

# Ivo Vlaev

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/3936422/publications.pdf>

Version: 2024-02-01

80  
papers

1,239  
citations

516710

16  
h-index

477307

29  
g-index

86  
all docs

86  
docs citations

86  
times ranked

1572  
citing authors

#	ARTICLE	IF	CITATIONS
1	Changing health behaviors using financial incentives: a review from behavioral economics. BMC Public Health, 2019, 19, 1059.	2.9	140
2	The Theory and Practice of "Nudging": Changing Health Behaviors. Public Administration Review, 2016, 76, 550-561.	4.1	120
3	"Priming" hand hygiene compliance in clinical environments.. Health Psychology, 2016, 35, 96-101.	1.6	73
4	Stating Appointment Costs in SMS Reminders Reduces Missed Hospital Appointments: Findings from Two Randomised Controlled Trials. PLoS ONE, 2015, 10, e0137306.	2.5	58
5	Influencing Financial Behavior: From Changing Minds to Changing Contexts. Journal of Behavioral Finance, 2012, 13, 126-142.	1.7	49
6	Relative Valuation of Pain in Human Orbitofrontal Cortex. Journal of Neuroscience, 2014, 34, 14526-14535.	3.6	43
7	Action Change Theory: A Reinforcement Learning Perspective on Behavior Change. Review of General Psychology, 2015, 19, 69-95.	3.2	36
8	The bidirectional relationship between sense of purpose in life and physical activity: a longitudinal study. Journal of Behavioral Medicine, 2021, 44, 715-725.	2.1	35
9	Behavioral economics informed message content in text message reminders to improve cervical screening participation: Two pragmatic randomized controlled trials. Preventive Medicine, 2020, 139, 106170.	3.4	30
10	Co-designing a virtual world with young people to deliver social cognition therapy in early psychosis. Microbial Biotechnology, 2020, 14, 37-43.	1.7	29
11	Treat-to-target in PsA: methods and necessity. RMD Open, 2020, 6, e001083.	3.8	27
12	Testing the decoy effect to increase interest in colorectal cancer screening. PLoS ONE, 2019, 14, e0213668.	2.5	24
13	Risk compensation during COVID-19: The impact of face mask usage on social distancing.. Journal of Experimental Psychology: Applied, 2021, 27, 722-738.	1.2	23
14	Pre-notification and reminder SMS text messages with behaviourally informed invitation letters to improve uptake of NHS Health Checks: a factorial randomised controlled trial. BMC Public Health, 2019, 19, 1162.	2.9	22
15	The impact of descriptive norms on motivation to participate in cancer screening " Evidence from online experiments. Patient Education and Counseling, 2019, 102, 1621-1628.	2.2	22
16	Randomised controlled trial of a theory-based intervention to prompt front-line staff to take up the seasonal influenza vaccine. BMJ Quality and Safety, 2020, 29, 189-197.	3.7	22
17	A Feasibility and Acceptability Trial of Social Cognitive Therapy in Early Psychosis Delivered Through a Virtual World: The VEEP Study. Frontiers in Psychiatry, 2020, 11, 219.	2.6	22
18	Improving social norms interventions: Rank-framing increases excessive alcohol drinkers' information-seeking.. Health Psychology, 2015, 34, 1200-1203.	1.6	20

