

Yaacov Schul

List of Publications by Year in descending order

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Version: 2024-02-01

60
papers

3,537
citations

201674

27
h-index

144013

57
g-index

61
all docs

61
docs citations

61
times ranked

2585
citing authors

#	ARTICLE	IF	CITATIONS
1	Partisan ideological attitudes: Liberals are tolerant; the intelligent are intolerant.. Journal of Personality and Social Psychology, 2021, 120, 1551-1566.	2.8	22
2	Correction of evident falsehood requires explicit negation.. Journal of Experimental Psychology: General, 2020, 149, 290-310.	2.1	9
3	When both the original study and its failed replication are correct: Feeling observed eliminates the facial-feedback effect.. Journal of Personality and Social Psychology, 2018, 114, 657-664.	2.8	69
4	Thinking of oneself as an object of observation reduces reliance on metacognitive information.. Journal of Experimental Psychology: General, 2018, 147, 1023-1042.	2.1	13
5	Applying Ease of Retrieval in Judgments: The Role of Contextual Background. Social Cognition, 2016, 34, 217-237.	0.9	0
6	Influences of Distrust (and Trust) on Decision Making. Social Cognition, 2015, 33, 414-435.	0.9	17
7	If you negate, you may forget: Negated repetitions impair memory compared with affirmative repetitions.. Journal of Experimental Psychology: General, 2014, 143, 1541-1552.	2.1	19
8	If I imagine it, then it happened: The Implicit Truth Value of imaginary representations. Cognition, 2014, 133, 517-529.	2.2	17
9	How Thinking about the Other Affects Our Reliance on Cognitive Feelings of Ease and Effort: Immediate Discounting and Delayed Utilization. Social Cognition, 2013, 31, 31-56.	0.9	4
10	Relevance-based selectivity: The case of implicit learning.. Journal of Experimental Psychology: Human Perception and Performance, 2013, 39, 1508-1515.	0.9	8
11	Guess what? Implicit motivation boosts the influence of subliminal information on choice. Consciousness and Cognition, 2012, 21, 1232-1241.	1.5	28
12	I do not know you and I am keeping it that way: Attachment avoidance and empathic accuracy in the perception of strangers. Personal Relationships, 2011, 18, 321-340.	1.5	11
13	Feelings don't come easy: Studies on the effortful nature of feelings.. Journal of Experimental Psychology: General, 2010, 139, 520-534.	2.1	51
14	Two Is Not Always Better Than One. Perspectives on Psychological Science, 2009, 4, 533-550.	9.0	616
15	Short Article: Goal relevance and artificial grammar learning. Quarterly Journal of Experimental Psychology, 2009, 62, 228-238.	1.1	32
16	The value of distrust. Journal of Experimental Social Psychology, 2008, 44, 1293-1302.	2.2	96
17	The meaning of negated adjectives. Intercultural Pragmatics, 2008, 5, .	1.3	38
18	Nonconscious Goal Pursuit in Novel Environments. Psychological Science, 2008, 19, 261-267.	3.3	75

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19	One wrong does not justify another: Accepting dual processes by fallacy of false alternatives. Behavioral and Brain Sciences, 2007, 30, 269-270.	0.7	0
20	How people cope with uncertainty due to chance or deception. Journal of Experimental Social Psychology, 2007, 43, 91-103.	2.2	15
21	TESTING THE TURING TEST " DO MEN PASS IT?. International Journal of Modern Physics C, 2004, 15, 1041-1047.	1.7	1
22	"I am not guilty" vs "I am innocent": Successful negation may depend on the schema used for its encoding. Journal of Experimental Social Psychology, 2004, 40, 433-449.	2.2	263
23	Encoding Under Trust and Distrust: The Spontaneous Activation of Incongruent Cognitions.. Journal of Personality and Social Psychology, 2004, 86, 668-679.	2.8	123
24	Searching for certainty in an uncertain world: the difficulty of giving up the experiential for the rational mode of thinking. Journal of Behavioral Decision Making, 2003, 16, 93-106.	1.7	29
25	The web of coping resources and pathways to reemployment following a job loss.. Journal of Occupational Health Psychology, 2002, 7, 68-83.	3.3	126
26	Inclusive and exclusive modes of thinking: Studies of prediction, preference, and social perception during parliamentary elections. Journal of Experimental Social Psychology, 2002, 38, 352-367.	2.2	28
27	The web of coping resources and pathways to reemployment following a job loss.. Journal of Occupational Health Psychology, 2002, 7, 68-83.	3.3	47
28	Two years after a job loss: Long-term impact of the JOBS program on reemployment and mental health.. Journal of Occupational Health Psychology, 2000, 5, 32-47.	3.3	174
29	Acceptance and Elimination Procedures in Choice: Noncomplementarity and the Role of Implied Status quo. Organizational Behavior and Human Decision Processes, 2000, 82, 293-313.	2.5	44
30	In the Aftermath of Invalidation: Shaping Judgment Rules on Learning That Previous Information Was Invalid. Journal of Consumer Psychology, 2000, 9, 213-222.	4.5	3
31	Projection in Person Perception among Spouses as a Function of the Similarity in their Shared Experiences. Personality and Social Psychology Bulletin, 2000, 26, 987-1001.	3.0	61
32	In the Aftermath of Invalidation: Shaping Judgment Rules on Learning That Previous Information Was Invalid. Journal of Consumer Psychology, 2000, 9, 213-222.	4.5	2
33	Two Sources Are Better Than One: The Effects of Ignoring One Message on Using a Different Message from the Same Source. Journal of Experimental Social Psychology, 1999, 35, 327-345.	2.2	5
34	Mastery and inoculation against setbacks as active ingredients in the JOBS intervention for the unemployed.. Journal of Consulting and Clinical Psychology, 1997, 65, 867-877.	2.0	162
35	When Strong Evidence Has Less Impact Than Weak Evidence: Bias, Adjustment, and Instructions to Ignore. Social Cognition, 1997, 15, 133-155.	0.9	12
36	Elimination and Inclusion Procedures in Judgment. Journal of Behavioral Decision Making, 1997, 10, 211-220.	1.7	108

