

Nicole M Darnall

List of Publications by Year in descending order

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44
papers

4,298
citations

257450

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265206

42
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46
all docs

46
docs citations

46
times ranked

2815
citing authors

#	ARTICLE	IF	CITATIONS
1	Adopting Proactive Environmental Strategy: The Influence of Stakeholders and Firm Size. <i>Journal of Management Studies</i> , 2010, 47, 1072-1094.	8.3	626
2	Environmental management systems and green supply chain management: complements for sustainability?. <i>Business Strategy and the Environment</i> , 2008, 17, 30-45.	14.3	612
3	Predicting the cost of environmental management system adoption: the role of capabilities, resources and ownership structure. <i>Strategic Management Journal</i> , 2006, 27, 301-320.	7.3	491
4	Do environmental management systems improve business performance in an international setting?. <i>Journal of International Management</i> , 2008, 14, 364-376.	4.2	372
5	Assessing the Performance of Voluntary Environmental Programs: Does Certification Matter?. <i>Policy Studies Journal</i> , 2008, 36, 95-117.	5.1	251
6	Is ISO 14001 a gateway to more advanced voluntary action? The case of green supply chain management. <i>Journal of Environmental Economics and Management</i> , 2011, 61, 170-182.	4.7	204
7	Why Firms Mandate ISO 14001 Certification. <i>Business and Society</i> , 2006, 45, 354-381.	6.4	183
8	Perceived stakeholder influences and organizations' use of environmental audits. <i>Accounting, Organizations and Society</i> , 2009, 34, 170-187.	2.8	169
9	Greener and cleaner? The signaling accuracy of U.S. voluntary environmental programs. <i>Policy Sciences</i> , 2005, 38, 71-90.	2.8	147
10	Stakeholder Involvement in the Design of U.S. Voluntary Environmental Programs: Does Sponsorship Matter?. <i>Policy Studies Journal</i> , 2003, 31, 527-543.	5.1	117
11	Third-Party Certification, Sponsorship, and Consumers' Ecolabel Use. <i>Journal of Business Ethics</i> , 2018, 150, 953-969.	6.0	110
12	The effect of ISO 14001 on environmental performance: Resolving equivocal findings. <i>Journal of Environmental Management</i> , 2016, 166, 556-566.	7.8	99
13	Strategic Alliance Formation and Structural Configuration. <i>Journal of Business Ethics</i> , 2015, 127, 549-564.	6.0	76
14	Regulatory Stringency, Green Production Offsets, and Organizations' Financial Performance. <i>Public Administration Review</i> , 2009, 69, 418-434.	4.1	71
15	Which Corporate Sustainability Activities are Associated with Greater Financial Payoffs?. <i>Business Strategy and the Environment</i> , 2013, 22, 49-61.	14.3	69
16	Which Types of Environmental Management Systems Are Related to Greater Environmental Improvements?. <i>Public Administration Review</i> , 2012, 72, 351-365.	4.1	67
17	Environmental management systems: Opportunities for improved environmental and business strategy?. <i>Environmental Quality Management</i> , 2000, 9, 1-9.	1.9	65
18	Stakeholder influences on the design of firms' environmental practices. <i>Journal of Cleaner Production</i> , 2017, 142, 3370-3381.	9.3	59

#	ARTICLE	IF	CITATIONS
19	Market segmentation of consumers based on their actual sustainability and health-related purchases. <i>Journal of Cleaner Production</i> , 2018, 192, 270-280.	9.3	48
20	Sustainability Strategy in Constrained Economic Times. <i>Long Range Planning</i> , 2015, 48, 63-68.	4.9	42
21	Two are Better Than One: The Link Between Management Systems and Business Performance. <i>Business Strategy and the Environment</i> , 2016, 25, 221-240.	14.3	39
22	Are consumers willing to pay for circular products? The role of recycled and second-hand attributes, messaging, and third-party certification. <i>Resources, Conservation and Recycling</i> , 2021, 175, 105888.	10.8	39
23	Do <scp>ESG</scp> reporting guidelines and verifications enhance firms' information disclosure?. <i>Corporate Social Responsibility and Environmental Management</i> , 2022, 29, 1214-1230.	8.7	33
24	Institutional design of ecolabels: Sponsorship signals rule strength. <i>Regulation and Governance</i> , 2017, 11, 438-450.	2.9	32
25	Why Consumers Buy Green. <i>Greening of Industry Networks Studies</i> , 2012, , 287-308.	1.3	25
26	Business as a Collaborative Partner: Understanding Firms'™ Sociopolitical Support for Policy Formation. <i>Public Administration Review</i> , 2016, 76, 326-337.	4.1	24
27	Assessing Integrated Pest Management Adoption: Measurement Problems and Policy Implications. <i>Environmental Management</i> , 2011, 48, 1013-1023.	2.7	22
28	All are not created equal: assessing local governments'™ strategic approaches towards sustainability. <i>Public Management Review</i> , 2018, 20, 154-175.	4.9	22
29	Sustainability Policy Objectives, Centralized Decision Making, and Efficiency in Public Procurement Processes in U.S. Local Governments. <i>Sustainability</i> , 2020, 12, 6934.	3.2	22
30	Creating a Green Brand for Competitive Distinction. <i>Asian Business and Management</i> , 2008, 7, 445-466.	2.8	21
31	Can Ecolabels Influence Firms'™ Sustainability Strategy and Stakeholder Behavior?. <i>Organization and Environment</i> , 2014, 27, 319-327.	4.3	21
32	Involving the Public: When Are Surveys and Stakeholder Interviews Effective?1. <i>Review of Policy Research</i> , 2004, 21, 581-593.	3.9	18
33	E-procurement system adoption in local governments: the role of procurement complexity and organizational structure. <i>Public Management Review</i> , 2022, 24, 903-925.	4.9	17
34	Estimating the True Size of Public Procurement to Assess Sustainability Impact. <i>Sustainability</i> , 2021, 13, 1448.	3.2	15
35	Implementation of sustainable public procurement in local governments: a measurement approach. <i>International Journal of Public Sector Management</i> , 2020, 33, 697-712.	1.8	12
36	Social Public Purchasing: Addressing a Critical Void in Public Purchasing Research. <i>Public Administration Review</i> , 2022, 82, 818-834.	4.1	12

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37	Averting Environmental Justice Claims? The Role of Environmental Management Systems. Public Administration Review, 2010, 70, 422-433.	4.1	10
38	Strategic Alliances for Environmental Protection. , 2010, , 233-246.		10
39	Green Technology Firms and Sustainable Public Purchasing. IEEE Engineering Management Review, 2018, 46, 128-131.	1.3	7
40	Environmental Policy Tools & Firm-Level Management Practices in the United States. SSRN Electronic Journal, 2004, , .	0.4	5
41	How do external conditions affect the design of local governments' sustainability strategies?. Regulation and Governance, 2022, 16, 910-929.	2.9	5
42	The Design & Rigor of U.S. Voluntary Environmental Programs: Results from the Vep Survey. SSRN Electronic Journal, 0, , .	0.4	4
43	Is ISO 14001 a Gateway to More Advanced Voluntary Action? A Case for Green Supply Chain Management. SSRN Electronic Journal, 2009, , .	0.4	3
44	Environmental Purchasing in the City of Phoenix. , 2018, , 485-502.		1