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19	Local Choices: Rationality and the Contextuality of Decision-Making. <i>Brain Sciences</i> , 2018, 8, 8.	2.3	20
20	Sport and Exercise in Improving Outcomes After Solid Organ Transplantation: Overview From a UK Meeting. <i>Transplantation</i> , 2019, 103, S1-S11.	1.0	20
21	Social redistribution of pain and money. <i>Scientific Reports</i> , 2015, 5, 15389.	3.3	17
22	Considering chance in quality and safety performance measures: an analysis of performance reports by boards in English NHS trusts. <i>BMJ Quality and Safety</i> , 2017, 26, 61-69.	3.7	17
23	Strategizing with Biases: Making Better Decisions Using the Mindspace Approach. <i>California Management Review</i> , 2017, 59, 135-161.	6.3	17
24	Serotonin enhances the impact of health information on food choice. <i>Cognitive, Affective and Behavioral Neuroscience</i> , 2017, 17, 542-553.	2.0	16
25	Testing verbal quantifiers for social norms messages in cancer screening: evidence from an online experiment. <i>BMC Public Health</i> , 2019, 19, 658.	2.9	16
26	The use of commitment techniques to support weight loss maintenance in obese adolescents. <i>Psychology and Health</i> , 2016, 31, 1332-1341.	2.2	14
27	Financial disincentives? A three-armed randomised controlled trial of the effect of financial Incentives in Diabetic Eye Assessment by Screening (IDEAS) trial. <i>British Journal of Ophthalmology</i> , 2018, 102, 1014-1020.	3.9	13
28	Mixed methods study of clinicians' perspectives on barriers to implementation of treat to target in psoriatic arthritis. <i>Annals of the Rheumatic Diseases</i> , 2020, 79, 1031-1036.	0.9	13
29	Identifying and overcoming barriers to automated external defibrillator use by GoodSAM volunteer first responders in out-of-hospital cardiac arrest using the Theoretical Domains Framework and Behaviour Change Wheel: a qualitative study. <i>BMJ Open</i> , 2020, 10, e034908.	1.9	13
30	How behavioural science can improve financial advice services. <i>Journal of Financial Services Marketing</i> , 2015, 20, 74-88.	3.4	12
31	Incentives in Diabetic Eye Assessment by Screening (IDEAS): study protocol of a three-arm randomized controlled trial using financial incentives to increase screening uptake in London. <i>BMC Ophthalmology</i> , 2016, 16, 28.	1.4	12
32	What factors could influence physicians' management of women of childbearing age with chronic inflammatory disease? A systematic review of behavioural determinants of clinical inertia. <i>BMC Health Services Research</i> , 2019, 19, 863.	2.2	12
33	Using virtual worlds as a platform for collaborative meetings in healthcare: a feasibility study. <i>BMC Health Services Research</i> , 2020, 20, 442.	2.2	12
34	Implementation of the COP26 declaration to halt forest loss must safeguard and include Indigenous people. <i>Nature Ecology and Evolution</i> , 2022, 6, 235-236.	7.8	12
35	Acceptability of risk-stratified breast screening: Effect of the order of presenting risk and benefit information. <i>Journal of Medical Screening</i> , 2020, 27, 52-56.	2.3	10
36	A Systematic Review of Nudge Interventions to Optimize Medication Prescribing. <i>Frontiers in Pharmacology</i> , 2022, 13, 798916.	3.5	10

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37	Other people's money: The role of reciprocity and social uncertainty in decisions for others.. Journal of Neuroscience, Psychology, and Economics, 2017, 10, 59-80.	1.0	9
38	Menu positions influence soft drink selection at touchscreen kiosks. Psychology and Marketing, 2019, 36, 964-970.	8.2	9
39	Barriers to shared decision-making with women of reproductive age affected by a chronic inflammatory disease: a mixed-methods needs assessment of dermatologists and rheumatologists. BMJ Open, 2021, 11, e043960.	1.9	9
40	Using environmental engineering to increase hand hygiene compliance: a cross-over study protocol. BMJ Open, 2017, 7, e017108.	1.9	8
41	Testing a multicomponent lifestyle intervention for combatting childhood obesity. BMC Public Health, 2021, 21, 824.	2.9	8
42	#LetsUnlitterUK: A demonstration and evaluation of the Behavior Change Wheel methodology. PLoS ONE, 2021, 16, e0259747.	2.5	8
43	Perceived ethical acceptability of financial incentives to improve diabetic eye screening attendance. BMJ Open Diabetes Research and Care, 2015, 3, e000118.	2.8	7
44	Incentives in Diabetic Eye Assessment by Screening (IDEAS) trial: a three-armed randomised controlled trial of financial incentives. Health Services and Delivery Research, 2017, 5, 1-60.	1.4	7
45	An evaluation of opportunistic health checks at cricket matches: the Boundaries for Life initiative. Sport in Society, 2017, 20, 226-234.	1.2	6
46	Consumer education and empowerment in Europe: recent developments in policy and practice. International Journal of Consumer Studies, 2017, 41, 147-157.	11.6	6
47	Virtual worlds to support patient group communication? A questionnaire study investigating potential for virtual world focus group use by respiratory patients. British Journal of Educational Technology, 2017, 48, 451-461.	6.3	6
48	Patient experience and reflective learning (PEARL): a mixed methods protocol for staff insight development in acute and intensive care medicine in the UK. BMJ Open, 2019, 9, e030679.	1.9	6
49	Nudge interventions to reduce fish sauce consumption in Thailand. PLoS ONE, 2020, 15, e0238642.	2.5	6
50	Nudgeathons to control HIV: designing strategies using behavioural economics. Aids, 2020, 34, 2337-2340.	2.2	6
51	A Review of the MINDSPACE Framework for Nudging Health Promotion During Early Stages of the COVID-19 Pandemic. Population Health Management, 2022, 25, 487-500.	1.7	6
52	Behavioural simulations in health care policy: Current uses and future developments. Journal of Health Services Research and Policy, 2013, 18, 98-106.	1.7	5
53	Social discounting of pain. Journal of the Experimental Analysis of Behavior, 2020, 114, 308-325.	1.1	5
54	A mixed-methods study describing behavioral factors that influenced general practitioners' experiences using triage during the COVID-19 pandemic. BMC Family Practice, 2021, 22, 146.	2.9	5

