

Saul Estrin

List of Publications by Year in descending order

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Version: 2024-02-01

170
papers

10,366
citations

70961

41
h-index

38300

95
g-index

175
all docs

175
docs citations

175
times ranked

5048
citing authors

#	ARTICLE	IF	CITATIONS
1	Institutions, resources, and entry strategies in emerging economies. <i>Strategic Management Journal</i> , 2009, 30, 61-80.	4.7	1,436
2	The determinants of foreign direct investment into European transition economies. <i>Journal of Comparative Economics</i> , 2004, 32, 775-787.	1.1	674
3	Institutions and entrepreneurship development in Russia: A comparative perspective. <i>Journal of Business Venturing</i> , 2008, 23, 656-672.	4.0	604
4	Which institutions encourage entrepreneurial growth aspirations?. <i>Journal of Business Venturing</i> , 2013, 28, 564-580.	4.0	538
5	The Effects of Privatization and Ownership in Transition Economies. <i>Journal of Economic Literature</i> , 2009, 47, 699-728.	4.5	523
6	Foreign investment location and institutional development in transition economies. <i>International Business Review</i> , 2004, 13, 43-64.	2.6	434
7	Entrepreneurship, Social Capital, and Institutions: Social and Commercial Entrepreneurship across Nations. <i>Entrepreneurship Theory and Practice</i> , 2013, 37, 479-504.	7.1	406
8	The role of informal institutions in corporate governance: Brazil, Russia, India, and China compared. <i>Asia Pacific Journal of Management</i> , 2011, 28, 41-67.	2.9	301
9	Size matters: entrepreneurial entry and government. <i>Small Business Economics</i> , 2012, 39, 119-139.	4.4	294
10	Entrepreneurship, institutional economics, and economic growth: an ecosystem perspective. <i>Small Business Economics</i> , 2018, 51, 501-514.	4.4	281
11	Retained state shareholding in Chinese PLCs: Does government ownership always reduce corporate value?. <i>Journal of Comparative Economics</i> , 2008, 36, 74-89.	1.1	268
12	Human capital in social and commercial entrepreneurship. <i>Journal of Business Venturing</i> , 2016, 31, 449-467.	4.0	255
13	Institutions and female entrepreneurship. <i>Small Business Economics</i> , 2011, 37, 397-415.	4.4	235
14	The Impact of Institutional and Human Resource Distance on International Entry Strategies. <i>Journal of Management Studies</i> , 2009, 46, 1171-1196.	6.0	226
15	Brownfield Entry in Emerging Markets. <i>Journal of International Business Studies</i> , 2001, 32, 575-584.	4.6	188
16	Home country institutions and the internationalization of state owned enterprises: A cross-country analysis. <i>Journal of World Business</i> , 2016, 51, 294-307.	4.6	168
17	The evolution and adoption of equity crowdfunding: entrepreneur and investor entry into a new market. <i>Small Business Economics</i> , 2018, 51, 425-439.	4.4	158
18	Competition and Corporate Governance in Transition. <i>Journal of Economic Perspectives</i> , 2002, 16, 101-124.	2.7	146

