

Lakshmi Balachandra

List of Publications by Year in descending order

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16
papers

703
citations

933447

10
h-index

1058476

14
g-index

17
all docs

17
docs citations

17
times ranked

435
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|---|------|-----------|
| 1 | Introduction to Special Section on Entrepreneurial Negotiation. Negotiation Journal, 2022, 38, 7-10. | 0.5 | 0 |
| 2 | Gender Gymnastics in CEO succession: Masculinities, Femininities and Legitimacy. Organization Studies, 2021, 42, 129-159. | 5.3 | 27 |
| 3 | Negotiating the Pandemic Like an Entrepreneur: Lessons from the Turbulent World of Start-Up Ventures. Negotiation Journal, 2021, 37, 193-202. | 0.5 | 3 |
| 4 | Do (women's) words matter? The influence of gendered language in entrepreneurial pitching. Journal of Business Venturing Insights, 2021, 15, e00224. | 3.4 | 23 |
| 5 | Intra-team conflict in the nascent venture crucible. Proceedings - Academy of Management, 2021, 2021, 14937. | 0.1 | 0 |
| 6 | How gender biases drive venture capital decision-making: exploring the gender funding gap. Gender in Management, 2020, 35, 261-273. | 1.9 | 17 |
| 7 | Women for Women in Entrepreneurship: Understanding the Role of Other Women for Women's Entrepreneurship. , 2019, , 239-260. | | 4 |
| 8 | Rahama Wright and Shea Yeleen. Entrepreneurship Education and Pedagogy, 2019, 2, 43-57. | 2.3 | 2 |
| 9 | The Improvisational Entrepreneur: Improvisation Training in Entrepreneurship Education. Journal of Small Business Management, 2019, 57, 60-77. | 4.8 | 31 |
| 10 | Don't Pitch Like a Girl!: How Gender Stereotypes Influence Investor Decisions. Entrepreneurship Theory and Practice, 2019, 43, 116-137. | 10.2 | 191 |
| 11 | The gender gap in venture capital- progress, problems, and perspectives. Venture Capital, 2018, 20, 115-136. | 1.6 | 99 |
| 12 | Do you See what I See? Signaling Effects of Gender and Firm Characteristics on Financing Entrepreneurial Ventures. Entrepreneurship Theory and Practice, 2016, 40, 489-514. | 10.2 | 237 |
| 13 | Investor Mentor: Evaluating the Entrepreneur as Protege. Proceedings - Academy of Management, 2015, 2015, 17605. | 0.1 | 1 |
| 14 | Improvisation and Negotiation: Expecting the Unexpected. Negotiation Journal, 2005, 21, 415-423. | 0.5 | 33 |
| 15 | Improvisation and Mediation: Balancing Acts. Negotiation Journal, 2005, 21, 425-434. | 0.5 | 13 |
| 16 | Improvisation and Teaching Negotiation: Developing Three Essential Skills. Negotiation Journal, 2005, 21, 435-441. | 0.5 | 18 |