

David Sappington

List of Publications by Year in descending order

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65
papers

1,487
citations

394421

19
h-index

377865

34
g-index

65
all docs

65
docs citations

65
times ranked

738
citing authors

#	ARTICLE	IF	CITATIONS
1	Outsourcing, vertical integration, and price vs. quantity competition. <i>International Journal of Industrial Organization</i> , 2008, 26, 1-16.	1.2	145
2	Regulating Service Quality: A Survey. <i>Journal of Regulatory Economics</i> , 2005, 27, 123-154.	1.4	142
3	The Impact of State Incentive Regulation on the U.S. Telecommunications Industry. <i>Journal of Regulatory Economics</i> , 2002, 22, 133-160.	1.4	118
4	Simple Cost-Sharing Contracts. <i>American Economic Review</i> , 2007, 97, 419-428.	8.5	75
5	Incentives for sabotage in vertically related industries. <i>Journal of Regulatory Economics</i> , 2007, 31, 235-260.	1.4	72
6	On the Irrelevance of Input Prices for Make-or-Buy Decisions. <i>American Economic Review</i> , 2005, 95, 1631-1638.	8.5	69
7	How Liable Should a Lender Be? The Case of Judgment-Proof Firms and Environmental Risk: Comment. <i>American Economic Review</i> , 2001, 91, 724-730.	8.5	65
8	Price cap regulation: what have we learned from 25 years of experience in the telecommunications industry?. <i>Journal of Regulatory Economics</i> , 2010, 38, 227-257.	1.4	55
9	Incentives for Anticompetitive Behavior by Public Enterprises. <i>Review of Industrial Organization</i> , 2003, 22, 183-206.	0.7	51
10	Self-Sabotage. <i>Journal of Regulatory Economics</i> , 2005, 27, 155-175.	1.4	43
11	Designing incentive regulation. <i>Review of Industrial Organization</i> , 1994, 9, 245-272.	0.7	38
12	Choosing Among Regulatory Options in the United States Telecommunications Industry. <i>Journal of Regulatory Economics</i> , 1997, 12, 227-243.	1.4	35
13	Equity and Adverse Selection. <i>Journal of Economics and Management Strategy</i> , 2007, 16, 285-318.	0.8	33
14	Measuring market power and the efficiency of Alberta's restructured electricity market: An energy-only market design. <i>Canadian Journal of Economics</i> , 2017, 50, 838-870.	1.2	33
15	Competitive Procurement of Auditing Services with Limited Information. <i>European Accounting Review</i> , 2013, 22, 573-605.	3.8	30
16	Motivating Wealth-Constrained Actors. <i>American Economic Review</i> , 2000, 90, 944-960.	8.5	29
17	On the Merits of Vertical Divestiture. <i>Review of Industrial Organization</i> , 2006, 29, 171-191.	0.7	28
18	On the role of maximum demand charges in the presence of distributed generation resources. <i>Energy Economics</i> , 2018, 69, 237-249.	12.1	28

#	ARTICLE	IF	CITATIONS
19	Motivating energy suppliers to promote energy conservation. <i>Journal of Regulatory Economics</i> , 2013, 43, 229-247.	1.4	27
20	<scp>Equal Pay for Unequal Work: Limiting Sabotage in Teams</scp>. <i>Journal of Economics and Management Strategy</i> , 2010, 19, 25-53.	0.8	26
21	Toward a Synthesis of Models of Regulatory Policy Design with Limited Information. <i>Journal of Regulatory Economics</i> , 2004, 26, 5-21.	1.4	22
22	Implementing high-powered contracts to motivate intertemporal effort supply. <i>RAND Journal of Economics</i> , 2009, 40, 296-316.	2.3	20
23	Exclusive Contracts, Innovation, and Welfare. <i>American Economic Journal: Microeconomics</i> , 2011, 3, 194-220.	1.2	18
24	When do auctions ensure the welfare-maximizing allocation of scarce inputs?. <i>RAND Journal of Economics</i> , 2016, 47, 186-206.	2.3	16
25	Electricity market mergers with endogenous forward contracting. <i>Journal of Regulatory Economics</i> , 2017, 51, 269-310.	1.4	16
26	Designing optimal gain sharing plans to promote energy conservation. <i>Journal of Regulatory Economics</i> , 2012, 42, 115-134.	1.4	15
27	Optimal policies to promote efficient distributed generation of electricity. <i>Journal of Regulatory Economics</i> , 2017, 52, 159-188.	1.4	15
28	Does locational marginal pricing impact generation investment location decisions? An analysis of Texas's wholesale electricity market. <i>Journal of Regulatory Economics</i> , 2020, 58, 99-140.	1.4	15
29	Information and transparency in wholesale electricity markets: evidence from Alberta. <i>Journal of Regulatory Economics</i> , 2018, 54, 292-330.	1.4	14
30	Measuring Conduct and Cost Parameters in the Spanish Airline Market. <i>Review of Industrial Organization</i> , 2006, 28, 3.	0.7	13
31	The impact of public ownership in the lending sector. <i>Canadian Journal of Economics</i> , 2014, 47, 1282-1311.	1.2	13
32	Regulating horizontal diversification. <i>International Journal of Industrial Organization</i> , 2003, 21, 291-315.	1.2	12
33	Using Bayesian Imputation to Assess Racial and Ethnic Disparities in Pediatric Performance Measures. <i>Health Services Research</i> , 2016, 51, 1095-1108.	2.0	11
34	The disparate adoption of price cap regulation in the U.S. telecommunications and electricity sectors. <i>Journal of Regulatory Economics</i> , 2016, 49, 250-264.	1.4	11
35	Privately-Negotiated Input Prices. <i>Journal of Regulatory Economics</i> , 2005, 27, 263-280.	1.4	10
36	Regulating regulators in transitionally competitive markets. <i>Journal of Regulatory Economics</i> , 2012, 41, 19-40.	1.4	10