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19	Does ownership always matter?. <i>International Journal of Industrial Organization</i> , 1991, 9, 55-72.	0.6	135
20	The productivity effects of worker participation: Producer cooperatives in western economies. <i>Journal of Comparative Economics</i> , 1987, 11, 40-61.	1.1	131
21	Corporate Governance in the Former Soviet Union: An Overview. <i>Journal of Comparative Economics</i> , 1999, 27, 398-421.	1.1	112
22	Labor-Managed Cooperatives and Private Firms in North Central Italy: An Empirical Comparison. <i>ILR Review</i> , 1992, 46, 103-118.	1.3	100
23	Export propensity and intensity of subsidiaries in emerging economies. <i>International Business Review</i> , 2008, 17, 574-586.	2.6	96
24	Profit-Sharing and Employee Share Ownership. <i>Economic Policy</i> , 1987, 2, 13.	1.4	87
25	Emerging Economy MNEs: How does home country munificence matter?. <i>Journal of World Business</i> , 2018, 53, 514-528.	4.6	86
26	Introduction to special issue of <i>Small Business Economics</i> on female entrepreneurship in developed and developing economies. <i>Small Business Economics</i> , 2011, 37, 393-396.	4.4	76
27	Privatization in Developing Countries: What Are the Lessons of Recent Experience?. <i>World Bank Research Observer</i> , 2018, 33, 65-102.	3.3	76
28	The effects of workers' participation on enterprise performance. <i>International Journal of Industrial Organization</i> , 1985, 3, 197-217.	0.6	75
29	The Performance Effects of Business Groups in Russia. <i>Journal of Management Studies</i> , 2009, 46, 393-420.	6.0	71
30	Shadow Economy and Entrepreneurial Entry. <i>Review of Development Economics</i> , 2012, 16, 559-578.	1.0	64
31	Yugoslavia: The Case of Self-Managing Market Socialism. <i>Journal of Economic Perspectives</i> , 1991, 5, 187-194.	2.7	63
32	The Viability of Employee-Owned Firms: Evidence from France. <i>ILR Review</i> , 1992, 45, 323-338.	1.3	61
33	Institutional Determinants of New Firm Entry in Russia: A Cross-Regional Analysis. <i>Review of Economics and Statistics</i> , 2013, 95, 1740-1749.	2.3	59
34	Shocks and Adjustment by Firms in Transition: A Comparative Study. <i>Journal of Comparative Economics</i> , 1995, 21, 131-153.	1.1	56
35	Debt financing, soft budget constraints, and government ownership Evidence from China. <i>Economics of Transition</i> , 2007, 15, 461-481.	0.7	56
36	<sc>FDI</sc> into transition economies. <i>Economics of Transition</i> , 2014, 22, 281-312.	0.7	56

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37	Does Social Influence Span Time and Space? Evidence from Indian Returnee Entrepreneurs. <i>Strategic Entrepreneurship Journal</i> , 2015, 9, 226-242.	2.6	54
38	Enterprise Performance and Corporate Governance in Ukraine. <i>Journal of Comparative Economics</i> , 1999, 27, 442-458.	1.1	52
39	Methods of privatization and economic growth in transition economies. <i>Economics of Transition</i> , 2007, 15, 661-683.	0.7	49
40	National institutional systems, foreign ownership and firm performance: The case of understudied countries. <i>Journal of World Business</i> , 2019, 54, 244-257.	4.6	49
41	Business Groups Reconsidered: Beyond Paragons and Parasites. <i>Academy of Management Perspectives</i> , 2018, 32, 493-516.	4.3	47
42	How transition paths differ: Enterprise performance in Russia and China. <i>Journal of Development Economics</i> , 2007, 82, 374-392.	2.1	44
43	A survey on institutions and new firm entry: How and why do entry rates differ in emerging markets?. <i>Economic Systems</i> , 2010, 34, 289-308.	1.0	44
44	Foreign direct investment via M&A and domestic entrepreneurship: blessing or curse?. <i>Small Business Economics</i> , 2017, 48, 599-612.	4.4	44
45	PRIVATIZATION IN CENTRAL AND EASTERN EUROPE.. <i>Annals of Public and Cooperative Economics</i> , 1991, 62, 159-183.	1.3	43
46	Labor-Managed Cooperatives and Private Firms in North Central Italy: An Empirical Comparison. <i>ILR Review</i> , 1992, 46, 103.	1.3	43
47	Some reflections on self-management, social choice, and reform in eastern europe. <i>Journal of Comparative Economics</i> , 1991, 15, 349-366.	1.1	42
48	Emerging Market Multinational Companies and Internationalization: The Role of Home Country Urbanization. <i>Journal of International Management</i> , 2017, 23, 326-339.	2.4	42
49	Local Context and Global Strategy: Extending the Integration Responsiveness Framework to Subsidiary Strategy. <i>Global Strategy Journal</i> , 2014, 4, 1-19.	4.4	41
50	Enterprise performance and ownership: The case of Ukraine. <i>European Economic Review</i> , 1999, 43, 1125-1136.	1.2	40
51	Foreign Direct Investment in the Western Balkans: What Role Has it Played During Transition?. <i>Comparative Economic Studies</i> , 2016, 58, 455-483.	0.5	40
52	Privatization, Competition, and Budget Constraints: Disciplining Enterprises in Russia. <i>Economic Change and Restructuring</i> , 2003, 36, 1-22.	0.4	36
53	Prospect theory and the effects of bankruptcy laws on entrepreneurial aspirations. <i>Small Business Economics</i> , 2017, 48, 977-997.	4.4	36
54	The Eastern German Labor Market in Transition: Gross Flow Estimates from Panel Data. <i>Journal of Comparative Economics</i> , 1995, 20, 139-170.	1.1	34

