

Sushil Sushil

List of Publications by Year in descending order

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188
papers

4,919
citations

136950

32
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123424

61
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193
all docs

193
docs citations

193
times ranked

1740
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|--|------|-----------|
| 1 | Interpreting the Interpretive Structural Model. Global Journal of Flexible Systems Management, 2012, 13, 87-106. | 6.3 | 606 |
| 2 | The objectives of waste management in India: A futures inquiry. Technological Forecasting and Social Change, 1995, 48, 285-309. | 11.6 | 281 |
| 3 | Analysis of critical success factors of world-class manufacturing practices: an application of interpretative structural modelling and interpretative ranking process. Production Planning and Control, 2012, 23, 722-734. | 8.8 | 175 |
| 4 | Scenario building: A critical study of energy conservation in the Indian cement industry. Technological Forecasting and Social Change, 1992, 41, 121-146. | 11.6 | 157 |
| 5 | Modeling enablers of TQM to improve airline performance. International Journal of Productivity and Performance Management, 2013, 62, 250-275. | 3.7 | 156 |
| 6 | Modified ISM/TISM Process with Simultaneous Transitivity Checks for Reducing Direct Pair Comparisons. Global Journal of Flexible Systems Management, 2017, 18, 331-351. | 6.3 | 140 |
| 7 | Total interpretive structural modelling (TISM) of strategic performance management for Indian telecom service providers. International Journal of Productivity and Performance Management, 2014, 63, 421-445. | 3.7 | 138 |
| 8 | How to check correctness of total interpretive structural models?. Annals of Operations Research, 2018, 270, 473-487. | 4.1 | 126 |
| 9 | SAP-LAP models of inquiry. Management Decision, 2000, 38, 347-353. | 3.9 | 117 |
| 10 | Impact of indirect relationships in classification of variables—a micmac analysis for energy conservation. Systems Research and Behavioral Science, 1990, 7, 245-253. | 0.1 | 112 |
| 11 | Interpretive Ranking Process. Global Journal of Flexible Systems Management, 2009, 10, 1-10. | 6.3 | 97 |
| 12 | Modeling strategic performance factors for effective strategy execution. International Journal of Productivity and Performance Management, 2013, 62, 554-582. | 3.7 | 96 |
| 13 | Performance measurement and management frameworks. Business Process Management Journal, 2013, 19, 947-971. | 4.2 | 77 |
| 14 | Building theory of sustainable manufacturing using total interpretive structural modelling. International Journal of Systems Science: Operations and Logistics, 2015, 2, 231-247. | 3.0 | 75 |
| 15 | Revisiting Flexibility in Organizations: Exploring its Impact on Performance. Global Journal of Flexible Systems Management, 2010, 11, 51-68. | 6.3 | 72 |
| 16 | Strategic Flexibility: The Evolving Paradigm of Strategic Management. Global Journal of Flexible Systems Management, 2015, 16, 113-114. | 6.3 | 68 |
| 17 | SAP-LAP Linkages – A Generic Interpretive Framework for Analyzing Managerial Contexts. Global Journal of Flexible Systems Management, 2009, 10, 11-20. | 6.3 | 67 |
| 18 | Revisiting Organizational Change: Exploring the Paradox of Managing Continuity and Change. Journal of Change Management, 2011, 11, 185-206. | 3.7 | 64 |

