

Andy A Tsay

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4350675/publications.pdf>

Version: 2024-02-01

25
papers

3,703
citations

516561

16
h-index

642610

23
g-index

28
all docs

28
docs citations

28
times ranked

1918
citing authors

#	ARTICLE	IF	CITATIONS
1	Channel Conflict and Coordination in the E-commerce Age. <i>Production and Operations Management</i> , 2004, 13, 93-110.	2.1	794
2	The Quantity Flexibility Contract and Supplier-Customer Incentives. <i>Management Science</i> , 1999, 45, 1339-1358.	2.4	768
3	Channel Dynamics Under Price and Service Competition. <i>Manufacturing and Service Operations Management</i> , 2000, 2, 372-391.	2.3	669
4	Modeling Supply Chain Contracts: A Review. <i>Profiles in Operations Research</i> , 1999, , 299-336.	0.3	329
5	Risk sensitivity in distribution channel partnerships: implications for manufacturer return policies. <i>Journal of Retailing</i> , 2002, 78, 147-160.	4.0	185
6	Managing retail channel overstock: markdown money and return policies. <i>Journal of Retailing</i> , 2001, 77, 457-492.	4.0	165
7	Advertising in Asymmetric Competing Supply Chains. <i>Production and Operations Management</i> , 2014, 23, 1845-1858.	2.1	152
8	Design of the Reverse Channel for Remanufacturing: Must Profit Maximization Harm the Environment?. <i>Production and Operations Management</i> , 2017, 26, 1585-1603.	2.1	109
9	Modeling Conflict and Coordination in Multi-Channel Distribution Systems: A Review. <i>Profiles in Operations Research</i> , 2004, , 557-606.	0.3	81
10	Safeguarding the Promise of Production Outsourcing. <i>Interfaces</i> , 2006, 36, 220-233.	1.6	74
11	A Review of Production and Operations Management Research on Outsourcing in Supply Chains: Implications for the Theory of the Firm. <i>Production and Operations Management</i> , 2018, 27, 1177-1220.	2.1	66
12	OM Forum "Benchmarking Global Production Sourcing Decisions: Where and Why Firms Offshore and Reshore. <i>Manufacturing and Service Operations Management</i> , 2018, 20, 389-402.	2.3	63
13	MULTI-VENDOR SOURCING IN A RETAIL SUPPLY CHAIN*. <i>Production and Operations Management</i> , 2002, 11, 157-182.	2.1	56
14	Free Riding and Conflict in Hybrid Shopping Environments: Implications for Retailers, Manufacturers, and Regulators. <i>Antitrust Bulletin</i> , 2013, 58, 19-68.	0.4	51
15	Supply Chain Strategies and International Tax Arbitrage. <i>Production and Operations Management</i> , 2017, 26, 231-251.	2.1	51
16	How to Win "Spend" and Influence Partners: Lessons in Behavioral Operations from the Outsourcing Game. <i>Production and Operations Management</i> , 2009, 18, 621-634.	2.1	29
17	Bespoke supply chain resilience: The gap between theory and practice. <i>Journal of Operations Management</i> , 2022, 68, 515-531.	3.3	21
18	Designing and Controlling the Outsourced Supply Chain. <i>Foundations and Trends in Technology, Information and Operations Management</i> , 2014, 7, 1-160.	0.4	18

#	ARTICLE	IF	CITATIONS
19	Designing structured supply contracts under demand and price uncertainty in an open supply chain. <i>Annals of Operations Research</i> , 2017, 257, 519-536.	2.6	7
20	Distribution Channel Strategies and Retailer Collusion in a Supply Chain with Multiple Retailers. <i>Asia-Pacific Journal of Operational Research</i> , 2018, 35, 1850014.	0.9	6
21	Reaping what you sow?. <i>International Commerce Review</i> , 2008, 8, 36-47.	0.2	3
22	Sam: A Decision Support System for Retail Supply Chain Planning for Private-label Merchandise with Multiple Vendors. , 2002, , 163-198.		2
23	A stochastic decision model for strategic supplier relationship portfolio management. <i>International Journal of Advanced Operations Management</i> , 2015, 7, 1.	0.3	1
24	Intrafirm Incentives and Supply Chain Performance. <i>Profiles in Operations Research</i> , 2002, , 45-72.	0.3	1
25	Should a Multinational Firm Place Part of its Supply Chain in a Tax Haven?: Strategies to Enable International Tax Arbitrage. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1