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37	Revealing transactions data to third parties: Implications of privacy regimes for welfare in online markets. <i>Journal of Economics and Management Strategy</i> , 2020, 29, 260-275.	0.8	9
38	Welfare-enhancing fraudulent behavior. <i>Review of Accounting Studies</i> , 2015, 20, 343-370.	6.0	8
39	The effect of default rates on retail competition and pricing decisions of competitive retailers: The case of Alberta. <i>Energy Policy</i> , 2018, 118, 298-311.	8.8	8
40	Analyzing the Impact of Electricity Market Structure Changes and Mergers: The Importance of Forward Commitments. <i>Review of Industrial Organization</i> , 2018, 52, 101-137.	0.7	8
41	Pricing Patterns in Wholesale Electricity Markets: Unilateral Market Power or Coordinated Behavior?*. <i>Journal of Industrial Economics</i> , 2022, 70, 168-216.	1.3	8
42	Contracting with Private Knowledge of Production Capacity. <i>Journal of Economics and Management Strategy</i> , 2015, 24, 752-785.	0.8	7
43	The effect of subsidized entry on capacity auctions and the long-run resource adequacy of electricity markets. <i>Energy Economics</i> , 2018, 70, 205-232.	12.1	7
44	Contracting with private knowledge of signal quality. <i>RAND Journal of Economics</i> , 2010, 41, 244-269.	2.3	6
45	Regulation in a "Deregulated" Industry: Railroads in the Post-Staggers Era. <i>Review of Industrial Organization</i> , 2016, 49, 203-227.	0.7	6
46	An optimal rule for patent damages under sequential innovation. <i>RAND Journal of Economics</i> , 2018, 49, 370-397.	2.3	6
47	Targeting efforts to raise rivals' costs: Moving from "Whether" to "Whom". <i>International Journal of Industrial Organization</i> , 2016, 46, 1-15.	1.2	5
48	On the optimal design of demand response policies. <i>Journal of Regulatory Economics</i> , 2016, 49, 265-291.	1.4	5
49	Motivating the optimal procurement and deployment of electric storage as a transmission asset. <i>Energy Policy</i> , 2020, 138, 111202.	8.8	5
50	Sabotaging cost containment. <i>Journal of Regulatory Economics</i> , 2012, 41, 293-314.	1.4	4
51	Designing performance-based regulation to enhance industry performance and consumer welfare. <i>Electricity Journal</i> , 2021, 34, 106902.	2.5	3
52	Vertical integration and capacity investment in the electricity sector. <i>Journal of Economics and Management Strategy</i> , 2022, 31, 193-226.	0.8	3
53	The Effects of Reinsurance in Financing Children's Health Care. <i>Inquiry (United States)</i> , 2006, 43, 23-33.	0.9	2
54	On the design of piece-rate contracts. <i>Economics Letters</i> , 2010, 107, 330-332.	1.9	2

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55	Pareto-improving inefficiency. Oxford Economic Papers, 2011, 63, 94-110.	1.2	2
56	On the Merits of Antitrust Liability in Regulated Industries. Journal of Law and Economics, 2016, 59, 359-392.	1.4	2
57	The impact of vertical integration on losses from collusion. International Journal of Industrial Organization, 2021, 77, 102756.	1.2	2
58	Vertical Merger Policy: Special Considerations in Regulated Industries. Review of Industrial Organization, 2021, 59, 393-407.	0.7	2
59	Telecommunications Competition: The Last Ten Miles. Ingo Vogelsang and Bridger Mitchell.. Review of Industrial Organization, 1997, 12, 837-840.	0.7	1
60	All entrepreneurial productivity increases are not created equal. Southern Economic Journal, 2016, 82, 952-974.	2.1	1
61	Pricing to preclude sabotage in regulated industries. International Journal of Industrial Organization, 2017, 51, 162-184.	1.2	1
62	Access pricing in network industries with mixed oligopoly. Journal of Regulatory Economics, 2021, 59, 193.	1.4	1
63	On the performance of endogenous access pricing. Journal of Regulatory Economics, 2013, 44, 237-250.	1.4	0
64	The political economy of voluntary public service. Public Choice, 2021, 186, 29-61.	1.7	0
65	On the profitability of self-sabotage. Canadian Journal of Economics, 2021, 54, 68-91.	1.2	0