

Raphael Amit

List of Publications by Year in descending order

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46
papers

21,777
citations

125106

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h-index

252626

46
g-index

46
all docs

46
docs citations

46
times ranked

11135
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 1 | Managing the Value Appropriation Dilemma in Business Model Innovation. <i>Strategy Science</i> , 2021, 6, 22-38. | 2.1 | 42 |
| 2 | Family ownership. <i>Oxford Review of Economic Policy</i> , 2020, 36, 241-257. | 1.0 | 56 |
| 3 | Family firms and the stock market performance of acquisitions and divestitures. <i>Strategic Management Journal</i> , 2019, 40, 757-780. | 4.7 | 39 |
| 4 | Business Model Innovation: How to Create Value in a Digital World. <i>NIM Marketing Intelligence Review</i> , 2017, 9, 18-23. | 0.4 | 80 |
| 5 | Value Creation through Novel Resource Configurations in a Digitally Enabled World. <i>Strategic Entrepreneurship Journal</i> , 2017, 11, 228-242. | 2.6 | 243 |
| 6 | Corporate divestitures and family control. <i>Strategic Management Journal</i> , 2016, 37, 429-446. | 4.7 | 138 |
| 7 | Crafting Business Architecture: the Antecedents of Business Model Design. <i>Strategic Entrepreneurship Journal</i> , 2015, 9, 331-350. | 2.6 | 260 |
| 8 | Governance of Family Firms. <i>Annual Review of Financial Economics</i> , 2015, 7, 635-654. | 2.5 | 131 |
| 9 | The role of institutional development in the prevalence and performance of entrepreneur and family-controlled firms. <i>Journal of Corporate Finance</i> , 2015, 31, 284-305. | 2.7 | 76 |
| 10 | The business model: A theoretically anchored robust construct for strategic analysis. <i>Strategic Organization</i> , 2013, 11, 403-411. | 3.1 | 292 |
| 11 | The Business Model: Recent Developments and Future Research. <i>Journal of Management</i> , 2011, 37, 1019-1042. | 6.3 | 2,909 |
| 12 | Business Model Design: An Activity System Perspective. <i>Long Range Planning</i> , 2010, 43, 216-226. | 2.9 | 1,986 |
| 13 | Family Control of Firms and Industries. <i>Financial Management</i> , 2010, 39, 863-904. | 1.5 | 262 |
| 14 | How Are U.S. Family Firms Controlled?. <i>Review of Financial Studies</i> , 2009, 22, 3047-3091. | 3.7 | 378 |
| 15 | The fit between product market strategy and business model: implications for firm performance. <i>Strategic Management Journal</i> , 2008, 29, 1-26. | 4.7 | 1,222 |
| 16 | Business Model Design and the Performance of Entrepreneurial Firms. <i>Organization Science</i> , 2007, 18, 181-199. | 3.0 | 1,145 |
| 17 | How do family ownership, control and management affect firm value?. <i>Journal of Financial Economics</i> , 2006, 80, 385-417. | 4.6 | 3,044 |
| 18 | Selection in Strategic Alliance Activity:. <i>European Management Journal</i> , 2005, 23, 361-381. | 3.1 | 12 |

