

Paul D Windschitl

List of Publications by Year in descending order

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Version: 2024-02-01

55
papers

3,166
citations

257450

24
h-index

175258

52
g-index

58
all docs

58
docs citations

58
times ranked

2220
citing authors

#	ARTICLE	IF	CITATIONS
1	Context dependency in risky decision making: Is there a description-experience gap?. PLoS ONE, 2021, 16, e0245969.	2.5	3
2	Factors Influencing Judgments to Consult Prescription Monitoring Programs: A Factorial Survey Experiment. Pain Management Nursing, 2020, 21, 48-56.	0.9	10
3	Measuring Cigarette Smoking Risk Perceptions. Nicotine and Tobacco Research, 2020, 22, 1937-1945.	2.6	40
4	An integrated approach to biases in referent-specific judgments. Thinking and Reasoning, 2020, 26, 581-614.	3.2	1
5	Comparisons as Predictors of People's Beliefs About the Importance of Changing Their Health Behaviors. European Journal of Health Psychology, 2020, 27, 14-29.	0.6	0
6	Unhealthy and unaware? Misjudging social comparative standing for health-relevant behavior. Journal of Experimental Social Psychology, 2019, 85, 103873.	2.2	7
7	The unintended impact of smoking-risk information on concerns about radon: A randomized controlled trial.. Health Psychology, 2018, 37, 1123-1133.	1.6	4
8	Behaving Optimistically: How the (Un)Desirability of an Outcome Can Bias People's Preparations for It. Journal of Behavioral Decision Making, 2017, 30, 54-69.	1.7	3
9	Risk it? Direct and collateral impacts of peers' verbal expressions about hazard likelihoods. Thinking and Reasoning, 2017, 23, 259-291.	3.2	1
10	Sources of bias in people's social-comparative estimates of food consumption.. Journal of Experimental Psychology: Applied, 2016, 22, 173-183.	1.2	3
11	An Ideological House of Mirrors. Social Psychological and Personality Science, 2015, 6, 201-209.	3.9	15
12	Resisting anchoring effects: The roles of metric and mapping knowledge. Memory and Cognition, 2015, 43, 1071-1084.	1.6	8
13	Knowledge matters: Anchoring effects are moderated by knowledge level. European Journal of Social Psychology, 2013, 43, 97-108.	2.4	43
14	Hope to be right: Biased information seeking following arbitrary and informed predictions. Journal of Experimental Social Psychology, 2013, 49, 106-112.	2.2	17
15	Why so confident? The influence of outcome desirability on selective exposure and likelihood judgment. Organizational Behavior and Human Decision Processes, 2013, 120, 73-86.	2.5	29
16	Optimism Following a Tornado Disaster. Personality and Social Psychology Bulletin, 2013, 39, 691-702.	3.0	29
17	Searching for the Limits and Explanations of the Nonselective Superiority Bias. Social Psychological and Personality Science, 2013, 4, 124-130.	3.9	2
18	Egocentrism in Judging the Effectiveness of Treatments. Basic and Applied Social Psychology, 2013, 35, 325-333.	2.1	1

#	ARTICLE	IF	CITATIONS
19	Hoping for more: The influence of outcome desirability on information seeking and predictions about relative quantities. <i>Cognition</i> , 2012, 125, 113-117.	2.2	8
20	Patient Preferences Regarding 1-Visit versus 2-Visit Root Canal Therapy. <i>Journal of Endodontics</i> , 2012, 38, 1322-1325.	3.1	12
21	When and why people are comparatively optimistic about future health risks: The role of direct and indirect comparison measures. <i>Psychology, Health and Medicine</i> , 2011, 16, 475-483.	2.4	15
22	“I’ll do what they did”: Social norm information and cancer treatment decisions. <i>Patient Education and Counseling</i> , 2011, 85, 225-229.	2.2	47
23	The Joint Influence of Consensus Information and Situational Information on Trait Inferences for Targets and Populations. <i>Social Cognition</i> , 2011, 29, 147-165.	0.9	3
24	The desirability bias in predictions: Going optimistic without leaving realism. <i>Organizational Behavior and Human Decision Processes</i> , 2010, 111, 33-47.	2.5	54
25	Wishful Thinking about the Future: Does Desire Impact Optimism?. <i>Social and Personality Psychology Compass</i> , 2009, 3, 227-243.	3.7	57
26	How egocentrism and optimism change in response to feedback in repeated competitions. <i>Organizational Behavior and Human Decision Processes</i> , 2008, 105, 201-220.	2.5	24
27	The rational side of egocentrism in social comparisons. <i>Journal of Experimental Social Psychology</i> , 2008, 44, 220-232.	2.2	60
28	Cultural Differences in Unrealistic Optimism and Pessimism: The Role of Egocentrism and Direct Versus Indirect Comparison Measures. <i>Personality and Social Psychology Bulletin</i> , 2008, 34, 1236-1248.	3.0	58
29	Knowing Too Much. <i>Psychological Science</i> , 2008, 19, 542-548.	3.3	33
30	Direct-comparison judgments: When and why above- and below-average effects reverse.. <i>Journal of Experimental Psychology: General</i> , 2008, 137, 182-200.	2.1	48
31	Are people excessive or judicious in their egocentrism? A modeling approach to understanding bias and accuracy in people’s optimism.. <i>Journal of Personality and Social Psychology</i> , 2008, 95, 253-273.	2.8	40
32	The influence of outcome desirability on optimism.. <i>Psychological Bulletin</i> , 2007, 133, 95-121.	6.1	235
33	Team allegiance can lead to both optimistic and pessimistic predictions. <i>Journal of Experimental Social Psychology</i> , 2007, 43, 327-333.	2.2	15
34	The Rational Side of Egocentrism in Social Comparisons. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	7
35	Contingent approaches to making likelihood judgments about polychotomous cases: the influence of task factors. <i>Journal of Behavioral Decision Making</i> , 2005, 18, 281-303.	1.7	3
36	Biases in Social Comparative Judgments: The Role of Nonmotivated Factors in Above-Average and Comparative-Optimism Effects.. <i>Psychological Bulletin</i> , 2004, 130, 813-838.	6.1	539

