Michael A Hogg

List of Publications by Year
in descending order

186
papers	24,798
citations	14124
69
h-index	9605
147
g-index
202
all docs	202
docs citations	202
times ranked	12930
citing authors

#	Article	IF	Citations
1	To Lead, or to Follow? How Self-Uncertainty and the Dark Triad of Personality Influence Leadership Motivation. Personality and Social Psychology Bulletin, 2023, 49, 1043-1057.	1.9	7
2	Psychological Science in the Wake of COVID-19: Social, Methodological, and Metascientific Considerations. Perspectives on Psychological Science, 2022, 17, 311-333.	5.2	36
3	Reconciling identity leadership and leader identity: A dual-identity framework. Leadership Quarterly, 2022, 33, 101620.	3.6	20
4	Uncertain Self in a Changing World: A Foundation for Radicalisation, Populism, and Autocratic Leadership. European Review of Social Psychology, 2021, 32, 235-268.	5.8	48
5	Divided groups need leadership: A study of the effectiveness of collective identity, dual identity, and intergroup relational identity rhetoric. Journal of Applied Social Psychology, 2021, 51, 53-62.	1.3	12
6	Battling ingroup bias with effective intergroup leadership. British Journal of Social Psychology, 2021, 60, 765-785.	1.8	12
7	Social attitudes and behavior in the COVID-19 pandemic: Evidence and prospects from research on group processes and intergroup relations. Group Processes and Intergroup Relations, 2021, 24, 195-200.	2.4	22
8	Intergroup and intragroup dimensions of COVID-19: A social identity perspective on social fragmentation and unity. Group Processes and Intergroup Relations, 2021, 24, 201-209.	2.4	69
9	Self-uncertainty and group identification: Consequences for social identity, group behavior, intergroup relations, and society. Advances in Experimental Social Psychology, 2021, , 263-316.	2.0	25
10	Self-uncertainty and group identification: A meta-analysis. Group Processes and Intergroup Relations, 2020, 23, 483-501.	2.4	37
11	Intergroup relational identity: Development and validation of a scale and construct. Group Processes and Intergroup Relations, 2020, 23, 943-966.	2.4	8
12	Radicalization and violent extremism: Perspectives from research on group processes and intergroup relations. Group Processes and Intergroup Relations, 2020, 23, 1127-1136.	2.4	9
13	Who do you think you are? Ingroup and outgroup sources of identity validation. Journal of Theoretical Social Psychology, 2020, 4, 125-134.	1.2	9
14	When social identity-defining groups become violent. , 2020, , 17-30.		6
15	Uncertainty-Identity Theory. , 2020, , 5652-5659.		0
16	A cheat in our midst: How people evaluate and respond to fellow group members who cheat. Journal of Applied Social Psychology, 2019, 49, 735-745.	1.3	4
17	From uncertain boundaries to uncertain identity: Effects of entitativity threat on identityâ€"uncertainty and emigration. Journal of Applied Social Psychology, 2019, 49, 623-633.	1.3	4
18	Social Categorization and Identity Processes in Uncertainty Management: The Role of Intragroup Communication. Advances in Group Processes, 2019, , 61-77.	0.1	10

