

Niklas K Steffens

List of Publications by Year in descending order

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Version: 2024-02-01

102
papers

4,024
citations

117453

34
h-index

143772

57
g-index

104
all docs

104
docs citations

104
times ranked

2917
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 1 | Reflective and decisive supervision: The role of participative leadership and team climate in joint decision-making. Regulation and Governance, 2023, 17, 290-309. | 1.9 | 4 |
| 2 | Innovation across cultures: Connecting leadership, identification, and creative behavior in organizations. Applied Psychology, 2023, 72, 348-388. | 4.4 | 13 |
| 3 | Restless in an Unequal World: Economic Inequality Fuels the Desire for Wealth and Status. Personality and Social Psychology Bulletin, 2023, 49, 871-890. | 1.9 | 18 |
| 4 | Examining the role of Donald Trump and his supporters in the 2021 assault on the U.S. Capitol: A dual-agency model of identity leadership and engaged followership. Leadership Quarterly, 2023, 34, 101622. | 3.6 | 17 |
| 5 | The fish can rot from the heart, not just the head: Exploring the detrimental impact of transgressions by leaders at multiple levels of an organization. British Journal of Social Psychology, 2023, 62, 431-455. | 1.8 | 2 |
| 6 | Exemplifying "Us": Integrating social identity theory of leadership with cognitive models of categorization. Leadership Quarterly, 2022, 33, 101517. | 3.6 | 7 |
| 7 | A trouble shared is a trouble halved: The role of family identification and identification with humankind in well-being during the COVID-19 pandemic. British Journal of Social Psychology, 2022, 61, 55-82. | 1.8 | 13 |
| 8 | Social identity makes group-based social connection possible: Implications for loneliness and mental health. Current Opinion in Psychology, 2022, 43, 161-165. | 2.5 | 45 |
| 9 | The narcissistic appeal of leadership theories.. American Psychologist, 2022, 77, 234-248. | 3.8 | 11 |
| 10 | Identity leadership and social identification within sport teams over a season: A social network analysis. Psychology of Sport and Exercise, 2022, 59, 102106. | 1.1 | 9 |
| 11 | Understanding responses to an organizational takeover: Introducing the social identity model of organizational change.. Journal of Personality and Social Psychology, 2022, 123, 1004-1023. | 2.6 | 16 |
| 12 | Perceptions of the Targets and Sources of COVID-19 Threat are Structured by Group Memberships and Responses are Influenced by Identification with Humankind. Psychologica Belgica, 2022, 62, 75-88. | 1.0 | 1 |
| 13 | Volunteering for a better future: A pilot Sustainability Ambassadors Training Program. Australasian Journal on Ageing, 2022, , e13069. | 0.4 | 2 |
| 14 | "Let's get physical" or social: The role of physical activity versus social group memberships in predicting depression and anxiety over time. Journal of Affective Disorders, 2022, 306, 55-61. | 2.0 | 16 |
| 15 | Situational factors shape moral judgements in the trolley dilemma in Eastern, Southern and Western countries in a culturally diverse sample. Nature Human Behaviour, 2022, 6, 880-895. | 6.2 | 15 |
| 16 | Reconciling identity leadership and leader identity: A dual-identity framework. Leadership Quarterly, 2022, 33, 101620. | 3.6 | 20 |
| 17 | A meta-analysis of retirement adjustment predictors. Journal of Vocational Behavior, 2022, 136, 103723. | 1.9 | 5 |
| 18 | How national leaders keep "us" safe: A longitudinal, four-nation study exploring the role of identity leadership as a predictor of adherence to COVID-19 non-pharmaceutical interventions. BMJ Open, 2022, 12, e054980. | 0.8 | 4 |

