

# Reinout E De Vries

## List of Publications by Citations

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99  
papers

4,295  
citations

36  
h-index

64  
g-index

123  
ext. papers

5,230  
ext. citations

3.6  
avg, IF

6.14  
L-index

#	Paper	IF	Citations
99	A six-factor structure of personality-descriptive adjectives: solutions from psycholexical studies in seven languages. <i>Journal of Personality and Social Psychology</i> , <b>2004</b> , 86, 356-66	6.5	587
98	The HEXACO Honesty-Humility, Agreeableness, and Emotionality factors: a review of research and theory. <i>Personality and Social Psychology Review</i> , <b>2014</b> , 18, 139-52	13.4	454
97	Explaining Knowledge Sharing: The Role of Team Communication Styles, Job Satisfaction, and Performance Beliefs. <i>Communication Research</i> , <b>2006</b> , 33, 115-135	3.8	223
96	Predicting Workplace Delinquency and Integrity with the HEXACO and Five-Factor Models of Personality Structure. <i>Human Performance</i> , <b>2005</b> , 18, 179-197	2.4	191
95	Higher order factors of personality: do they exist?. <i>Personality and Social Psychology Review</i> , <b>2009</b> , 13, 79-91	13.4	173
94	Leadership = Communication? The Relations of Leaders' Communication Styles with Leadership Styles, Knowledge Sharing and Leadership Outcomes. <i>Journal of Business and Psychology</i> , <b>2010</b> , 25, 367-380	4.0	163
93	The 24-item Brief HEXACO Inventory (BHI). <i>Journal of Research in Personality</i> , <b>2013</b> , 47, 871-880	2.8	94
92	TRAITS AND STATES: INTEGRATING PERSONALITY AND AFFECT INTO A MODEL OF CRIMINAL DECISION MAKING*. <i>Criminology</i> , <b>2012</b> , 50, 637-671	4.1	91
91	The HEXACO model of personality structure and indigenous lexical personality dimensions in Italian, Dutch, and English. <i>Journal of Research in Personality</i> , <b>2006</b> , 40, 851-875	2.8	91
90	How do people think about interdependence? A multidimensional model of subjective outcome interdependence. <i>Journal of Personality and Social Psychology</i> , <b>2018</b> , 115, 716-742	6.5	87
89	Personality predictors of leadership styles and the self/other agreement problem. <i>Leadership Quarterly</i> , <b>2012</b> , 23, 809-821	6.3	86
88	The maladaptive personality traits of the Personality Inventory for DSM-5 (PID-5) in relation to the HEXACO personality factors and schizotypy/dissociation. <i>Journal of Personality Disorders</i> , <b>2012</b> , 26, 641-659	2.6	83
87	Need for leadership as a moderator of the relationships between leadership and individual outcomes. <i>Leadership Quarterly</i> , <b>2002</b> , 13, 121-137	6.3	77
86	The Dutch HEXACO Personality Inventory: psychometric properties, self-other agreement, and relations with psychopathy among low and high acquaintanceship dyads. <i>Journal of Personality Assessment</i> , <b>2008</b> , 90, 142-51	2.8	74
85	Rethinking trait conceptions of social desirability scales: impression management as an expression of honesty-humility. <i>Assessment</i> , <b>2014</b> , 21, 286-99	3.7	71
84	Tales of two self-control scales: Relations with Five-Factor and HEXACO traits. <i>Personality and Individual Differences</i> , <b>2013</b> , 54, 756-760	3.3	71
83	Sensation seeking, risk-taking, and the HEXACO model of personality. <i>Personality and Individual Differences</i> , <b>2009</b> , 47, 536-540	3.3	62