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19	Recategorization and ingroup projection: Two processes of identity uncertainty reduction. Journal of Theoretical Social Psychology, 2019, 3, 97-114.	1.2	8
20	Self-Uncertainty, Leadership Preference, and Communication of Social Identity. Atlantic Journal of Communication, 2018, 26, 111-121.	0.7	31
21	Leadership and Social Transformation: The Role of Marginalized Individuals and Groups. Journal of Social Issues, 2018, 74, 8-19.	1.9	14
22	Uncertainty and Influence: The Advantages (and Disadvantages) of Being Atypical. Journal of Social Issues, 2018, 74, 20-35.	1.9	20
23	Influence and leadership in small groups: Impact of group prototypicality, social status, and task competence. Journal of Theoretical Social Psychology, 2018, 2, 26-33.	1.2	12
24	Intergroup Leadership Across Distinct Subgroups and Identities. Personality and Social Psychology Bulletin, 2018, 44, 1090-1103.	1.9	25
25	Identity uncertainty and UK–Scottish relations: Different dynamics depending on relative identity centrality. Group Processes and Intergroup Relations, 2018, 21, 861-873.	2.4	18
26	Social identities and shared realities. Current Opinion in Psychology, 2018, 23, 6-10.	2.5	42
27	We are victims! How observers evaluate a group's claim of collective victimhood. Journal of Applied Social Psychology, 2018, 48, 651-660.	1.3	8
28	Identity–centrality, dimensions of uncertainty, and pursuit of subgroup autonomy: The case of Sardinia within Italy. Journal of Applied Social Psychology, 2018, 48, 582-589.	1.3	9
29	Domains of self-uncertainty and their relationship to group identification. Journal of Theoretical Social Psychology, 2018, 2, 67-75.	1.2	18
30	Addressing replicability concerns via adversarial collaboration: Discovering hidden moderators of the minimal intergroup discrimination effect. Journal of Experimental Social Psychology, 2018, 78, 66-76.	1.3	10
31	Leadership and the dark triad: How self-uncertainty helps malevolent leaders rise to the top. Proceedings - Academy of Management, 2018, 2018, 17139.	0.0	2
32	When Organizational Identification Elicits Moral Decision-Making: A Matter of the Right Climate. Journal of Business Ethics, 2017, 142, 155-168.	3.7	27
33	Evaluation of and support for group prototypical leaders: a meta-analysis of twenty years of empirical research. Social Influence, 2017, 12, 41-55.	0.9	90
34	Who am I if I am not like my group? Self-uncertainty and feeling peripheral in a group. Journal of Experimental Social Psychology, 2017, 72, 125-132.	1.3	30
35	Social identity: The role of self in group processes and intergroup relations. Group Processes and Intergroup Relations, 2017, 20, 570-581.	2.4	158
36	Twenty years of group processes and intergroup relations research: A review of past progress and future prospects. Group Processes and Intergroup Relations, 2017, 20, 561-569.	2.4	9

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37	Uncertainty-Identity Theory. , 2017, , 1-8.		5
38	Reaching Across the DMZ: Identity Uncertainty and Reunification on the Korean Peninsula. Political Psychology, 2016, 37, 341-350.	2.2	20
39	Social Identity Theory. Peace Psychology Book Series, 2016, , 3-17.	0.1	382
40	Going to extremes for one's group: the role of prototypicality and group acceptance. Journal of Applied Social Psychology, 2016, 46, 544-553.	1.3	43
41	Who trusts charismatic leaders who champion change? The role of group identification, membership centrality, and self-uncertainty.. Group Dynamics, 2016, 20, 259-275.	0.7	16
42	Group members differ in relative prototypicality: Effects on the individual and the group. Behavioral and Brain Sciences, 2016, 39, e153.	0.4	5
43	Uncertainty and group identification: Moderation by warmth and competence as cues to inclusion and identity validation. Self and Identity, 2016, 15, 525-535.	1.0	10
44	Social Identity and Social Influence. , 2016, , .		2
45	Conflict Between Ethnolinguistic Groups. Journal of Language and Social Psychology, 2016, 35, 446-457.	1.2	5
46	Vicarious hypocrisy: Bolstering attitudes and taking action after exposure to a hypocritical ingroup member. Journal of Experimental Social Psychology, 2016, 62, 89-102.	1.3	18
47	Normative dissensus, identity-uncertainty, and subgroup autonomy.. Group Dynamics, 2016, 20, 310-322.	0.7	16
48	Revoking a leader's â€œlicense to failâ€: downgrading evaluations of prototypical inâ€group leaders following an intergroup failure. Journal of Applied Social Psychology, 2015, 45, 311-318.	1.3	11
49	Yes, we can: physical activity and group identification among healthy adults. Journal of Applied Social Psychology, 2015, 45, 383-390.	1.3	11
50	You are either for us or against us: When are ambivalent in-group members sanctioned?. Social Influence, 2015, 10, 202-213.	0.9	0
51	Constructive Leadership across Groups: How Leaders Can Combat Prejudice and Conflict between Subgroups. Advances in Group Processes, 2015, , 177-207.	0.1	28
52	To belong or not to belong: some self-conceptual and behavioural consequences of identity uncertainty / Pertenecer o no pertenecer: algunas consecuencias de la incertidumbre identitaria en el autoconcepto y en el comportamiento. Revista De Psicologia Social, 2015, 30, 586-613.	0.3	23
53	Prototypical Leaders Do Not Always Get Our Support: Impact of Self-Uncertainty and Need for Cognition. Self and Identity, 2015, 14, 135-146.	1.0	17
54	Mortality salience, selfâ€esteem, and defense of the group: mediating role of inâ€group identification. Journal of Applied Social Psychology, 2015, 45, 80-89.	1.3	16