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| 19 | Multi-criteria valuation of flexibility initiatives using integrated TISM “ IRP with a big data framework. <i>Production Planning and Control</i> , 2017, 28, 999-1010. | 8.8 | 62 |
| 20 | Managerial Paradox Toward Flexibility: Emergent Views Using Thematic Analysis of Literature. <i>Global Journal of Flexible Systems Management</i> , 2019, 20, 349-370. | 6.3 | 61 |
| 21 | Stakeholder Engagement in Sustainable Enterprise: Evolving a Conceptual Framework, and a Case Study of ITC. <i>Business Strategy and the Environment</i> , 2018, 27, 282-299. | 14.3 | 58 |
| 22 | Cognitive bias in salespersons in specialty drug selling of pharmaceutical industry. <i>International Journal of Pharmaceutical and Healthcare Marketing</i> , 2012, 6, 310-335. | 1.3 | 54 |
| 23 | Incorporating polarity of relationships in ISM and TISM for theory building in information and organization management. <i>International Journal of Information Management</i> , 2018, 43, 38-51. | 17.5 | 47 |
| 24 | Flexibility in Modification and Termination of Cross-Border Joint Ventures. <i>Global Journal of Flexible Systems Management</i> , 2017, 18, 139-151. | 6.3 | 45 |
| 25 | A technology management perspective on collaborations in the Indian automobile industry: a case study. <i>Journal of Engineering and Technology Management - JET-M</i> , 2002, 19, 167-201. | 2.7 | 43 |
| 26 | Flowing Stream Strategy: Managing Confluence of Continuity and Change. <i>Journal of Enterprise Transformation</i> , 2012, 2, 26-49. | 1.0 | 43 |
| 27 | Inter-partner dynamics and joint venture competitiveness: a fuzzy TISM approach. <i>Benchmarking</i> , 2019, 26, 97-116. | 4.6 | 43 |
| 28 | Flexible systems methodology. <i>Systemic Practice and Action Research</i> , 1994, 7, 633-652. | 0.3 | 41 |
| 29 | Hierarchy and classification of program plan elements using interpretive structural modeling: A case study of energy conservation in the Indian cement industry. <i>Systemic Practice and Action Research</i> , 1992, 5, 651-670. | 0.3 | 40 |
| 30 | Technology management for innovation in organizations: an argumentation-based modified TISM approach. <i>Benchmarking</i> , 2021, 28, 1959-1986. | 4.6 | 40 |
| 31 | Theory building using SAP-LAP linkages: an application in the context of disaster management. <i>Annals of Operations Research</i> , 2019, 283, 811-836. | 4.1 | 39 |
| 32 | Making Flowing Stream Strategy Work. <i>Global Journal of Flexible Systems Management</i> , 2012, 13, 25-40. | 6.3 | 38 |
| 33 | The Trajectory of Two Decades of Global Journal of Flexible Systems Management and Flexibility Research: A Bibliometric Analysis. <i>Global Journal of Flexible Systems Management</i> , 2021, 22, 377-401. | 6.3 | 38 |
| 34 | Developing a modified total interpretive structural model (M-TISM) for organizational strategic cybersecurity management. <i>Technological Forecasting and Social Change</i> , 2021, 170, 120872. | 11.6 | 38 |
| 35 | Managing continuity and change: a new approach for strategizing in e-government. <i>Transforming Government: People, Process and Policy</i> , 2010, 4, 338-364. | 2.1 | 37 |
| 36 | An empirical examination of advanced manufacturing technology and sourcing practices in developing manufacturing flexibilities. <i>International Journal of Services and Operations Management</i> , 2008, 4, 652. | 0.2 | 36 |

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| 37 | Modelling drivers of adapt for effective strategy execution. Learning Organization, 2014, 21, 369-391. | 1.4 | 34 |
| 38 | Prediction of concentration in the pyrolysis of biomass material. Energy Conversion and Management, 1996, 37, 473-483. | 9.2 | 32 |
| 39 | Alliance termination research: a bibliometric review and research agenda. Journal of Strategy and Management, 2020, 13, 351-375. | 3.3 | 32 |
| 40 | Developing a conceptual framework of waste management in the organizational context. Management of Environmental Quality, 2017, 28, 786-806. | 4.3 | 31 |
| 41 | An analysis of growth-accelerating factors for the Indian automotive industry using modified TISM. International Journal of Productivity and Performance Management, 2021, 70, 1361-1392. | 3.7 | 29 |
| 42 | Multiple Perspectives of Flexible Systems Management. Global Journal of Flexible Systems Management, 2012, 13, 1-2. | 6.3 | 27 |
| 43 | Valuation of Flexibility. Global Journal of Flexible Systems Management, 2015, 16, 219-220. | 6.3 | 26 |
| 44 | Strategic performance management system in uncertain business environment. Business Process Management Journal, 2018, 24, 923-942. | 4.2 | 26 |
| 45 | EVALUATING THE PRACTICES OF FLEXIBILITY MATURITY FOR THE SOFTWARE PRODUCT AND SERVICE ORGANIZATIONS. International Journal of Information Management, 2020, 50, 71-89. | 17.5 | 25 |
| 46 | A simulation study of unit exchange spares management of diesel locomotives in the Indian railways. International Journal of Production Economics, 1994, 33, 225-236. | 8.9 | 24 |
| 47 | Achieving Organizational Flexibility and Competitive Advantage Through Information Systems Flexibility: A Path Analytic Study. Journal of Information and Knowledge Management, 2003, 02, 261-277. | 1.1 | 24 |
| 48 | Strategic Flexibility in Ecosystem. Global Journal of Flexible Systems Management, 2016, 17, 247-248. | 6.3 | 24 |
| 49 | Does Flexibility Mitigate or Enhance Risk?. Global Journal of Flexible Systems Management, 2017, 18, 169-171. | 6.3 | 24 |
| 50 | Waste Management: A Systems Perspective. Industrial Management and Data Systems, 1990, 90, 1-67. | 3.7 | 23 |
| 51 | Demythifying flexibility. Management Decision, 2001, 39, 860-865. | 3.9 | 23 |
| 52 | Bridging the electricity demand and supply gap using dynamic modeling in the Indian context. Energy Policy, 2019, 132, 515-535. | 8.8 | 23 |
| 53 | A hierarchical model of the determinants of non-performing assets in banks: an ISM and MICMAC approach. Applied Economics, 2019, 51, 3834-3854. | 2.2 | 23 |
| 54 | Waste management communication policy for effective citizen awareness. Journal of Policy Modeling, 2020, 42, 661-678. | 3.1 | 23 |

