

Milton Mayfield

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4201746/publications.pdf>

Version: 2024-02-01

74
papers

1,160
citations

430874

18
h-index

454955

30
g-index

80
all docs

80
docs citations

80
times ranked

399
citing authors

#	ARTICLE	IF	CITATIONS
1	The Effects of Leader Communication on a Worker's Intent to Stay: An Investigation Using Structural Equation Modeling. <i>Human Performance</i> , 2007, 20, 85-102.	2.4	89
2	The Relationship Between Leader Motivating Language and Self-Efficacy: A Partial Least Squares Model Analysis. <i>Journal of Business Communication</i> , 2012, 49, 357-376.	1.8	83
3	Strategic Vision and Values in Top Leaders'™ Communications. <i>International Journal of Business Communication</i> , 2015, 52, 97-121.	2.6	82
4	Empathetic Leadership: How Leader Emotional Support and Understanding Influences Follower Performance. <i>Journal of Leadership and Organizational Studies</i> , 2019, 26, 217-236.	4.0	62
5	The Effects of Leader Motivating Language Use on Employee Decision Making. <i>International Journal of Business Communication</i> , 2016, 53, 465-484.	2.6	52
6	The Role of Leader Motivating Language in Employee Absenteeism. <i>Journal of Business Communication</i> , 2009, 46, 455-479.	1.8	51
7	Leader Talk and the Creative Spark. <i>International Journal of Business Communication</i> , 2017, 54, 210-225.	2.6	51
8	Motivating language as a mediator between servant leadership and employee outcomes. <i>Management Research Review</i> , 2015, 38, 1234-1250.	2.7	48
9	Motivating Language Theory. , 2018, , .		48
10	The Diffusion Process of Strategic Motivating Language: An Examination of the Internal Organizational Environment and Emergent Properties. <i>International Journal of Business Communication</i> , 2019, 56, 368-392.	2.6	40
11	Leader-level influence on motivating language. <i>Competitiveness Review</i> , 2010, 20, 407-422.	2.6	38
12	The creative environment's influence on intent to turnover. <i>Management Research Review</i> , 2007, 31, 41-56.	0.7	36
13	Leadership Communication. <i>International Journal of Business Communication</i> , 2017, 54, 3-11.	2.6	35
14	Developing a Scale to Measure the Creative Environment Perceptions: A Questionnaire for Investigating Garden Variety Creativity. <i>Creativity Research Journal</i> , 2010, 22, 162-169.	2.6	32
15	Speaking to the Self: How Motivating Language Links With Self-Leadership. <i>International Journal of Business Communication</i> , 2021, 58, 31-54.	2.6	32
16	Creating training and development programs: using the ADDIE method. <i>Development and Learning in Organizations</i> , 2011, 25, 19-22.	0.2	26
17	Keep them on-board! How organizations can develop employee embeddedness to increase employee retention. <i>Development and Learning in Organizations</i> , 2018, 32, 5-9.	0.2	25
18	National culture and infrastructure development. <i>Competitiveness Review</i> , 2012, 22, 396-410.	2.6	23

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19	Effective performance feedback for learning in organizations and organizational learning. <i>Development and Learning in Organizations</i> , 2011, 26, 15-18.	0.2	20
20	Leadership techniques for nurturing worker garden variety creativity. <i>Journal of Management Development</i> , 2008, 27, 976-986.	2.1	19
21	“What’s Past Is Prologue” <i>International Journal of Business Communication</i> , 2017, 54, 107-114.	2.6	19
22	The Effects Of Spousal Support And Gender On Workers Stress And Job Satisfaction: A Cross National Investigation Of Dual Career Couples. <i>Journal of Applied Business Research</i> , 2011, 12, 52.	0.3	19
23	Increasing Worker Outcomes by Improving Leader Follower Relations. <i>Journal of Leadership & Organizational Studies</i> , 1998, 5, 72-81.	0.2	17
24	Step by step to better performance. <i>Human Resource Management International Digest</i> , 2014, 22, 36-39.	0.0	15
25	Growing self-leaders: the role of motivating language. <i>Development and Learning in Organizations</i> , 2016, 30, 14-17.	0.2	15
26	Tacit knowledge sharing: techniques for putting a powerful tool in practice. <i>Development and Learning in Organizations</i> , 2010, 24, 24-26.	0.2	14
27	Innovation matters: creative environment, absenteeism, and job satisfaction. <i>Journal of Organizational Change Management</i> , 2020, 33, 715-735.	2.7	14
28	Talent development for top leaders: three HR initiatives for competitive advantage. <i>Human Resource Management International Digest</i> , 2016, 24, 4-7.	0.0	13
29	The relationship of generic strategy typing and organizational longevity. <i>Competitiveness Review</i> , 2007, 17, 94-108.	2.6	12
30	Logoleadership: breathing life into loyalty and putting meaning back into work. <i>Development and Learning in Organizations</i> , 2012, 26, 11-15.	0.2	11
31	Sound and Safe: The Role of Leader Motivating Language and Follower Self-Leadership in Feelings of Psychological Safety. <i>Administrative Sciences</i> , 2021, 11, 51.	2.9	11
32	Useful Web Sites for International Business Communication Education. <i>Journal of Teaching in International Business</i> , 2005, 16, 27-44.	0.5	9
33	What workers want: a global perspective. <i>Competitiveness Review</i> , 2014, 24, 332-346.	2.6	9
34	Leader Communication and Follower Identity: How Leader Motivating Language Shapes Organizational Identification through Cultural Knowledge and Fit. <i>International Journal of Business Communication</i> , 2021, 58, 221-253.	2.6	9
35	Recent trends in pregnancy discrimination law. <i>Business Horizons</i> , 2005, 48, 421-429.	5.2	7
36	Sparking worker creativity: cultures where garden variety creativity can flourish. <i>Development and Learning in Organizations</i> , 2009, 23, 10-14.	0.2	7

