

Saul Estrin

List of Publications by Year in descending order

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Version: 2024-02-01

170
papers

10,366
citations

70961

41
h-index

38300

95
g-index

175
all docs

175
docs citations

175
times ranked

5048
citing authors

#	ARTICLE	IF	CITATIONS
1	Schumpeterian Entry: Innovation, Exporting, and Growth Aspirations of Entrepreneurs. <i>Entrepreneurship Theory and Practice</i> , 2022, 46, 269-296.	7.1	27
2	Multinationals, innovation, and institutional context: IPR protection and distance effects. <i>Journal of International Business Studies</i> , 2022, 53, 1945-1970.	4.6	7
3	Soft and hard information in equity crowdfunding: network effects in the digitalization of entrepreneurial finance. <i>Small Business Economics</i> , 2022, 58, 1761-1781.	4.4	16
4	Homophily and peer influence in early-stage new venture informal investment. <i>Small Business Economics</i> , 2022, 59, 93-116.	4.4	8
5	Corporate disclosure, compliance and consequences: evidence from Russia. <i>European Journal of Finance</i> , 2022, 28, 1770-1802.	1.7	1
6	Contemporary radical reflections on the principles of economics – Special issue in memory of Mario Nuti –. <i>Acta Oeconomica</i> , 2022, 72, 1-7.	0.2	0
7	Taxonomies and Typologies: Starting to Reframe Economic Systems. , 2021, , 871-896.		1
8	The life and works of Domenico Mario Nuti, 1937–2020: An appreciation. <i>Acta Oeconomica</i> , 2021, 71, 181-194.	0.2	3
9	Are Latin American business groups different? An exploratory international political economy perspective. <i>Multinational Business Review</i> , 2021, ahead-of-print, .	1.4	1
10	The Effect on Foreign Direct Investment of Membership in the European Union. <i>Journal of Common Market Studies</i> , 2021, 59, 802-821.	1.3	14
11	Expanding the international trade and investment policy agenda: The role of cities and services. <i>Journal of International Business Policy</i> , 2020, 3, 199-223.	3.5	14
12	Publishing in management journals: how is it different from economics journals?. , 2020, , .		0
13	The tangled historical roots of entrepreneurial growth aspirations. <i>Strategic Entrepreneurship Journal</i> , 2020, 14, 616-638.	2.6	32
14	A Reform Strategy for the UK. <i>International Studies in Entrepreneurship</i> , 2020, , 203-246.	0.6	6
15	Towards a framework to understand the relative performance of state-owned firms. <i>Economic Annals</i> , 2020, 65, 11-31.	0.1	0
16	Angels in the Crowd: The Role of Social Homophily and Peer Influence in Angel Investment. <i>Proceedings - Academy of Management</i> , 2020, 2020, 12581.	0.0	0
17	COVID-19 and the Dynamics of Distance in International Business. <i>AIB Insights</i> , 2020, 20, .	1.2	4
18	Schumpeterian Entry: Innovation, Exporting, and Growth Aspirations of Entrepreneurs. <i>Proceedings - Academy of Management</i> , 2019, 2019, 17308.	0.0	6

