

Dan Lovallo

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4206915/publications.pdf>

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14
papers

4,256
citations

933447

10
h-index

1125743

13
g-index

14
all docs

14
docs citations

14
times ranked

2751
citing authors

#	ARTICLE	IF	CITATIONS
1	Timid Choices and Bold Forecasts: A Cognitive Perspective on Risk Taking. <i>Management Science</i> , 1993, 39, 17-31.	4.1	1,656
2	Overconfidence and Excess Entry: An Experimental Approach. <i>American Economic Review</i> , 1999, 89, 306-318.	8.5	1,594
3	Behavioral strategy. <i>Strategic Management Journal</i> , 2011, 32, 1369-1386.	7.3	516
4	Corporate capital allocation: a behavioral perspective. <i>Strategic Management Journal</i> , 2011, 32, 1465-1483.	7.3	105
5	Five things you should know about cost overrun. <i>Transportation Research, Part A: Policy and Practice</i> , 2018, 118, 174-190.	4.2	87
6	To Review or Not to Review? Limited Strategic Thinking at the Movie Box Office. <i>American Economic Journal: Microeconomics</i> , 2012, 4, 1-26.	1.2	86
7	Robust analogizing and the outside view: two empirical tests of case-based decision making. <i>Strategic Management Journal</i> , 2012, 33, 496-512.	7.3	77
8	Resource re-allocation capabilities in internal capital markets: The value of overcoming inertia. <i>Strategic Management Journal</i> , 2020, 41, 1365-1380.	7.3	49
9	Behavioral Strategy and the Strategic Decision Architecture of the Firm. <i>California Management Review</i> , 2017, 59, 5-21.	6.3	44
10	From framework to theory: an evolutionary view of dynamic capabilities and their microfoundations. <i>Journal of Management and Organization</i> , 2022, 28, 429-450.	3.0	16
11	A Design Cognition Perspective on Strategic Option Generation. <i>Advances in Strategic Management</i> , 2015, , 437-465.	0.1	9
12	The Effects of Relative Size, Profitability, and Growth on Corporate Capital Allocations. <i>Journal of Management</i> , 2017, 43, 2469-2496.	9.3	9
13	Broadening the Frame: How Behavioral Strategy Redefines Strategic Decisions. <i>Strategy Science</i> , 2018, 3, 658-667.	2.9	8
14	Five Things You Should Know about Cost Overrun. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	0