

# Joanne R Smith

## List of Publications by Year in descending order

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Version: 2024-02-01

49  
papers

3,646  
citations

201674

27  
h-index

214800

47  
g-index

53  
all docs

53  
docs citations

53  
times ranked

3237  
citing authors

#	ARTICLE	IF	CITATIONS
1	Social influence in the theory of planned behaviour: The role of descriptive, injunctive, and inâ€group norms. <i>British Journal of Social Psychology</i> , 2009, 48, 135-158.	2.8	320
2	Integration of Social Identities in the Self: Toward a Cognitive-Developmental Model. <i>Personality and Social Psychology Review</i> , 2007, 11, 364-388.	6.0	288
3	Charitable giving: the effectiveness of a revised theory of planned behaviour model in predicting donating intentions and behaviour. <i>Journal of Community and Applied Social Psychology</i> , 2007, 17, 363-386.	2.4	258
4	Congruent or conflicted? The impact of injunctive and descriptive norms on environmental intentions. <i>Journal of Environmental Psychology</i> , 2012, 32, 353-361.	5.1	214
5	Do as we say <i>and</i> as we do: The interplay of descriptive and injunctive group norms in the attitudeâ€behaviour relationship. <i>British Journal of Social Psychology</i> , 2008, 47, 647-666.	2.8	196
6	Why Do People Engage in Collective Action? Revisiting the Role of Perceived Effectiveness. <i>Journal of Applied Social Psychology</i> , 2006, 36, 1701-1722.	2.0	194
7	The Attitudeâ€Behavior Relationship in Consumer Conduct: The Role of Norms, Past Behavior, and Self-Identity. <i>Journal of Social Psychology</i> , 2008, 148, 311-334.	1.5	183
8	Attitudes in social context: A social identity perspective. <i>European Review of Social Psychology</i> , 2007, 18, 89-131.	9.4	175
9	Working Toward the Experimenter. <i>Perspectives on Psychological Science</i> , 2012, 7, 315-324.	9.0	144
10	Pizza and Pop and the Student Identity: The Role of Referent Group Norms in Healthy and Unhealthy Eating. <i>Journal of Social Psychology</i> , 2007, 147, 57-74.	1.5	120
11	The efficacy of learning analytics interventions in higher education: A systematic review. <i>British Journal of Educational Technology</i> , 2019, 50, 2594-2618.	6.3	120
12	Interaction Effects in the Theory of Planned Behavior: The Interplay of Selfâ€Identity and Past Behavior. <i>Journal of Applied Social Psychology</i> , 2007, 37, 2726-2750.	2.0	108
13	Admiration: A Conceptual Review. <i>Emotion Review</i> , 2016, 8, 218-230.	3.4	103
14	Uncertainty and the influence of group norms in the attitudeâ€behaviour relationship. <i>British Journal of Social Psychology</i> , 2007, 46, 769-792.	2.8	87
15	Group Norms and the Attitudeâ€Behaviour Relationship. <i>Social and Personality Psychology Compass</i> , 2009, 3, 19-35.	3.7	87
16	Predicting Facebook Usersâ€™ Online Privacy Protection: Risk, Trust, Norm Focus Theory, and the Theory of Planned Behavior. <i>Journal of Social Psychology</i> , 2014, 154, 352-369.	1.5	80
17	Social norms, social identities and the COVIDâ€™19 pandemic: Theory and recommendations. <i>Social and Personality Psychology Compass</i> , 2021, 15, e12596.	3.7	78
18	The influence of group membership and individual differences in psychopathy and perspective taking on neural responses when punishing and rewarding others. <i>Human Brain Mapping</i> , 2014, 35, 4989-4999.	3.6	77