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55	Fearing the uncertain: Self-uncertainty plays a role in mortality salience. Journal of Experimental Social Psychology, 2015, 57, 31-42.	1.3	41
56	All power to our great leader: political leadership under uncertainty. , 2014, , 130-149.		5
57	Prototype-based social comparisons within groups. , 2014, , 145-174.		8
58	Going to extremes: Social identity and communication processes associated with gang membership. Group Processes and Intergroup Relations, 2014, 17, 813-832.	2.4	64
59	The diversity paradox: when people who value diversity surround themselves with likeâ€minded others. Journal of Applied Social Psychology, 2014, 44, 415-422.	1.3	11
60	Further to the right: Uncertainty, political polarization and the American â€œTea Partyâ€•movement. Social Influence, 2014, 9, 272-288.	0.9	27
61	From Uncertainty to Extremism. Current Directions in Psychological Science, 2014, 23, 338-342.	2.8	227
62	Self-uncertainty and Support for Autocratic Leadership. Self and Identity, 2013, 12, 635-649.	1.0	99
63	Uncertaintyâ€"Identity Theory: Extreme Groups, Radical Behavior, and Authoritarian Leadership. Journal of Social Issues, 2013, 69, 436-454.	1.9	191
64	Uncertainty and the Roots of Extremism. Journal of Social Issues, 2013, 69, 407-418.	1.9	118
65	Intergroup bias and perceived similarity: Effects of successes and failures on support for in- and outgroup political leaders. Group Processes and Intergroup Relations, 2013, 16, 58-67.	2.4	25
66	Intergroup Relations. Handbooks of Sociology and Social Research, 2013, , 533-561.	0.1	21
67	The social identity theory of leadership: Theoretical origins, research findings, and conceptual developments. European Review of Social Psychology, 2012, 23, 258-304.	5.8	314
68	Witness to hypocrisy: Reacting to ingroup hypocrites in the presence of others. Social Influence, 2012, 7, 98-112.	0.9	6
69	Scientific Utopia: That Which Cannot Exist?. Psychological Inquiry, 2012, 23, 287-290.	0.4	0
70	Self-uncertainty, social identity prominence and group identification. Journal of Experimental Social Psychology, 2012, 48, 538-542.	1.3	85
71	Leadership under uncertainty: When leaders who are non-prototypical group members can gain support. Journal of Experimental Social Psychology, 2012, 48, 646-653.	1.3	87
72	Intergroup Leadership in Organizations: Leading Across Group and Organizational Boundaries. Academy of Management Review, 2012, 37, 232-255.	7.4	202

