

# Nicola Lacetera

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/3923942/publications.pdf>

Version: 2024-02-01

44  
papers

2,840  
citations

331670

21  
h-index

414414

32  
g-index

52  
all docs

52  
docs citations

52  
times ranked

2053  
citing authors

#	ARTICLE	IF	CITATIONS
1	Opt-out choice framing attenuates gender differences in the decision to compete in the laboratory and in the field. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .	7.1	10
2	Paying for Kidneys? A Randomized Survey and Choice Experiment. American Economic Review, 2019, 109, 2855-2888.	8.5	61
3	Motivating Cord Blood Donation with Information and Behavioral Nudges. Scientific Reports, 2018, 8, 252.	3.3	20
4	Above a swamp: A theory of high-quality scientific production. Research Policy, 2018, 47, 827-839.	6.4	12
5	Academic Entrepreneurship. , 2018, , 7-9.		0
6	Economic Development and the Regulation of Morally Contentious Activities. American Economic Review, 2017, 107, 76-80.	8.5	38
7	Understanding Repugnance: Implications for Public Policy. World Medical and Health Policy, 2017, 9, 489-504.	1.6	6
8	Bid Takers or Market Makers? The Effect of Auctioneers on Auction Outcome. American Economic Journal: Microeconomics, 2016, 8, 195-229.	1.2	27
9	Does standardized information in online markets disproportionately benefit job applicants from less developed countries?. Journal of International Economics, 2016, 103, 1-12.	3.0	46
10	Academic Entrepreneurship. , 2016, , 1-4.		0
11	Sacred Values? The Effect of Information on Attitudes toward Payments for Human Organs. American Economic Review, 2015, 105, 361-365.	8.5	59
12	The incidence and role of negative citations in science. Proceedings of the National Academy of Sciences of the United States of America, 2015, 112, 13823-13826.	7.1	140
13	Would You Buy a Honda Made in the United States? The Impact of Production Location on Manufacturing Quality. Review of Economics and Statistics, 2015, 97, 855-876.	4.3	2
14	Markets and Morals: An Experimental Survey Study. PLoS ONE, 2015, 10, e0127069.	2.5	16
15	Chapter 8 - Digitization and the Contract Labor Market. , 2015, , 219-256.		57
16	On the Importance of Unconditional Rewards for Blood Donations. Clinical Chemistry, 2014, 60, 423-424.	3.2	2
17	Removing financial barriers to organ and bone marrow donation: The effect of leave and tax legislation in the U.S.. Journal of Health Economics, 2014, 33, 43-56.	2.7	46
18	Rewarding Volunteers: A Field Experiment. Management Science, 2014, 60, 1107-1129.	4.1	97

#	ARTICLE	IF	CITATIONS
19	The effects of information, social and financial incentives on voluntary undirected blood donations: Evidence from a field experiment in Argentina. <i>Social Science and Medicine</i> , 2013, 98, 214-223.	3.8	42
20	The Value of Incentives in Blood Donationâ€™Response. <i>Science</i> , 2013, 341, 129-129.	12.6	1
21	In Defense of WHO’s Blood Donation Policyâ€™Response. <i>Science</i> , 2013, 342, 692-692.	12.6	6
22	Economic Rewards to Motivate Blood Donations. <i>Science</i> , 2013, 340, 927-928.	12.6	143
23	Estimating the Effect of Salience in Wholesale and Retail Car Markets. <i>American Economic Review</i> , 2013, 103, 575-579.	8.5	58
24	Time for Blood: The Effect of Paid Leave Legislation on Altruistic Behavior. <i>Journal of Law, Economics, and Organization</i> , 2013, 29, 1384-1420.	1.5	27
25	Will There Be Blood? Incentives and Displacement Effects in Pro-Social Behavior. <i>American Economic Journal: Economic Policy</i> , 2012, 4, 186-223.	3.1	149
26	Heuristic Thinking and Limited Attention in the Car Market. <i>American Economic Review</i> , 2012, 102, 2206-2236.	8.5	267
27	Individual preferences, organization, and competition in a model of R&D incentive provision. <i>Journal of Economic Behavior and Organization</i> , 2012, 84, 550-570.	2.0	23
28	Incentives and Problem Uncertainty in Innovation Contests: An Empirical Analysis. <i>Management Science</i> , 2011, 57, 843-863.	4.1	663
29	Different yokes for different folks: Individual preferences, institutional logics, and the commercialization of academic research. <i>Advances in the Study of Entrepreneurship, Innovation, and Economic Growth</i> , 2010, , 1-25.	0.6	28
30	Do all material incentives for pro-social activities backfire? The response to cash and non-cash incentives for blood donations. <i>Journal of Economic Psychology</i> , 2010, 31, 738-748.	2.2	154
31	Social image concerns and prosocial behavior: Field evidence from a nonlinear incentive scheme. <i>Journal of Economic Behavior and Organization</i> , 2010, 76, 225-237.	2.0	232
32	Inside or outside the IP system? Business creation in academia. <i>Research Policy</i> , 2010, 39, 1060-1069.	6.4	147
33	Different Missions and Commitment Power in R&D Organizations: Theory and Evidence on Industry-University Alliances. <i>Organization Science</i> , 2009, 20, 565-582.	4.5	81
34	Academic entrepreneurship. <i>Managerial and Decision Economics</i> , 2009, 30, 443-464.	2.5	65
35	Sample Size and Precision in NIH Peer Review. <i>PLoS ONE</i> , 2008, 3, e2761.	2.5	45
36	academic entrepreneurship. , 0, , .		1

#	ARTICLE	IF	CITATIONS
37	Viral Altruism? Charitable Giving and Social Contagion in Online Networks.. Sociological Science, 0, 3, 202-238.	2.0	33
38	Different Missions and Commitment Power in R&D Organization: Theory and Evidence on Industry-University Alliances. SSRN Electronic Journal, 0, , .	0.4	10
39	Viral Altruism? A Natural Field Experiment of Social Contagion in On-Line Networks. SSRN Electronic Journal, 0, , .	0.4	1
40	Rewarding Altruism? A Natural Field Experiment. SSRN Electronic Journal, 0, , .	0.4	0
41	Viral Altruism? Generosity and Social Contagion in Online Networks. SSRN Electronic Journal, 0, , .	0.4	1
42	Incentives and Ethics in the Economics of Body Parts. SSRN Electronic Journal, 0, , .	0.4	0
43	Understanding Repugnance: Implications for Public Policy. SSRN Electronic Journal, 0, , .	0.4	1
44	How does scientific progress affect cultural changes? A digital text analysis. Journal of Economic Growth, 0, , .	1.9	4