#	ARTICLE	IF	CITATIONS
19	Capturing Changes in Social Identities over Time and How They Become Part of the Self-concept. <i>Social and Personality Psychology Compass</i> , 2015, 9, 171-187.	3.7	73
20	Student engagement and wellbeing over time at a higher education institution. <i>PLoS ONE</i> , 2019, 14, e0225770.	2.5	65
21	Attitude-behaviour consistency: the role of group norms, attitude accessibility, and mode of behavioural decision-making. <i>European Journal of Social Psychology</i> , 2003, 33, 591-608.	2.4	63
22	The Social Validation and Coping Model of Organizational Identity Development. <i>Journal of Management</i> , 2013, 39, 1952-1978.	9.3	51
23	How negative descriptive norms for healthy eating undermine the effects of positive injunctive norms. <i>Journal of Applied Social Psychology</i> , 2014, 44, 319-330.	2.0	49
24	Effects of norms among those with moral conviction: Counter-conformity emerges on intentions but not behaviors. <i>Social Influence</i> , 2007, 2, 244-268.	1.6	42
25	Intergroup emulation: An improvement strategy for lower status groups. <i>Group Processes and Intergroup Relations</i> , 2015, 18, 210-224.	3.9	36
26	Sugaring the Pill: Assessing Rhetorical Strategies Designed to Minimize Defensive Reactions to Group Criticism. <i>Human Communication Research</i> , 0, 34, 70-98.	3.4	34
27	Majority versus minority influence and prediction of behavioral intentions and behavior. <i>Journal of Experimental Social Psychology</i> , 2007, 43, 763-771.	2.2	33
28	Getting New Staff to Stay: The Mediating Role of Organizational Identification. <i>British Journal of Management</i> , 2012, 23, 45-64.	5.0	30
29	Testing the direct, indirect, and interactive roles of referent group injunctive and descriptive norms for sun protection in relation to the theory of planned behavior. <i>Journal of Applied Social Psychology</i> , 2014, 44, 739-750.	2.0	27
30	Predictors of Cultural Adjustment: Intergroup Status Relations and Boundary Permeability. <i>Group Processes and Intergroup Relations</i> , 2006, 9, 249-264.	3.9	26
31	Through the Lenses of Culture. <i>Journal of Cross-Cultural Psychology</i> , 2011, 42, 1237-1250.	1.6	26
32	Inspired by the outgroup: A social identity analysis of intergroup admiration. <i>Group Processes and Intergroup Relations</i> , 2016, 19, 713-731.	3.9	26
33	The Importance of the Relevance of the Issue to the Group in Voting Intentions: The Case of the Australian Republic Referendum. <i>Basic and Applied Social Psychology</i> , 2005, 27, 163-170.	2.1	25
34	Measures of Coping for Psychological Well-Being. , 2015, , 322-351.		25
35	Social identity and the attitude-behaviour relationship: effects of anonymity and accountability. <i>European Journal of Social Psychology</i> , 2007, 37, 239-257.	2.4	24
36	Searching for differences in race: Is there evidence for preferential detection of other-race faces?. <i>Emotion</i> , 2009, 9, 350-360.	1.8	19

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37	Strategic defensiveness: Public and private responses to group criticism. <i>British Journal of Social Psychology</i> , 2007, 46, 697-716.	2.8	15
38	Alcohol consumption among university students in the night-time economy in the UK: A three-wave longitudinal study. <i>Drug and Alcohol Dependence</i> , 2019, 204, 107522.	3.2	15
39	The Role of Culture, Workgroup Membership, and Organizational Status on Cooperation and Trust: An Experimental Investigation. <i>Journal of Applied Social Psychology</i> , 2010, 40, 2947-2968.	2.0	12
40	When and how does normative feedback reduce intentions to drink irresponsibly? an experimental investigation. <i>Addiction Research and Theory</i> , 2018, 26, 256-266.	1.9	12
41	Who Will See Me? The Impact of Type of Audience on Willingness to Display Group-Mediated Attitude-Intention Consistency. <i>Journal of Applied Social Psychology</i> , 2006, 36, 1173-1197.	2.0	11
42	Framework for Technical Evaluation of Decision Support Systems Based on Water Smart Metering: The iWIDGET Case. <i>Procedia Engineering</i> , 2015, 119, 1348-1355.	1.2	10
43	Emergency Department Staff Attitudes Toward People Who Self-Harm. <i>Advanced Emergency Nursing Journal</i> , 2013, 35, 259-269.	0.5	9
44	Aboriginal Self-Determination in Australia: The Effects of Minority-Majority Frames and Target Universalism on Majority Collective Guilt and Compensation Attitudes. <i>Human Communication Research</i> , 2005, 31, 189-211.	3.4	8
45	Electro-cortical implicit race bias does not vary with participants'™ race or sex. <i>Social Cognitive and Affective Neuroscience</i> , 2011, 6, 591-601.	3.0	7
46	Searching for emotion or race: Task-irrelevant facial cues have asymmetrical effects. <i>Cognition and Emotion</i> , 2014, 28, 1100-1109.	2.0	5
47	Healthy eating: A beneficial role for perceived norm conflict?. <i>Journal of Applied Social Psychology</i> , 2017, 47, 295-304.	2.0	5
48	The Role of Behavioral, Normative, and Control Beliefs in the Consumption of Australian Products and Services by Chinese Consumers. <i>Australasian Marketing Journal</i> , 2010, 18, 206-213.	5.4	3
49	Teaching and Learning Guide for: Group Norms and the Attitude-Behaviour Relationship. <i>Social and Personality Psychology Compass</i> , 2009, 3, 850-854.	3.7	1