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73	When organizational identification elicits ethical leadership: A matter of the right climate. Proceedings - Academy of Management, 2012, 2012, 13995.	0.0	0
74	Groups can jeopardize your health: Identifying with unhealthy groups to reduce self-uncertainty. Self and Identity, 2011, 10, 326-335.	1.0	43
75	Imagining intergroup contact enables member-to-group generalization.. Group Dynamics, 2011, 15, 275-284.	0.7	87
76	Fear and uncertainty in the face of death: The role of life after death in group identification. European Journal of Social Psychology, 2011, 41, 751-760.	1.5	40
77	Identity and Intergroup Leadership: Asymmetrical Political and National Identification in Response to Uncertainty. Self and Identity, 2010, 9, 113-128.	1.0	49
78	Religion in the Face of Uncertainty: An Uncertainty-Identity Theory Account of Religiousness. Personality and Social Psychology Review, 2010, 14, 72-83.	3.4	259
79	The solace of radicalism: Self-uncertainty and group identification in the face of threat. Journal of Experimental Social Psychology, 2010, 46, 1061-1066.	1.3	182
80	Social Identity and Self-Categorization. , 2010, , 179-193.		186
81	Reactions to Procedural Discrimination in an Intergroup Context: The Role of Group Membership of the Authority. Group Processes and Intergroup Relations, 2009, 12, 463-478.	2.4	4
82	Perceived Polarization: Reconciling Ingroup and Intergroup Perceptions Under Uncertainty. Group Processes and Intergroup Relations, 2009, 12, 95-109.	2.4	64
83	Teaching and Learning Guide for: Why Do People Join Groups? Three Motivational Accounts from Social Psychology. Social and Personality Psychology Compass, 2009, 3, 111-117.	2.0	1
84	Managing Self-Uncertainty Through Group Identification. Psychological Inquiry, 2009, 20, 221-224.	0.4	65
85	Dissonance reduction in the context of group membership: The role of metaconsistency.. Group Dynamics, 2009, 13, 103-119.	0.7	18
86	Integrating social identity theory and the theory of planned behaviour to explain decisions to engage in sustainable agricultural practices. British Journal of Social Psychology, 2008, 47, 23-48.	1.8	229
87	Why Do People Join Groups? Three Motivational Accounts from Social Psychology. Social and Personality Psychology Compass, 2008, 2, 1269-1280.	2.0	49
88	Group Processes & Intergroup Relations 10 Years On: Development, Impact and Future Directions. Group Processes and Intergroup Relations, 2008, 11, 419-424.	2.4	4
89	Feeling The Anguish Of Others: A Theory Of Vicarious Dissonance. Advances in Experimental Social Psychology, 2007, 39, 359-403.	2.0	26
90	Uncertainty, entitativity, and group identification. Journal of Experimental Social Psychology, 2007, 43, 135-142.	1.3	357

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91	Attitudes in social context: A social identity perspective. European Review of Social Psychology, 2007, 18, 89-131.	5.8	175
92	Uncertainty–Identity Theory. Advances in Experimental Social Psychology, 2007, , 69-126.	2.0	493
93	Social identity and the attitude-behaviour relationship: effects of anonymity and accountability. European Journal of Social Psychology, 2007, 37, 239-257.	1.5	24
94	Group member prototypicality and intergroup negotiation: How one's standing in the group affects negotiation behaviour. British Journal of Social Psychology, 2007, 46, 129-152.	1.8	56
95	Uncertainty and the influence of group norms in the attitude–behaviour relationship. British Journal of Social Psychology, 2007, 46, 769-792.	1.8	87
96	Demographic category membership and leadership in small groups: A social identity analysis. Leadership Quarterly, 2006, 17, 335-350.	3.6	77
97	The impact of individualist and collectivist group norms on evaluations of dissenting group members. Journal of Experimental Social Psychology, 2006, 42, 57-68.	1.3	89
98	Who Will See Me? The Impact of Type of Audience on Willingness to Display Group-Mediated Attitude-Intention Consistency. Journal of Applied Social Psychology, 2006, 36, 1173-1197.	1.3	11
99	Social Identity, Self-Categorization, and the Communication of Group Norms. Communication Theory, 2006, 16, 7-30.	2.0	841
100	Differentiation between and within groups: the influence of individualist and collectivist group norms. European Journal of Social Psychology, 2006, 36, 825-843.	1.5	51
101	Reactions to Positive Deviance: Social Identity and Attribution Dimensions. Group Processes and Intergroup Relations, 2006, 9, 199-218.	2.4	17
102	Chapter 6 Social Identity Theory. , 2006, , 111-136.		312
103	A Self-Categorization Explanation for the Third-Person Effect. Human Communication Research, 2005, 31, 129-161.	1.9	82
104	Uncertainty Reduction, Self-Enhancement, and Ingroup Identification. Personality and Social Psychology Bulletin, 2005, 31, 804-817.	1.9	156
105	Group and Intergroup Processes: An Introduction. Group Processes and Intergroup Relations, 2005, 8, 107-108.	2.4	2
106	Effective Leadership in Salient Groups: Revisiting Leader-Member Exchange Theory From the Perspective of the Social Identity Theory of Leadership. Personality and Social Psychology Bulletin, 2005, 31, 991-1004.	1.9	125
107	Research in leadership, self, and identity: A sample of the present and a glimpse of the future. Leadership Quarterly, 2005, 16, 495-499.	3.6	80
108	Simon, B.: Identity in modern society: A social psychological perspective. European Psychologist, 2004, 9, 284-285.	1.8	2