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|----|--|-----|-----------|
| 19 | Developing high-reliability organisations: A social identity model. <i>Safety Science</i> , 2022, 153, 105814. | 2.6 | 6 |
| 20 | Group? What group? A computational model of the group needs a psychology of "us"(not "them"). <i>Behavioral and Brain Sciences</i> , 2022, 45, . | 0.4 | 0 |
| 21 | The Value of Speaking for "Us": the Relationship Between CEOs'™ Use of I- and We-Referencing Language and Subsequent Organizational Performance. <i>Journal of Business and Psychology</i> , 2021, 36, 299-313. | 2.5 | 20 |
| 22 | Prosperous But Fearful of Falling: The Wealth Paradox, Collective Angst, and Opposition to Immigration. <i>Personality and Social Psychology Bulletin</i> , 2021, 47, 766-780. | 1.9 | 14 |
| 23 | Advancing the social identity theory of leadership: A meta-analytic review of leader group prototypicality. <i>Organizational Psychology Review</i> , 2021, 11, 35-72. | 3.0 | 84 |
| 24 | Will the real leaders please stand up? The emergence of shared leadership in semi-professional soccer teams. <i>Journal of Science and Medicine in Sport</i> , 2021, 24, 281-290. | 0.6 | 7 |
| 25 | The Psychology of Leadership Destabilization: An Analysis of the 2016 U.S. Presidential Debates. <i>Political Psychology</i> , 2021, 42, 265-289. | 2.2 | 6 |
| 26 | Life Change, Social Identity, and Health. <i>Annual Review of Psychology</i> , 2021, 72, 635-661. | 9.9 | 60 |
| 27 | Social identification-building interventions to improve health: a systematic review and meta-analysis. <i>Health Psychology Review</i> , 2021, 15, 85-112. | 4.4 | 136 |
| 28 | To which world regions does the valence"dominance model of social perception apply?. <i>Nature Human Behaviour</i> , 2021, 5, 159-169. | 6.2 | 85 |
| 29 | Identity Leadership in a Crisis: A 5R Framework for Learning from Responses to COVID-19. <i>Social Issues and Policy Review</i> , 2021, 15, 35-83. | 3.7 | 51 |
| 30 | To what extent are conspiracy theorists concerned for self versus others? A COVID-19 test case. <i>European Journal of Social Psychology</i> , 2021, 51, 285-293. | 1.5 | 54 |
| 31 | Do leaders condone unethical <sc>pro"organizational</sc> employee behaviors? The complex interplay between leader organizational identification and moral disengagement. <i>Human Resource Management</i> , 2021, 60, 969-989. | 3.5 | 24 |
| 32 | Knowing me, knowing us: Personal and collective self-awareness enhances authentic leadership and leader endorsement. <i>Leadership Quarterly</i> , 2021, 32, 101498. | 3.6 | 23 |
| 33 | International differences in employee silence motives: Scale validation, prevalence, and relationships with culture characteristics across 33 countries. <i>Journal of Organizational Behavior</i> , 2021, 42, 619-648. | 2.9 | 30 |
| 34 | Harnessing the power of "us"™: A randomized wait-list controlled trial of the 5R shared leadership development program (5RS) in basketball teams. <i>Psychology of Sport and Exercise</i> , 2021, 54, 101936. | 1.1 | 11 |
| 35 | Identity Leadership, Social Identity Continuity, and Well-Being at Work During COVID-19. <i>Frontiers in Psychology</i> , 2021, 12, 684475. | 1.1 | 28 |
| 36 | Doing it for the team: Soccer coaches' identity leadership predicts players' effort, turnover intentions, and performance. <i>Psychology of Sport and Exercise</i> , 2021, 55, 101947. | 1.1 | 6 |

