

Victor A Gilsing

List of Publications by Year in descending order

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Version: 2024-02-01

35
papers

3,928
citations

394286

19
h-index

454834

30
g-index

37
all docs

37
docs citations

37
times ranked

2820
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 1 | Optimal cognitive distance and absorptive capacity. <i>Research Policy</i> , 2007, 36, 1016-1034. | 3.3 | 1,059 |
| 2 | Network embeddedness and the exploration of novel technologies: Technological distance, betweenness centrality and density. <i>Research Policy</i> , 2008, 37, 1717-1731. | 3.3 | 710 |
| 3 | A system failure framework for innovation policy design. <i>Technovation</i> , 2005, 25, 609-619. | 4.2 | 557 |
| 4 | Exploration and exploitation in innovation systems: The case of pharmaceutical biotechnology. <i>Research Policy</i> , 2006, 35, 1-23. | 3.3 | 281 |
| 5 | Creating University Spin-offs: A Science-Based Design Perspective [*] . <i>Journal of Product Innovation Management</i> , 2008, 25, 114-128. | 5.2 | 150 |
| 6 | Density and strength of ties in innovation networks: an analysis of multimedia and biotechnology. <i>European Management Review</i> , 2005, 2, 179-197. | 2.2 | 142 |
| 7 | The Role of Alliance Network Redundancy in the Creation of Core and Non-core Technologies. <i>Journal of Management Studies</i> , 2009, 46, 215-244. | 6.0 | 130 |
| 8 | Differences in technology transfer between science-based and development-based industries: Transfer mechanisms and barriers. <i>Technovation</i> , 2011, 31, 638-647. | 4.2 | 113 |
| 9 | Understanding novelty creation in exploration networks—Structural and relational embeddedness jointly considered. <i>Technovation</i> , 2008, 28, 693-708. | 4.2 | 106 |
| 10 | The antecedents of new R&D collaborations with different partner types: On the dynamics of past R&D collaboration and innovative performance. <i>Long Range Planning</i> , 2018, 51, 285-302. | 2.9 | 67 |
| 11 | Strategic Alliance Networks and Innovation: A Deterministic and Voluntaristic View Combined. <i>Technology Analysis and Strategic Management</i> , 2007, 19, 227-249. | 2.0 | 62 |
| 12 | Policy principles for the creation and success of corporate and academic spin-offs. <i>Technovation</i> , 2010, 30, 12-23. | 4.2 | 59 |
| 13 | Direct and mediated ties to universities: Scientific absorptive capacity and innovation performance of pharmaceutical firms. <i>Strategic Organization</i> , 2016, 14, 32-52. | 3.1 | 58 |
| 14 | Persistence of, and Interrelation Between, Horizontal and Vertical Technology Alliances. <i>Journal of Management</i> , 2012, 38, 1812-1834. | 6.3 | 51 |
| 15 | Competence and Governance in Strategic Collaboration: The Differential Effect of Network Structure on the Creation of Core and Noncore Technology. <i>Journal of Product Innovation Management</i> , 2012, 29, 784-802. | 5.2 | 48 |
| 16 | Determining Factors of the Effectiveness of IP-based Spin-offs: Comparing the Netherlands and the US. <i>Journal of Technology Transfer</i> , 2006, 31, 545-546. | 2.5 | 46 |
| 17 | The two faces of inventions: The relationship between recombination and impact in pharmaceutical biotechnology. <i>Research Policy</i> , 2016, 45, 1061-1074. | 3.3 | 45 |
| 18 | Innovation through exaptation and its determinants: The role of technological complexity, analogy making & patent scope. <i>Research Policy</i> , 2016, 45, 1419-1435. | 3.3 | 43 |

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 19 | Optimal Cognitive Distance and Absorptive Capacity. SSRN Electronic Journal, 2006, , . | 0.4 | 30 |
| 20 | From Birth through Transition to Maturation: The Evolution of Technology-Based Alliance Networks. Journal of Product Innovation Management, 2016, 33, 181-200. | 5.2 | 27 |
| 21 | Greater adaptivity or greater control? Adaptation of IOR portfolios in response to technological change. Research Policy, 2019, 48, 1586-1600. | 3.3 | 22 |
| 22 | Technology alliances in emerging economies: persistence and interrelation in European firms' alliance formation. R and D Management, 2013, 43, 447-460. | 3.0 | 19 |
| 23 | Relocation of R&D—a Dutch perspective. Technovation, 2005, 25, 1079-1092. | 4.2 | 17 |
| 24 | Network Embeddedness and the Exploration of Novel Technologies: Technological Distance, Betweenness Centrality and Density. SSRN Electronic Journal, 2006, , . | 0.4 | 14 |
| 25 | What makes you more central? Antecedents of changes in betweenness-centrality in technology-based alliance networks. Technological Forecasting and Social Change, 2016, 111, 209-221. | 6.2 | 13 |
| 26 | From homophily through embeddedness to strategy: The role of network accuracy in partner selection choices. Long Range Planning, 2019, 52, 86-102. | 2.9 | 13 |
| 27 | The Formation of Fairness Perceptions in the Cooperation between Entrepreneurs and Universities. Journal of Product Innovation Management, 2013, 30, 677-694. | 5.2 | 12 |
| 28 | CEO research orientation, organizational context, and innovation in the pharmaceutical industry. R and D Management, 2020, 50, 239-254. | 3.0 | 12 |
| 29 | Technological entry in new niches: Diversity, crowding and generalism. Technovation, 2022, 116, 102478. | 4.2 | 2 |
| 30 | Mind the Gap: Balancing Alliance Network and Technology Portfolios During Periods of Technological Uncertainty. SSRN Electronic Journal, 2010, , . | 0.4 | 0 |
| 31 | Technology Alliances in Emerging Economies: Persistence and Interrelation in European Firms' Alliance Formation. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 32 | The Effect of Knowledge Decomposability on Technological Exploration in Technological Acquisitions. Proceedings - Academy of Management, 2016, 2016, 15882. | 0.0 | 0 |
| 33 | The Antecedents of New R&D Collaborations with Different Partner Types: On the Dynamics of Past R&D Collaboration and Innovative Performance. SSRN Electronic Journal, 2017, , . | 0.4 | 0 |
| 34 | Direct and Mediated Ties to Universities: Scientific Absorptive Capacity and Innovation Performance of Pharmaceutical Firms. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 35 | CEO Research Orientation, Corporate Context and Firm Innovation in the Biopharmaceutical Industry. Proceedings - Academy of Management, 2017, 2017, 10883. | 0.0 | 0 |