## Debasis Pradhan

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/3823819/publications.pdf

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1040056 839539 21 494 9 18 citations h-index g-index papers 21 21 21 312 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	Celebrity endorsement: How celebrity–brand–user personality congruence affects brand attitude and purchase intention. Journal of Marketing Communications, 2016, 22, 456-473.	4.0	147
2	Forty-five years of celebrity credibility and endorsement literature: Review and learnings. Journal of Business Research, 2021, 125, 397-415.	10.2	60
3	Materialism and compulsive buying behaviour. Asia Pacific Journal of Marketing and Logistics, 2018, 30, 1239-1258.	3.2	53
4	Brand communities: A literature review and future research agendas using TCCM approach. International Journal of Consumer Studies, 2022, 46, 3-28.	11.6	46
5	I (do not) consume; therefore, I am: Investigating materialism and voluntary simplicity through a moderated mediation model. Psychology and Marketing, 2020, 37, 260-277.	8.2	42
6	When fan engagement with sports club brands matters in sponsorship: influence of fan–brand personality congruence. Journal of Brand Management, 2020, 27, 77-92.	3.5	40
7	Why do consumers subvert brands? investigating the influence of subjective wellâ€being on brand avoidance. Psychology and Marketing, 2022, 39, 612-633.	8.2	22
8	One step deeper: gender and congruity in celebrity endorsement. Marketing Intelligence and Planning, 2017, 35, 774-788.	3.5	15
9	Shopping value and patronage: when satisfaction and crowding count. Marketing Intelligence and Planning, 2020, 38, 137-150.	3.5	12
10	Potential benefits and descriptive norms in webrooming: an extended model of goal-directed behaviour. International Journal of Retail and Distribution Management, 2022, 50, 377-397.	4.7	11
11	Can we a <scp>ntiâ€consume</scp> our way to sustainability? Finding answers at the intersection of cultural values. Journal of Consumer Behaviour, 2021, 20, 1051-1064.	4.2	11
12	Rural Marketing in the Development Paradigm. International Journal of Rural Management, 2005, $1$ , 245-262.	1.3	9
13	Can planning prompt be a boon for impulsive customers? Moderating roles of product category and decisional procrastination. Psychology and Marketing, 2021, 38, 1197.	8.2	8
14	Pandemics and consumer wellâ€being: Provenance and research priorities. Journal of Consumer Affairs, 2022, 56, 28-33.	2.3	7
15	Resilience of an evolved retail agglomeration: case of rural periodic markets in emerging economies. International Journal of Retail and Distribution Management, 2022, 50, 1395-1411.	4.7	5
16	The impact of advertising appeals on impulse buying. Marketing Intelligence and Planning, 2022, 40, 358-371.	3.5	4
17	Mortein: Finalizing the Theme and Creative Idea. Asian Case Research Journal, 2013, 17, 359-381.	0.0	1
18	Distribution Strategy of a Global Firm in an Emerging Market: The Case of 3M India. Asian Case Research Journal, 2016, 20, 219-251.	0.0	1

#	Article	IF	CITATIONS
19	Kamdhenu Dairy. Asian Case Research Journal, 2007, 11, 23-58.	0.0	0
20	Mortein Vaporizer: What lies beneath Brand Positioning?. Vikalpa, 2013, 38, 123-140.	1.2	0
21	Suzlon Energy Ltd: Making Foray Abroad. , 2012, , 61-75.		O