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109	Leadership, self, and identity: A review and research agenda. Leadership Quarterly, 2004, 15, 825-856.	3.6	612
110	Metatheory: Lessons from Social Identity Research. Personality and Social Psychology Review, 2004, 8, 98-106.	3.4	123
111	Individualist and collectivist norms: when it's ok to go your own way. European Journal of Social Psychology, 2003, 33, 57-70.	1.5	101
112	A SOCIAL IDENTITY MODEL OF LEADERSHIP EFFECTIVENESS IN ORGANIZATIONS. Research in Organizational Behavior, 2003, 25, 243-295.	0.9	458
113	Social Identity and Leadership Processes in Groups. Advances in Experimental Social Psychology, 2003, 35, 1-52.	2.0	241
114	Relations Between High and Low Power Groups: The Importance of Legitimacy. Personality and Social Psychology Bulletin, 2003, 29, 216-227.	1.9	65
115	Vicarious dissonance: Attitude change from the inconsistency of others.. Journal of Personality and Social Psychology, 2003, 85, 47-62.	2.6	170
116	I'm a hypocrite, but so is everyone else: Group support and the reduction of cognitive dissonance.. Group Dynamics, 2003, 7, 214-224.	0.7	76
117	Leader-Member Relations and Social Identity. , 2003, , 18-33.		35
118	Improving Attitude-Behavior Correspondence Through Exposure to Normative Support From a Salient Ingroup. Basic and Applied Social Psychology, 2002, 24, 91-103.	1.2	125
119	The effects of status on subgroup relations. British Journal of Social Psychology, 2002, 41, 203-218.	1.8	61
120	A Social Identity Theory of Leadership. Personality and Social Psychology Review, 2001, 5, 184-200.	3.4	1,511
121	Editorial: Social Identity Processes in Organizations. Group Processes and Intergroup Relations, 2001, 4, 185-189.	2.4	15
122	Prejudiced Attitudes, Group Norms, and Discriminatory Behaviour. , 2001, , 140-155.		16
123	Social Identity and Self-Categorization Processes in Organizational Contexts. Academy of Management Review, 2000, 25, 121-140.	7.4	2,375
124	From I to we: Social identity and the collective self.. Group Dynamics, 2000, 4, 81-97.	0.7	134
125	In-group variability and motivation to reduce subjective uncertainty.. Group Dynamics, 2000, 4, 184-198.	0.7	49
126	Attitude-behaviour relations: The role of in-group norms and mode of behavioural decision-making. British Journal of Social Psychology, 2000, 39, 337-361.	1.8	97

