

# Alice F Stuhlmacher

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4113735/publications.pdf>

Version: 2024-02-01

27  
papers

2,288  
citations

623734

14  
h-index

677142

22  
g-index

31  
all docs

31  
docs citations

31  
times ranked

1795  
citing authors

#	ARTICLE	IF	CITATIONS
1	Stressors and child and adolescent psychopathology: Moving from markers to mechanisms of risk.. Psychological Bulletin, 2003, 129, 447-466.	6.1	659
2	GENDER DIFFERENCES IN NEGOTIATION OUTCOME: A META-ANALYSIS. Personnel Psychology, 1999, 52, 653-677.	2.8	353
3	Gender and Negotiator Competitiveness: A Meta-analysis. Organizational Behavior and Human Decision Processes, 1998, 76, 1-29.	2.5	322
4	A meta-analysis on gender differences in negotiation outcomes and their moderators.. Psychological Bulletin, 2015, 141, 85-104.	6.1	202
5	Trait Goal Orientation, Self-Regulation, and Performance: A Meta-Analysis. Journal of Business and Psychology, 2011, 26, 467-483.	4.0	133
6	The Impact of Time Pressure and Information on Negotiation Process and Decisions. Group Decision and Negotiation, 2000, 9, 471-491.	3.3	103
7	Goal Setting and Negotiation Performance: A Meta-Analysis. Group Processes and Intergroup Relations, 2002, 5, 35-52.	3.9	81
8	THE IMPACT OF TIME PRESSURE IN NEGOTIATION: A META-ANALYSIS. International Journal of Conflict Management, 1998, 9, 97-116.	1.9	75
9	Gender Differences in Virtual Negotiation: Theory and Research. Sex Roles, 2007, 57, 329-339.	2.4	68
10	Paths to Negotiation Success. Negotiation and Conflict Management Research, 2010, 3, 91-116.	1.0	62
11	Hostile Behavior and Profit in Virtual Negotiation: a Meta-Analysis. Journal of Business and Psychology, 2005, 20, 69-93.	4.0	54
12	Gender and negotiation: a social role analysis. , 2013, , 221-248.		49
13	From whence cometh their strength: Social support, coping, and well-being of Black women professionals.. Cultural Diversity and Ethnic Minority Psychology, 2014, 20, 541-549.	2.0	31
14	Attachment Styles, Relationship Satisfaction, and Well-Being in Working Women. Journal of Social Psychology, 2013, 153, 279-298.	1.5	27
15	Gender and Job Role Congruence: A Field Study of Trust in Labor Mediators. Sex Roles, 2010, 63, 489-499.	2.4	25
16	A policy-modeling approach to examining fairness judgments in organizational acquisitions. Journal of Behavioral Decision Making, 2001, 14, 309-327.	1.7	10
17	Using Policy Modeling to Describe the Negotiation Exchange. Group Decision and Negotiation, 1997, 6, 317-337.	3.3	9
18	Predicting the Strength of Preference for Labor Contracts Using Policy Modeling. Organizational Behavior and Human Decision Processes, 1994, 57, 253-289.	2.5	5

#	ARTICLE	IF	CITATIONS
19	Be Mindful of Motives for Mindfulness Training. <i>Industrial and Organizational Psychology</i> , 2015, 8, 679-682.	0.6	5
20	Men and women as mediators: disputant perceptions. <i>International Journal of Conflict Management</i> , 2008, 19, 249-261.	1.9	4
21	This time with feeling: Aging, emotion, motivation, and decision making at work. <i>Industrial and Organizational Psychology</i> , 2020, 13, 395-398.	0.6	4
22	Gendered Organizational Order and Negotiations Research. <i>Negotiation and Conflict Management Research</i> , 2009, 2, 107-120.	1.0	2
23	Affect and Workplace Judgment and Decision-Making. , 2020, , 174-184.		2
24	Personality and Negotiation. , 2011, , 195-210.		2
25	The role of individual differences in understanding and predicting workplace safety. <i>Journal of Prevention and Intervention in the Community</i> , 2001, 22, 1-3.	0.7	1
26	Personality and Negotiation. , 2014, , 173-189.		0
27	Males and Females as Mediators: Disputant Perceptions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0