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| 55 | Situation-actor-process options: mapping and enhancing flexibility. <i>Systems Research and Behavioral Science</i> , 2000, 17, 301-309. | 1.6 | 22 |
| 56 | Planning and implementation of e-governance projects: a SAP-LAP based gap analysis. <i>Electronic Government</i> , 2012, 9, 178. | 0.2 | 22 |
| 57 | Innovation by harmonizing continuity and change. <i>Journal of Business Strategy</i> , 2011, 32, 38-49. | 1.6 | 21 |
| 58 | Modeling strategic performance management of automobile manufacturing enterprises. <i>Journal of Modelling in Management</i> , 2015, 10, 198-225. | 1.9 | 21 |
| 59 | Interpretive multi-criteria valuation of flexibility initiatives on direct value chain. <i>Benchmarking</i> , 2018, 25, 3720-3742. | 4.6 | 21 |
| 60 | Duality of Enterprise and Stakeholders on Flexibility Front. <i>Global Journal of Flexible Systems Management</i> , 2014, 15, 179-180. | 6.3 | 20 |
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| 62 | Efficient interpretive ranking process incorporating implicit and transitive dominance relationships. <i>Annals of Operations Research</i> , 2019, 283, 1489-1516. | 4.1 | 19 |
| 63 | Towards a strategy for implementing e-governance applications: a case study of integrated fertilisers management information system based on SAP-LAP framework. <i>Electronic Government</i> , 2008, 5, 420. | 0.2 | 18 |
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| 65 | Managing Wastivity for Sustainability. <i>Global Journal of Flexible Systems Management</i> , 2015, 16, 1-2. | 6.3 | 18 |
| 66 | LIFE: an integrated view of meta organizational process for vitality. <i>Journal of Management Development</i> , 2016, 35, 747-764. | 2.1 | 18 |
| 67 | Alignment: the foundation of effective strategy execution. <i>International Journal of Productivity and Performance Management</i> , 2017, 66, 1043-1063. | 3.7 | 18 |
| 68 | The Concept of a Flexible Enterprise. <i>Flexible Systems Management</i> , 2014, , 3-26. | 0.2 | 18 |
| 69 | Interpretive multi-criteria ranking of production systems with ordinal weights and transitive dominance relationships. <i>Annals of Operations Research</i> , 2020, 290, 677-695. | 4.1 | 17 |
| 70 | Interpretive Ranking of Choice of Interaction of Parent Firms Post-International Joint Venture Termination Using TISM-IRP. <i>Global Journal of Flexible Systems Management</i> , 2020, 21, 1-16. | 6.3 | 17 |
| 71 | Determinants of deglobalization: A hierarchical model to explore their interrelations as a conduit to policy. <i>Journal of Policy Modeling</i> , 2021, 43, 433-447. | 3.1 | 17 |
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| 73 | Multi-perspective analysis of e-governance performance: a study of select agriculture related projects in India. International Journal of Electronic Governance, 2011, 4, 259. | 0.2 | 16 |
| 74 | Small Steps for a Giant Leap: Flexible Organization. Global Journal of Flexible Systems Management, 2017, 18, 273-274. | 6.3 | 16 |
| 75 | Innovation driven ecosystem for quality skill development in India. Benchmarking, 2018, 25, 2997-3020. | 4.6 | 16 |
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| 79 | Integrated approach for finding the causal effect of waste management over sustainability in the organization. Benchmarking, 2021, 28, 3040-3073. | 4.6 | 15 |
| 80 | A review of coopetition and future research agenda. Journal of Business and Industrial Marketing, 2023, 38, 118-136. | 3.0 | 15 |
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| 87 | Revisiting performance measurement and management: deriving linkages with strategic management theories. International Journal of Business Performance Management, 2014, 15, 87. | 0.3 | 13 |
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| 92 | Energy modelling for the national economy – generalized model based on a physical systems theory approach. <i>International Journal of Systems Science</i> , 1988, 19, 857-873. | 5.5 | 11 |
