

Sinziana Dorobantu

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4485916/publications.pdf>

Version: 2024-02-01

19
papers

900
citations

1163117

8
h-index

1199594

12
g-index

19
all docs

19
docs citations

19
times ranked

643
citing authors

#	ARTICLE	IF	CITATIONS
1	Spinning gold: The financial returns to stakeholder engagement. <i>Strategic Management Journal</i> , 2014, 35, 1727-1748.	7.3	352
2	Nonmarket strategy research through the lens of new institutional economics: An integrative review and future directions. <i>Strategic Management Journal</i> , 2017, 38, 114-140.	7.3	283
3	Not All Sparks Light a Fire: Stakeholder and Shareholder Reactions to Critical Events in Contested Markets. <i>Administrative Science Quarterly</i> , 2017, 62, 561-597.	6.9	109
4	Valuing Stakeholder Governance: Property Rights, Community Mobilization, and Firm Value. <i>Strategic Management Journal</i> , 2017, 38, 2682-2703.	7.3	65
5	Status Climbing vs. Bridging: Multinational Stakeholder Engagement Strategies. <i>Strategy Science</i> , 2018, 3, 367-392.	2.9	27
6	Political Risk and Alliance Diversity: A Two-Stage Model of Partner Selection in Multipartner Alliances. <i>Academy of Management Journal</i> , 2020, 63, 1775-1806.	6.3	23
7	Contracting Beyond the Market. <i>Organization Science</i> , 2021, 32, 776-803.	4.5	17
8	Debt-side governance and the geography of project finance syndicates. <i>Journal of Corporate Finance</i> , 2019, 57, 161-179.	5.5	13
9	Reciprocity in Firmâ€™Stakeholder Dialog: Timeliness, Valence, Richness, and Topicality. <i>Journal of Business Ethics</i> , 2023, 183, 429-451.	6.0	4
10	"First Impressions: Stakeholder Networks, Proactive Engagement & Stakeholder Opinions of Companies". <i>Proceedings - Academy of Management</i> , 2013, 2013, 17448.	0.1	3
11	Overcoming political risk in developing economies through non-local debt. <i>Journal of International Business Policy</i> , 2023, 6, 159-181.	5.1	3
12	Interorganizational Diversity and the Formation of Partnerships in Lending Syndicates. <i>Proceedings - Academy of Management</i> , 2017, 2017, 15332.	0.1	1
13	Managing Grand Challenges: Theoretical, Empirical, and Methodological Perspectives. <i>Proceedings - Academy of Management</i> , 2021, 2021, 13671.	0.1	0
14	Nationalism, Firm Value and Relocation. <i>Proceedings - Academy of Management</i> , 2021, 2021, 13630.	0.1	0
15	State-owned vs. Private Multinationals: Two Motivations of International Expansion?. <i>Proceedings - Academy of Management</i> , 2014, 2014, 15635.	0.1	0
16	Pricing Institutional Distance: Project Finance in Different Institutional Environments. <i>Proceedings - Academy of Management</i> , 2018, 2018, 17846.	0.1	0
17	Electoral Uncertainty, Political Constraints, and Political Capabilities in Cross-Border Investment. <i>Proceedings - Academy of Management</i> , 2019, 2019, 12806.	0.1	0
18	â€™Status Climbing vs. Bridging: Multinational Stakeholder Engagement Strategiesâ€™Recipient of the 2018 Ralph Gomory Best Industry Studies Paper Award. <i>Strategy Science</i> , 2020, 5, 143-145.	2.9	0

#	ARTICLE	IF	CITATIONS
19	Reviving the Liability of Foreignness: Liability of Foreignness Research in the Semi-Globalized Era. Proceedings - Academy of Management, 2020, 2020, 11782.	0.1	0