

# Paul D Windschitl

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4338957/publications.pdf>

Version: 2024-02-01

55  
papers

3,166  
citations

257450

24  
h-index

175258

52  
g-index

58  
all docs

58  
docs citations

58  
times ranked

2220  
citing authors

#	ARTICLE	IF	CITATIONS
1	Biases in Social Comparative Judgments: The Role of Nonmotivated Factors in Above-Average and Comparative-Optimism Effects.. Psychological Bulletin, 2004, 130, 813-838.	6.1	539
2	Stimulus Sampling and Social Psychological Experimentation. Personality and Social Psychology Bulletin, 1999, 25, 1115-1125.	3.0	518
3	The influence of outcome desirability on optimism.. Psychological Bulletin, 2007, 133, 95-121.	6.1	235
4	Measuring psychological uncertainty: Verbal versus numeric methods.. Journal of Experimental Psychology: Applied, 1996, 2, 343-364.	1.2	207
5	The Influence of Egocentrism and Focalism on People's Optimism in Competitions: When What Affects Us Equally Affects Me More.. Journal of Personality and Social Psychology, 2003, 85, 389-408.	2.8	191
6	Egocentrism, Event Frequency, and Comparative Optimism: When what Happens Frequently is "More Likely to Happen to Me" Personality and Social Psychology Bulletin, 2003, 29, 1343-1356.	3.0	157
7	Detecting memory impairment with a modified test procedure: Manipulating retention interval with centrally presented event items.. Journal of Experimental Psychology: Learning Memory and Cognition, 1992, 18, 356-367.	0.9	122
8	Judging the accuracy of a likelihood judgment: the case of smoking risk. Journal of Behavioral Decision Making, 2002, 15, 19-35.	1.7	102
9	The alternative-outcomes effect.. Journal of Personality and Social Psychology, 1998, 75, 1411-1423.	2.8	82
10	The interpretation of "likely" depends on the context, but "70%" is 70% "right"? The influence of associative processes on perceived certainty.. Journal of Experimental Psychology: Learning Memory and Cognition, 1999, 25, 1514-1533.	0.9	78
11	The rational side of egocentrism in social comparisons. Journal of Experimental Social Psychology, 2008, 44, 220-232.	2.2	60
12	Cultural Differences in Unrealistic Optimism and Pessimism: The Role of Egocentrism and Direct Versus Indirect Comparison Measures. Personality and Social Psychology Bulletin, 2008, 34, 1236-1248.	3.0	58
13	Wishful Thinking about the Future: Does Desire Impact Optimism?. Social and Personality Psychology Compass, 2009, 3, 227-243.	3.7	57
14	Context and the interpretation of likelihood information: The role of intergroup comparisons on perceived vulnerability.. Journal of Personality and Social Psychology, 2002, 82, 742-755.	2.8	55
15	The desirability bias in predictions: Going optimistic without leaving realism. Organizational Behavior and Human Decision Processes, 2010, 111, 33-47.	2.5	54
16	Direct-comparison judgments: When and why above- and below-average effects reverse.. Journal of Experimental Psychology: General, 2008, 137, 182-200.	2.1	48
17	"I'll do what they did" Social norm information and cancer treatment decisions. Patient Education and Counseling, 2011, 85, 225-229.	2.2	47
18	Knowledge matters: Anchoring effects are moderated by knowledge level. European Journal of Social Psychology, 2013, 43, 97-108.	2.4	43