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55	Unnatural monopoly. <i>Journal of Public Economics</i> , 1995, 57, 471-488.	2.2	33
56	The regulation of british and french nationalised industries —. <i>European Economic Review</i> , 1987, 31, 361-367.	1.2	32
57	Testing for Ongoing Convergence in Transition Economies, 1970 to 1998. <i>Journal of Comparative Economics</i> , 2001, 29, 677-691.	1.1	32
58	Employment Determination in Enterprises under Communism and in Transition: Evidence from Central Europe. <i>ILR Review</i> , 2005, 58, 353-369.	1.3	32
59	The tangled historical roots of entrepreneurial growth aspirations. <i>Strategic Entrepreneurship Journal</i> , 2020, 14, 616-638.	2.6	32
60	Foreign Direct Investment into Transition Economies: Are the Balkans Different?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	29
61	Long-run supply responses under self-management. <i>Journal of Comparative Economics</i> , 1982, 6, 363-378.	1.1	27
62	Schumpeterian Entry: Innovation, Exporting, and Growth Aspirations of Entrepreneurs. <i>Entrepreneurship Theory and Practice</i> , 2022, 46, 269-296.	7.1	27
63	Employment and wage behaviour of industrial enterprises in transition economies: The cases of Poland and Czechoslovakia ¹ . <i>Economics of Transition</i> , 1997, 5, 271-287.	0.7	26
64	Ownership identity, strategy and performance: Business group affiliates versus independent firms in India. <i>Asia Pacific Journal of Management</i> , 2017, 34, 281-311.	2.9	26
65	Institutional Distance and International Business Strategies in Emerging Economies. <i>SSRN Electronic Journal</i> , 2005, , .	0.4	25
66	The Effect of Ownership and Competitive Pressure on Firm Performance in Transition Countries: Micro Evidence from Bulgaria, Romania and Poland. <i>SSRN Electronic Journal</i> , 2002, , .	0.4	24
67	From Illyria towards Capitalism: Did Labour-Management Theory Teach Us Anything about Yugoslavia and Transition in Its Successor States?. <i>Comparative Economic Studies</i> , 2008, 50, 663-696.	0.5	24
68	Retained State Shareholding in Chinese PLCs: Does Government Ownership Reduce Corporate Value?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	22
69	Why Did Transition Economies Choose Mass Privatization?. <i>Journal of the European Economic Association</i> , 2005, 3, 567-575.	1.9	20
70	Business group prevalence and impact across countries and over time. <i>Multinational Business Review</i> , 2017, 25, 52-76.	1.4	20
71	Industrial Restructuring and Microeconomic Adjustment in Poland: A Cross-Sectoral Approach. <i>Comparative Economic Studies</i> , 1993, 35, 1-19.	0.5	19
72	Privatization, Competition, and Budget Constraints: Disciplining Enterprises in Russia. <i>SSRN Electronic Journal</i> , 1998, , .	0.4	19

