

Julian Wright

List of Publications by Year in descending order

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Version: 2024-02-01

56
papers

4,104
citations

257450

24
h-index

189892

50
g-index

56
all docs

56
docs citations

56
times ranked

1342
citing authors

#	ARTICLE	IF	CITATIONS
1	Multi-sided platforms. <i>International Journal of Industrial Organization</i> , 2015, 43, 162-174.	1.2	602
2	Marketplace or Reseller?. <i>Management Science</i> , 2015, 61, 184-203.	4.1	478
3	Two-sided Markets, Competitive Bottlenecks and Exclusive Contracts. <i>Economic Theory</i> , 2007, 32, 353-380.	0.9	475
4	Price structure in two-sided markets: Evidence from the magazine industry. <i>International Journal of Industrial Organization</i> , 2006, 24, 1-28.	1.2	285
5	One-sided Logic in Two-sided Markets. <i>Review of Network Economics</i> , 2004, 3, .	0.8	177
6	The Determinants of Optimal Interchange Fees in Payment Systems. <i>Journal of Industrial Economics</i> , 2004, 52, 1-26.	1.3	164
7	Optimal card payment systems. <i>European Economic Review</i> , 2003, 47, 587-612.	2.3	156
8	Multihoming and compatibility. <i>International Journal of Industrial Organization</i> , 2006, 24, 45-67.	1.2	134
9	Access Pricing under Competition: An Application to Cellular Networks. <i>Journal of Industrial Economics</i> , 2002, 50, 289-315.	1.3	122
10	Interconnection in Network Industries. <i>Review of Industrial Organization</i> , 1999, 14, 1-25.	0.7	119
11	Price Coherence and Excessive Intermediation *. <i>Quarterly Journal of Economics</i> , 2015, 130, 1283-1328.	8.6	114
12	Asymmetric Network Interconnection. <i>Review of Industrial Organization</i> , 2003, 22, 27-46.	0.7	97
13	Mobile Call Termination. <i>Economic Journal</i> , 2009, 119, F270-F307.	3.6	95
14	COMPETING PAYMENT SCHEMES. <i>Journal of Industrial Economics</i> , 2007, 55, 37-67.	1.3	90
15	Exclusive dealing with imperfect downstream competition. <i>International Journal of Industrial Organization</i> , 2008, 26, 227-246.	1.2	90
16	Why payment card fees are biased against retailers. <i>RAND Journal of Economics</i> , 2012, 43, 761-780.	2.3	63
17	Should platforms be allowed to sell on their own marketplaces?. <i>RAND Journal of Economics</i> , 2022, 53, 297-327.	2.3	60
18	Exclusive dealing with network effects. <i>International Journal of Industrial Organization</i> , 2010, 28, 145-154.	1.2	59

#	ARTICLE	IF	CITATIONS
19	Search platforms: showrooming and price parity clauses. RAND Journal of Economics, 2020, 51, 32-58.	2.3	55
20	Controlling vs. Enabling. Management Science, 2019, 65, 577-595.	4.1	49
21	Pricing in debit and credit card schemes. Economics Letters, 2003, 80, 305-309.	1.9	48
22	Exclusive Dealing and Entry, when Buyers Compete: Comment. American Economic Review, 2009, 99, 1070-1081.	8.5	48
23	Credit card interchange fees. Journal of Banking and Finance, 2010, 34, 1788-1797.	2.9	43
24	Ad valorem platform fees, indirect taxes, and efficient price discrimination. RAND Journal of Economics, 2017, 48, 467-484.	2.3	42
25	Creating Platforms by Hosting Rivals. Management Science, 2020, 66, 3234-3248.	4.1	36
26	Interchange Fees in Various Countries: Developments and Determinants. Review of Network Economics, 2005, 4, .	0.8	35
27	Tacit collusion with price-matching punishments. International Journal of Industrial Organization, 2010, 28, 298-306.	1.2	33
28	Mobile Call Termination. SSRN Electronic Journal, 0, , .	0.4	30
29	The status of workers and platforms in the sharing economy. Journal of Economics and Management Strategy, 2019, 28, 97-108.	0.8	28
30	Platforms and the Exploration of New Products. Management Science, 2020, 66, 1527-1543.	4.1	27
31	The Economics of Payment Cards. Review of Network Economics, 2014, 13, .	0.8	25
32	Should Amazon Be Allowed to Sell on Its Own Marketplace?. SSRN Electronic Journal, 0, , .	0.4	19
33	Should platforms be allowed to charge ad valorem fees?. Journal of Industrial Economics, 2018, 66, 739-760.	1.3	18
34	Why Do Merchants Accept Payment Cards?. Review of Network Economics, 2010, 9, .	0.8	16
35	Price Coherence and Excessive Intermediation. SSRN Electronic Journal, 2014, , .	0.4	15
36	Signaling Private Choices. SSRN Electronic Journal, 0, , .	0.4	13

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37	Loss-leader pricing and upgrades. <i>Economics Letters</i> , 2014, 122, 19-22.	1.9	12
38	The Economics of Payment Cards. <i>SSRN Electronic Journal</i> , 0, , .	0.4	11
39	Payment Card Interchange Fees and Price Discrimination. <i>Journal of Industrial Economics</i> , 2017, 65, 39-72.	1.3	11
40	Intermediation and Steering: Competition in Prices and Commissions. <i>American Economic Journal: Microeconomics</i> , 2022, 14, 281-321.	1.2	11
41	Naked Exclusion and the Anticompetitive Accommodation of Entry. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	10
42	A Price Theory of Multi-Sided Platforms: Comment. <i>American Economic Review</i> , 2018, 108, 2758-2760.	8.5	10
43	The Optimality of Ad Valorem Contracts. <i>Management Science</i> , 2019, 65, 5219-5233.	4.1	10
44	Network interconnection with participation constraints. <i>Information Economics and Policy</i> , 2004, 16, 347-373.	3.5	9
45	Punishment strategies in repeated games: Evidence from experimental markets. <i>Games and Economic Behavior</i> , 2013, 82, 91-102.	0.8	9
46	Real-time Pricing and Imperfect Competition in Electricity Markets*. <i>Journal of Industrial Economics</i> , 2020, 68, 93-135.	1.3	9
47	Why (don't) firms free ride on an intermediary's advice?. <i>International Journal of Industrial Organization</i> , 2019, 64, 27-54.	1.2	8
48	Signaling Private Choices. <i>Review of Economic Studies</i> , 0, , .	5.4	7
49	Pricing distortions in multi-sided platforms. <i>International Journal of Industrial Organization</i> , 2021, 79, 102732.	1.2	5
50	Pricing access to Internet service providers. <i>Information Economics and Policy</i> , 2004, 16, 459-473.	3.5	4
51	Introduction to special issue on platforms. <i>Journal of Economics and Management Strategy</i> , 2019, 28, 3-4.	0.8	4
52	Punishment Strategies in Repeated Games: Evidence from Experimental Markets. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
53	Optimal currency denomination of public debt in new zealand. <i>New Zealand Economic Papers</i> , 1997, 31, 137-151.	0.8	3
54	Ad-Valorem Platform Fees and Efficient Price Discrimination. <i>SSRN Electronic Journal</i> , 2012, , .	0.4	3

#	ARTICLE	IF	CITATIONS
55	Exclusion via Non-Exclusive Contracts. Canadian Journal of Economics, 2014, 47, 325-347.	1.2	2
56	Should Platforms be Allowed to Charge Ad Valorem Fees?. Federal Reserve Bank of Richmond Working Papers, 2017, 17, 1-35.	0.3	2