs and Hope for Development: A Theoretical Framework. Electronic Journal of Information Systems in Developing Countries, 2016, 77, 1-19.	0.9	10
35	Assessing the Development Impact of Social Outsourcing of IT Service. , 2016, , 81-96.		1
36	e-business adoption and use among African women-owned SMEs. , 2015, , .		7

#	ARTICLE	IF	CITATIONS
37	A Literature Review of E-Entrepreneurship in Emerging Economies: Positioning Research on Latin American Digital Startups. , 2015, , 179-208.		21
38	Technological change in developing countries: opening the black box of process using actorâ€“network theory. Development Studies Research, 2015, 2, 33-50.	1.0	51
39	The multiple meanings of open government data: Understanding different stakeholders and their perspectives. Government Information Quarterly, 2015, 32, 441-452.	4.0	167
40	Understanding e-Waste Management in Developing Countries: Strategies, Determinants, and Policy Implications in the Indian ICT Sector. Information Technology for Development, 2015, 21, 653-667.	2.7	58
41	Nurturing userâ€“producer interaction: inclusive innovation flows in a low-income mobile phone market. Innovation and Development, 2014, 4, 221-237.	1.4	21
42	New models of inclusive innovation for development. Innovation and Development, 2014, 4, 175-185.	1.4	180
43	UNDERSTANDING DEVELOPMENT PROJECT IMPLEMENTATION: AN ACTOR-NETWORK PERSPECTIVE. Public Administration and Development, 2014, 34, 14-31.	0.9	22
44	Information technology impact sourcing. Communications of the ACM, 2013, 56, 22-25.	3.3	21
45	Analyzing policy for inclusive innovation: the mobile sector and base-of-the-pyramid markets in Kenya. Innovation and Development, 2013, 3, 103-119.	1.4	48
46	Innovation and Scaling of ICT for the Bottom-Of-The-Pyramid. Journal of Information Technology, 2013, 28, 296-315.	2.5	119
47	Ultra-low-cost computing and developing countries. Communications of the ACM, 2013, 56, 22-24.	3.3	39
48	Conceptualising ICT4D project champions. , 2013, , .		13
49	Conceptualising Inclusive Innovation: Modifying Systems of Innovation Frameworks to Understand Diffusion of New Technology to Low-Income Consumers. European Journal of Development Research, 2013, 25, 333-355.	1.2	221
50	IT innovation for the bottom of the pyramid. Communications of the ACM, 2012, 55, 24-27.	3.3	21
51	Understanding success and failure of anti-corruption initiatives. Crime, Law and Social Change, 2012, 58, 533-549.	0.7	38
52	12. Integrating Digital and Human Data Sources for Environmental Planning and Climate Change Adaptation: From Research to Practice in Central Vietnam. , 2012, , 132-146.		2
53	Advancing E-Commerce Beyond Readiness in a Developing Country. Journal of Electronic Commerce in Organizations, 2011, 9, 1-16.	0.6	32
54	Changing Computing Curricula in African Universities: Evaluating Progress and Challenges via Designâ€“Reality Gap Analysis. Electronic Journal of Information Systems in Developing Countries, 2011, 48, 1-39.	0.9	31

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55	Social outsourcing as a development tool: The impact of outsourcing IT services to women's social enterprises in Kerala. <i>Journal of International Development</i> , 2010, 22, 441-454.	0.9	28
56	Researching ICT Micro-Enterprise in Developing Countries: Themes, Wider Concepts and Future Directions. <i>Electronic Journal of Information Systems in Developing Countries</i> , 2010, 43, 1-20.	0.9	18
57	Do information and communication technologies (ICTs) contribute to development?. <i>Journal of International Development</i> , 2010, 22, 625-640.	0.9	306
58	Explaining ERP failure in a developing country: a Jordanian case study. <i>Journal of Enterprise Information Management</i> , 2010, 23, 135-160.	4.4	86
59	Development 2.0. <i>Communications of the ACM</i> , 2010, 53, 22-24.	3.3	48
60	Challenging conventional views on mobile-telecommunications investment: evidence from conflict zones. <i>Development in Practice</i> , 2009, 19, 414-420.	0.6	9
61	Telecentres in mountain regions – A Peruvian case study of the impact of information and communication technologies on remoteness and exclusion. <i>Journal of Mountain Science</i> , 2009, 6, 320-330.	0.8	24
62	ICT4D 2.0: The Next Phase of Applying ICT for International Development. <i>Computer</i> , 2008, 41, 26-33.	1.2	379
63	E-commerce in Least Developing Countries: Summary Evidence and Implications. <i>Journal of African Business</i> , 2008, 9, 257-285.	1.3	19
64	E-commerce and socio-economic development: conceptualizing the link. <i>Internet Research</i> , 2008, 18, 562-594.	2.7	57
65	Analysing South Korea's ICT for Development Aid Programme. <i>Electronic Journal of Information Systems in Developing Countries</i> , 2008, 35, 1-15.	0.9	8
66	The Impact of Mobile Telephony on Developing Country Micro-Enterprise: A Nigerian Case Study. <i>Information Technologies and International Development</i> , 2008, 4, 47-65.	1.3	106
67	Understanding e-Government project trajectories from an actor-network perspective. <i>European Journal of Information Systems</i> , 2007, 16, 165-177.	5.5	165
68	Exploring E-Commerce Benefits for Businesses in a Developing Country. <i>Information Society</i> , 2007, 23, 95-108.	1.7	93
69	Analyzing e-government research: Perspectives, philosophies, theories, methods, and practice. <i>Government Information Quarterly</i> , 2007, 24, 243-265.	4.0	697
70	Why Anti-Corruption Initiatives Fail: Technology Transfer and Contextual Collision. , 2007, , 258-272.		3
71	Theorizing ICT4D Research. <i>Information Technologies and International Development</i> , 2007, 3, 1-4.	1.3	79
72	Using Competitive Advantage Theory to Analyze IT Sectors in Developing Countries:A Software Industry Case Analysis. <i>Information Technologies and International Development</i> , 2007, 3, 5-34.	1.3	29