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19	Innovations in emerging markets: the case of mobile money. <i>Industrial and Corporate Change</i> , 2019, , .	1.7	12
20	State capitalism, economic systems and the performance of state owned firms. <i>Acta Oeconomica</i> , 2019, 69, 175-193.	0.2	10
21	National institutional systems, foreign ownership and firm performance: The case of understudied countries. <i>Journal of World Business</i> , 2019, 54, 244-257.	4.6	49
22	David Audretsch and <i>International Business: Bringing It All Back Home.</i> , 2019, , 129-147.		0
23	Entrepreneurship, institutional economics, and economic growth: an ecosystem perspective. <i>Small Business Economics</i> , 2018, 51, 501-514.	4.4	281
24	The evolution and adoption of equity crowdfunding: entrepreneur and investor entry into a new market. <i>Small Business Economics</i> , 2018, 51, 425-439.	4.4	158
25	Privatization in Developing Countries: What Are the Lessons of Recent Experience?. <i>World Bank Research Observer</i> , 2018, 33, 65-102.	3.3	76
26	Emerging Economy MNEs: How does home country munificence matter?. <i>Journal of World Business</i> , 2018, 53, 514-528.	4.6	86
27	Business Groups Reconsidered: Beyond Paragons and Parasites. <i>Academy of Management Perspectives</i> , 2018, 32, 493-516.	4.3	47
28	Taking stock of firm-level and country-level benefits from foreign direct investment. <i>Multinational Business Review</i> , 2018, 26, 126-144.	1.4	16
29	Entrepreneurship, Institutional Economics and Economic Growth: A Systems Perspective. <i>Proceedings - Academy of Management</i> , 2018, 2018, 12774.	0.0	4
30	Privatization Impacts in Transition Economies. , 2018, , 10771-10782.		0
31	Business group prevalence and impact across countries and over time. <i>Multinational Business Review</i> , 2017, 25, 52-76.	1.4	20
32	Prospect theory and the effects of bankruptcy laws on entrepreneurial aspirations. <i>Small Business Economics</i> , 2017, 48, 977-997.	4.4	36
33	Emerging Market Multinational Companies and Internationalization: The Role of Home Country Urbanization. <i>Journal of International Management</i> , 2017, 23, 326-339.	2.4	42
34	Ownership identity, strategy and performance: Business group affiliates versus independent firms in India. <i>Asia Pacific Journal of Management</i> , 2017, 34, 281-311.	2.9	26
35	Foreign direct investment via M&A and domestic entrepreneurship: blessing or curse?. <i>Small Business Economics</i> , 2017, 48, 599-612.	4.4	44
36	The Deep Roots of Entrepreneurial Aspiration in Africa. <i>Proceedings - Academy of Management</i> , 2017, 2017, 12519.	0.0	0

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37	Human capital in social and commercial entrepreneurship. Journal of Business Venturing, 2016, 31, 449-467.	4.0	255
38	Foreign Direct Investment in the Western Balkans: What Role Has it Played During Transition?. Comparative Economic Studies, 2016, 58, 455-483.	0.5	40
39	Publishing in management journals: how is it different from economics journals?. , 2016, , .		0
40	Home country institutions and the internationalization of state owned enterprises: A cross-country analysis. Journal of World Business, 2016, 51, 294-307.	4.6	168
41	Are Foreign Direct Investments in the Balkans Different?. , 2016, , 178-193.		1
42	Equity Crowdfunding and the socialization of entrepreneurial finance. Proceedings - Academy of Management, 2016, 2016, 13036.	0.0	9
43	"Mobile money around the world: International business models, institutional voids, and spillovers". Proceedings - Academy of Management, 2016, 2016, 17067.	0.0	0
44	Does Social Influence Span Time and Space? Evidence from Indian Returnee Entrepreneurs. Strategic Entrepreneurship Journal, 2015, 9, 226-242.	2.6	54
45	"Human Capital, Social and Commercial Entrepreneurship: The Role of Gender and Institutions". Proceedings - Academy of Management, 2015, 2015, 14493.	0.0	0
46	EMERGING EQUALS. Business Strategy Review, 2014, 25, 38-40.	0.0	0
47	<scp>FDI</scp> into transition economies. Economics of Transition, 2014, 22, 281-312.	0.7	56
48	Local Context and Global Strategy: Extending the Integration Responsiveness Framework to Subsidiary Strategy. Global Strategy Journal, 2014, 4, 1-19.	4.4	41
49	Internationalization of Firms from Emerging Markets: Location Choice and the Impact of Institutions and State Ownership. , 2014, , 9-21.		2
50	Entrepreneurship, Social Capital, and Institutions: Social and Commercial Entrepreneurship across Nations. Entrepreneurship Theory and Practice, 2013, 37, 479-504.	7.1	406
51	Which institutions encourage entrepreneurial growth aspirations?. Journal of Business Venturing, 2013, 28, 564-580.	4.0	538
52	Institutional Determinants of New Firm Entry in Russia: A Cross-Regional Analysis. Review of Economics and Statistics, 2013, 95, 1740-1749.	2.3	59
53	Regulatory Barriers and Entry into a New Competitive Industry. Review of Development Economics, 2013, 17, 685-698.	1.0	2
54	Institutions, incentives and entrepreneurship. , 2013, , .		1

