

Jacob B Hirsh

List of Publications by Year in descending order

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44
papers

7,248
citations

126907

33
h-index

276875

41
g-index

46
all docs

46
docs citations

46
times ranked

7391
citing authors

#	ARTICLE	IF	CITATIONS
1	Agency and Identity in the Collective Self. <i>Personality and Social Psychology Review</i> , 2022, 26, 35-56.	6.0	4
2	Shared worlds and shared minds: A theory of collective learning and a psychology of common knowledge.. <i>Psychological Review</i> , 2020, 127, 918-931.	3.8	34
3	Conflicting obligations in human social life. <i>Behavioral and Brain Sciences</i> , 2020, 43, e72.	0.7	0
4	Moral Utility Theory: Understanding the motivation to behave (un)ethically. <i>Research in Organizational Behavior</i> , 2018, 38, 43-59.	1.2	32
5	The Psychology of Middle Power: Vertical Code-Switching, Role Conflict, and Behavioral Inhibition. <i>Academy of Management Review</i> , 2017, 42, 659-682.	11.7	69
6	Accepting Lower Salaries for Meaningful Work. <i>Frontiers in Psychology</i> , 2017, 8, 1649.	2.1	57
7	Mechanisms of Identity Conflict. <i>Personality and Social Psychology Review</i> , 2016, 20, 223-244.	6.0	132
8	Openness to Experience and Intellect Differentially Predict Creative Achievement in the Arts and Sciences. <i>Journal of Personality</i> , 2016, 84, 248-258.	3.2	344
9	Emotional foundations of cognitive control. <i>Trends in Cognitive Sciences</i> , 2015, 19, 126-132.	7.8	379
10	Extraverted populations have lower savings rates. <i>Personality and Individual Differences</i> , 2015, 81, 162-168.	2.9	14
11	<i>Personality and Creativity</i> , , 2015, , 770-773.		1
12	Shared attention increases mood infusion.. <i>Journal of Experimental Psychology: General</i> , 2014, 143, 123-130.	2.1	40
13	The hungry thief: Physiological deprivation and its effects on unethical behavior. <i>Organizational Behavior and Human Decision Processes</i> , 2014, 125, 123-133.	2.5	46
14	Mapping the goal space: Personality integration and higher-order goals. <i>Behavioral and Brain Sciences</i> , 2014, 37, 144-145.	0.7	4
15	Environmental sustainability and national personality. <i>Journal of Environmental Psychology</i> , 2014, 38, 233-240.	5.1	81
16	Muted neural response to distress among securely attached people. <i>Social Cognitive and Affective Neuroscience</i> , 2014, 9, 1239-1245.	3.0	15
17	Feeling more together: Group attention intensifies emotion.. <i>Emotion</i> , 2014, 14, 1102-1114.	1.8	87
18	Spiritual Liberals and Religious Conservatives. <i>Social Psychological and Personality Science</i> , 2013, 4, 14-20.	3.9	29

#	ARTICLE	IF	CITATIONS
19	Personal narratives as the highest level of cognitive integration. Behavioral and Brain Sciences, 2013, 36, 216-217.	0.7	46
20	Meaning and the Horizon of Interpretation: How Goals Structure Our Experience of the World. , 2013, , 129-139.		5
21	The Relationship Between Agreeableness and the Development of the Working Alliance in Patients with Borderline Personality Disorder. Journal of Personality Disorders, 2012, 26, 616-627.	1.4	46
22	Psychological entropy: A framework for understanding uncertainty-related anxiety.. Psychological Review, 2012, 119, 304-320.	3.8	440
23	Pragmatic Perspectives on the Psychology of Meaning. Psychological Inquiry, 2012, 23, 354-360.	0.9	7
24	Personalized Persuasion. Psychological Science, 2012, 23, 578-581.	3.3	350
25	Gender Differences in Personality across the Ten Aspects of the Big Five. Frontiers in Psychology, 2011, 2, 178.	2.1	478
26	Drunk, Powerful, and in the Dark. Perspectives on Psychological Science, 2011, 6, 415-427.	9.0	140
27	Positive mood effects on delay discounting.. Emotion, 2010, 10, 717-721.	1.8	81
28	Testing Predictions From Personality Neuroscience. Psychological Science, 2010, 21, 820-828.	3.3	857
29	Personality and environmental concern. Journal of Environmental Psychology, 2010, 30, 245-248.	5.1	291
30	The weight of being: Psychological perspectives on the existential moment. New Ideas in Psychology, 2010, 28, 28-36.	1.9	38
31	Error-related negativity predicts academic performance. Psychophysiology, 2010, 47, 192-196.	2.4	95
32	Compassionate Liberals and Polite Conservatives: Associations of Agreeableness With Political Ideology and Moral Values. Personality and Social Psychology Bulletin, 2010, 36, 655-664.	3.0	306
33	Setting, elaborating, and reflecting on personal goals improves academic performance.. Journal of Applied Psychology, 2010, 95, 255-264.	5.3	218
34	Your mistakes are mine: Self-other overlap predicts neural response to observed errors. Journal of Experimental Social Psychology, 2010, 46, 229-232.	2.2	97
35	Neural Markers of Religious Conviction. Psychological Science, 2009, 20, 385-392.	3.3	282
36	Extraversion, neuroticism, and the prisoner's dilemma. Personality and Individual Differences, 2009, 46, 254-256.	2.9	69

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37	Personality and language use in self-narratives. <i>Journal of Research in Personality</i> , 2009, 43, 524-527.	1.7	171
38	Metatraits of the Big Five Differentially Predict Engagement and Restraint of Behavior. <i>Journal of Personality</i> , 2009, 77, 1085-1102.	3.2	122
39	Predicting creativity and academic success with a "Fake-Proof" measure of the Big Five. <i>Journal of Research in Personality</i> , 2008, 42, 1323-1333.	1.7	68
40	Delay discounting: Interactions between personality and cognitive ability. <i>Journal of Research in Personality</i> , 2008, 42, 1646-1650.	1.7	95
41	The Devil You Know. <i>Psychological Science</i> , 2008, 19, 962-967.	3.3	199
42	Positive affect increases the breadth of attentional selection. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2007, 104, 383-388.	7.1	814
43	Personality predictors of Consumerism and Environmentalism: A preliminary study. <i>Personality and Individual Differences</i> , 2007, 43, 1583-1593.	2.9	162
44	Bookworms versus nerds: Exposure to fiction versus non-fiction, divergent associations with social ability, and the simulation of fictional social worlds. <i>Journal of Research in Personality</i> , 2006, 40, 694-712.	1.7	402