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73	Health information systems: Failure, success and improvisation. International Journal of Medical Informatics, 2006, 75, 125-137.	1.6	462
74	Adding clicks to bricks: a case study of e-commerce adoption by a Catalan small retailer. European Journal of Information Systems, 2006, 15, 424-438.	5.5	25
75	Knowledge and learning in online networks in development: a social-capital perspective. Development in Practice, 2006, 16, 570-586.	0.6	18
76	e-Government as a Carrier of Context. Journal of Public Policy, 2005, 25, 51-74.	1.0	149
77	Software Export Success Factors and Strategies in "Follower" Nations. Competition and Change, 2004, 8, 267-303.	2.9	48
78	Romania's Hardware and Software Industry; Building Information Technology Policy and Capabilities in an Transitional Economy. , 2004, , 320-338.		1
79	An information systems perspective on ethical trade and self-regulation. Information Technology for Development, 2003, 10, 123-138.	2.7	22
80	e-Government in Africa: Promise and practice. Information Polity, 2003, 7, 97-114.	0.5	133
81	Information Systems and Developing Countries: Failure, Success, and Local Improvisations. Information Society, 2002, 18, 101-112.	1.7	824
82	i-development not e-development: special issue on ICTs and development. Journal of International Development, 2002, 14, 1-11.	0.9	136
83	Enterprise across the digital divide: information systems and rural microenterprise in Botswana. Journal of International Development, 2002, 14, 61-74.	0.9	95
84	i-development not e-development: special issue on ICTs and development. , 2002, 14, 1.		6
85	Information systems and public sector reform in the Third World. , 2001, , .		6
86	The approach of senior public officials to information technology-related reform: lessons from India. Public Administration and Development, 2000, 20, 197-205.	0.9	30
87	Understanding Success and Failure of Healthcare Information Systems. , 2000, , 96-128.		14
88	Information technology and the management of corruption. Development in Practice, 1999, 9, 184-189.	0.6	22
89	Donor-funded information technology transfer projects: Evaluating the life-cycle approach in four Chinese science and technology projects. Information Technology for Development, 1999, 8, 185-197.	2.7	32
90	Information systems strategy - A five-minute guide for public sector managers. Information Technology for Development, 1995, 6, 139-143.	2.7	1

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91	Constraints on and Support for Industrial Policy Liberalization in India. <i>Development Policy Review</i> , 1992, 10, 15-34.	1.0	1
92	Technology policy making as a social and political process: liberalizing india's software policy. <i>Technology Analysis and Strategic Management</i> , 1990, 2, 275-292.	2.0	3
93	Impact of information systems in developing countries. <i>Information Technology for Development</i> , 1989, 4, 687-691.	2.7	1
94	Policies to Support Inclusive Innovation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	12
95	Decent Work and the Digital Gig Economy: A Developing Country Perspective on Employment Impacts and Standards in Online Outsourcing, Crowdwork, Etc. <i>SSRN Electronic Journal</i> , 0, , .	0.4	82
96	Defining, Conceptualising and Measuring the Digital Economy. <i>SSRN Electronic Journal</i> , 0, , .	0.4	251
97	A Structural Model and Manifesto for Data Justice for International Development. <i>SSRN Electronic Journal</i> , 0, , .	0.4	13
98	Exploring Big Data for Development: An Electricity Sector Case Study from India. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
99	Examining 'Digital Development': The Shape of Things to Come?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	17
100	ICTs and Poverty Eradication: Comparing Economic, Livelihoods and Capabilities Models. <i>SSRN Electronic Journal</i> , 0, , .	0.4	12
101	Future Priorities for Development Informatics Research from the Post-2015 Development Agenda. <i>SSRN Electronic Journal</i> , 0, , .	0.4	19
102	From the MDGs to the Post-2015 Agenda: Analysing Changing Development Priorities. <i>SSRN Electronic Journal</i> , 0, , .	0.4	11
103	Impact Assessment of ICT-for-Development Projects: A Compendium of Approaches. <i>SSRN Electronic Journal</i> , 0, , .	0.4	78
104	Current Analysis and Future Research Agenda on 'Gold Farming': Real-World Production in Developing Countries for the Virtual Economies of Online Games. <i>SSRN Electronic Journal</i> , 0, , .	0.4	29
105	Researching ICT-Based Enterprise in Developing Countries: Analytical Tools and Models. <i>SSRN Electronic Journal</i> , 0, , .	0.4	7
106	Analysing the Organisational Risk and Change of CMM Software Process Improvement in a Nearshoring Firm. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
107	Software Export Success Factors and Strategies in Developing and Transitional Economies. <i>SSRN Electronic Journal</i> , 0, , .	0.4	42
108	Information, ICTs and Small Enterprise: Findings from Botswana. <i>SSRN Electronic Journal</i> , 0, , .	0.4	12

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109	Information and Communication Technologies, Poverty and Development. SSRN Electronic Journal, 0, , .	0.4	112
110	Digital Labour Platforms in the Global South: Filling or Creating Institutional Voids?. SSRN Electronic Journal, 0, , .	0.4	6
111	Advancing E-Commerce Beyond Readiness in a Developing Country. , 0, , 1-17.		0