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73	Brownfield Acquisitions. <i>Management International Review</i> , 2011, 51, 483-509.	2.1	19
74	Banking in transition: Development and current problems in Hungary. <i>Soviet Studies</i> , 1992, 44, 785-808.	0.8	18
75	The Viability of Employee-Owned Firms: Evidence from France. <i>ILR Review</i> , 1992, 45, 323.	1.3	18
76	Profit-Sharing in OECD Countries: a Review and Some Evidence. <i>Business Strategy Review</i> , 1997, 8, 27-32.	0.0	18
77	Taking stock of firm-level and country-level benefits from foreign direct investment. <i>Multinational Business Review</i> , 2018, 26, 126-144.	1.4	16
78	Soft and hard information in equity crowdfunding: network effects in the digitalization of entrepreneurial finance. <i>Small Business Economics</i> , 2022, 58, 1761-1781.	4.4	16
79	Wage Determination in Labor-Managed Firms under Market-Oriented Reforms: Estimates of Static and Dynamic Models. <i>Journal of Comparative Economics</i> , 1993, 17, 687-700.	1.1	15
80	Managerial markets in transition in Central and Eastern Europe: a field study and implications. <i>International Journal of Human Resource Management</i> , 1998, 9, 58-78.	3.3	15
81	Indicative planning in developed economies. <i>Journal of Comparative Economics</i> , 1990, 14, 531-554.	1.1	14
82	Opportunities and tripwires for foreign investors in Eastern Europe. <i>Thunderbird International Business Review</i> , 1998, 40, 209-234.	0.9	14
83	Institutions, Entrepreneurship and Growth: The Role of National Entrepreneurial Ecosystems. <i>SSRN Electronic Journal</i> , 0, , .	0.4	14
84	Expanding the international trade and investment policy agenda: The role of cities and services. <i>Journal of International Business Policy</i> , 2020, 3, 199-223.	3.5	14
85	The Effect on Foreign Direct Investment of Membership in the European Union. <i>Journal of Common Market Studies</i> , 2021, 59, 802-821.	1.3	14
86	Pay for Performance Incentives and Work Attitudes. <i>Australian Journal of Management</i> , 1993, 17, 217-231.	1.2	13
87	Measuring Progress in Transition and Towards EU Accession: A Comparison of Manufacturing Firms in Poland, Romania and Spain. <i>Journal of Common Market Studies</i> , 2000, 38, 699-728.	1.3	12
88	Innovations in emerging markets: the case of mobile money. <i>Industrial and Corporate Change</i> , 2019, , .	1.7	12
89	Employee Ownership and Company Performance. <i>Industrial Relations</i> , 1990, 29, 385-402.	0.9	11
90	Employment and Wages in Enterprises under Communism and in Transition: Evidence from Central Europe and Russia. <i>SSRN Electronic Journal</i> , 2000, , .	0.4	11

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91	Ownership, Competition and Enterprise Performance. <i>Comparative Economic Studies</i> , 2003, 45, 173-191.	0.5	11
92	Alternative ownership forms: the impact on restructuring. <i>Economics of Transition</i> , 1995, 3, 111-115.	0.7	10
93	State capitalism, economic systems and the performance of state owned firms. <i>Acta Oeconomica</i> , 2019, 69, 175-193.	0.2	10
94	Enterprise adjustment in transition economies: Czechoslovakia, Hungary and Poland. <i>Economic Change and Restructuring</i> , 1993, 3, 21-51.	0.2	9
95	Equity Crowdfunding and the socialization of entrepreneurial finance. <i>Proceedings - Academy of Management</i> , 2016, 2016, 13036.	0.0	9
96	Income Dispersion in a Self-Managed Economy. <i>Economica</i> , 1981, 48, 181.	0.9	8
97	Producer cooperatives: the British experience. <i>International Review of Applied Economics</i> , 1987, 1, 152-175.	1.3	8
98	Market Imperfections, Labor Management, and Earnings Differentials in a Developing Country: Theory and Evidence from Yugoslavia. <i>Quarterly Journal of Economics</i> , 1988, 103, 465.	3.8	8
99	Profit Sharing in the British Retail Trade Sector: The Relative Performance of the John Lewis Partnership. <i>Journal of Industrial Economics</i> , 1992, 40, 291.	0.6	8
100	Extending the economics of disorganization. <i>Economics of Transition</i> , 2001, 9, 105-114.	0.7	8
101	Homophily and peer influence in early-stage new venture informal investment. <i>Small Business Economics</i> , 2022, 59, 93-116.	4.4	8
102	Title is missing!. <i>Economic Change and Restructuring</i> , 2000, 10, 1-26.	0.2	7
103	Determinants of Russian enterprise performance: conclusions from the symposium. <i>Comparative Economic Studies</i> , 2003, 45, 192-203.	0.5	7
104	Multinationals, innovation, and institutional context: IPR protection and distance effects. <i>Journal of International Business Studies</i> , 2022, 53, 1945-1970.	4.6	7
105	What happens when unions run firms? Unions as employee representatives and as employers. <i>Journal of Comparative Economics</i> , 1991, 15, 65-87.	1.1	6
106	Measuring the Impact of Russian Privatisation at the Turn of the Century: An Introduction to the Symposium. <i>Comparative Economic Studies</i> , 2003, 45, 109-116.	0.5	6
107	Determinants of Employment Growth at MNEs: Evidence from Egypt, India, South Africa and Vietnam. <i>Comparative Economic Studies</i> , 2007, 49, 61-80.	0.5	6
108	Schumpeterian Entry: Innovation, Exporting, and Growth Aspirations of Entrepreneurs. <i>Proceedings - Academy of Management</i> , 2019, 2019, 17308.	0.0	6