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37	Inferring accuracy for judges and items: Choice of unit of analysis reverses the conclusions. Journal of Behavioral Decision Making, 1997, 10, 343-354.	1.7	0
38	Dealing with Deceptions that are Difficult to Detect: Encoding and Judgment as a Function of Preparing to Receive Invalid Information. Journal of Experimental Social Psychology, 1996, 32, 228-253.	2.2	52
39	Impact of the JOBS intervention on unemployed workers varying in risk for depression. American Journal of Community Psychology, 1995, 23, 39-74.	2.5	211
40	The influence of quantity of information and goal framing on decision. Acta Psychologica, 1995, 89, 23-36.	1.5	62
41	The Effects of Accessibility of Standards and Decision Framing on Product Evaluations. Journal of Consumer Psychology, 1995, 4, 61-83.	4.5	11
42	On the Costs and Benefits of Ignorance: How Performance Satisfaction is Affected by Knowing the Standard Prior to Performance. Personality and Social Psychology Bulletin, 1995, 21, 491-501.	3.0	4
43	When Warning Succeeds: The Effect of Warning on Success in Ignoring Invalid Information. Journal of Experimental Social Psychology, 1993, 29, 42-62.	2.2	59
44	Measuring Satisfaction With Organizations: Predictions from Information Accessibility. Public Opinion Quarterly, 1993, 57, 536.	1.6	30
45	Learning from the ad or relying on related attitudes: The moderating role of involvement. Journal of Business Research, 1992, 25, 81-93.	10.2	26
46	The Effect of Expectations on Satisfaction When Feedback About Performance is Not Provided. Social Cognition, 1992, 10, 165-188.	0.9	6
47	Judging the typicality of an instance: Should the category be accessed first?. Journal of Personality and Social Psychology, 1990, 58, 964-974.	2.8	13
48	Conditions Facilitating Successful Discounting in Consumer Decision Making. Journal of Consumer Research, 1990, 16, 442.	5.1	19
49	The effects of type of encoding and strength of discounting appeal on the success of ignoring an invalid testimony. European Journal of Social Psychology, 1990, 20, 337-349.	2.4	18
50	The Effects of Advertisement Encoding on the Failure to Discount Information: Implications for the Sleeper Effect. Journal of Consumer Research, 1988, 15, 24.	5.1	30
51	The effect of the amount of information and its relevance on memory-based and stimulus-based judgments. Journal of Experimental Social Psychology, 1986, 22, 355-373.	2.2	5
52	When discounting fails: Conditions under which individuals use discredited information in making a judgment.. Journal of Personality and Social Psychology, 1985, 49, 894-903.	2.8	127
53	Preferences, expectations, and behaviours in interpersonal interaction. European Journal of Social Psychology, 1985, 15, 345-352.	2.4	3
54	The informational basis of social judgments: Using past impression rather than the trait description in forming a new impression. Journal of Experimental Social Psychology, 1985, 21, 421-439.	2.2	8

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55	The informational basis of social judgements: Under what conditions are inconsistent trait descriptions processed as easily as consistent ones?. European Journal of Social Psychology, 1983, 13, 143-151.	2.4	7
56	The informational basis of social judgments: Memory for integrated and nonintegrated trait descriptions. Journal of Experimental Social Psychology, 1983, 19, 49-57.	2.2	25
57	The informational basis of social judgments: Memory for informative and uninformative arguments. Journal of Experimental Social Psychology, 1983, 19, 422-433.	2.2	7
58	Integration and abstraction in impression formation.. Journal of Personality and Social Psychology, 1983, 44, 45-54.	2.8	26
59	The informational basis of social judgments: Operations in forming an impression of another person. Journal of Experimental Social Psychology, 1982, 18, 217-234.	2.2	29
60	On the cognitive benefits of teaching.. Journal of Educational Psychology, 1980, 72, 593-604.	2.9	430