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55	Shadow Economy and Entrepreneurial Entry. <i>Review of Development Economics</i> , 2012, 16, 559-578.	1.0	64
56	Size matters: entrepreneurial entry and government. <i>Small Business Economics</i> , 2012, 39, 119-139.	4.4	294
57	For Benevolence and for Self-Interest: Social and Commercial Entrepreneurship Across Nations. <i>Proceedings - Academy of Management</i> , 2012, 2012, 14334.	0.0	3
58	Mercy or Rigour: Do Harsher Bankruptcy Laws Deter Entrepreneurs?. <i>Proceedings - Academy of Management</i> , 2012, 2012, 15933.	0.0	0
59	Introduction to special issue of <i>Small Business Economics</i> on female entrepreneurship in developed and developing economies. <i>Small Business Economics</i> , 2011, 37, 393-396.	4.4	76
60	Institutions and female entrepreneurship. <i>Small Business Economics</i> , 2011, 37, 397-415.	4.4	235
61	The role of informal institutions in corporate governance: Brazil, Russia, India, and China compared. <i>Asia Pacific Journal of Management</i> , 2011, 28, 41-67.	2.9	301
62	Brownfield Acquisitions. <i>Management International Review</i> , 2011, 51, 483-509.	2.1	19
63	A survey on institutions and new firm entry: How and why do entry rates differ in emerging markets?. <i>Economic Systems</i> , 2010, 34, 289-308.	1.0	44
64	Institutions, resources, and entry strategies in emerging economies. <i>Strategic Management Journal</i> , 2009, 30, 61-80.	4.7	1,436
65	The Performance Effects of Business Groups in Russia. <i>Journal of Management Studies</i> , 2009, 46, 393-420.	6.0	71
66	The Impact of Institutional and Human Resource Distance on International Entry Strategies. <i>Journal of Management Studies</i> , 2009, 46, 1171-1196.	6.0	226
67	The Effects of Privatization and Ownership in Transition Economies. <i>Journal of Economic Literature</i> , 2009, 47, 699-728.	4.5	523
68	Export propensity and intensity of subsidiaries in emerging economies. <i>International Business Review</i> , 2008, 17, 574-586.	2.6	96
69	Institutions and entrepreneurship development in Russia: A comparative perspective. <i>Journal of Business Venturing</i> , 2008, 23, 656-672.	4.0	604
70	Retained state shareholding in Chinese PLCs: Does government ownership always reduce corporate value?. <i>Journal of Comparative Economics</i> , 2008, 36, 74-89.	1.1	268
71	From Illyria towards Capitalism: Did Labour-Management Theory Teach Us Anything about Yugoslavia and Transition in Its Successor States?. <i>Comparative Economic Studies</i> , 2008, 50, 663-696.	0.5	24
72	The Impact of Privatization on Company Performance in Transition Economies: an Evaluation. , 2008, , 17-33.		0

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73	Privatization Impacts in Transition Economies. , 2008, , 1-12.		3
74	Determinants of Employment Growth at MNEs: Evidence from Egypt, India, South Africa and Vietnam. Comparative Economic Studies, 2007, 49, 61-80.	0.5	6
75	Entry and barriers to entry in emerging markets. Economic Systems, 2007, 31, 343-345.	1.0	3
76	How transition paths differ: Enterprise performance in Russia and China. Journal of Development Economics, 2007, 82, 374-392.	2.1	44
77	Debt financing, soft budget constraints, and government ownership Evidence from China. Economics of Transition, 2007, 15, 461-481.	0.7	56
78	Methods of privatization and economic growth in transition economies. Economics of Transition, 2007, 15, 661-683.	0.7	49
79	The choice of privatization method in a transition economy when insiders control a firm. European Journal of Political Economy, 2007, 23, 806-819.	1.0	1
80	The Effects of Privatization on Company Performance in Belarus. , 2007, , 214-225.		1
81	Institutional Distance and International Business Strategies in Emerging Economies. SSRN Electronic Journal, 2005, , .	0.4	25
82	Why Did Transition Economies Choose Mass Privatization?. Journal of the European Economic Association, 2005, 3, 567-575.	1.9	20
83	Employment Determination in Enterprises under Communism and in Transition: Evidence from Central Europe. ILR Review, 2005, 58, 353-369.	1.3	32
84	Why Did Transition Economies Choose Mass Privatization?. Journal of the European Economic Association, 2005, 3, 567-575.	1.9	3
85	Foreign investment location and institutional development in transition economies. International Business Review, 2004, 13, 43-64.	2.6	434
86	The determinants of foreign direct investment into European transition economies. Journal of Comparative Economics, 2004, 32, 775-787.	1.1	674
87	Privatization, Competition, and Budget Constraints: Disciplining Enterprises in Russia. Economic Change and Restructuring, 2003, 36, 1-22.	0.4	36
88	Ownership, Competition and Enterprise Performance. Comparative Economic Studies, 2003, 45, 173-191.	0.5	11
89	Determinants of Russian enterprise performance: conclusions from the symposium. Comparative Economic Studies, 2003, 45, 192-203.	0.5	7
90	Measuring the Impact of Russian Privatisation at the Turn of the Century: An Introduction to the Symposium. Comparative Economic Studies, 2003, 45, 109-116.	0.5	6