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109	A Reform Strategy for the UK. <i>International Studies in Entrepreneurship</i> , 2020, , 203-246.	0.6	6
110	French Planning and Industrial Policy. <i>Journal of Public Policy</i> , 1983, 3, 131-148.	1.0	5
111	The Yugoslav Economic System. The First Labor-Managed Economy in the Making.. <i>Economic Journal</i> , 1977, 87, 810.	1.9	4
112	The effects of self-management on Yugoslav industrial growth. <i>Soviet Studies</i> , 1982, 34, 69-85.	0.8	4
113	Long-run supply responses under self-management: Reply. <i>Journal of Comparative Economics</i> , 1986, 10, 342-345.	1.1	4
114	INCOME SHARING, EMPLOYEE OWNERSHIP AND WORKER DEMOCRACY.. <i>Annals of Public and Cooperative Economics</i> , 1988, 59, 43-66.	1.3	4
115	Employee share ownership, profit-sharing and participation. <i>International Journal of Industrial Organization</i> , 1988, 6, 1-6.	0.6	4
116	Russia's Foreign Trade: New Directions and Western Policies. <i>World Economy</i> , 1998, 21, 95-119.	1.4	4
117	Output and Exports in Transition Economies: A Labor Management Model. <i>Journal of Comparative Economics</i> , 1999, 27, 295-317.	1.1	4
118	Title is missing!. <i>Economic Change and Restructuring</i> , 2001, 34, 215-230.	0.4	4
119	Entrepreneurship in the Transition Economies of Central and Eastern Europe. , 0, , .		4
120	Entrepreneurship, Institutional Economics and Economic Growth: A Systems Perspective. <i>Proceedings - Academy of Management</i> , 2018, 2018, 12774.	0.0	4
121	COVID-19 and the Dynamics of Distance in International Business. <i>AIB Insights</i> , 2020, 20, .	1.2	4
122	Investing in Eastern Europe: Two case histories. <i>Business Strategy Review</i> , 1996, 7, 24-36.	0.0	3
123	Corporate Governance in the Former Soviet Union. <i>Journal of Comparative Economics</i> , 1999, 27, 395-397.	1.1	3
124	Entry and barriers to entry in emerging markets. <i>Economic Systems</i> , 2007, 31, 343-345.	1.0	3
125	The life and works of Domenico Mario Nuti, 1937-2020: An appreciation. <i>Acta Oeconomica</i> , 2021, 71, 181-194.	0.2	3
126	For Benevolence and for Self-Interest: Social and Commercial Entrepreneurship Across Nations. <i>Proceedings - Academy of Management</i> , 2012, 2012, 14334.	0.0	3

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127	Why Did Transition Economies Choose Mass Privatization?. Journal of the European Economic Association, 2005, 3, 567-575.	1.9	3
128	Privatization Impacts in Transition Economies. , 2008, , 1-12.		3
129	Uncertainty, Efficiency, and Economic Planning in Keynesian Economics. Journal of Post Keynesian Economics, 1985, 7, 463-473.	0.3	2
130	Conflicting aims in electricity privatization. Public Money and Management, 1990, 10, 39-48.	1.2	2
131	Advances in the theory and practice of indicative planning. Journal of Comparative Economics, 1990, 14, 523-530.	1.1	2
132	Corporate Governance and Privatisation: Lessons from Transition Economies. Journal of African Economies, 2002, 11, 68-104.	0.8	2
133	Regulatory Barriers and Entry into a New Competitive Industry. Review of Development Economics, 2013, 17, 685-698.	1.0	2
134	Human Capital in Social and Commercial Entrepreneurship. SSRN Electronic Journal, 0, , .	0.4	2
135	Internationalization of Firms from Emerging Markets: Location Choice and the Impact of Institutions and State Ownership. , 2014, , 9-21.		2
136	Enterprise Restructuring in Belarus. SSRN Electronic Journal, 0, , .	0.4	2
137	Recent developments in French economic planning. Economic Change and Restructuring, 1982, 18, 1-10.	0.4	1
138	The Share Economy: Conquering Stagflation.. Economica, 1985, 52, 518.	0.9	1
139	The choice of privatization method in a transition economy when insiders control a firm. European Journal of Political Economy, 2007, 23, 806-819.	1.0	1
140	Institutions, incentives and entrepreneurship. , 2013, , .		1
141	Entrepreneurship, Institutions and Productivity Growth: A Puzzle. SSRN Electronic Journal, 0, , .	0.4	1
142	Taxonomies and Typologies: Starting to Reframe Economic Systems. , 2021, , 871-896.		1
143	Are Latin American business groups different? An exploratory international political economy perspective. Multinational Business Review, 2021, ahead-of-print, .	1.4	1
144	The Effects of Privatization on Company Performance in Belarus. , 2007, , 214-225.		1

