

Kathleen D Vohs

List of Publications by Year in descending order

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Version: 2024-02-01

49
papers

7,059
citations

257101

24
h-index

243296

44
g-index

49
all docs

49
docs citations

49
times ranked

5811
citing authors

#	ARTICLE	IF	CITATIONS
1	Psychology as the Science of Self-Reports and Finger Movements: Whatever Happened to Actual Behavior?. <i>Perspectives on Psychological Science</i> , 2007, 2, 396-403.	5.2	1,206
2	The Psychological Consequences of Money. <i>Science</i> , 2006, 314, 1154-1156.	6.0	1,125
3	Making choices impairs subsequent self-control: A limited-resource account of decision making, self-regulation, and active initiative.. <i>Journal of Personality and Social Psychology</i> , 2008, 94, 883-898.	2.6	692
4	Everyday temptations: An experience sampling study of desire, conflict, and self-control.. <i>Journal of Personality and Social Psychology</i> , 2012, 102, 1318-1335.	2.6	647
5	Intellectual performance and ego depletion: Role of the self in logical reasoning and other information processing.. <i>Journal of Personality and Social Psychology</i> , 2003, 85, 33-46.	2.6	628
6	The Value of Believing in Free Will. <i>Psychological Science</i> , 2008, 19, 49-54.	1.8	565
7	Yes, But Are They Happy? Effects of Trait Self-Control on Affective Well-Being and Life Satisfaction. <i>Journal of Personality</i> , 2014, 82, 265-277.	1.8	365
8	Merely Activating the Concept of Money Changes Personal and Interpersonal Behavior. <i>Current Directions in Psychological Science</i> , 2008, 17, 208-212.	2.8	331
9	Free Will and Punishment: A Mechanistic View of Human Nature Reduces Retribution. <i>Psychological Science</i> , 2014, 25, 1563-1570.	1.8	160
10	Misguided Effort With Elusive Implications. <i>Perspectives on Psychological Science</i> , 2016, 11, 574-575.	5.2	145
11	Acts of Benevolence: A Limited-Resource Account of Compliance with Charitable Requests. <i>Journal of Consumer Research</i> , 2009, 35, 906-924.	3.5	126
12	Personal economic anxiety in response to COVID-19. <i>Personality and Individual Differences</i> , 2020, 167, 110233.	1.6	114
13	Physical Order Produces Healthy Choices, Generosity, and Conventionality, Whereas Disorder Produces Creativity. <i>Psychological Science</i> , 2013, 24, 1860-1867.	1.8	108
14	Rituals Enhance Consumption. <i>Psychological Science</i> , 2013, 24, 1714-1721.	1.8	104
15	A Multisite Preregistered Paradigmatic Test of the Ego-Depletion Effect. <i>Psychological Science</i> , 2021, 32, 1566-1581.	1.8	76
16	Are groups more or less than the sum of their members? The moderating role of individual identification. <i>Behavioral and Brain Sciences</i> , 2016, 39, e137.	0.4	60
17	Reducing self-control depletion effects through enhanced sensitivity to implementation: Evidence from fMRI and behavioral studies. <i>Journal of Consumer Psychology</i> , 2012, 22, 486-495.	3.2	56
18	Free will beliefs predict attitudes toward unethical behavior and criminal punishment. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2017, 114, 7325-7330.	3.3	53