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127	Subjective Uncertainty Reduction through Self-categorization: A Motivational Theory of Social Identity Processes. European Review of Social Psychology, 2000, 11, 223-255.	5.8	724
128	Subgroup Relations: A Comparison of Mutual Intergroup Differentiation and Common Ingroup Identity Models of Prejudice Reduction. Personality and Social Psychology Bulletin, 2000, 26, 242-256.	1.9	345
129	Intergroup Similarity and Subgroup Relations: Some Implications for Assimilation. Personality and Social Psychology Bulletin, 2000, 26, 948-958.	1.9	114
130	Discrimination Constrained and Justified: Variable Effects of Group Variability and In-Group Identification. Journal of Experimental Social Psychology, 2000, 36, 329-356.	1.3	51
131	Assimilation and Diversity: An Integrative Model of Subgroup Relations. Personality and Social Psychology Review, 2000, 4, 143-156.	3.4	591
132	Identity Dialogues. Academy of Management Review, 2000, 25, 141.	7.4	45
133	The Dynamic, Diverse, and Variable Faces of Organizational Identity. Academy of Management Review, 2000, 25, 150-152.	7.4	35
134	Subjective Uncertainty and Intergroup Discrimination in the Minimal Group Situation. Personality and Social Psychology Bulletin, 1999, 25, 926-940.	1.9	226
135	Social Identity Theory and the Crisis of Confidence in Social Psychology: A Commentary, and Some Research on Uncertainty Reduction. Asian Journal of Social Psychology, 1999, 2, 79-93.	1.1	46
136	Social Identity and Perceptions of Media Persuasion: Are We Always Less Influenced Than Others?1. Journal of Applied Social Psychology, 1999, 29, 1879-1899.	1.3	57
137	The theory of planned behaviour: Self-identity, social identity and group norms. British Journal of Social Psychology, 1999, 38, 225-244.	1.8	819
138	Subgroup differentiation as a response to an overly-inclusive group: a test of optimal distinctiveness theory. European Journal of Social Psychology, 1999, 29, 543-550.	1.5	95
139	Motivations for Group Membership: The Role of Subjective Importance and Uncertainty Reduction. Basic and Applied Social Psychology, 1999, 21, 91-102.	1.2	104
140	The theory of planned behaviour: Self-identity, social identity and group norms. , 1999, 38, 225.		2
141	Perceived self–other differences in persuasibility: The effects of interpersonal and group-based similarity. European Journal of Social Psychology, 1998, 28, 1-21.	1.5	24
142	Friendship and group identification: a new look at the role of cohesiveness in groupthink. , 1998, 28, 323-341.		95
143	Dimensions of subjective uncertainty in social identification and minimal intergroup discrimination. British Journal of Social Psychology, 1998, 37, 345-365.	1.8	116
144	Perceptions of a Media Campaign: The Role of Social Identity and the Changing Intergroup Context. Personality and Social Psychology Bulletin, 1998, 24, 3-16.	1.9	54

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145	Prospects for Research in Group Processes and Intergroup Relations. Group Processes and Intergroup Relations, 1998, 1, 7-20.	2.4	68
146	Stereotypes as Rational, Flexible, and Meaningful Self-Referent Responses to Social Context. American Journal of Psychology, 1998, 111, 648.	0.5	0
147	Identification and leadership in small groups: Salience, frame of reference, and leader stereotypicality effects on leader evaluations.. Journal of Personality and Social Psychology, 1998, 75, 1248-1263.	2.6	208
148	Group norms and attitude–behavior consistency: The role of group salience and mood.. Group Dynamics, 1998, 2, 48-56.	0.7	54
149	Self-Categorization and Leadership: Effects of Group Prototypicality and Leader Stereotypicality. Personality and Social Psychology Bulletin, 1997, 23, 1087-1099.	1.9	217
150	Social identity, self-categorization, and leadership: A field study of small interactive groups.. Group Dynamics, 1997, 1, 39-51.	0.7	115
151	Intergroup relations and group solidarity: Effects of group identification and social beliefs on depersonalized attraction.. Journal of Personality and Social Psychology, 1996, 70, 295-309.	2.6	284
152	Group Norms and the Attitude-Behavior Relationship: A Role for Group Identification. Personality and Social Psychology Bulletin, 1996, 22, 776-793.	1.9	1,095
153	Identity, Cognition, and Language in Intergroup Context. Journal of Language and Social Psychology, 1996, 15, 372-384.	1.2	13
154	Effects of Ethnolinguistic Vitality, Ethnic Identification, and Linguistic Contacts on Minority Language Use. Journal of Language and Social Psychology, 1996, 15, 76-89.	1.2	22
155	Prototypical similarity, self-categorization, and depersonalized attraction: A perspective on group cohesiveness. European Journal of Social Psychology, 1995, 25, 159-177.	1.5	126
156	Me, us and them: Political identification and the third-person effect in the 1993 Australian federal election. European Journal of Social Psychology, 1995, 25, 195-215.	1.5	118
157	The Perceived Influence of AIDS Advertising: Third-Person Effects in the Context of Positive Media Content. Basic and Applied Social Psychology, 1995, 17, 305-325.	1.2	117
158	Safer Sex Behavior: The Role of Attitudes, Norms, and Control Factors. Journal of Applied Social Psychology, 1994, 24, 2164-2192.	1.3	248
159	Back to the Future: Social Psychological Research on Groups. Journal of Experimental Social Psychology, 1994, 30, 527-555.	1.3	127
160	Group Cohesiveness: A Critical Review and Some New Directions. European Review of Social Psychology, 1993, 4, 85-111.	5.8	254
161	Group Prototypically and Depersonalized Attraction in Small Interactive Groups. Personality and Social Psychology Bulletin, 1993, 19, 452-465.	1.9	152
162	Studying social processes in small groups. British Journal of Social Psychology, 1993, 32, 107-110.	1.8	5