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|----|--|-----|-----------|
| 37 | When the final whistle blows: Social identity pathways support mental health and life satisfaction after retirement from competitive sport. <i>Psychology of Sport and Exercise</i> , 2021, 57, 102049. | 1.1 | 15 |
| 38 | Identity Leadership, Employee Burnout and the Mediating Role of Team Identification: Evidence from the Global Identity Leadership Development Project. <i>International Journal of Environmental Research and Public Health</i> , 2021, 18, 12081. | 1.2 | 18 |
| 39 | Promoting Open Science: A Holistic Approach to Changing Behaviour. <i>Collabra: Psychology</i> , 2021, 7, . | 0.9 | 18 |
| 40 | Unlocking collective cooperation in the midst of COVID-19: The role of social support in predicting the social class disparity in cooperation. <i>British Journal of Social Psychology</i> , 2021, , . | 1.8 | 2 |
| 41 | Identity economics meets identity leadership: Exploring the consequences of elevated CEO pay. <i>Leadership Quarterly</i> , 2020, 31, 101269. | 3.6 | 15 |
| 42 | Predictors of social identification in group therapy. <i>Psychotherapy Research</i> , 2020, 30, 348-361. | 1.1 | 16 |
| 43 | Making "us" better: High-quality athlete leadership relates to health and burnout in professional Australian football teams. <i>European Journal of Sport Science</i> , 2020, 20, 953-963. | 1.4 | 16 |
| 44 | Longitudinal Evidence for the Effects of Social Group Engagement on the Cognitive and Mental Health of Chinese Retirees. <i>Journals of Gerontology - Series B Psychological Sciences and Social Sciences</i> , 2020, 75, 2142-2151. | 2.4 | 16 |
| 45 | The more you have, the more you want? Higher social class predicts a greater desire for wealth and status. <i>European Journal of Social Psychology</i> , 2020, 50, 360-375. | 1.5 | 22 |
| 46 | Merger-specific trust cues in the development of trust in new supervisors during an organizational merger: A naturally occurring quasi-experiment. <i>Leadership Quarterly</i> , 2020, 31, 101365. | 3.6 | 6 |
| 47 | Standing out from the crowd: Identifying the traits and behaviors that characterize high-quality athlete leaders. <i>Scandinavian Journal of Medicine and Science in Sports</i> , 2020, 30, 766-786. | 1.3 | 14 |
| 48 | Leading together towards a stronger "us": An experimental test of the effectiveness of the 5R Shared Leadership Program (5RS) in basketball teams. <i>Journal of Science and Medicine in Sport</i> , 2020, 23, 770-775. | 0.6 | 26 |
| 49 | All for us and us for all: Introducing the 5R Shared Leadership Program. <i>Psychology of Sport and Exercise</i> , 2020, 51, 101762. | 1.1 | 39 |
| 50 | Social identity mapping online.. <i>Journal of Personality and Social Psychology</i> , 2020, 118, 213-241. | 2.6 | 46 |
| 51 | Leading us to be active: A two-wave test of relationships between identity leadership, group identification, and attendance.. <i>Sport, Exercise, and Performance Psychology</i> , 2020, 9, 128-142. | 0.6 | 28 |
| 52 | The Importance of Creating and Harnessing a Sense of "Us": Social Identity as the Missing Link Between Leadership and Health. , 2019, , 302-311. | | 5 |
| 53 | Leaders' creation of shared identity impacts group members' effort and performance: Evidence from an exercise task. <i>PLoS ONE</i> , 2019, 14, e0218984. | 1.1 | 18 |
| 54 | Putting the "we" into workout: The association of identity leadership with exercise class attendance and effort, and the mediating role of group identification and comfort. <i>Psychology of Sport and Exercise</i> , 2019, 45, 101544. | 1.1 | 28 |