| 93 | Flexibility metaphors. <i>Systems Research and Behavioral Science</i> , 2001, 18, 569-575. | 1.6 | 11 |
| 94 | Execution Excellence. <i>Global Journal of Flexible Systems Management</i> , 2009, 10, iii-iii. | 6.3 | 11 |
| 95 | Implementing Flexible Strategy Game-card. <i>Global Journal of Flexible Systems Management</i> , 2011, 12, iii-iii. | 6.3 | 11 |
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| 102 | Flexible Systems Methodology: A Mixed-method/Multi-method Research Approach. <i>Global Journal of Flexible Systems Management</i> , 2018, 19, 109-110. | 6.3 | 10 |
| 103 | Leveraging Strategic Change with Continuity. <i>Management for Professionals</i> , 2013, , 3-14. | 0.5 | 10 |
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| 105 | The Dual Perspective of Performance. <i>Global Journal of Flexible Systems Management</i> , 2009, 10, iii-iii. | 6.3 | 9 |
| 106 | Strategic Planning and Implementation of E-Governance. <i>Flexible Systems Management</i> , 2017, , . | 0.2 | 9 |
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| 110 | Strategic innovation and entrepreneurial ownership: an analysis using GEM data and fuzzy simulation. Benchmarking, 2021, 28, 2896-2915. | 4.6 | 8 |
| 111 | Theoretical Roots of Flexible Strategy Game-card: An Evolving Strategic Performance Management Framework. Flexible Systems Management, 2014, , 99-109. | 0.2 | 8 |
| 112 | Modelling and analysis of authorityâ€™responsibility relationships in an organizational systemâ€™a physical system theory approach. Systems Research and Behavioral Science, 1990, 7, 255-271. | 0.1 | 7 |
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| 114 | Can Flexibility be Practiced in an Isolated Manner?. Global Journal of Flexible Systems Management, 2013, 14, 179-180. | 6.3 | 7 |
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| 117 | Effectiveness of strategy implementation and e-governance performance. Evaluation and Program Planning, 2022, 92, 102063. | 1.6 | 7 |
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| 130 | Global Competitiveness of Informal Economy Organizations. Flexible Systems Management, 2016, , 209-224. | 0.2 | 5 |
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| 133 | Present and future status of system waste. Technological Forecasting and Social Change, 1993, 44, 199-218. | 11.6 | 4 |
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| 136 | Leadership for Practicing Flowing Stream Strategy. Global Journal of Flexible Systems Management, 2014, 15, 89-90. | 6.3 | 4 |
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| 145 | Is Management Science Applicable at the Top Level?. Global Journal of Flexible Systems Management, 2018, 19, 1-3. | 6.3 | 3 |
| 146 | Deriving the hierarchical relationship of factors of fly ash handling. Management of Environmental Quality, 2018, 29, 444-455. | 4.3 | 3 |
| 147 | Benchmarking the practices of flexibility with maturity models and frameworks of organizational capabilities. Benchmarking, 2021, ahead-of-print, . | 4.6 | 3 |
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| 158 | From Future Market to Future Technology and Business Leader. Global Journal of Flexible Systems Management, 2010, 11, iii-iii. | 6.3 | 2 |
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| 162 | E-Business in India. , 2005, , 392-410. | | 2 |

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| 169 | Community initiative investments as a strategy for developmentâ€led business: Comparative analysis. Business Strategy and Development, 2018, 1, 204-213. | 4.2 | 1 |
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| 176 | Strategic Planning: An Enabler of E-Governance. Flexible Systems Management, 2017, , 73-94. | 0.2 | 0 |
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