#	ARTICLE	IF	CITATIONS
37	Fundamental Theories of Business Communication. New Perspectives in Organizational Communication, 2020, , .	0.1	7
38	Measurement and Generalizability. , 2018, , 111-135.		7
39	Making garden variety creativity a strategic priority. Business Strategy Series, 2009, 10, 345-351.	0.4	6
40	Developing your organization with models and simulations. Development and Learning in Organizations, 2013, 27, 11-14.	0.2	6
41	A Commentary on "The Call Center Agent's Performance Paradox: A Mixed-Methods Study of Discourse Strategies and Paradox Resolution" Academy of Management Discoveries, 2019, 5, 205-206.	2.9	6
42	Cultivating voice through hands, heart, and spirit: motivating language's role in gaining feedback. Development and Learning in Organizations, 2019, 34, 1-5.	0.2	5
43	Increasing Tacit Knowledge Sharing with an HRIS. , 2009, , 518-524.		5
44	Motivating Language and Workplace Outcomes. , 2018, , 75-94.		4
45	The Influence of Leader Motivating Language on Workplace Spirituality. Journal of Management, Spirituality and Religion, 2022, 19, 215-233.	1.0	4
46	Motivating Language Coordination. , 2018, , 65-73.		3
47	Human Resource Regulation and Legal Issues: Web Sites for Instructional and Training Development. Journal of Education for Business, 2004, 79, 339-343.	1.6	2
48	Raise Their Voices: The Link Between Motivating Language and Employee Voice. Proceedings - Academy of Management, 2017, 2017, 13015.	0.1	2
49	Effect of Motivating Language on Self-Leadership and Turnover Intentions. Proceedings - Academy of Management, 2018, 2018, 12924.	0.1	2
50	Business Communication Lessons in Agility: Introduction to the Special Issue on the COVID-19 Pandemic. International Journal of Business Communication, 2022, 59, 163-173.	2.6	2
51	Employee communication, information technology use, and mandatory training. International Journal of Liability and Scientific Enquiry, 2009, 2, 26.	0.1	1
52	Strategic Motivating Language. , 2018, , 95-109.		1
53	Comments From the Editors: Looking Forward With the International Journal of Business Communication. International Journal of Business Communication, 2019, 56, 3-6.	2.6	1
54	Notes From the Co-Editors. International Journal of Business Communication, 2019, 56, 452-452.	2.6	1

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55	Speaking from the Heart: Empathetic Language. , 2018, , 35-48.		1
56	Emerging and Noteworthy Theories. New Perspectives in Organizational Communication, 2020, , 187-210.	0.1	1
57	The Diffusion Process of Strategic Motivating Language. Proceedings - Academy of Management, 2015, 2015, 13723.	0.1	0
58	Clarity Is Key: Direction-Giving Language. , 2018, , 49-63.		0
59	A Few Words to Get Us Started. , 2018, , 9-22.		0
60	Hands, Heart, and Spirit. , 2018, , 145-159.		0
61	Fitting into the Big Picture: Meaning-Making Language. , 2018, , 23-34.		0
62	How Human Resource Systems Affect Employee Outcomes: An Integrative Perspective. Proceedings - Academy of Management, 2018, 2018, 15576.	0.1	0
63	How We Selected the Theories. New Perspectives in Organizational Communication, 2020, , 11-21.	0.1	0
64	A Typology of Business Communication Theories. New Perspectives in Organizational Communication, 2020, , 23-37.	0.1	0
65	Motivation and Persuasion. New Perspectives in Organizational Communication, 2020, , 143-159.	0.1	0
66	Meaning-Making and Discovery. New Perspectives in Organizational Communication, 2020, , 119-142.	0.1	0
67	Flows and Patterns. New Perspectives in Organizational Communication, 2020, , 95-117.	0.1	0
68	Conclusion and Future Development. New Perspectives in Organizational Communication, 2020, , 251-259.	0.1	0
69	Theory Traditions and Influences. New Perspectives in Organizational Communication, 2020, , 211-231.	0.1	0
70	Why We Need Business Communication Theories. New Perspectives in Organizational Communication, 2020, , 233-250.	0.1	0
71	Channels and Barriers. New Perspectives in Organizational Communication, 2020, , 49-76.	0.1	0
72	Organizational Structures. New Perspectives in Organizational Communication, 2020, , 161-170.	0.1	0

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73	Reasons and Representations. <i>New Perspectives in Organizational Communication</i> , 2020, , 171-186.	0.1	0
74	Cultural Characteristics and Influences. <i>New Perspectives in Organizational Communication</i> , 2020, , 77-94.	0.1	0