#	ARTICLE	IF	CITATIONS
91	Appendix: Survey Methodology. Comparative Economic Studies, 2003, 45, 204-212.	0.5	0
92	Corporate Governance and Privatisation: Lessons from Transition Economies. Journal of African Economies, 2002, 11, 68-104.	0.8	2
93	Competition and Corporate Governance in Transition. Journal of Economic Perspectives, 2002, 16, 101-124.	2.7	146
94	The Effect of Ownership and Competitive Pressure on Firm Performance in Transition Countries: Micro Evidence from Bulgaria, Romania and Poland. SSRN Electronic Journal, 2002, , .	0.4	24
95	Testing for Ongoing Convergence in Transition Economies, 1970 to 1998. Journal of Comparative Economics, 2001, 29, 677-691.	1.1	32
96	Title is missing!. Economic Change and Restructuring, 2001, 34, 215-230.	0.4	4
97	Extending the economics of disorganization. Economics of Transition, 2001, 9, 105-114.	0.7	8
98	Brownfield Entry in Emerging Markets. Journal of International Business Studies, 2001, 32, 575-584.	4.6	188
99	Measuring Progress in Transition and Towards EU Accession: A Comparison of Manufacturing Firms in Poland, Romania and Spain. Journal of Common Market Studies, 2000, 38, 699-728.	1.3	12
100	Title is missing!. Economic Change and Restructuring, 2000, 10, 1-26.	0.2	7
101	Employment and Wages in Enterprises under Communism and in Transition: Evidence from Central Europe and Russia. SSRN Electronic Journal, 2000, , .	0.4	11
102	Enterprise performance and ownership: The case of Ukraine. European Economic Review, 1999, 43, 1125-1136.	1.2	40
103	Output and Exports in Transition Economies: A Labor Management Model. Journal of Comparative Economics, 1999, 27, 295-317.	1.1	4
104	Corporate Governance in the Former Soviet Union. Journal of Comparative Economics, 1999, 27, 395-397.	1.1	3
105	Corporate Governance in the Former Soviet Union: An Overview. Journal of Comparative Economics, 1999, 27, 398-421.	1.1	112
106	Enterprise Performance and Corporate Governance in Ukraine. Journal of Comparative Economics, 1999, 27, 442-458.	1.1	52
107	The Russian Default. Business Strategy Review, 1998, 9, 1-6.	0.0	0
108	Russia's Foreign Trade: New Directions and Western Policies. World Economy, 1998, 21, 95-119.	1.4	4