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|----|---|-----|-----------|
| 55 | Gender Differences in How Leaders Determine Succession Potential: The Role of Interpersonal Fit With Followers. <i>Frontiers in Psychology</i> , 2019, 10, 752. | 1.1 | 5 |
| 56 | Shared social identity content is the basis for leaders'™ mobilization of followers. <i>Psychology of Sport and Exercise</i> , 2019, 43, 271-278. | 1.1 | 16 |
| 57 | Friendships that money can buy: financial security protects health in retirement by enabling social connectedness. <i>BMC Geriatrics</i> , 2019, 19, 319. | 1.1 | 12 |
| 58 | The Importance of Social Groups for Retirement Adjustment: Evidence, Application, and Policy Implications of the Social Identity Model of Identity Change. <i>Social Issues and Policy Review</i> , 2019, 13, 93-124. | 3.7 | 61 |
| 59 | Attributions of leaders'™ charisma increase after their death: The mediating role of identity leadership and identity fusion. <i>Leadership</i> , 2019, 15, 576-589. | 1.3 | 9 |
| 60 | Identity and stress: an application of the expanded model of organisational identification in predicting strain at work. <i>Work and Stress</i> , 2019, 33, 351-365. | 2.8 | 10 |
| 61 | Fat Cats and Thin Followers: Excessive CEO Pay May Reduce Ability to Lead. , 2019, , 21-34. | | 5 |
| 62 | Do People Want More Wealth and Status in Unequal Societies?. , 2019, , 289-303. | | 4 |
| 63 | Registered Replication Report: Dijksterhuis and van Knippenberg (1998). <i>Perspectives on Psychological Science</i> , 2018, 13, 268-294. | 5.2 | 46 |
| 64 | Superstars are not necessarily role models: Morality perceptions moderate the impact of competence perceptions on supervisor role modeling. <i>European Journal of Social Psychology</i> , 2018, 48, 725-746. | 1.5 | 6 |
| 65 | Singing it for 'œus' Team passion displayed during national anthems is associated with subsequent success. <i>European Journal of Sport Science</i> , 2018, 18, 541-549. | 1.4 | 29 |
| 66 | Social cure, what social cure? The propensity to underestimate the importance of social factors for health. <i>Social Science and Medicine</i> , 2018, 198, 14-21. | 1.8 | 134 |
| 67 | Prototypical supervisors shape lay'œff victims'™ experiences of top management justice and organizational support. <i>Journal of Occupational and Organizational Psychology</i> , 2018, 91, 158-180. | 2.6 | 8 |
| 68 | Identity centrality moderates the relationship between acceptance of group'œbased stressors and well'œbeing. <i>European Journal of Social Psychology</i> , 2018, 48, 866-882. | 1.5 | 10 |
| 69 | Our Followers Are Lions, Theirs Are Sheep: How Social Identity Shapes Theories About Followership and Social Influence. <i>Political Psychology</i> , 2018, 39, 23-42. | 2.2 | 20 |
| 70 | One of us 'œ and us 'œ and us: Evidence that leaders'™ multiple identity prototypicality (LMIP) is related to their perceived effectiveness. <i>Comprehensive Results in Social Psychology</i> , 2018, 3, 175-199. | 1.1 | 5 |
| 71 | Shared Adversity Increases Team Creativity Through Fostering Supportive Interaction. <i>Frontiers in Psychology</i> , 2018, 9, 2309. | 1.1 | 18 |
| 72 | Multiple social groups support adjustment to retirement across cultures. <i>Social Science and Medicine</i> , 2018, 208, 200-208. | 1.8 | 28 |

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|----|---|-----|-----------|
| 73 | Identity leadership going global: Validation of the Identity Leadership Inventory across 20 countries. <i>Journal of Occupational and Organizational Psychology</i> , 2018, 91, 697-728. | 2.6 | 101 |
| 74 | How feedback about leadership potential impacts ambition, organizational commitment, and performance. <i>Leadership Quarterly</i> , 2018, 29, 637-647. | 3.6 | 29 |
| 75 | The unfolding impact of leader identity entrepreneurship on burnout, work engagement, and turnover intentions.. <i>Journal of Occupational Health Psychology</i> , 2018, 23, 373-387. | 2.3 | 51 |
| 76 | The Neuroscience of Inspirational Leadership: The Importance of Collective-Oriented Language and Shared Group Membership. <i>Journal of Management</i> , 2017, 43, 2168-2194. | 6.3 | 45 |
| 77 | A Meta-Analytic Review of Social Identification and Health in Organizational Contexts. <i>Personality and Social Psychology Review</i> , 2017, 21, 303-335. | 3.4 | 180 |
| 78 | Is perceived athlete leadership quality related to team effectiveness? A comparison of three professional sports teams. <i>Journal of Science and Medicine in Sport</i> , 2017, 20, 800-806. | 0.6 | 45 |
| 79 | Genius begins at home: Shared social identity enhances the recognition of creative performance. <i>British Journal of Psychology</i> , 2017, 108, 721-736. | 1.2 | 1 |
| 80 | A Social Identity Approach to Understanding and Promoting Physical Activity. <i>Sports Medicine</i> , 2017, 47, 1911-1918. | 3.1 | 66 |
| 81 | A social identity analysis of responses to economic inequality. <i>Current Opinion in Psychology</i> , 2017, 18, 1-5. | 2.5 | 78 |
| 82 | Advancing the social identity approach to health and well-being: Progressing the social cure research agenda. <i>European Journal of Social Psychology</i> , 2017, 47, 789-802. | 1.5 | 261 |
| 83 | Dying for charisma: Leaders' inspirational appeal increases post-mortem. <i>Leadership Quarterly</i> , 2017, 28, 530-542. | 3.6 | 28 |
| 84 | A Social Identity Approach to Leadership Development. <i>Journal of Personnel Psychology</i> , 2017, 16, 113-124. | 1.1 | 75 |
| 85 | Multiple Social Identities Enhance Health Post-Retirement Because They Are a Basis for Giving Social Support. <i>Frontiers in Psychology</i> , 2016, 7, 1519. | 1.1 | 61 |
| 86 | We will be champions: Leaders' confidence in "us"™ inspires team members' team confidence and performance. <i>Scandinavian Journal of Medicine and Science in Sports</i> , 2016, 26, 1455-1469. | 1.3 | 62 |
| 87 | Social group memberships in retirement are associated with reduced risk of premature death: evidence from a longitudinal cohort study. <i>BMJ Open</i> , 2016, 6, e010164. | 0.8 | 84 |
| 88 | True to what We stand for: Championing collective interests as a path to authentic leadership. <i>Leadership Quarterly</i> , 2016, 27, 726-744. | 3.6 | 67 |
| 89 | Social Identity Mapping: A procedure for visual representation and assessment of subjective multiple group memberships. <i>British Journal of Social Psychology</i> , 2016, 55, 613-642. | 1.8 | 101 |
| 90 | How Multiple Social Identities Are Related to Creativity. <i>Personality and Social Psychology Bulletin</i> , 2016, 42, 188-203. | 1.9 | 58 |

