

Jacob B Hirsh

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4117391/publications.pdf>

Version: 2024-02-01

44
papers

7,248
citations

126907

33
h-index

276875

41
g-index

46
all docs

46
docs citations

46
times ranked

7391
citing authors

#	ARTICLE	IF	CITATIONS
1	Testing Predictions From Personality Neuroscience. <i>Psychological Science</i> , 2010, 21, 820-828.	3.3	857
2	Positive affect increases the breadth of attentional selection. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2007, 104, 383-388.	7.1	814
3	Gender Differences in Personality across the Ten Aspects of the Big Five. <i>Frontiers in Psychology</i> , 2011, 2, 178.	2.1	478
4	Psychological entropy: A framework for understanding uncertainty-related anxiety.. <i>Psychological Review</i> , 2012, 119, 304-320.	3.8	440
5	Bookworms versus nerds: Exposure to fiction versus non-fiction, divergent associations with social ability, and the simulation of fictional social worlds. <i>Journal of Research in Personality</i> , 2006, 40, 694-712.	1.7	402
6	Emotional foundations of cognitive control. <i>Trends in Cognitive Sciences</i> , 2015, 19, 126-132.	7.8	379
7	Personalized Persuasion. <i>Psychological Science</i> , 2012, 23, 578-581.	3.3	350
8	Openness to Experience and Intellect Differentially Predict Creative Achievement in the Arts and Sciences. <i>Journal of Personality</i> , 2016, 84, 248-258.	3.2	344
9	Compassionate Liberals and Polite Conservatives: Associations of Agreeableness With Political Ideology and Moral Values. <i>Personality and Social Psychology Bulletin</i> , 2010, 36, 655-664.	3.0	306
10	Personality and environmental concern. <i>Journal of Environmental Psychology</i> , 2010, 30, 245-248.	5.1	291
11	Neural Markers of Religious Conviction. <i>Psychological Science</i> , 2009, 20, 385-392.	3.3	282
12	Setting, elaborating, and reflecting on personal goals improves academic performance.. <i>Journal of Applied Psychology</i> , 2010, 95, 255-264.	5.3	218
13	The Devil You Know. <i>Psychological Science</i> , 2008, 19, 962-967.	3.3	199
14	Personality and language use in self-narratives. <i>Journal of Research in Personality</i> , 2009, 43, 524-527.	1.7	171
15	Personality predictors of Consumerism and Environmentalism: A preliminary study. <i>Personality and Individual Differences</i> , 2007, 43, 1583-1593.	2.9	162
16	Drunk, Powerful, and in the Dark. <i>Perspectives on Psychological Science</i> , 2011, 6, 415-427.	9.0	140
17	Mechanisms of Identity Conflict. <i>Personality and Social Psychology Review</i> , 2016, 20, 223-244.	6.0	132
18	Metatraits of the Big Five Differentially Predict Engagement and Restraint of Behavior. <i>Journal of Personality</i> , 2009, 77, 1085-1102.	3.2	122

#	ARTICLE	IF	CITATIONS
19	Your mistakes are mine: Self-other overlap predicts neural response to observed errors. <i>Journal of Experimental Social Psychology</i> , 2010, 46, 229-232.	2.2	97
20	Delay discounting: Interactions between personality and cognitive ability. <i>Journal of Research in Personality</i> , 2008, 42, 1646-1650.	1.7	95
21	Error-related negativity predicts academic performance. <i>Psychophysiology</i> , 2010, 47, 192-196.	2.4	95
22	Feeling more together: Group attention intensifies emotion.. <i>Emotion</i> , 2014, 14, 1102-1114.	1.8	87
23	Positive mood effects on delay discounting.. <i>Emotion</i> , 2010, 10, 717-721.	1.8	81
24	Environmental sustainability and national personality. <i>Journal of Environmental Psychology</i> , 2014, 38, 233-240.	5.1	81
25	Extraversion, neuroticism, and the prisoner's dilemma. <i>Personality and Individual Differences</i> , 2009, 46, 254-256.	2.9	69
26	The Psychology of Middle Power: Vertical Code-Switching, Role Conflict, and Behavioral Inhibition. <i>Academy of Management Review</i> , 2017, 42, 659-682.	11.7	69
27	Predicting creativity and academic success with a "Fake-Proof" measure of the Big Five. <i>Journal of Research in Personality</i> , 2008, 42, 1323-1333.	1.7	68
28	Accepting Lower Salaries for Meaningful Work. <i>Frontiers in Psychology</i> , 2017, 8, 1649.	2.1	57
29	The Relationship Between Agreeableness and the Development of the Working Alliance in Patients with Borderline Personality Disorder. <i>Journal of Personality Disorders</i> , 2012, 26, 616-627.	1.4	46
30	Personal narratives as the highest level of cognitive integration. <i>Behavioral and Brain Sciences</i> , 2013, 36, 216-217.	0.7	46
31	The hungry thief: Physiological deprivation and its effects on unethical behavior. <i>Organizational Behavior and Human Decision Processes</i> , 2014, 125, 123-133.	2.5	46
32	Shared attention increases mood infusion.. <i>Journal of Experimental Psychology: General</i> , 2014, 143, 123-130.	2.1	40
33	The weight of being: Psychological perspectives on the existential moment. <i>New Ideas in Psychology</i> , 2010, 28, 28-36.	1.9	38
34	Shared worlds and shared minds: A theory of collective learning and a psychology of common knowledge.. <i>Psychological Review</i> , 2020, 127, 918-931.	3.8	34
35	Moral Utility Theory: Understanding the motivation to behave (un)ethically. <i>Research in Organizational Behavior</i> , 2018, 38, 43-59.	1.2	32
36	Spiritual Liberals and Religious Conservatives. <i>Social Psychological and Personality Science</i> , 2013, 4, 14-20.	3.9	29

#	ARTICLE	IF	CITATIONS
37	Muted neural response to distress among securely attached people. <i>Social Cognitive and Affective Neuroscience</i> , 2014, 9, 1239-1245.	3.0	15
38	Extraverted populations have lower savings rates. <i>Personality and Individual Differences</i> , 2015, 81, 162-168.	2.9	14
39	Pragmatic Perspectives on the Psychology of Meaning. <i>Psychological Inquiry</i> , 2012, 23, 354-360.	0.9	7
40	Meaning and the Horizon of Interpretation: How Goals Structure Our Experience of the World. , 2013, , 129-139.		5
41	Mapping the goal space: Personality integration and higher-order goals. <i>Behavioral and Brain Sciences</i> , 2014, 37, 144-145.	0.7	4
42	Agency and Identity in the Collective Self. <i>Personality and Social Psychology Review</i> , 2022, 26, 35-56.	6.0	4
43	Personality and Creativity. , 2015, , 770-773.		1
44	Conflicting obligations in human social life. <i>Behavioral and Brain Sciences</i> , 2020, 43, e72.	0.7	0