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164	Group polarization as conformity to the prototypical group member. British Journal of Social Psychology, 1992, 31, 1-19.	1.8	87
165	Prototypicality, conformity and depersonalized attraction: A selfâ€categorization analysis of group cohesiveness. British Journal of Social Psychology, 1992, 31, 41-56.	1.8	74
166	Selfâ€esteem and intergroup discrimination in the minimal group paradigm. British Journal of Social Psychology, 1991, 30, 51-62.	1.8	80
167	Social Attraction, Personal Attraction, and Self-Categorization-, A Field Study. Personality and Social Psychology Bulletin, 1991, 17, 175-180.	1.9	163
168	Numerical distinctiveness, social identity and gender salience. British Journal of Social Psychology, 1990, 29, 87-92.	1.8	82
169	Polarized Norms and Social Frames of Reference: A Test of the Self-Categorization Theory of Group Polarization. Basic and Applied Social Psychology, 1990, 11, 77-100.	1.2	214
170	Social Identification, Self-Categorization and Social Influence. European Review of Social Psychology, 1990, 1, 195-228.	5.8	379
171	Knowing what to think by knowing who you are: Selfâ€categorization and the nature of norm formation, conformity and group polarization*. British Journal of Social Psychology, 1990, 29, 97-119.	1.8	537
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173	Referent informational influence and group polarization. British Journal of Social Psychology, 1989, 28, 135-147.	1.8	132
174	Comments on the motivational status of self-esteem in social identity and intergroup discrimination. European Journal of Social Psychology, 1988, 18, 317-334.	1.5	915
175	Language Attitudes, Frames of Reference, and Social Identity: A Scottish Dimension. Journal of Language and Social Psychology, 1987, 6, 201-213.	1.2	72
176	Intergroup behaviour, selfâ€stereotyping and the salience of social categories. British Journal of Social Psychology, 1987, 26, 325-340.	1.8	463
177	Different views: The impact of sex, area of residence, and victimization on teenagers' explanations for delinquency. Journal of Youth and Adolescence, 1987, 16, 401-413.	1.9	11
178	When liking begets solidarity: An experiment on the role of interpersonal attraction in psychological group formation. British Journal of Social Psychology, 1985, 24, 267-281.	1.8	31
179	GENDER SALIENCE AND SOCIAL IDENTITY: THE IMPACT OF SEX OF SIBLINGS ON EDUCATIONAL AND OCCUPATIONAL ASPIRATIONS. British Journal of Educational Psychology, 1985, 55, 224-232.	1.6	63
180	Interpersonal attraction, social identification and psychological group formation. European Journal of Social Psychology, 1985, 15, 51-66.	1.5	277

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181	Masculine and Feminine Speech in Dyads and Groups: A Study of Speech Style and Gender Salience. Journal of Language and Social Psychology, 1985, 4, 99-112.	1.2	57
182	Diglossia in Switzerland? A Social Identity Analysis of Speaker Evaluations. Journal of Language and Social Psychology, 1984, 3, 185-196.	1.2	26
183	Social categorization, interpersonal attraction and group formation. British Journal of Social Psychology, 1983, 22, 227-239.	1.8	63
184	Politics and values in Britain: A test of Rokeach's two-value model. The British Journal of Social and Clinical Psychology, 1979, 18, 159-167.	0.6	48
185	Uncertainty, Social Identity, and Ideology. Advances in Group Processes, 0, , 203-229.	0.1	59
186	Uncertainty-Identity Theory. , 0, , 62-80.		120