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145	Are Foreign Direct Investments in the Balkans Different?. , 2016, , 178-193.		1
146	Regulatory Barriers & Entry in Developing Economies. SSRN Electronic Journal, 0, , .	0.4	1
147	Corporate disclosure, compliance and consequences: evidence from Russia. European Journal of Finance, 2022, 28, 1770-1802.	1.7	1
148	The economic analysis of producers' cooperatives. Journal of Comparative Economics, 1985, 9, 462-464.	1.1	0
149	Collectivisation, Convergence and Capitalism: Political Economy in a Divided World.. Economica, 1986, 53, 541.	0.9	0
150	Yugoslav Socialism: Theory and Practice.. Economica, 1986, 53, 131.	0.9	0
151	Privatisation, self-management and social ownership. Post-Communist Economies, 1991, 3, 355-365.	0.7	0
152	Introduction to Series on the Economies in Transition in Central and Eastern Europe. Business Strategy Review, 1993, 4, 27-28.	0.0	0
153	Learning from communism The Left needs to study its faults in order to build a modern socialism. Public Policy Research, 1995, 2, 47-52.	0.2	0
154	The Russian Default. Business Strategy Review, 1998, 9, 1-6.	0.0	0
155	Appendix: Survey Methodology. Comparative Economic Studies, 2003, 45, 204-212.	0.5	0
156	EMERGING EQUALS. Business Strategy Review, 2014, 25, 38-40.	0.0	0
157	Publishing in management journals: how is it different from economics journals?. , 2016, , .		0
158	Publishing in management journals: how is it different from economics journals?. , 2020, , .		0
159	Introduction to symposium on the impact of employee influence. British Journal of Industrial Relations, 0, , .	0.8	0
160	The Impact of Privatization on Company Performance in Transition Economies: an Evaluation. , 2008, , 17-33.		0
161	Mercy or Rigour: Do Harsher Bankruptcy Laws Deter Entrepreneurs?. Proceedings - Academy of Management, 2012, 2012, 15933.	0.0	0
162	Industrial Restructuring and Microeconomic Adjustment in Poland. Studies in Contemporary Economics, 1994, , 189-205.	0.1	0

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163	"Human Capital, Social and Commercial Entrepreneurship: The Role of Gender and Institutions". Proceedings - Academy of Management, 2015, 2015, 14493.	0.0	0
164	"Mobile money around the world: International business models, institutional voids, and spillovers". Proceedings - Academy of Management, 2016, 2016, 17067.	0.0	0
165	The Deep Roots of Entrepreneurial Aspiration in Africa. Proceedings - Academy of Management, 2017, 2017, 12519.	0.0	0
166	Privatization Impacts in Transition Economies. , 2018, , 10771-10782.		0
167	David Audretsch and International Business: Bringing It All Back Home. , 2019, , 129-147.		0
168	Towards a framework to understand the relative performance of state-owned firms. Economic Annals, 2020, 65, 11-31.	0.1	0
169	Angels in the Crowd: The Role of Social Homophily and Peer Influence in Angel Investment. Proceedings - Academy of Management, 2020, 2020, 12581.	0.0	0
170	Contemporary radical reflections on the principles of economics â€“ Special issue in memory of Mario Nuti â€“. Acta Oeconomica, 2022, 72, 1-7.	0.2	0