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|-----|--|-----|-----------|
| 91 | Leading from the Centre: A Comprehensive Examination of the Relationship between Central Playing Positions and Leadership in Sport. PLoS ONE, 2016, 11, e0168150. | 1.1 | 18 |
| 92 | â€œOf the groupâ€™ and â€œfor the groupâ€™: How followership is shaped by leaders' prototypicality and group identification. European Journal of Social Psychology, 2015, 45, 180-190. | 1.5 | 37 |
| 93 | Believing in â€œusâ€™: Exploring leadersâ€™ capacity to enhance team confidence and performance by building a sense of shared social identity.. Journal of Experimental Psychology: Applied, 2015, 21, 89-100. | 0.9 | 98 |
| 94 | Why a nudge is not enough: A social identity critique of governance by stealth. European Journal of Political Research, 2015, 54, 81-98. | 2.9 | 200 |
| 95 | Leadership as social identity management: Introducing the Identity Leadership Inventory (ILI) to assess and validate a four-dimensional model. Leadership Quarterly, 2014, 25, 1001-1024. | 3.6 | 291 |
| 96 | Organizational Tenure and Employee Performance. Group and Organization Management, 2014, 39, 664-690. | 2.7 | 35 |
| 97 | Up close and personal: Evidence that shared social identity is a basis for the â€œspecialâ€™ relationship that binds followers to leaders. Leadership Quarterly, 2014, 25, 296-313. | 3.6 | 135 |
| 98 | Leaders Enhance Group Members' Work Engagement and Reduce Their Burnout by Crafting Social Identity. German Journal of Human Resource Management, 2014, 28, 173-194. | 1.9 | 41 |
| 99 | Leader performance and prototypicality: Their interâ€™relationship and impact on leaders' identity entrepreneurship. European Journal of Social Psychology, 2013, 43, 606-613. | 1.5 | 48 |
| 100 | Power through â€œUsâ€™: Leadersâ€™ Use of We-Referencing Language Predicts Election Victory. PLoS ONE, 2013, 8, e77952. | 1.1 | 79 |
| 101 | Leaders Enhance Group Members' Work Engagement and Reduce Their Burnout by Crafting Social Identity. , 0, . | | 8 |
| 102 | Cracks before the crisis: Polarization prior to COVIDâ€™19 predicts increased collective angst and economic pessimism. European Journal of Social Psychology, 0, , . | 1.5 | 3 |