#	ARTICLE	IF	CITATIONS
37	The Dud-Alternative Effect in Likelihood Judgment.. Journal of Experimental Psychology: Learning Memory and Cognition, 2004, 30, 198-215.	0.9	35
38	The influence of reasons on interpretations of probability forecasts. Journal of Behavioral Decision Making, 2003, 16, 107-126.	1.7	21
39	Egocentrism, Event Frequency, and Comparative Optimism: When what Happens Frequently is "More Likely to Happen to Me" Personality and Social Psychology Bulletin, 2003, 29, 1343-1356.	3.0	157
40	The Influence of Egocentrism and Focalism on People's Optimism in Competitions: When What Affects Us Equally Affects Me More.. Journal of Personality and Social Psychology, 2003, 85, 389-408.	2.8	191
41	Context and the interpretation of likelihood information: The role of intergroup comparisons on perceived vulnerability.. Journal of Personality and Social Psychology, 2002, 82, 742-755.	2.8	55
42	Judging the accuracy of a likelihood judgment: the case of smoking risk. Journal of Behavioral Decision Making, 2002, 15, 19-35.	1.7	102
43	Likelihood judgment based on previously observed outcomes: the alternative-outcomes effect in a learning paradigm. Memory and Cognition, 2002, 30, 469-477.	1.6	16
44	Context and the interpretation of likelihood information: The role of intergroup comparisons on perceived vulnerability.. Journal of Personality and Social Psychology, 2002, 82, 742-755.	2.8	20
45	The Influence of Alternative Outcomes on Gut-Level Perceptions of Certainty. Organizational Behavior and Human Decision Processes, 2001, 85, 109-134.	2.5	20
46	The Binary Additivity of Subjective Probability Does not Indicate the Binary Complementarity of Perceived Certainty. Organizational Behavior and Human Decision Processes, 2000, 81, 195-225.	2.5	23
47	Stimulus Sampling and Social Psychological Experimentation. Personality and Social Psychology Bulletin, 1999, 25, 1115-1125.	3.0	518
48	The interpretation of "likely" depends on the context, but "70%" is 70%"right? The influence of associative processes on perceived certainty.. Journal of Experimental Psychology: Learning Memory and Cognition, 1999, 25, 1514-1533.	0.9	78
49	The alternative-outcomes effect.. Journal of Personality and Social Psychology, 1998, 75, 1411-1423.	2.8	82
50	Memory for faces: Evidence of retrieval-based impairment.. Journal of Experimental Psychology: Learning Memory and Cognition, 1996, 22, 1101-1122.	0.9	14
51	Measuring psychological uncertainty: Verbal versus numeric methods.. Journal of Experimental Psychology: Applied, 1996, 2, 343-364.	1.2	207
52	Maximizing the Utility of Eyewitness Identification Evidence. Current Directions in Psychological Science, 1994, 3, 194-198.	5.3	3
53	Detecting memory impairment with a modified test procedure: Manipulating retention interval with centrally presented event items.. Journal of Experimental Psychology: Learning Memory and Cognition, 1992, 18, 356-367.	0.9	122
54	Attributions for ambiguity in a treatment decision context can create ambiguity aversion or seeking. Journal of Behavioral Decision Making, 0, , .	1.7	2

#	ARTICLE	IF	CITATIONS
55	The Interpretation of 'Likely' Depends on the Context, But 70% is 70% - Right? The Influence of Associative Processes on Perceived Certainty. SSRN Electronic Journal, 0, , .	0.4	4