## Yong-Pin Zhou

List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Call Center Outsourcing: Coordinating Staffing Level and Service Quality. Management Science, 2008, 54, 369-383.	2.4	143
2	Impact of Supply Chain Transparency on Sustainability under NGO Scrutiny. Production and Operations Management, 2019, 28, 3002-3022.	2.1	93
3	A Call-Routing Problem with Service-Level Constraints. Operations Research, 2003, 51, 255-271.	1.2	91
4	Managing Learning and Turnover in Employee Staffing. Operations Research, 2002, 50, 991-1006.	1.2	90
5	Call-Routing Schemes for Call-Center Outsourcing. Manufacturing and Service Operations Management, 2007, 9, 33-50.	2.3	67
6	Incorporating Satisfaction into Customer Value Analysis: Optimal Investment in Lifetime Value. Marketing Science, 2006, 25, 260-277.	2.7	66
7	Managing Response Time in a Call-Routing Problem with Service Failure. Operations Research, 2005, 53, 968-981.	1.2	65
8	Coordinated Replenishment Strategies in Inventory/Distribution Systems. Management Science, 2007, 53, 293-307.	2.4	60
9	Impact of Queue Configuration on Service Time: Evidence from a Supermarket. Management Science, 2018, 64, 3055-3075.	2.4	59
10	Parametric Forecasting and Stochastic Programming Models for Call-Center Workforce Scheduling. Manufacturing and Service Operations Management, 2015, 17, 571-588.	2.3	50
11	Are customer satisfaction and customer loyalty drivers of customer lifetime value in mobile data services: a comparative cross-country study. Information Technology and Management, 2012, 13, 281-296.	1.4	45
12	Routing to Manage Resolution and Waiting Time in Call Centers with Heterogeneous Servers. Manufacturing and Service Operations Management, 2012, 14, 66-81.	2.3	35
13	On the incomplete results for the heterogeneous server problem. Queueing Systems, 2006, 52, 189-191.	0.6	27
14	Call to Duty: Just-in-Time Scheduling in a Restaurant Chain. Management Science, 2021, 67, 6751-6781.	2.4	19
15	To Preannounce or Not: New Product Development in a Competitive Duopoly Market. Production and Operations Management, 2016, 25, 2051-2064.	2.1	12
16	Delay Information in Virtual Queues: A Large-Scale Field Experiment on a Major Ride-Sharing Platform. Management Science, 2022, 68, 5745-5757.	2.4	10
17	The impact of users' characteristics on customer lifetime value raising: evidence from mobile data service in China. Information Technology and Management, 2015, 16, 273-290.	1.4	8
18	Incorporating a delay mechanism in ordering policies into multi-echelon distribution systems. IIE Transactions, 2008, 40, 445-458.	2.1	7

#	Article	IF	CITATIONS
19	Pooling Agents for Customer-Intensive Services. Operations Research, 0, , .	1.2	6
20	Call to Duty: Just-in-Time Scheduling in a Restaurant Chain. SSRN Electronic Journal, 0, , .	0.4	2
21	Measuring Customer Lifetime Value in a Semi-Contractual Transaction Setting with Artificially Truncated Duration. Journal of Relationship Marketing, 0, , 1-21.	2.8	Ο