82	Evolution, situational affordances, and the HEXACO model of personality. <i>Evolution and Human Behavior</i> , <b>2016</b> , 37, 407-421	4	60
81	Evaluating a dual-process model of risk: affect and cognition as determinants of risky choice. <i>Journal of Behavioral Decision Making</i> , <b>2009</b> , 22, 45-61	2.4	58
80	A meta-analysis of the relations between personality and workplace deviance: Big Five versus HEXACO. <i>Journal of Vocational Behavior</i> , <b>2019</b> , 112, 369-383	6	57
79	German lexical personality factors: relations with the HEXACO model. <i>European Journal of Personality</i> , <b>2007</b> , 21, 23-43	5.1	56
78	Explaining workplace delinquency: The role of Honesty-Humility, ethical culture, and employee surveillance. <i>Personality and Individual Differences</i> , <b>2015</b> , 86, 112-116	3.3	53
77	Rational Misbehavior? Evaluating an Integrated Dual-Process Model of Criminal Decision Making. <i>Journal of Quantitative Criminology</i> , <b>2014</b> , 30, 1-27	2.8	53
76	Broad versus narrow traits: Conscientiousness and honesty-humility as predictors of academic criteria. <i>European Journal of Personality</i> , <b>2011</b> , 25, 336-348	5.1	52
75	The Communication Styles Inventory (CSI): A Six-Dimensional Behavioral Model of Communication Styles and Its Relation With Personality. <i>Communication Research</i> , <b>2013</b> , 40, 506-532	3.8	51
74	More than the Big Five: Egoism and the HEXACO model of personality. <i>European Journal of Personality</i> , <b>2009</b> , 23, 635-654	5.1	51
73	No support for a general factor of personality in a reanalysis of Van der Linden et al. (2010). <i>Personality and Individual Differences</i> , <b>2011</b> , 50, 512-516	3.3	50
72	The Content and Dimensionality of Communication Styles. <i>Communication Research</i> , <b>2009</b> , 36, 178-206	3.8	49
71	Dishonest responding or true virtue? A behavioral test of impression management. <i>Personality and Individual Differences</i> , <b>2015</b> , 81, 107-111	3.3	45
70	On Charisma and Need for Leadership. <i>European Journal of Work and Organizational Psychology</i> , <b>1999</b> , 8, 109-133	4.1	45
69	The HEXACO and 5DPT models of personality: a comparison and their relationships with psychopathy, egoism, pretentiousness, immorality, and Machiavellianism. <i>Journal of Personality Disorders</i> , <b>2010</b> , 24, 244-57	2.6	44
68	Disgust sensitivity and the HEXACO model of personality. <i>Personality and Individual Differences</i> , <b>2013</b> , 55, 660-665	3.3	40
67	No evidence for a General Factor of Personality in the HEXACO Personality Inventory. <i>Journal of Research in Personality</i> , <b>2011</b> , 45, 229-232	2.8	38
66	Supervisor's HEXACO personality traits and subordinate perceptions of abusive supervision. <i>Leadership Quarterly</i> , <b>2017</b> , 28, 691-700	6.3	36
65	Are Dishonest Extraverts More Harmful than Dishonest Introverts? The Interaction Effects of Honesty-Humility and Extraversion in Predicting Workplace Deviance. <i>Applied Psychology</i> , <b>2011</b> , 60, 496-516	4.3	36

64	Differences in Psychological Strategies of Failed and Operational Business Owners in the Fiji Islands*. <i>Journal of Small Business Management</i> , <b>2007</b> , 45, 388-400	3	36
63	Noncompliant responding: Comparing exclusion criteria in MTurk personality research to improve data quality. <i>Personality and Individual Differences</i> , <b>2019</b> , 143, 84-89	3.3	33
62	Organizational Conspiracy Beliefs: Implications for Leadership Styles and Employee Outcomes. <i>Journal of Business and Psychology</i> , <b>2016</b> , 31, 479-491	4.9	31
61	Integrating leadership: The leadership circumplex. <i>European Journal of Work and Organizational Psychology</i> , <b>2014</b> , 23, 435-455	4.1	27
60	A matter of context: A comparison of two types of contextualized personality measures. <i>Personality and Individual Differences</i> , <b>2014</b> , 68, 234-240	3.3	26
59	Trait Variance and Response Style Variance in the Scales of the Personality Inventory for DSM-5 (PID-5). <i>Journal of Personality Assessment</i> , <b>2017</b> , 99, 192-203	2.8	24
58	Behavioral Immune Trade-Offs: Interpersonal Value Relaxes Social Pathogen Avoidance. <i>Psychological Science</i> , <b>2020</b> , 31, 1211-1221	7.9	24
57	Why are moderators of self-other agreement difficult to establish?. <i>Journal of Research in Personality</i> , <b>2016</b> , 63, 72-83	2.8	22
56	Need for Supervision: Its Impact on Leadership Effectiveness. <i>Journal of Applied Behavioral Science, The</i> , <b>1998</b> , 34, 486-501	1.8	22
55	De zes belangrijkste persoonlijkheidsdimensies en de HEXACO Persoonlijkheidsvragenlijst. <i>Gedrag En Organisatie</i> , <b>2009</b> , 22,	1.4	22
54	Openness to (reporting) experiences that one never had: Overclaiming as an outcome of the knowledge accumulated through a proclivity for cognitive and aesthetic exploration. <i>Journal of Personality and Social Psychology</i> , <b>2017</b> , 113, 810-834	6.5	21
53	The Virtual Reality Scenario Method: Moving from Imagination to Immersion in Criminal Decision-making Research. <i>Journal of Research in Crime and Delinquency</i> , <b>2019</b> , 56, 451-480	2.3	21
52	The Incremental Validity of Communication Styles Over Personality Traits for Leader Outcomes. <i>Human Performance</i> , <b>2013</b> , 26, 1-19	2.4	21
51	The HEXACO-100 Across 16 Languages: A Large-Scale Test of Measurement Invariance. <i>Journal of Personality Assessment</i> , <b>2020</b> , 102, 714-726	2.8	21
50	What Are We Measuring? Convergence of Leadership with Interpersonal and Non-interpersonal Personality. <i>Leadership</i> , <b>2008</b> , 4, 403-417	2.8	18
49	Comparing domain- and facet-level relations of the HEXACO personality model with workplace deviance: A meta-analysis. <i>Personality and Individual Differences</i> , <b>2020</b> , 152, 109539	3.3	18
48	Ethnic tension in paradise: explaining ethnic supremacy aspirations in Fiji. <i>International Journal of Intercultural Relations</i> , <b>2002</b> , 26, 311-327	2.3	17
47	What Is Engagement? Proactivity as the Missing Link in the HEXACO Model of Personality. <i>Journal of Personality</i> , <b>2016</b> , 84, 178-93	4.4	16

