

# Nicole M Darnall

## List of Publications by Year in descending order

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44  
papers

4,298  
citations

257357

24  
h-index

265120

42  
g-index

46  
all docs

46  
docs citations

46  
times ranked

2815  
citing authors

#	ARTICLE	IF	CITATIONS
1	How do external conditions affect the design of local governments' sustainability strategies?. Regulation and Governance, 2022, 16, 910-929.	1.9	5
2	E-procurement system adoption in local governments: the role of procurement complexity and organizational structure. Public Management Review, 2022, 24, 903-925.	3.4	17
3	Social Public Purchasing: Addressing a Critical Void in Public Purchasing Research. Public Administration Review, 2022, 82, 818-834.	2.9	12
4	Do <sc>ESG</sc> reporting guidelines and verifications enhance firms' information disclosure?. Corporate Social Responsibility and Environmental Management, 2022, 29, 1214-1230.	5.0	33
5	Estimating the True Size of Public Procurement to Assess Sustainability Impact. Sustainability, 2021, 13, 1448.	1.6	15
6	Are consumers willing to pay for circular products? The role of recycled and second-hand attributes, messaging, and third-party certification. Resources, Conservation and Recycling, 2021, 175, 105888.	5.3	39
7	Implementation of sustainable public procurement in local governments: a measurement approach. International Journal of Public Sector Management, 2020, 33, 697-712.	1.2	12
8	Sustainability Policy Objectives, Centralized Decision Making, and Efficiency in Public Procurement Processes in U.S. Local Governments. Sustainability, 2020, 12, 6934.	1.6	22
9	Market segmentation of consumers based on their actual sustainability and health-related purchases. Journal of Cleaner Production, 2018, 192, 270-280.	4.6	48
10	Green Technology Firms and Sustainable Public Purchasing. IEEE Engineering Management Review, 2018, 46, 128-131.	1.0	7
11	Environmental Purchasing in the City of Phoenix. , 2018, , 485-502.		1
12	Third-Party Certification, Sponsorship, and Consumersâ€™ Ecolabel Use. Journal of Business Ethics, 2018, 150, 953-969.	3.7	110
13	All are not created equal: assessing local governmentsâ€™ strategic approaches towards sustainability. Public Management Review, 2018, 20, 154-175.	3.4	22
14	Institutional design of ecolabels: Sponsorship signals rule strength. Regulation and Governance, 2017, 11, 438-450.	1.9	32
15	Stakeholder influences on the design of firmsâ€™ environmental practices. Journal of Cleaner Production, 2017, 142, 3370-3381.	4.6	59
16	Business as a Collaborative Partner: Understanding Firmsâ€™ Sociopolitical Support for Policy Formation. Public Administration Review, 2016, 76, 326-337.	2.9	24
17	Two are Better Than One: The Link Between Management Systems and Business Performance. Business Strategy and the Environment, 2016, 25, 221-240.	8.5	39
18	The effect of ISO 14001 on environmental performance: Resolving equivocal findings. Journal of Environmental Management, 2016, 166, 556-566.	3.8	99

#	ARTICLE	IF	CITATIONS
19	Sustainability Strategy in Constrained Economic Times. Long Range Planning, 2015, 48, 63-68.	2.9	42
20	Strategic Alliance Formation and Structural Configuration. Journal of Business Ethics, 2015, 127, 549-564.	3.7	76
21	Can Ecolabels Influence Firms' Sustainability Strategy and Stakeholder Behavior?. Organization and Environment, 2014, 27, 319-327.	2.5	21
22	Which Corporate Sustainability Activities are Associated with Greater Financial Payoffs?. Business Strategy and the Environment, 2013, 22, 49-61.	8.5	69
23	Why Consumers Buy Green. Greening of Industry Networks Studies, 2012, , 287-308.	0.7	25
24	Which Types of Environmental Management Systems Are Related to Greater Environmental Improvements?. Public Administration Review, 2012, 72, 351-365.	2.9	67
25	Is ISO 14001 a gateway to more advanced voluntary action? The case of green supply chain management. Journal of Environmental Economics and Management, 2011, 61, 170-182.	2.1	204
26	Assessing Integrated Pest Management Adoption: Measurement Problems and Policy Implications. Environmental Management, 2011, 48, 1013-1023.	1.2	22
27	Averting Environmental Justice Claims? The Role of Environmental Management Systems. Public Administration Review, 2010, 70, 422-433.	2.9	10
28	Adopting Proactive Environmental Strategy: The Influence of Stakeholders and Firm Size. Journal of Management Studies, 2010, 47, 1072-1094.	6.0	626
29	Strategic Alliances for Environmental Protection. , 2010, , 233-246.		10
30	Is ISO 14001 a Gateway to More Advanced Voluntary Action? A Case for Green Supply Chain Management. SSRN Electronic Journal, 2009, , .	0.4	3
31	Regulatory Stringency, Green Production Offsets, and Organizations' Financial Performance. Public Administration Review, 2009, 69, 418-434.	2.9	71
32	Perceived stakeholder influences and organizations' use of environmental audits. Accounting, Organizations and Society, 2009, 34, 170-187.	1.4	169
33	Environmental management systems and green supply chain management: complements for sustainability?. Business Strategy and the Environment, 2008, 17, 30-45.	8.5	612
34	Assessing the Performance of Voluntary Environmental Programs: Does Certification Matter?. Policy Studies Journal, 2008, 36, 95-117.	3.2	251
35	Do environmental management systems improve business performance in an international setting?. Journal of International Management, 2008, 14, 364-376.	2.4	372
36	Creating a Green Brand for Competitive Distinction. Asian Business and Management, 2008, 7, 445-466.	1.7	21

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37	Why Firms Mandate ISO 14001 Certification. <i>Business and Society</i> , 2006, 45, 354-381.	4.2	183
38	Predicting the cost of environmental management system adoption: the role of capabilities, resources and ownership structure. <i>Strategic Management Journal</i> , 2006, 27, 301-320.	4.7	491
39	Greener and cleaner? The signaling accuracy of U.S. voluntary environmental programs. <i>Policy Sciences</i> , 2005, 38, 71-90.	1.5	147
40	Environmental Policy Tools & Firm-Level Management Practices in the United States. <i>SSRN Electronic Journal</i> , 2004, , .	0.4	5
41	Involving the Public: When Are Surveys and Stakeholder Interviews Effective?1. <i>Review of Policy Research</i> , 2004, 21, 581-593.	2.8	18
42	Stakeholder Involvement in the Design of U.S. Voluntary Environmental Programs: Does Sponsorship Matter?. <i>Policy Studies Journal</i> , 2003, 31, 527-543.	3.2	117
43	Environmental management systems: Opportunities for improved environmental and business strategy?. <i>Environmental Quality Management</i> , 2000, 9, 1-9.	1.0	65
44	The Design & Rigor of U.S. Voluntary Environmental Programs: Results from the Vep Survey. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4