#	ARTICLE	IF	CITATIONS
19	Self-affirmation can enable goal disengagement.. Journal of Personality and Social Psychology, 2013, 104, 14-27.	2.6	52
20	Decision Fatigue, Choosing for Others, and Self-Construal. Social Psychological and Personality Science, 2016, 7, 471-478.	2.4	50
21	Addiction and free will. Addiction Research and Theory, 2009, 17, 231-235.	1.2	48
22	Stitching time: Vintage consumption connects the past, present, and future. Journal of Consumer Psychology, 2017, 27, 182-194.	3.2	44
23	Training for Wisdom: The Distanced-Self-Reflection Diary Method. Psychological Science, 2021, 32, 381-394.	1.8	39
24	Out of Control. Current Directions in Psychological Science, 2015, 24, 261-266.	2.8	28
25	Money, moral transgressions, and blame. Journal of Consumer Psychology, 2014, 24, 299-306.	3.2	27
26	What's the use of happiness? It can't buy you money. Journal of Consumer Psychology, 2011, 21, 139-141.	3.2	25
27	Victims, perpetrators, or both? The vicious cycle of disrespect and cynical beliefs about human nature.. Journal of Experimental Psychology: General, 2020, 149, 1736-1754.	1.5	23
28	Social Rejection Can Reduce Pain and Increase Spending: Further Evidence That Money, Pain, and Belongingness Are Interrelated. Psychological Inquiry, 2008, 19, 145-147.	0.4	22
29	The Sticky Anchor Hypothesis: Ego Depletion Increases Susceptibility to Situational Cues. Journal of Behavioral Decision Making, 2017, 30, 1027-1040.	1.0	20
30	No match for money: Even in intimate relationships and collectivistic cultures, reminders of money weaken sociomoral responses. Self and Identity, 2016, 15, 342-355.	1.0	19
31	Could the resource depletion model of self-control help the field to better understand momentary processes that lead to binge eating?. International Journal of Eating Disorders, 2016, 49, 998-1001.	2.1	17
32	Power increases the socially toxic component of narcissism among individuals with high baseline testosterone.. Journal of Experimental Psychology: General, 2018, 147, 591-596.	1.5	15
33	Sexual Economics, Culture, Men, and Modern Sexual Trends. Society, 2012, 49, 520-524.	0.7	12
34	The Price Had Better Be Right. Psychological Science, 2014, 25, 278-283.	1.8	12
35	Cognitive and Self-regulatory Mechanisms of Obesity Study (COSMOS): Study protocol for a randomized controlled weight loss trial examining change in biomarkers, cognition, and self-regulation across two behavioral treatments. Contemporary Clinical Trials, 2018, 66, 20-27.	0.8	10
36	Self-Control at 220 Miles per Hour: Steering and Braking to Achieve Optimal Outcomes During Adolescence. Current Directions in Psychological Science, 2021, 30, 351-357.	2.8	10

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37	Correcting Some Misrepresentations About Gender and Sexual Economics Theory. Psychological Science, 2015, 26, 1522-1523.	1.8	6
38	Feeling good without doing good: Comment on Orth and Robins (2022).. American Psychologist, 2022, 77, 18-19.	3.8	5
39	The Effect of Self-€Control on Attentional Bias for Alcohol Cues in Male Heavy Drinkers¹. Journal of Applied Social Psychology, 2012, 42, 776-792.	1.3	4
40	Maybe it helps to be conscious, after all. Behavioral and Brain Sciences, 2014, 37, 20-21.	0.4	3
41	Self-other asymmetries in the perceived validity of the Implicit Association Test.. Journal of Experimental Psychology: Applied, 2019, 25, 192-218.	0.9	3
42	Differentiation of individual selves facilitates group-level benefits of ultrasociality. Behavioral and Brain Sciences, 2016, 39, e93.	0.4	1
43	Differentiating selves facilitates group outcomes. Behavioral and Brain Sciences, 2016, 39, e167.	0.4	1
44	Psychology as the Science of Self-Reports and Finger Movements: Whatever Happened to Actual Behavior?. , 0, .		1
45	Unethical Behavior for Self or Collective Benefit: The Role of Self- Construal. Proceedings - Academy of Management, 2013, 2013, 17391.	0.0	1
46	Self-Serving Sins versus In-Group Indiscretions: How Self-Construal Predicts Unethical Behavior. Proceedings - Academy of Management, 2014, 2014, 16214.	0.0	0
47	Art enhances meaning by stimulating integrative complexity and aesthetic interest. Behavioral and Brain Sciences, 2017, 40, e364.	0.4	0
48	Avoiding Regulatory Rigidity and Approaching Regulatory Flexibility. Psychological Inquiry, 2019, 30, 155-157.	0.4	0
49	The sense of moral obligation facilitates information agency and culture. Behavioral and Brain Sciences, 2020, 43, e78.	0.4	0