46	Using Personality Item Characteristics to Predict Single-Item Internal Reliability, Retest Reliability, and Self-Other Agreement. <i>European Journal of Personality</i> , <b>2016</b> , 30, 618-636	5.1	16
45	Development and validation of a HEXACO situational judgment test. <i>Human Performance</i> , <b>2019</b> , 32, 1-29	2.4	15
44	Relating the Spherical representation of vocational interests to the HEXACO personality model. <i>Journal of Vocational Behavior</i> , <b>2015</b> , 89, 10-20	6	14
43	Liar! Liar! (when stakes are higher): Understanding how the overclaiming technique can be used to measure faking in personnel selection. <i>Journal of Applied Psychology</i> , <b>2020</b> , 105, 784-799	7.4	14
42	Three Nightmare Traits in Leaders. <i>Frontiers in Psychology</i> , <b>2018</b> , 9, 871	3.4	13
41	Explaining Unethical Business Decisions: The role of personality, environment, and states. <i>Personality and Individual Differences</i> , <b>2017</b> , 117, 188-197	3.3	12
40	Self, in-group, and out-group evaluation: bond or breach?. <i>European Journal of Social Psychology</i> , <b>2003</b> , 33, 609-621	2.9	12
39	College students' motivation and study results after COVID-19 stay-at-home orders		12
38	Gossip and reputation in everyday life. <i>Philosophical Transactions of the Royal Society B: Biological Sciences</i> , <b>2021</b> , 376, 20200301	5.8	12
37	Traits and states at work: lure, risk and personality as predictors of occupational crime. <i>Psychology, Crime and Law</i> , <b>2016</b> , 22, 701-720	1.4	12
36	Social mindfulness: Prosocial the active way. <i>Journal of Positive Psychology</i> , <b>2020</b> , 15, 183-193	3.2	11
35	Lots of target variance: An update of SRM using the HEXACO personality inventory. <i>European Journal of Personality</i> , <b>2010</b> , 24, 169-188	5.1	10
34	Who wants to change and how? On the trait-specificity of personality change goals. <i>Journal of Personality and Social Psychology</i> , <b>2021</b> , 121, 1112-1139	6.5	10
33	The paradox of power sharing: Participative charismatic leaders have subordinates with more instead of less need for leadership. <i>European Journal of Work and Organizational Psychology</i> , <b>2011</b> , 20, 779-804	4.1	9
32	The role of communication content in an ethnically diverse organization. <i>International Journal of Intercultural Relations</i> , <b>2007</b> , 31, 725-745	2.3	9
31	De Vereenvoudigde HEXACO Persoonlijkheidsvragenlijst en een additioneel interstitieel Proactiviteitsfacet. <i>Gedrag En Organisatie</i> , <b>2013</b> , 26,	1.4	9
30	Honest People Tend to Use Less-Not More-Profanity: Comment on Feldman et al.'s (2017) Study 1. <i>Social Psychological and Personality Science</i> , <b>2018</b> , 9, 516-520	4.3	8
29	Power influences the expression of Honesty-Humility: The power-exploitation affordances hypothesis. <i>Journal of Research in Personality</i> , <b>2019</b> , 82, 103856	2.8	7