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 19 | Learning About Failure: Bankruptcy, Firm Age, and the Resource-Based View. <i>Organization Science</i> , 2003, 14, 497-509. | 3.0 | 502 |
| 20 | The Dynamics of Innovative Activity and Competitive Advantage: The Case of Australian Retail Banking, 1981 to 1995. <i>Organization Science</i> , 2003, 14, 107-122. | 3.0 | 236 |
| 21 | Venture-Capital Syndication: Improved Venture Selection vs. The Value-Added Hypothesis. <i>Journal of Economics and Management Strategy</i> , 2002, 11, 423-452. | 0.4 | 426 |
| 22 | A dynamic perspective of internal fit in corporate venturing. <i>Journal of Business Venturing</i> , 2001, 16, 25-50. | 4.0 | 147 |
| 23 | Does money matter?. <i>Journal of Business Venturing</i> , 2001, 16, 119-143. | 4.0 | 220 |
| 24 | Strategies for value creation in e-commerce:. <i>European Management Journal</i> , 2000, 18, 463-475. | 3.1 | 215 |
| 25 | Human resources management processes: a value-creating source of competitive advantage. <i>European Management Journal</i> , 1999, 17, 174-181. | 3.1 | 64 |
| 26 | Does empowerment lead to higher quality and profitability?. <i>Journal of Economic Behavior and Organization</i> , 1998, 36, 411-431. | 1.0 | 26 |
| 27 | Why do venture capital firms exist? theory and canadian evidence. <i>Journal of Business Venturing</i> , 1998, 13, 441-466. | 4.0 | 572 |
| 28 | COMPETENCE-BASED STRATEGIC DEFENSE.. <i>Proceedings - Academy of Management</i> , 1996, 1996, 56-60. | 0.0 | 3 |
| 29 | Opportunity costs and entrepreneurial activity. <i>Journal of Business Venturing</i> , 1995, 10, 95-106. | 4.0 | 256 |
| 30 | CHALLENGES TO THEORY DEVELOPMENT IN ENTREPRENEURSHIP RESEARCH*. <i>Journal of Management Studies</i> , 1993, 30, 815-834. | 6.0 | 335 |
| 31 | Strategic assets and organizational rent. <i>Strategic Management Journal</i> , 1993, 14, 33-46. | 4.7 | 5,294 |
| 32 | Accounting Implications of Corporate Diversification. <i>Management Science</i> , 1991, 37, 532-545. | 2.4 | 2 |
| 33 | The Choice of Manufacturing Technology in the Presence of Dynamic Demand and Experience Effects. <i>IIE Transactions</i> , 1990, 22, 100-111. | 2.1 | 7 |
| 34 | GROUPING OF CONGLOMERATES BY THEIR SEGMENTS' ECONOMIC ATTRIBUTES: TOWARDS A MORE MEANINGFUL RATIO ANALYSIS1. <i>Journal of Business Finance and Accounting</i> , 1990, 17, 85-100. | 1.5 | 12 |
| 35 | Entrepreneurial Ability, Venture Investments, and Risk Sharing. <i>Management Science</i> , 1990, 36, 1233-1246. | 2.4 | 363 |
| 36 | Does Venture Capital Foster the Most Promising Entrepreneurial Firms?. <i>California Management Review</i> , 1990, 32, 102-111. | 3.4 | 67 |

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 37 | Efficient Corporate Diversification: Methods and Implications. Management Science, 1989, 35, 879-897. | 2.4 | 68 |
| 38 | The mode of corporate diversification: Internal ventures versus acquisitions. Managerial and Decision Economics, 1989, 10, 89-100. | 1.3 | 25 |
| 39 | A classification of mergers and acquisitions by motives: Analysis of market responses*. Contemporary Accounting Research, 1989, 6, 143-158. | 1.5 | 28 |
| 40 | Diversification strategies, business cycles and economic performance. Strategic Management Journal, 1988, 9, 99-110. | 4.7 | 241 |
| 41 | Thinking one step ahead: The use of conjectures in competitor analysis. Strategic Management Journal, 1988, 9, 431-442. | 4.7 | 71 |
| 42 | Diversification, Capital Structure, and Systematic Risk: An Empirical Investigation. Journal of Accounting, Auditing & Finance, 1988, 3, 19-43. | 1.0 | 31 |
| 43 | A Concept of Conglomerate Diversification. Journal of Management, 1988, 14, 593-604. | 6.3 | 26 |
| 44 | Diversification and the Risk-Return Trade-off. Academy of Management Journal, 1988, 31, 154-166. | 4.3 | 91 |
| 45 | Cost leadership strategy and experience curves. Strategic Management Journal, 1986, 7, 281-292. | 4.7 | 71 |
| 46 | Petroleum Reservoir Exploitation: Switching from Primary to Secondary Recovery. Operations Research, 1986, 34, 534-549. | 1.2 | 63 |