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55	A Randomized Controlled Trial to Evaluate Interventions Designed to Improve University Students' Subjective Financial Wellness in the United Kingdom. <i>Journal of Financial Counseling and Planning</i> , 2020, 31, 296-312.	1.4	5
56	Stay home and stay active? The impact of stay-at-home restrictions on physical activity routines in the UK during the COVID-19 pandemic. <i>Journal of Sports Sciences</i> , 2022, 40, 310-322.	2.0	5
57	Anticipation and Choice Heuristics in the Dynamic Consumption of Pain Relief. <i>PLoS Computational Biology</i> , 2015, 11, e1004030.	3.2	4
58	General Practitioners' recommendations of self-directed-exercises for musculoskeletal problems and perceived barriers and facilitators to doing so: a mixed methods study. <i>BMC Health Services Research</i> , 2018, 18, 998.	2.2	4
59	The Role of the Private Sector in Advancing Antimicrobial Stewardship: Recommendations from the Global Chief Medical Officers' Network. <i>Population Health Management</i> , 2021, 24, 231-240.	1.7	4
60	Effect of prosocial public health messages for population behaviour change in relation to respiratory infections: a systematic review protocol. <i>BMJ Open</i> , 2021, 11, e044763.	1.9	4
61	Investigating primary healthcare practitioners' barriers and enablers to referral of patients with COPD to pulmonary rehabilitation: a mixed-methods study using the Theoretical Domains Framework. <i>BMJ Open</i> , 2022, 12, e046875.	1.9	4
62	Context Moderates Priming Effects on Financial Risk Taking. <i>Risks</i> , 2017, 5, 18.	2.4	3
63	A framework and toolkit of interventions to enhance reflective learning among health-care professionals: the PEARL mixed-methods study. <i>Health Services and Delivery Research</i> , 2020, 8, 1-82.	1.4	3
64	A Crossover Randomized Controlled Trial of Priming Interventions to Increase Hand Hygiene at Ward Entrances. <i>Frontiers in Public Health</i> , 2021, 9, 781359.	2.7	3
65	Can incentives improve antipsychotic adherence in major mental illness? A mixed-methods systematic review. <i>BMJ Open</i> , 2022, 12, e059526.	1.9	3
66	Validation of behavioral simulations: a case study on enhancing collaboration between partnership organizations. <i>Zeitschrift Fur Gesundheitswissenschaften</i> , 2019, 27, 367-378.	1.6	2
67	The effects of feedback valance and progress monitoring on goal striving. <i>Current Psychology</i> , 2022, 41, 4574-4591.	2.8	2
68	Prescriber Commitment Posters to Increase Prudent Antibiotic Prescribing in English General Practice: A Cluster Randomized Controlled Trial. <i>Antibiotics</i> , 2020, 9, 490.	3.7	2
69	Testing the content for a targeted age-relevant intervention to promote cervical screening uptake in women aged 50-64 years. <i>British Journal of Health Psychology</i> , 2022, 27, 623-644.	3.5	2
70	Social Care Insurance: A Review of Psychological Influences on Uptake. <i>Frontiers in Public Health</i> , 2020, 8, 564471.	2.7	2
71	Implementation and Evaluation of Two Nudges in a Hospital's Electronic Prescribing System to Optimise Cost-Effective Prescribing. <i>Healthcare (Switzerland)</i> , 2022, 10, 1233.	2.0	2
72	Choice of methods can determine which behavioral determinates are identified for targeting in future behavior change interventions: Increasing antibiotic adherence in Pakistan. <i>Journal of Health Psychology</i> , 2020, , 135910532096226.	2.3	1

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73	An online randomized controlled trial and survey of behavioural factors influencing patients' willingness to attend a video consultation. <i>British Journal of Health Psychology</i> , 2021, , .	3.5	1
74	Co-designing theoretically informed, conceptual prototypes for interventions to increase hand hygiene in hospital settings: a case study. <i>Design for Health</i> , 0, , 1-17.	0.8	1
75	The Latent Perception of Pregnancy. <i>Frontiers in Psychology</i> , 2022, 13, 589911.	2.1	1
76	The Behavioral Factors That Influence Person-Centered Social Care: A Literature Review and Conceptual Framework. <i>International Journal of Environmental Research and Public Health</i> , 2022, 19, 4334.	2.6	1
77	Developing Reporting Guidelines for Social Media Research (RESOME) by Using a Modified Delphi Method: Protocol for Guideline Development. <i>JMIR Research Protocols</i> , 2022, 11, e31739.	1.0	1
78	Dreading the pain of others? Altruistic responses to others' pain underestimate dread. <i>Journal of the Experimental Analysis of Behavior</i> , 2021, 116, 359-378.	1.1	0
79	The fragmentation of vision. <i>Leonardo</i> , 0, , 1-3.	0.3	0
80	Learnings from the forced transition of an industry supported educational programme for young experts in urology and oncology from face-to-face to digital during the COVID-19 pandemic. <i>Journal of European CME</i> , 2022, 11, .	1.6	0