#	ARTICLE	IF	CITATIONS
109	Opportunities and tripwires for foreign investors in Eastern Europe. <i>Thunderbird International Business Review</i> , 1998, 40, 209-234.	0.9	14
110	Managerial markets in transition in Central and Eastern Europe: a field study and implications. <i>International Journal of Human Resource Management</i> , 1998, 9, 58-78.	3.3	15
111	Privatization, Competition, and Budget Constraints: Disciplining Enterprises in Russia. <i>SSRN Electronic Journal</i> , 1998, , .	0.4	19
112	Employment and wage behaviour of industrial enterprises in transition economies: The cases of Poland and Czechoslovakia ¹ . <i>Economics of Transition</i> , 1997, 5, 271-287.	0.7	26
113	Profit-Sharing in OECD Countries: a Review and Some Evidence. <i>Business Strategy Review</i> , 1997, 8, 27-32.	0.0	18
114	Investing in Eastern Europe: Two case histories. <i>Business Strategy Review</i> , 1996, 7, 24-36.	0.0	3
115	Learning from communism The Left needs to study its faults in order to build a modern socialism. <i>Public Policy Research</i> , 1995, 2, 47-52.	0.2	0
116	Alternative ownership forms: the impact on restructuring. <i>Economics of Transition</i> , 1995, 3, 111-115.	0.7	10
117	Unnatural monopoly. <i>Journal of Public Economics</i> , 1995, 57, 471-488.	2.2	33
118	The Eastern German Labor Market in Transition: Gross Flow Estimates from Panel Data. <i>Journal of Comparative Economics</i> , 1995, 20, 139-170.	1.1	34
119	Shocks and Adjustment by Firms in Transition: A Comparative Study. <i>Journal of Comparative Economics</i> , 1995, 21, 131-153.	1.1	56
120	Industrial Restructuring and Microeconomic Adjustment in Poland. <i>Studies in Contemporary Economics</i> , 1994, , 189-205.	0.1	0
121	Enterprise adjustment in transition economies: Czechoslovakia, Hungary and Poland. <i>Economic Change and Restructuring</i> , 1993, 3, 21-51.	0.2	9
122	Introduction to Series on the Economies in Transition in Central and Eastern Europe. <i>Business Strategy Review</i> , 1993, 4, 27-28.	0.0	0
123	Wage Determination in Labor-Managed Firms under Market-Oriented Reforms: Estimates of Static and Dynamic Models. <i>Journal of Comparative Economics</i> , 1993, 17, 687-700.	1.1	15
124	Pay for Performance Incentives and Work Attitudes. <i>Australian Journal of Management</i> , 1993, 17, 217-231.	1.2	13
125	Industrial Restructuring and Microeconomic Adjustment in Poland: A Cross-Sectoral Approach. <i>Comparative Economic Studies</i> , 1993, 35, 1-19.	0.5	19
126	The Viability of Employee-Owned Firms: Evidence from France. <i>ILR Review</i> , 1992, 45, 323-338.	1.3	61

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127	Labor-Managed Cooperatives and Private Firms in North Central Italy: An Empirical Comparison. ILR Review, 1992, 46, 103-118.	1.3	100
128	Banking in transition: Development and current problems in Hungary. Soviet Studies, 1992, 44, 785-808.	0.8	18
129	Profit Sharing in the British Retail Trade Sector: The Relative Performance of the John Lewis Partnership. Journal of Industrial Economics, 1992, 40, 291.	0.6	8
130	Labor-Managed Cooperatives and Private Firms in North Central Italy: An Empirical Comparison. ILR Review, 1992, 46, 103.	1.3	43
131	The Viability of Employee-Owned Firms: Evidence from France. ILR Review, 1992, 45, 323.	1.3	18
132	Some reflections on self-management, social choice, and reform in eastern europe. Journal of Comparative Economics, 1991, 15, 349-366.	1.1	42
133	What happens when unions run firms? Unions as employee representatives and as employers. Journal of Comparative Economics, 1991, 15, 65-87.	1.1	6
134	Does ownership always matter?. International Journal of Industrial Organization, 1991, 9, 55-72.	0.6	135
135	Yugoslavia: The Case of Self-Managing Market Socialism. Journal of Economic Perspectives, 1991, 5, 187-194.	2.7	63
136	PRIVATIZATION IN CENTRAL AND EASTERN EUROPE.. Annals of Public and Cooperative Economics, 1991, 62, 159-183.	1.3	43
137	Privatisation, self-management and social ownership. Post-Communist Economies, 1991, 3, 355-365.	0.7	0
138	Employee Ownership and Company Performance. Industrial Relations, 1990, 29, 385-402.	0.9	11
139	Conflicting aims in electricity privatization. Public Money and Management, 1990, 10, 39-48.	1.2	2
140	Advances in the theory and practice of indicative planning. Journal of Comparative Economics, 1990, 14, 523-530.	1.1	2
141	Indicative planning in developed economies. Journal of Comparative Economics, 1990, 14, 531-554.	1.1	14
142	INCOME SHARING, EMPLOYEE OWNERSHIP AND WORKER DEMOCRACY.. Annals of Public and Cooperative Economics, 1988, 59, 43-66.	1.3	4
143	Employee share ownership, profit-sharing and participation. International Journal of Industrial Organization, 1988, 6, 1-6.	0.6	4
144	Market Imperfections, Labor Management, and Earnings Differentials in a Developing Country: Theory and Evidence from Yugoslavia. Quarterly Journal of Economics, 1988, 103, 465.	3.8	8