#	ARTICLE	IF	CITATIONS
19	Are people excessive or judicious in their egocentrism? A modeling approach to understanding bias and accuracy in people's optimism.. Journal of Personality and Social Psychology, 2008, 95, 253-273.	2.8	40
20	Measuring Cigarette Smoking Risk Perceptions. Nicotine and Tobacco Research, 2020, 22, 1937-1945.	2.6	40
21	The Dud-Alternative Effect in Likelihood Judgment.. Journal of Experimental Psychology: Learning Memory and Cognition, 2004, 30, 198-215.	0.9	35
22	Knowing Too Much. Psychological Science, 2008, 19, 542-548.	3.3	33
23	Why so confident? The influence of outcome desirability on selective exposure and likelihood judgment. Organizational Behavior and Human Decision Processes, 2013, 120, 73-86.	2.5	29
24	Optimism Following a Tornado Disaster. Personality and Social Psychology Bulletin, 2013, 39, 691-702.	3.0	29
25	How egocentrism and optimism change in response to feedback in repeated competitions. Organizational Behavior and Human Decision Processes, 2008, 105, 201-220.	2.5	24
26	The Binary Additivity of Subjective Probability Does not Indicate the Binary Complementarity of Perceived Certainty. Organizational Behavior and Human Decision Processes, 2000, 81, 195-225.	2.5	23
27	The influence of reasons on interpretations of probability forecasts. Journal of Behavioral Decision Making, 2003, 16, 107-126.	1.7	21
28	The Influence of Alternative Outcomes on Gut-Level Perceptions of Certainty. Organizational Behavior and Human Decision Processes, 2001, 85, 109-134.	2.5	20
29	Context and the interpretation of likelihood information: The role of intergroup comparisons on perceived vulnerability.. Journal of Personality and Social Psychology, 2002, 82, 742-755.	2.8	20
30	Hope to be right: Biased information seeking following arbitrary and informed predictions. Journal of Experimental Social Psychology, 2013, 49, 106-112.	2.2	17
31	Likelihood judgment based on previously observed outcomes: the alternative-outcomes effect in a learning paradigm. Memory and Cognition, 2002, 30, 469-477.	1.6	16
32	Team allegiance can lead to both optimistic and pessimistic predictions. Journal of Experimental Social Psychology, 2007, 43, 327-333.	2.2	15
33	When and why people are comparatively optimistic about future health risks: The role of direct and indirect comparison measures. Psychology, Health and Medicine, 2011, 16, 475-483.	2.4	15
34	An Ideological House of Mirrors. Social Psychological and Personality Science, 2015, 6, 201-209.	3.9	15
35	Memory for faces: Evidence of retrieval-based impairment.. Journal of Experimental Psychology: Learning Memory and Cognition, 1996, 22, 1101-1122.	0.9	14
36	Patient Preferences Regarding 1-Visit versus 2-Visit Root Canal Therapy. Journal of Endodontics, 2012, 38, 1322-1325.	3.1	12

#	ARTICLE	IF	CITATIONS
37	Factors Influencing Judgments to Consult Prescription Monitoring Programs: A Factorial Survey Experiment. <i>Pain Management Nursing</i> , 2020, 21, 48-56.	0.9	10
38	Hoping for more: The influence of outcome desirability on information seeking and predictions about relative quantities. <i>Cognition</i> , 2012, 125, 113-117.	2.2	8
39	Resisting anchoring effects: The roles of metric and mapping knowledge. <i>Memory and Cognition</i> , 2015, 43, 1071-1084.	1.6	8
40	The Rational Side of Egocentrism in Social Comparisons. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	7
41	Unhealthy and unaware? Misjudging social comparative standing for health-relevant behavior. <i>Journal of Experimental Social Psychology</i> , 2019, 85, 103873.	2.2	7
42	The Interpretation of 'Likely' Depends on the Context, But 70% is 70% - Right? The Influence of Associative Processes on Perceived Certainty. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
43	The unintended impact of smoking-risk information on concerns about radon: A randomized controlled trial.. <i>Health Psychology</i> , 2018, 37, 1123-1133.	1.6	4
44	Maximizing the Utility of Eyewitness Identification Evidence. <i>Current Directions in Psychological Science</i> , 1994, 3, 194-198.	5.3	3
45	Contingent approaches to making likelihood judgments about polychotomous cases: the influence of task factors. <i>Journal of Behavioral Decision Making</i> , 2005, 18, 281-303.	1.7	3
46	The Joint Influence of Consensus Information and Situational Information on Trait Inferences for Targets and Populations. <i>Social Cognition</i> , 2011, 29, 147-165.	0.9	3
47	Behaving Optimistically: How the (Un)Desirability of an Outcome Can Bias People's Preparations for It. <i>Journal of Behavioral Decision Making</i> , 2017, 30, 54-69.	1.7	3
48	Context dependency in risky decision making: Is there a description-experience gap?. <i>PLoS ONE</i> , 2021, 16, e0245969.	2.5	3
49	Sources of bias in peoplesâ€™ social-comparative estimates of food consumption.. <i>Journal of Experimental Psychology: Applied</i> , 2016, 22, 173-183.	1.2	3
50	Searching for the Limits and Explanations of the Nonselective Superiority Bias. <i>Social Psychological and Personality Science</i> , 2013, 4, 124-130.	3.9	2
51	Attributions for ambiguity in a treatmentâ€™decision context can create ambiguity aversion or seeking. <i>Journal of Behavioral Decision Making</i> , 0, , .	1.7	2
52	Egocentrism in Judging the Effectiveness of Treatments. <i>Basic and Applied Social Psychology</i> , 2013, 35, 325-333.	2.1	1
53	Risk it? Direct and collateral impacts of peers' verbal expressions about hazard likelihoods. <i>Thinking and Reasoning</i> , 2017, 23, 259-291.	3.2	1
54	An integrated approach to biases in referent-specific judgments. <i>Thinking and Reasoning</i> , 2020, 26, 581-614.	3.2	1

#	ARTICLE	IF	CITATIONS
55	Comparisons as Predictors of People's Beliefs About the Importance of Changing Their Health Behaviors. <i>European Journal of Health Psychology</i> , 2020, 27, 14-29.	0.6	0