

# Phil

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/3927311/publications.pdf>

Version: 2024-02-01

56  
papers

10,419  
citations

126858

33  
h-index

189801

50  
g-index

57  
all docs

57  
docs citations

57  
times ranked

5663  
citing authors

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 1  | Accounting for the effects of accountability.. Psychological Bulletin, 1999, 125, 255-275.  | 5.5 | 1,819     |
| 2  | Accountability and complexity of thought.. Journal of Personality and Social Psychology, 1983, 45, 74-83.   | 2.6 | 786       |
| 3  | Predicting ethnic and racial discrimination: A meta-analysis of IAT criterion studies.. Journal of Personality and Social Psychology, 2013, 105, 171-192.                                     | 2.6 | 661       |
| 4  | Thinking the unthinkable: sacred values and taboo cognitions. Trends in Cognitive Sciences, 2003, 7, 320-324.   | 4.0 | 645       |
| 5  | Taboo Trade-offs: Reactions to Transactions That Transgress the Spheres of Justice. Political Psychology, 1997, 18, 255-297.  | 2.2 | 613       |
| 6  | Social functionalist frameworks for judgment and choice: Intuitive politicians, theologians, and prosecutors.. Psychological Review, 2002, 109, 451-471.                                      | 2.7 | 581       |
| 7  | Social and cognitive strategies for coping with accountability: Conformity, complexity, and bolstering.. Journal of Personality and Social Psychology, 1989, 57, 632-640.                     | 2.6 | 571       |
| 8  | Conflicts Of Interest And The Case Of Auditor Independence: Moral Seduction And Strategic Issue Cycling. Academy of Management Review, 2006, 31, 10-29.                                       | 7.4 | 477       |
| 9  | Symbolic Racism: Problems of Motive Attribution in Political Analysis. Journal of Social Issues, 1986, 42, 129-150.   | 1.9 | 431       |
| 10 | Cognitive style and political ideology.. Journal of Personality and Social Psychology, 1983, 45, 118-126.   | 2.6 | 351       |
| 11 | Political diversity will improve social psychological science. Behavioral and Brain Sciences, 2015, 38, e130.   | 0.4 | 296       |
| 12 | Biculturalism. Journal of Cross-Cultural Psychology, 2006, 37, 173-190.   | 1.0 | 278       |
| 13 | Providing public assistance: Cognitive and motivational processes underlying liberal and conservative policy preferences.. Journal of Personality and Social Psychology, 1993, 65, 1205-1223. | 2.6 | 273       |
| 14 | Cognitive Biases and Organizational Correctives: Do Both Disease and Cure Depend on the Politics of the Beholder?. Administrative Science Quarterly, 2000, 45, 293.                           | 4.8 | 272       |
| 15 | Allocating scarce resources: A contingency model of distributive justice. Journal of Experimental Social Psychology, 1992, 28, 491-522.   | 1.3 | 257       |
| 16 | Psychological Strategies for Winning a Geopolitical Forecasting Tournament. Psychological Science, 2014, 25, 1106-1115.   | 1.8 | 204       |
| 17 | People as intuitive prosecutors: The impact of social-control goals on attributions of responsibility. Journal of Experimental Social Psychology, 2007, 43, 195-209.                          | 1.3 | 141       |
| 18 | Political Psychology or Politicized Psychology: Is the Road to Scientific Hell Paved with Good Moral Intentions?. Political Psychology, 1994, 15, 509.  | 2.2 | 139       |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 19 | Implicit Bias and Accountability Systems: What Must Organizations Do to Prevent Discrimination?. Research in Organizational Behavior, 2009, 29, 3-38.                                   | 0.9 | 139       |
| 20 | The dilution effect: judgmental bias, conversational convention, or a bit of both?. European Journal of Social Psychology, 1996, 26, 915-934.   | 1.5 | 136       |
| 21 | The slavery debate in antebellum America: Cognitive style, value conflict, and the limits of compromise.. Journal of Personality and Social Psychology, 1994, 66, 115-126.              | 2.6 | 120       |
| 22 | Flattering and unflattering personality portraits of integratively simple and complex managers.. Journal of Personality and Social Psychology, 1993, 64, 500-511.                       | 2.6 | 114       |
| 23 | Coping with Accountability Cross-Pressures: Low-Effort Evasive Tactics and High-Effort Quests for Complex Compromises. Personality and Social Psychology Bulletin, 2000, 26, 1380-1391. | 1.9 | 108       |
| 24 | Using the IAT to predict ethnic and racial discrimination: Small effect sizes of unknown societal significance.. Journal of Personality and Social Psychology, 2015, 108, 562-571.      | 2.6 | 105       |
| 25 | Accountability and ideology: When left looks right and right looks left. Organizational Behavior and Human Decision Processes, 2013, 122, 22-35.  | 1.4 | 87        |
| 26 | Improving Intelligence Analysis With Decision Science. Perspectives on Psychological Science, 2015, 10, 753-757.  | 5.2 | 76        |
| 27 | Forecasting Tournaments. Current Directions in Psychological Science, 2014, 23, 290-295.  | 2.8 | 74        |
| 28 | Intelligent management of intelligence agencies: Beyond accountability ping-pong.. American Psychologist, 2011, 66, 542-554.  | 3.8 | 62        |
| 29 | Taboo Scenarios: How to Think about the Unthinkable. California Management Review, 2012, 54, 5-24.  | 3.4 | 56        |
| 30 | Rational Versus Irrational Prejudices. Perspectives on Psychological Science, 2012, 7, 519-521.   | 5.2 | 48        |
| 31 | Restructuring structured analytic techniques in intelligence. Intelligence and National Security, 2018, 33, 337-356.  | 0.3 | 47        |
| 32 | Sacred versus Pseudo-Sacred Values: How People Cope with Taboo Trade-Offs. American Economic Review, 2017, 107, 96-99.  | 4.0 | 43        |
| 33 | Bringing probability judgments into policy debates via forecasting tournaments. Science, 2017, 355, 481-483.  | 6.0 | 40        |
| 34 | Liberal and conservative approaches to justice: Conflicting psychological portraits. , 1993, , 234-256.   |     | 39        |
| 35 | Why so Few Conservatives and Should we Care?. Society, 2015, 52, 28-34.   | 0.7 | 24        |
| 36 | Punctuated incongruity: A new approach to managing trade-offs between conformity and deviation. Research in Organizational Behavior, 2014, 34, 155-171.                                 | 0.9 | 21        |