28	Gossip and Reputation in Everyday Life		7
27	The six dimensions of personality (HEXACO) and their associations with network layer size and emotional closeness to network members. <i>Personality and Individual Differences</i> , <b>2016</b> , 99, 144-148	3.3	7
26	Voters rating politicians' personality: Evaluative biases and assumed similarity on honesty-humility and openness to experience. <i>Personality and Individual Differences</i> , <b>2019</b> , 144, 100-104	3.3	6
25	Measuring Adaptive Coping of Hospitalized Patients With a Severe Medical Condition: The Sickness Insight in Coping Questionnaire. <i>Critical Care Medicine</i> , <b>2016</b> , 44, e818-26	1.4	6
24	Personality pathways to aggression: Testing a trait-state model using immersive technology. <i>Criminology</i> ,	4.1	6
23	Seeing is Believing? Comparing Negative Affect, Realism and Presence in Visual Versus Written Guardianship Scenarios. <i>Deviant Behavior</i> , <b>2018</b> , 39, 461-474	1.1	5
22	Context in selection of men and women in hiring decisions: gender composition of the applicant pool. <i>Psychological Reports</i> , <b>2005</b> , 96, 349-60	1.6	5
21	Predicting Performance with Contextualized Inventories, No Frame-of-reference Effect?. <i>International Journal of Selection and Assessment</i> , <b>2014</b> , 22, 219-223	1.8	4
20	The Main Dimensions of Sport Personality Traits: A Lexical Approach. <i>Frontiers in Psychology</i> , <b>2020</b> , 11, 2211	3.4	4
19	HEXACO Personality and Organizational Citizenship Behavior: A Domain- and Facet-Level Meta-Analysis. <i>Human Performance</i> , <b>2021</b> , 34, 126-147	2.4	4
18	Gamified Personality Assessment. <i>Zeitschrift Fur Psychologie / Journal of Psychology</i> , <b>2019</b> , 227, 207-217	1.8	3
17	How genetic and environmental variance in personality traits shift across the life span: Evidence from a cross-national twin study. <i>Journal of Personality and Social Psychology</i> , <b>2021</b> , 121, 1079-1094	6.5	3
16	Perceptions of Vocational Interest: Self- and Other-Reports in Student-Parent Dyads. <i>Journal of Career Assessment</i> , <b>2018</b> , 26, 258-274	2.5	2
15	The Use of Personality Chiasms in Stereotype Research1. <i>Journal of Applied Social Psychology</i> , <b>2004</b> , 34, 1281-1305	2.1	2
14	HEXACO Personality and Organizational Citizenship Behavior: A Domain- and Facet-Level Meta-Analysis. <i>Proceedings - Academy of Management</i> , <b>2020</b> , 2020, 10335	0.1	2
13	The disgust traits: Self-other agreement in pathogen, sexual, and moral disgust sensitivity and their independence from HEXACO personality. <i>Emotion</i> , <b>2021</b> ,	4.1	2
12	Followers' HEXACO personality traits and preference for charismatic, relationship-oriented, and task-oriented leadership. <i>Journal of Business and Psychology</i> , <b>2021</b> , 36, 253-265	4.9	2
11	Construct and Predictive Validity of an Assessment Game to Measure Honesty-Humility. <i>Assessment</i> , <b>2021</b> , 1073191120985612	3.7	2

10	Compensation Preferences: The Role of Personality and Values. <i>Frontiers in Psychology</i> , <b>2021</b> , 12, 550919	3.4	1
9	Dispositional insight: Its relations with HEXACO personality and cognitive ability. <i>Personality and Individual Differences</i> , <b>2021</b> , 173, 110644	3.3	1
8	Relations between HEXACO personality and ideology variables are mostly genetic in nature. <i>European Journal of Personality</i> , 089020702110140	5.1	1
7	HEXACO personality correlates of adolescents' involvement in bullying situations. <i>Aggressive Behavior</i> , <b>2021</b> , 47, 320-331	2.8	1
6	Examining the expanded Agreeableness scale of the BFI-2. <i>Personality and Individual Differences</i> , <b>2022</b> , 195, 111694	3.3	1
5	Communication Styles <b>2015</b> , 1-5		
4	New Developments in HEXACO Personality Research. <i>Zeitschrift Fur Psychologie / Journal of Psychology</i> , <b>2019</b> , 227, 163-165	1.8	
3	A Computational Model of Affective Moral Decision Making That Predicts Human Criminal Choices. <i>Lecture Notes in Computer Science</i> , <b>2013</b> , 502-509	0.9	
2	Exploring the application of a text-to-personality technique in job interviews. <i>European Journal of Work and Organizational Psychology</i> , 1-18	4.1	
1	Measuring Honesty-humility with an Implicit Association Test (IAT): Construct and Criterion Validity. <i>Journal of Research in Personality</i> , <b>2022</b> , 104234	2.8	