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145	Producer cooperatives: the British experience. <i>International Review of Applied Economics</i> , 1987, 1, 152-175.	1.3	8
146	Profit-Sharing and Employee Share Ownership. <i>Economic Policy</i> , 1987, 2, 13.	1.4	87
147	The productivity effects of worker participation: Producer cooperatives in western economies. <i>Journal of Comparative Economics</i> , 1987, 11, 40-61.	1.1	131
148	The regulation of british and french nationalised industries —. <i>European Economic Review</i> , 1987, 31, 361-367.	1.2	32
149	Long-run supply responses under self-management: Reply. <i>Journal of Comparative Economics</i> , 1986, 10, 342-345.	1.1	4
150	Collectivisation, Convergence and Capitalism: Political Economy in a Divided World.. <i>Economica</i> , 1986, 53, 541.	0.9	0
151	Yugoslav Socialism: Theory and Practice.. <i>Economica</i> , 1986, 53, 131.	0.9	0
152	The Share Economy: Conquering Stagflation.. <i>Economica</i> , 1985, 52, 518.	0.9	1
153	Uncertainty, Efficiency, and Economic Planning in Keynesian Economics. <i>Journal of Post Keynesian Economics</i> , 1985, 7, 463-473.	0.3	2
154	The economic analysis of producers' cooperatives. <i>Journal of Comparative Economics</i> , 1985, 9, 462-464.	1.1	0
155	The effects of workers' participation on enterprise performance. <i>International Journal of Industrial Organization</i> , 1985, 3, 197-217.	0.6	75
156	French Planning and Industrial Policy. <i>Journal of Public Policy</i> , 1983, 3, 131-148.	1.0	5
157	The effects of self-management on Yugoslav industrial growth. <i>Soviet Studies</i> , 1982, 34, 69-85.	0.8	4
158	Long-run supply responses under self-management. <i>Journal of Comparative Economics</i> , 1982, 6, 363-378.	1.1	27
159	Recent developments in French economic planning. <i>Economic Change and Restructuring</i> , 1982, 18, 1-10.	0.4	1
160	Income Dispersion in a Self-Managed Economy. <i>Economica</i> , 1981, 48, 181.	0.9	8
161	The Yugoslav Economic System. The First Labor-Managed Economy in the Making.. <i>Economic Journal</i> , 1977, 87, 810.	1.9	4
162	Entrepreneurship in the Transition Economies of Central and Eastern Europe. , 0, , .		4

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163	Foreign Direct Investment into Transition Economies: Are the Balkans Different?. SSRN Electronic Journal, 0, , .	0.4	29
164	Human Capital in Social and Commercial Entrepreneurship. SSRN Electronic Journal, 0, , .	0.4	2
165	Institutions, Entrepreneurship and Growth: The Role of National Entrepreneurial Ecosystems. SSRN Electronic Journal, 0, , .	0.4	14
166	Entrepreneurship, Institutions and Productivity Growth: A Puzzle. SSRN Electronic Journal, 0, , .	0.4	1
167	Introduction to symposium on the impact of employee influence. British Journal of Industrial Relations, 0, , .	0.8	0
168	Retained State Shareholding in Chinese PLCs: Does Government Ownership Reduce Corporate Value?. SSRN Electronic Journal, 0, , .	0.4	22
169	Enterprise Restructuring in Belarus. SSRN Electronic Journal, 0, , .	0.4	2
170	Regulatory Barriers & Entry in Developing Economies. SSRN Electronic Journal, 0, , .	0.4	1