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 37 | It may be harder than we thought, but political diversity will (still) improve social psychological science. Behavioral and Brain Sciences, 2015, 38, e164.          | 0.4 | 21        |
| 38 | Interfacing With Faces: Perceptual Humanization and Dehumanization. Current Directions in Psychological Science, 2017, 26, 288-293.                                  | 2.8 | 21        |
| 39 | Rethinking the training of intelligence analysts. Intelligence and National Security, 2016, 31, 903-920.   | 0.3 | 20        |
| 40 | Accountability Systems and Group Norms: Balancing the Risks of Mindless Conformity and Reckless Deviation. Journal of Behavioral Decision Making, 2017, 30, 282-303. | 1.0 | 17        |
| 41 | CHAPTER 6 Disentangling Reasons and Rationalizations: Exploring Perceived Fairness in Hypothetical Societies. , 2009, , 126-157.                                     |     | 15        |
| 42 | The simulation manifesto: The limits of brute force empiricism in geopolitical forecasting. Futures & Foresight Science, 2021, 3, e64.                               | 0.7 | 14        |
| 43 | SECOND THOUGHTS ABOUT EXPERT POLITICAL JUDGMENT: REPLY TO THE SYMPOSIUM. Critical Review, 2010, 22, 467-488.   | 0.1 | 13        |
| 44 | Correcting Judgment Correctives in National Security Intelligence. Frontiers in Psychology, 2018, 9, 2640.   | 1.1 | 13        |
| 45 | The Value of Precision in Probability Assessment: Evidence from a Large-Scale Geopolitical Forecasting Tournament. International Studies Quarterly, 0, , .           | 0.8 | 12        |
| 46 | What do forecasting rationales reveal about thinking patterns of top geopolitical forecasters?. International Journal of Forecasting, 2022, 38, 688-704.             | 3.9 | 11        |
| 47 | Balancing Fairness and Efficiency: The Impact of Identity-Blind and Identity-Conscious Accountability on Applicant Screening. PLoS ONE, 2015, 10, e0145208.          | 1.1 | 10        |
| 48 | Judging political judgment. Proceedings of the National Academy of Sciences of the United States of America, 2014, 111, 11574-11575.                                 | 3.3 | 9         |
| 49 | Robust forecast aggregation: Fourier $L_2$ regression. Journal of Forecasting, 2018, 37, 259-268.  | 1.6 | 9         |
| 50 | SHOULD "SYSTEMS THINKERS" ACCEPT THE LIMITS ON POLITICAL FORECASTING OR PUSH THE LIMITS?. Critical Review, 2012, 24, 375-391.  | 0.1 | 3         |
| 51 | Process Versus Outcome Accountability. , 2014, , .   |     | 3         |
| 52 | Gauging the Politicization of Research Programs. Psychological Inquiry, 2020, 31, 86-87.   | 0.4 | 2         |
| 53 | Can we accelerate learning from history? South Africa then and now: Commentary on Schoemaker 2020. Futures & Foresight Science, 2020, 2, e38.                        | 0.7 | 1         |
| 54 | False dichotomy alert: Improving subjective-probability estimates vs. raising awareness of systemic risk. International Journal of Forecasting, 2023, 39, 1021-1025. | 3.9 | 1         |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 55 | Experimental history: The slow, painful birth of a new field. Rejoinder to commentaries on Lustick and Tetlock (2021). <i>Futures &amp; Foresight Science</i> , 2021, 3, e94. | 0.7 | 0         |
| 56 | The internal validity obsession. <i>Behavioral and Brain Sciences</i> , 2022, 45, e83.  | 0.4 | 0         |